

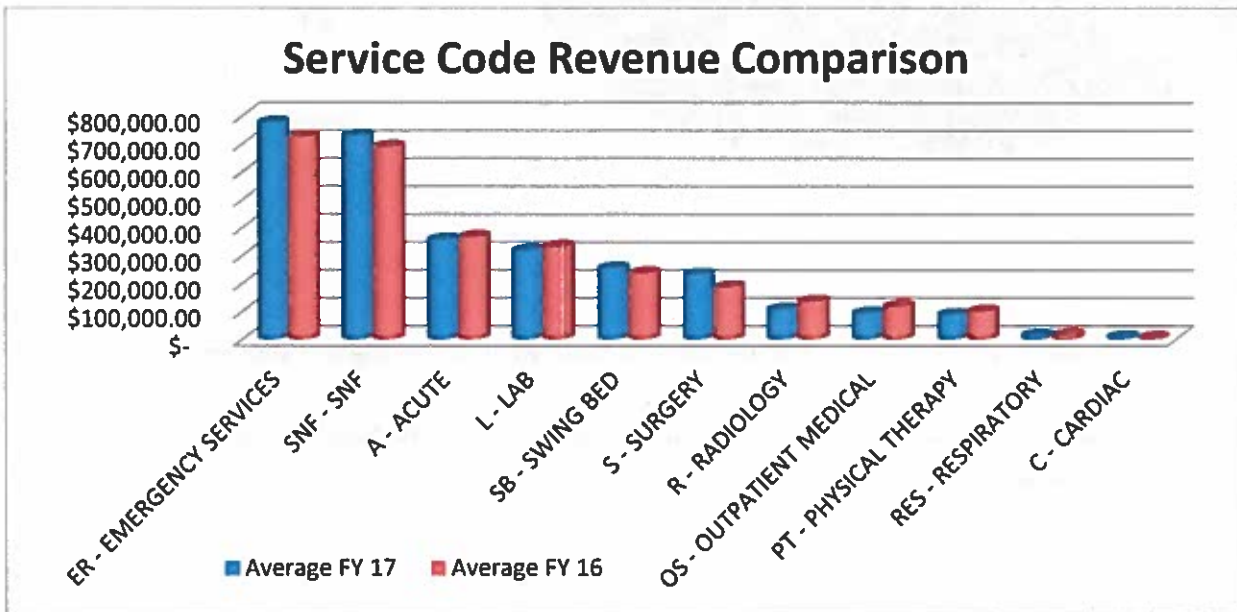
MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2016

	2017												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016	2016
BEGINNING AP BALANCE	216,464.14	549,540.24	308,702.36	345,034.87	276,357.01								339,219.72
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00								0.00
CASH COLLECTIONS													YTD total
PATIENT PAYMENTS	1,806,490.48	1,651,767.47	1,974,628.45	1,851,149.13	1,780,383.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,064,418.82
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	229.00	11,746.00	0.00	16,771.00	27,949.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	56,695.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	375,000.00	0.00	0.00	93,471.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	93,471.28
PRIME	0.00	0.00	191,084.00	0.00	1,125,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500,000.00
IGT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	191,084.00
HQARF	0.00	27,854.38	0.00	0.00	33,528.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61,382.62
TAXES	44,662.93	9,489.30	26,857.58	3,005.81	1,102.03	0.00	0.00	0.00	0.00	0.00	0.00	0.00	85,117.65
RENTS	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,160.00
VENDING / CAFETERIA	7,078.33	4,375.02	4,105.47	4,919.34	3,844.37	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,322.53
MISC (REBATES/REIMB ETC)	37,606.78	7,722.74	12,976.71	29,247.76	25,755.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	113,309.01
TOTAL COLLECTIONS	2,273,299.52	1,715,186.91	2,211,884.21	2,000,796.32	2,999,793.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,200,960.91
EXPENSES													YTD total
INCOME STATEMENT EXPENSES	1,969,989.51	1,684,329.66	1,879,461.61	1,861,548.00	1,865,337.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,260,666.49
ASSET EXPENSES	0.00	0.00	60,467.32	24,282.99	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	84,750.31
CIP EXPENSES	25,161.34	18,249.89	15,161.34	118,820.13	171,225.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	348,617.70
IGT EXPENSES	18,750.00	104,991.00	0.00	1,143,836.00	646,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,913,627.00
EMR LOAN	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R STAGE 1 REPAYMENT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2007 REVENUE BOND	40,763.71	40,763.71	40,763.71	40,763.71	40,763.71	0.00	0.00	0.00	0.00	0.00	0.00	0.00	203,818.55
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	21,860.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21,860.00
CHFFA	12,314.72	12,314.72	12,314.72	12,314.72	12,314.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	61,573.60
CAPITAL LEASES	11,504.15	11,504.15	11,504.15	11,504.15	11,504.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	57,520.75
PG & E RETROFIT PAYMENT	2,020.83	2,020.83	2,020.83	2,020.83	2,020.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,104.15
LINE OF CREDIT Prin/Int Paymts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL EXPENSES	2,080,504.26	1,874,173.96	2,021,693.68	3,236,950.53	2,749,216.12	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,962,538.55
collections less expenses	192,795.26	(158,987.05)	190,190.53	(1,236,154.21)	250,577.83	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(761,577.64)
ENDING AP BALANCE	549,540.24	308,702.36	345,034.87	276,357.01	350,013.36								average
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00								ending balance
													365,929.57
													0.00

Finance Notes November FY 17

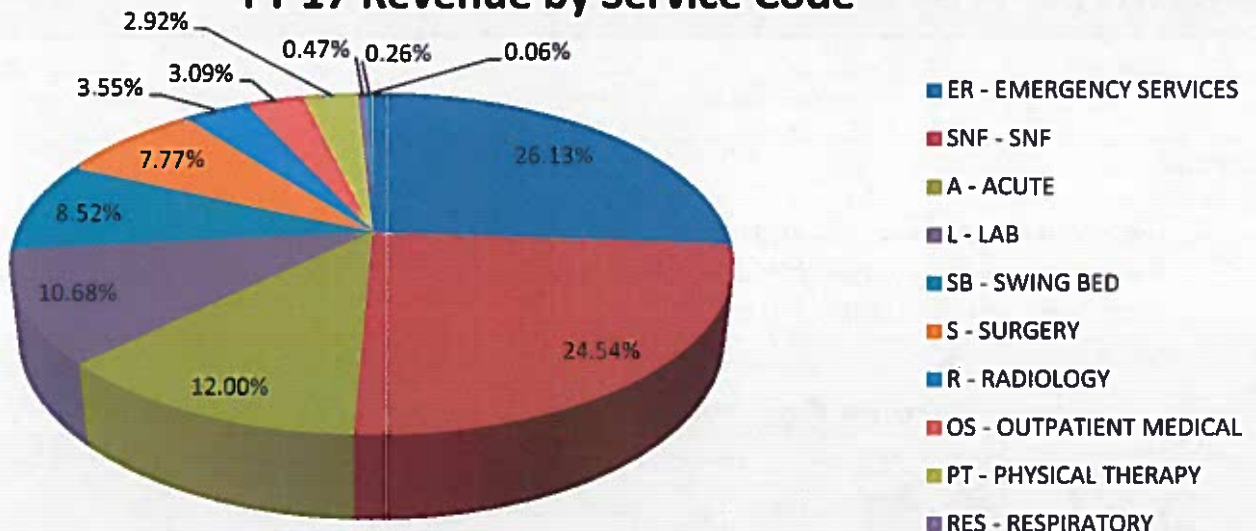
Summary

1. Outpatient Revenue and visits in general are down as you can see in the stats and revenue comparison. Surgery is up revenue wise from a mix of higher dollar procedures. Most services that don't rely on clinic referrals such as ER, Swing and SNF are ahead of last year's pace.



2. Patient Collections are up by 518K compared to the same point last year even though gross revenue is only up 672K.
3. Between QAF and Partnership IGTs we are expecting 2.25 million to come in over the next couple of weeks.
4. The Medicare and Medi-Cal FY 16 Cost Reports were very positive and we are expecting over a 100K receivable on each. Medicare should be in January or February while Medi-Cal still hasn't paid us the small receivable on the FY 15 Cost Report.
5. Our new state rate for SNF is 301.46 per day which is up by approximately 15 dollars per day. This rate is based off of cost which has been going up due the increased wages, supply costs and travelers utilized in SNF.
6. I'm working on our conditions to close our USDA loan which includes the opening of the construction account which we'll talk about in Finance and the board meeting. As with most complex funding the legal paperwork and approval will take some months to work through. I'm pushing for a March or April funding date as it will take at least 60 days for USDA to review the submittal.

FY 17 Revenue by Service Code



Stats

1. Patient Days are up in Swing and SNF due to a higher census and down in Acute due to a shorter length of stay average.
2. As mentioned above all Ancillary Services except ER are down. As our population hasn't changed much in the last few years this demonstrates an obvious referral pattern issue.

Income Statement

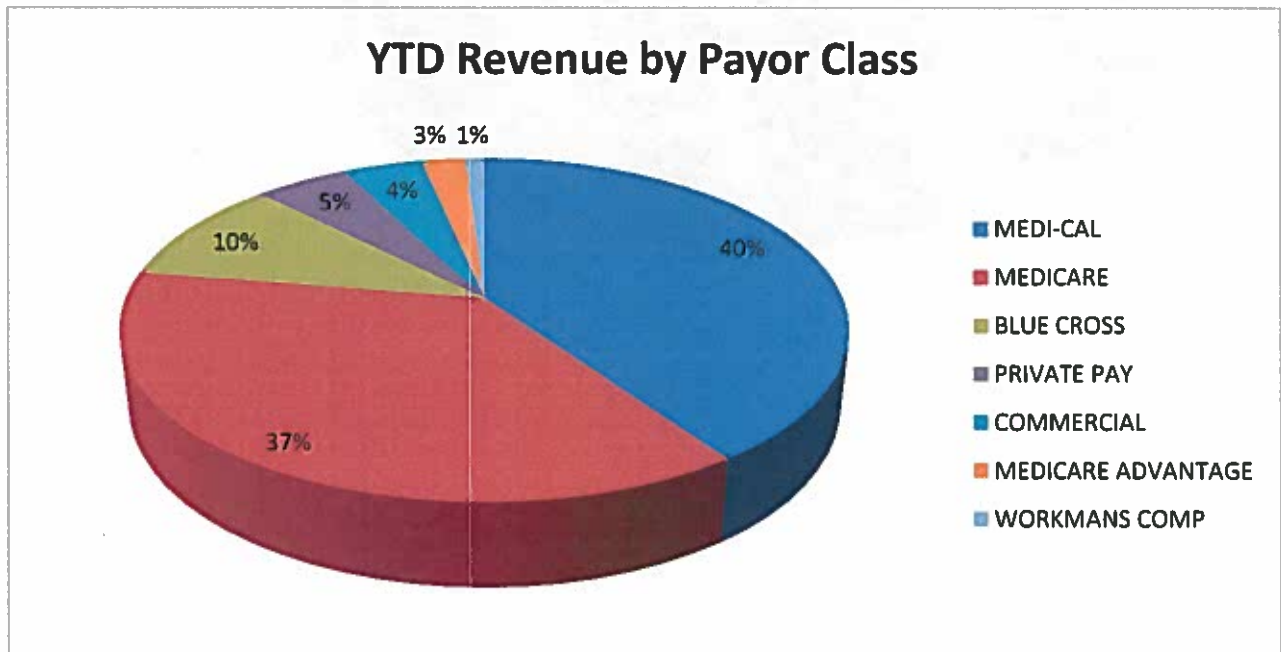
1. Total Patient Revenue is up due to Swing and SNF.
2. Contractuals are fairly consistent with last year except for the Allowance for Bad Debt which has increased due to the overall Accounts Receivable Growth.
3. Supplies are up 28% over last year. We are changing the approval process to try to introduce more oversight on the spending and looking at group purchase organization options to see if there are better options.
4. SNF Purchased Services are up 45% compared to last year. We have a few new graduates and some employees coming back from leaves so we should be in a better position in the next couple of months.
5. Other Purchased Services are up due to Rad and PT travelers.
6. Insurance rates for Property and Liability both went up this year. Come spring we'll need to shop around to make sure the rates we are receiving are market competitive.
7. Total Operating Expenses are up 5.71% compared to last year. This isn't a great trend as net revenue is only up 3.1% with the decreases in Outpatient Revenue.
8. Non Operating Revenue is up due to our Prime Receivable.

Balance Sheet

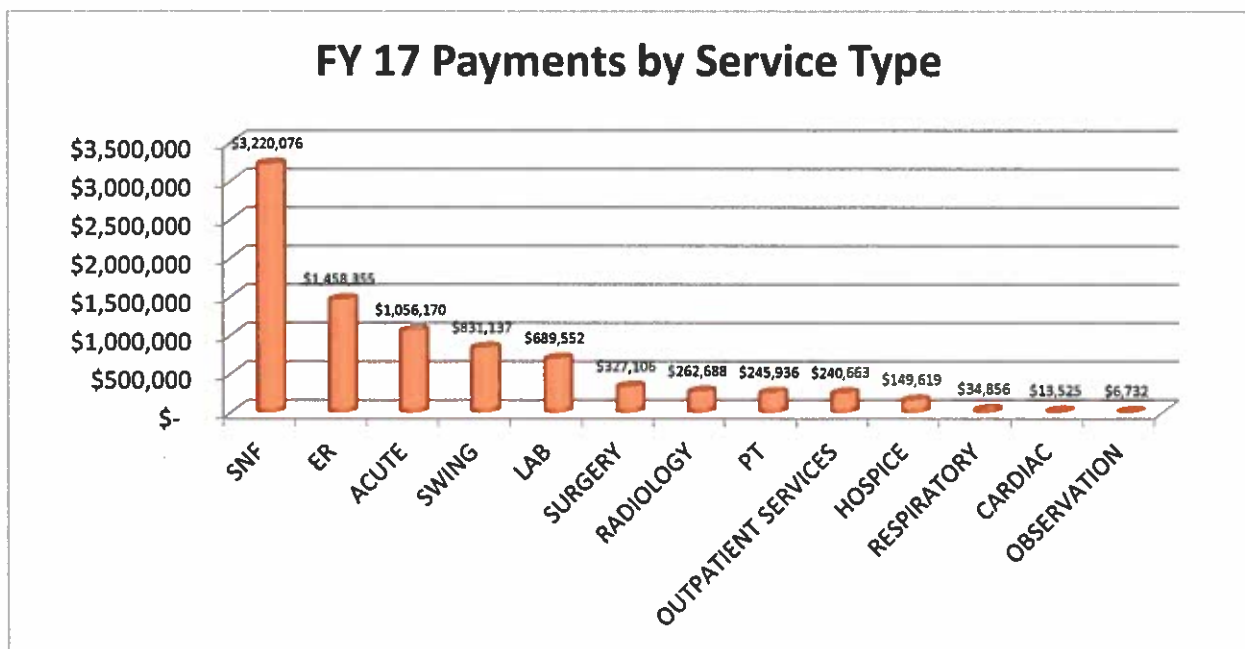
1. Cash is up due to receiving our Prime IGT.
2. Accounts Payable is up due to the month ending on a Wednesday and our weekly check run is on Fridays.
3. The Current Ratio jumped to 4.02 due to the reduction in Current Liabilities for the HQAF payable.

Miscellaneous

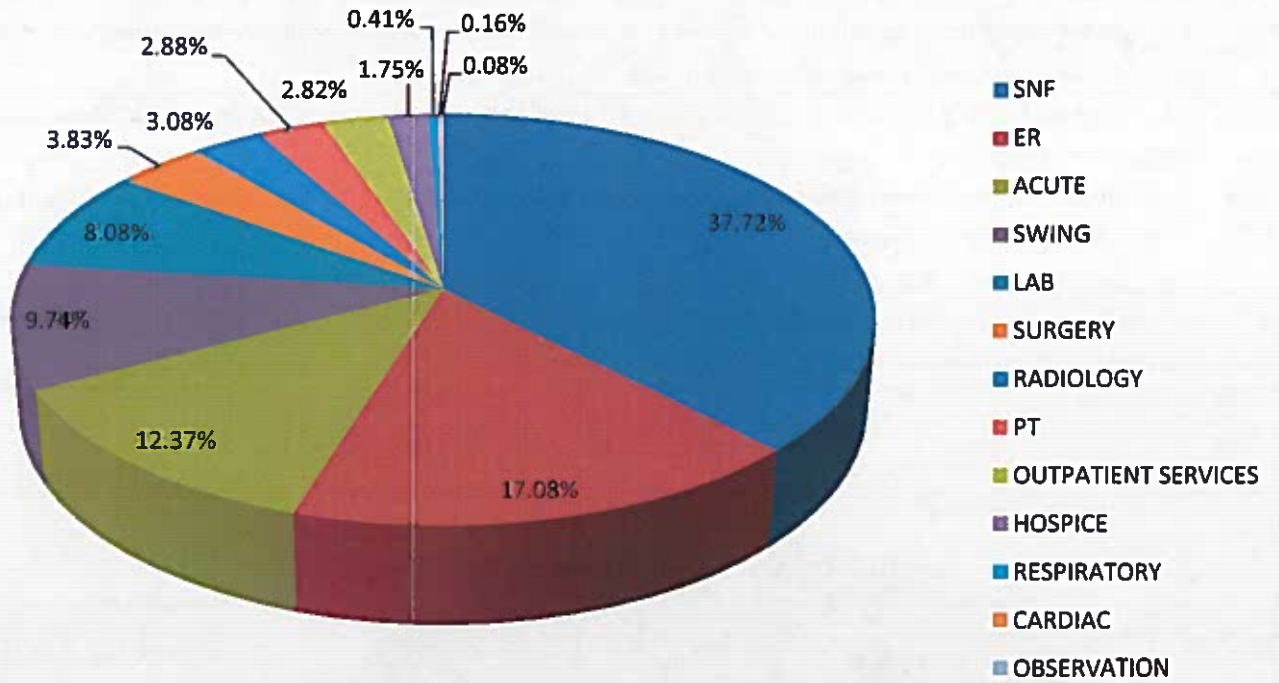
1. Patient Payments and overall deposits have been very strong this year.
2. AR Days are up mostly due to the SNF AR. We've had some patients waiting for retroactive approval by Medi-Cal which has been very slow and we've had some patients that the families have been delinquent in providing assistance getting them qualified for Medi-Cal or paying for their stay overall. We may need to evaluate our process for accepting SNF patients and compare it to other facilities.
3. Days Cash on Hand is up to 36.76 after receiving the Prime Funds. If funds show up by next week we will be at 65 days to end December.
4. Below is a chart that breaks down Revenue by Payor Class. Medi-Cal and Medicare make up 80% of our charges which makes us very vulnerable to changes in government payment methodologies. If expanded Medicaid went away we would have a lot more private pays which in the past translated into a large amount of bad debt. We are keeping a very close eye on proposals that would replace the Accountable Care Act that will probably be defunded through a budget resolution.



- 5.
6. Below are the actual payments by Service Type broke down by dollars then percentage.



Payments by Service Type FY 17



MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2017

COMPARISON TO ACTUAL

2016		2016		FYE 2017		FYE 2016			
NOVEMBER	OCTOBER			YTD	YTD			% Increase	
Actual	Actual	Variance		Actual	Actual	Variance		or Decrease	
VOLUME:									
DISCHARGES									
23	25	(2)	Acute	129	103	26		25.22%	
9	7	2	Swing Bed	37	32	5		15.62%	
1	4	(3)	Skilled Nursing Care (DISCHG)	20	20	0		.02%	
0	1	(1)	Observations	1	9	(8)		-88.91%	
PATIENT DAYS									
85	81	4	Acute	389	442	(53)		-12.01%	
113	87	26	Swing Bed	480	310	170		54.82%	
2331	2415	(84)	Skilled Nursing Care	12104	10,906	1198		11.02%	
LENGTH OF STAY									
3.70	3.24	0	Acute	3.02	4.29	(1)		-29.71%	
12.56	12.43	0	Swing Bed	12.97	9.69	3		33.92%	
AVERAGE DAILY CENSUS									
2.83	2.61	0	Acute	2.54	2.89	(0)		-12.01%	
3.77	2.81	1	Swing Bed	3.14	2.03	1		54.52%	
77.70	77.90	(0)	Skilled Nursing Care	79.11	71.28	8		11.02%	
ANCILLARY SERVICES									
2	1	1	Surgery Inpatient Visits	12	14	(2)		-14.31%	
22	18	4	Surgery OP/ procedure visits	110	110	0		.02%	
312	316	(4)	Emergency Room Visits	1711	1,681	30		1.82%	
134	117	17	Outpatient Services Procedures	533	542	(9)		-1.71%	
781	865	(84)	Laboratory Visits	4190	4,770	(580)		-12.21%	
374	397	(23)	Radiology Procedures	1933	1,988	(55)		-2.81%	
60	57	3	Hospice Patient Days	480	891	(411)		-46.11%	
792	936	(144)	Physcial Therapy Procedures	3973	5,414	(1441)		-26.61%	
236	264	(28)	Cardiac Rehab	1189	1,319	(130)		-9.91%	
24	19	5	Admissions from ER	100	85	15		17.62%	
7	10	(3)	Transfers from ER	43	75	(32)		-42.71%	
33	34	(1)	Ambulance Runs	163	166	(3)		-1.81%	
PRODUCTIVITY:									
Productive FTE's									
16.15	15.37		Nursing - Acute	15.63	15.01				
53.73	54.51		Long Term Care	55.09	56.89				
40.56	41.29		Ancillary	40.99	42.67				
72.52	76.27		Service	74.96	71.70				
182.96	187.44		Total Productive	186.67	186.27				
29.59	26.32		Non-Productive FTE's	23.98	22.77				
212.55	213.76		Paid FTE's	210.65	209.04				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
2.81	2.90			2.80	2.85				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2017

COMPARISON TO ACTUAL

2016 NOVEMBER ACTUAL	2015 NOVEMBER ACTUAL	Variance		FYE 2017 YTD ACTUAL	FYE 2016 YTD ACTUAL	Variance	Increase Decrease %
470,275	181,147	289,128	Acute	2,113,420	1,716,981	396,439	23.12%
728,052	697,924	30,129	Skilled Nursing	3,706,490	3,401,746	304,744	9.02%
			Inpatient Ancillary				
261,639	179,170	82,469	Acute	1,460,415	1,304,126	156,288	12.02%
5,451	9,879	(4,428)	Skilled Nursing	27,044	22,045	4,999	
1,465,417	1,068,120	397,298	Total Inpatient Revenue	7,307,368	6,444,897	862,471	13.42%
1,468,375	1,465,249	3,126	Total Outpatient Revenue	7,907,687	8,116,177	(208,489)	-2.61%
2,933,793	2,533,369	400,424	Total Patient Revenue	15,215,056	14,561,074	653,982	4.52%
			DEDUCTIONS FROM REVENUE				
782,630	730,719	(51,911)	Contractuals - Care/Cal	4,067,161	4,040,312	(26,848)	
114,790	79,772	(35,019)	Contractuals - PPO	517,857	510,602	(7,255)	
0	13,602	13,602	Charity and Write Offs	14,242	45,707	31,464	
16,184	46,960	30,776	Admin Adjmts/Emp Discounts	207,037	156,060	(50,978)	
47,322	55,503	8,181	Provision for Bad Debts	347,418	101,780	(245,638)	
960,926	926,556	(34,370)	Total Deductions	5,153,716	4,854,461	(299,255)	
31,250	45,011	(13,762)	Other Operating Revenues	114,565	162,104	(47,539)	
2,004,116	1,651,823	352,292	Net Revenue	10,175,905	9,868,717	307,188	
			OPERATING EXPENSES				
710,588	739,153	28,565	Productive Salaries	3,806,713	3,803,716	(2,997)	-0.08%
94,837	88,089	(6,748)	Non-Productive Salaries	483,649	450,866	(32,783)	-6.78%
212,094	205,126	(6,968)	Employee Benefits	1,118,041	1,065,091	(52,951)	-4.74%
206,212	105,149	(101,063)	Supplies	978,423	762,640	(215,783)	-22.06%
140,201	166,479	26,278	Professional Fees	777,840	793,597	15,757	2.02%
3,942	6,774	2,833	Acute/Swing Purchased Serv	33,177	78,423	45,245	136.37%
80,546	16,716	(63,830)	SNF Purchased Serv	360,699	247,454	(113,245)	-31.41%
104,482	120,484	16,002	Other Purchased Services	669,644	543,440	(126,204)	-18.85%
63,116	26,832	(36,284)	Repairs	184,788	171,757	(13,031)	-7.05%
36,244	29,577	(6,667)	Utilities	217,585	205,413	(12,172)	-5.60%
18,304	15,560	(2,744)	Insurance	91,230	77,847	(13,383)	-14.67%
46,167	22,709	(23,458)	Other	204,682	156,834	(47,848)	-23.38%
109,349	113,399	4,050	Depreciation	544,086	567,321	23,236	4.27%
0	0	0	Bond Repayment Insurance	0	0	0	
29,569	31,085	1,516	Bond Repayment Interest	147,988	172,376	24,388	16.48%
5,091	9,584	4,493	Interest	31,117	69,055	37,938	122.23%
4,596	5,108	512	Rental - Lease	60,160	44,453	(15,707)	-26.11%
1,865,338	1,701,823	(163,514)	Total Operating Expense	9,709,822	9,210,282	(499,540)	-5.14%
138,778	(50,000)	188,778	Income From Operations	466,083	658,434	(192,352)	-29.21%
			NON-OPERATING REVENUE AND EXPENSE				
159,464	222,041	(62,578)	Non-Operating Revenue	944,383	701,513	242,870	25.72%
0	31	(31)	Interest Income	74	60	14	23.33%
7,418	7,418	0	Non-Operating Expense	37,088	37,089	1	0.00%
152,046	214,655	(62,609)	Total Non-Operating	907,369	664,484	242,886	27.10%
290,824	164,655	126,169	NET INCOME	1,373,452	1,322,918	50,534	3.70%

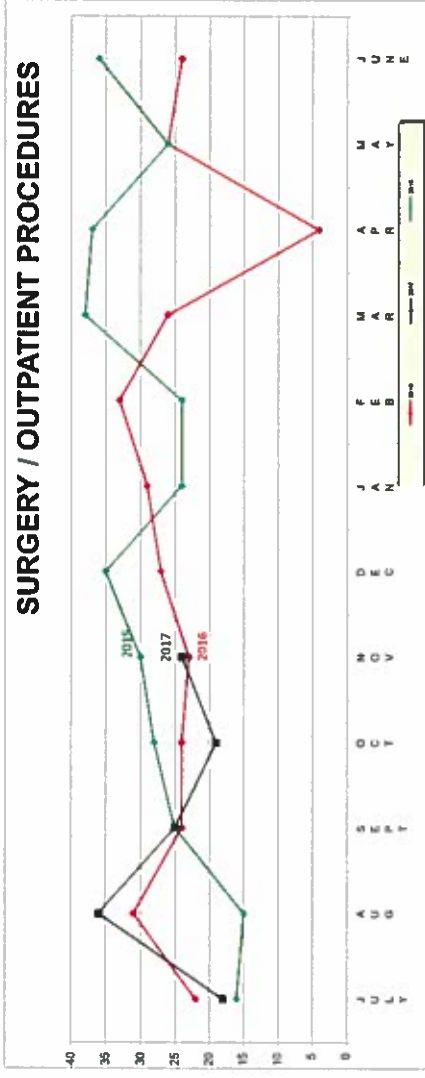
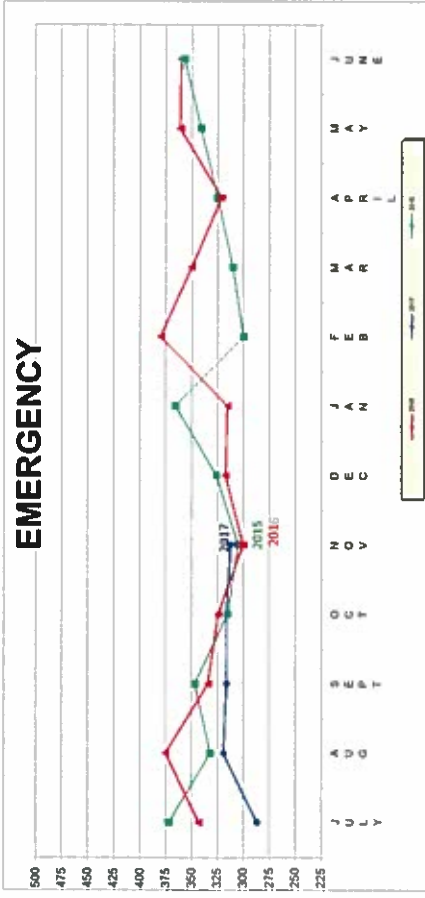
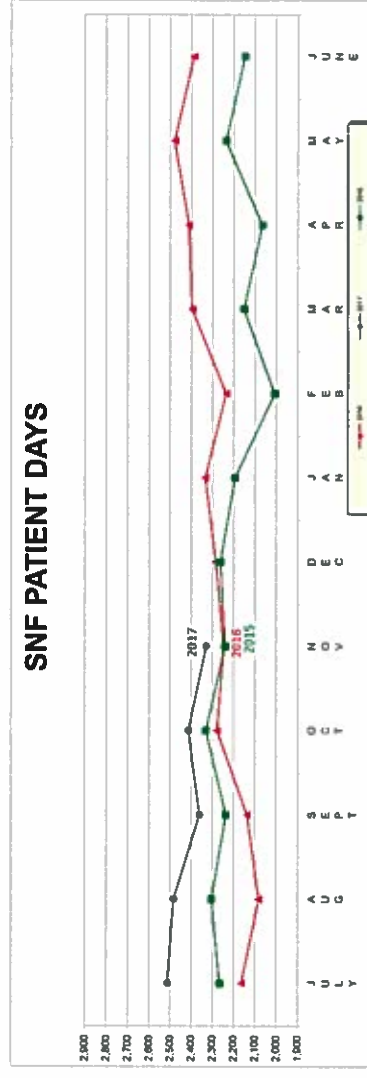
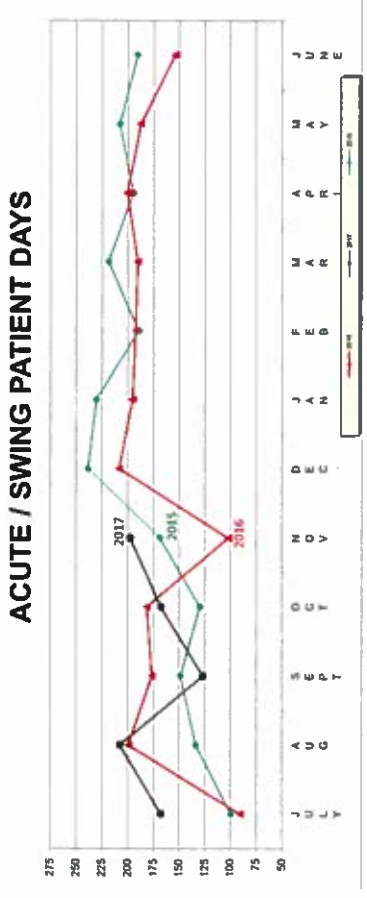
	NOVEMBER 2016	OCTOBER 2016
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	237,012	54,501
Reserve Cash (unrestricted)	1,914,771	1,520,771
Reserve Cash (restricted)	0	0
Accounts Receivable	6,015,921	6,013,624
County Treasury receivable	278,025	215,431
Less: Reserve for Uncollectibles	(835,346)	(828,055)
Reserve for Medicare/Medi-Cal	(1,354,487)	(1,406,379)
Inventories	396,078	402,686
Accounts Receivable - Other	2,390,681	3,386,709
Prepaid Expenses	293,555	292,256
Medicare/Medi-Cal Settlement	2,544,668	2,426,968
TOTAL CURRENT ASSETS	11,880,878	12,078,513
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,467,558	11,467,558
Equipment	10,894,335	10,894,335
Construction in Progress	4,432,469	4,417,720
Less: Reserve for Depreciation	(18,447,282)	(18,337,862)
TOTAL PROPERTY, PLANT AND EQUIPMENT	9,100,590	9,195,261
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Indenture agreement - held by trustee	245,563	204,189
Bond Reserve Funds held by trustee	291,596	292,146
Unamortized Bond Issue Cost	(46,217)	(43,498)
Unamortized Bond Discount	(10,225)	(10,544)
Unamortized Cost of Bond Defeasance	95,669	100,687
AP Bond - issue / discount / cost	(0)	0
G.O. Bond - issue / discount / cost	307,402	307,402
TOTAL OTHER ASSETS	883,788	850,383
TOTAL ASSETS	21,865,256	22,124,157
CURRENT LIABILITIES		
Accounts Payable	683,229	595,175
Accrued Payroll	373,273	324,064
Accrued Payroll Taxes	45,523	56,043
Accrued Vacation & Holiday	461,400	479,680
Accrued Health Insurance	29,639	28,759
Accrued Interest	722,159	677,261
Accrued Audit Fees	0	0
Grants Received	0	0
Line of Credit	0	0
PGE Retrofit payback	2,276	3,034
ICE Technology	0	0
E.H.R.	0	0
E.H.R. contingency/deferred revenue	825,472	856,657
CHAFFA	143,592	143,234
PRIME PLAN	0	(150)
HQAF	0	651,839
IGT (TRAD/PHP)	52,009	12,673
Current Portion of Long Term Debt (2007 Bond)	440,000	440,000
Current Portion of Medicare/Medi-Cal Settlement	0	0
TOTAL CURRENT LIABILITIES	3,778,573	4,268,271
LONG-TERM DEBT		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
2007 Revenue Bond	1,285,000	1,285,000
AP Bond	1,765,000	1,765,000
G.O. Bond	5,632,301	5,632,301
Notes Payable	0	0
Capital Leases / Settlement pymt		
Leases	57,020	68,336
E.H.R.	0	0
CHAFFA	61,112	73,243
Medicare 2015	299,969	299,969
Medicare 2010	0	0
Medi-Cal 2009	0	0
DPNF (medi-cal 2013)	0	0
PGE Retrofit Payback	0	0
Less: Current Maturities	(440,000)	(440,000)
TOTAL LONG-TERM DEBT	8,660,402	8,683,849
FUND EQUITY	9,426,281	9,172,037
TOTAL LIABILITIES AND FUND BALANCE	21,865,256	22,124,157
CURRENT RATIO:	4.02	3.54

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2017

DATE:	REVENUE / SERVICES	AVERAGE			TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
		DAILY REVENUE	MISC. PAYMENTS	MISC. PYMTS PT RELATED							
July 31, 2016	2,665,795.35	85,993.40	0.00	2,273,299.52	0.00	423,773.47	229.00	1,794,676.21	1,203,319.88	1,364.12	
August 31, 2016	3,670,842.59	118,414.28	0.00	1,715,186.91	0.00	9,489.30	39,600.38	1,666,097.23	1,192,773.91	663.01	
September 30, 2016	2,997,780.36	99,926.01	0.00	2,211,884.21	0.00	217,941.58	0.00	1,993,942.63	1,652,034.05	5,191.17	
October 31, 2016	2,878,099.95	92,841.93	0.00	2,000,796.32	0.00	25,886.72	110,242.28	1,864,667.32	963,959.06	7,318.54	
November 30, 2016	2,914,493.71	97,149.79	0.00	2,999,793.95	0.00	1,126,102.03	61,477.24	1,812,214.68	1,236,414.61	65,871.55	
December 31, 2016	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
January 30, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
February 28, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
April 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
May 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
June 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
July 1, 2017	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
YTD TOTAL	15,127,011.96	98,865.08	0.00	11,200,960.91	0.00	1,803,193.10	211,548.90	9,131,598.07	6,248,501.51	80,408.39	

	ACCOUNTS RECEIVABLE AGING				PAYOR MIX - YTD % OF REVENUE			
	NOVEMBER \$ OUTSTANDING	NOVEMBER DAYS OUT	OCTOBER DAYS OUT	SEPTEMBER DAYS OUT	NOV	OCT	SEPT	3 MONTH AVERAGE
MEDICARE	1,800,363.41	47.53	44.49	52.24	41.70%	37.09%	38.84%	39.21%
MEDI - CAL	1,843,915.81	47.23	44.15	34.86	41.38%	41.28%	38.66%	40.44%
THIRD PARTY	1,225,023.41	81.55	76.51	89.42	12.22%	16.79%	17.59%	15.53%
PRIVATE	1,177,493.95	253.06	220.67	195.75	4.70%	4.84%	4.91%	4.82%
LTC ONLY (INCLUDE)	1,772,992.47	75.74	70.53	53.43				
OVERALL	6,046,796.58	62.60	58.24	58.39				

MAYERS MEMORIAL HOSPITAL DISTRICT



**MAYERS MEMORIAL HOSPITAL
2015-2016 OPERATING ACTUAL**

	July-15	AUG	SEPT	OCT	NOV	DEC	Jan-16	FEB	MAR	APR	MAY	JUN	TOTAL	11/30/2016
<u>Operating Revenue:</u>														
Routine														
Acute	255,282	477,691	381,896	420,966	181,147	431,870	467,358	452,776	420,998	564,897	458,194	374,239	4,887,313	1,716,981
SNF	666,004	652,916	667,314	717,588	697,924	716,137	725,622	715,580	753,190	744,979	759,598	725,222	8,542,074	3,401,746
Ancillary														
Acute	202,324	349,617	329,735	243,281	179,170	319,417	299,841	341,416	253,666	609,880	111,393	288,656	3,508,395	1,304,126
SNF	7,037	1,710	981	2,439	9,879	1,210	1,115	1,086	2,446	7,030	6,100	7,347	48,388	22,045
Outpatient	1,580,476	1,748,517	1,717,425	1,604,510	1,465,249	1,541,612	1,341,631	1,866,506	1,763,924	1,633,750	1,656,275	1,898,333	19,818,207	8,116,177
	2,711,122	3,230,450	3,097,350	2,988,783	2,533,369	3,010,246	2,835,568	3,377,373	3,194,224	3,560,536	2,991,560	3,273,796	36,804,376	14,561,074
Less Deductions:														
Contractuals - Care/Cal	835,201	1,037,411	816,643	620,338	730,719	873,211	1,023,943	1,088,072	1,300,675	1,204,818	867,577	921,430	11,320,040	4,040,312
Contractuals - PPO	127,888	76,093	138,766	88,084	79,772	120,135	83,151	135,965	96,297	103,346	44,071	117,178	1,210,745	510,802
Charity Care & Write off	3,710	1,470	693	26,232	13,602	(1,235)	4,918	30,303	15,013	26,779	(483)	28,394	149,396	45,707
Other Contractual write offs	25,173	37,916	16,648	29,362	46,960	227,925	58,005	63,541	189,471	51,393	24,146	109,582	880,122	156,060
Provision For Bad Debts	(121,697)	24,975	49,355	93,644	55,503	112,418	43,628	50,028	(42,444)	41,855	116,612	(966)	422,912	101,780
Total Deductions	870,274	1,177,866	1,022,105	857,661	926,556	1,332,453	1,213,646	1,367,909	1,559,013	1,428,191	1,051,923	1,175,618	13,983,214	4,854,461
Other Revenue	22,634	31,788	22,615	40,055	45,011	8,783	19,407	17,859	34,434	11,869	42,481	8,674	305,610	162,104
Net Revenue	1,863,483	2,064,372	2,097,860	2,171,178	1,651,823	1,686,576	1,641,328	2,027,323	1,669,645	2,144,215	1,982,118	2,106,851	23,126,772	9,868,717
<u>Operating Expenses:</u>														
Salaries - Productive	792,543	778,693	721,738	771,588	739,153	740,245	777,706	740,828	802,037	790,898	790,174	734,893	9,180,496	3,803,716
Salaries - Non-productive	92,397	71,939	88,311	110,130	89,089	105,813	96,047	85,528	56,775	106,895	66,214	88,528	1,056,665	450,866
Employee Benefits	201,844	212,633	221,535	223,952	205,126	214,271	218,672	206,317	214,967	254,160	214,988	227,585	2,616,051	1,065,091
Supplies	142,003	183,066	160,902	171,520	105,149	210,994	170,965	206,446	198,093	168,265	227,633	174,986	2,120,023	762,640
Professional Fees	162,028	157,444	146,989	160,657	166,479	169,186	156,709	51,622	262,608	168,762	162,522	153,856	1,919,863	793,597
Acute/Swing/OB Purchased Serv	26,855	28,668	12,673	3,452	6,774	6,353	818	7,636	15,300	29,848	19,622	36,685	194,684	78,423
SNF Purchased Services	64,929	70,007	53,176	42,626	16,716	17,161	9,642	27,367	28,877	16,048	16,048	60,753	479,811	247,454
Other Purchased Services	88,970	112,167	133,666	108,153	120,484	104,201	116,680	123,134	205,976	129,935	114,833	115,852	1,454,052	543,440
Repairs & Maintenance	32,441	31,615	31,438	49,430	26,832	34,009	28,459	40,482	44,673	17,561	42,801	28,963	408,705	171,757
Utilities	47,586	46,147	44,146	37,958	29,577	38,331	38,938	37,189	36,577	34,877	36,149	33,365	460,839	205,413
Insurance	15,608	15,560	15,560	15,560	15,560	15,560	15,560	15,560	15,560	5,206	25,914	15,827	187,032	77,847
Other Expense	29,751	24,641	42,936	36,797	22,709	27,428	35,676	68,381	36,249	31,882	44,602	43,141	444,192	156,934
Depreciation	114,087	113,900	112,614	113,322	113,399	113,399	113,399	113,345	113,843	113,363	113,247	112,288	1,360,206	567,321
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	31,422	39,908	35,339	34,522	31,085	31,084	31,045	33,939	30,956	30,929	30,920	29,537	390,787	172,376
Interest	16,675	4,990	7,682	30,124	9,584	6,691	6,811	12,488	7,941	7,850	9,532	9,133	129,500	69,055
Ren/Lease Equipment	11,131	11,046	13,328	3,841	5,108	15,778	19,892	3,246	6,185	4,347	7,236	5,794	106,931	44,453
Total Operating Expense	1,850,270	1,902,422	1,842,034	1,913,733	1,701,823	1,847,734	1,837,019	1,773,507	2,076,615	1,971,057	1,922,434	1,871,185	22,509,835	9,210,282
Net Operating Rev over Expense	13,213	161,950	255,827	257,445	(50,000)	(161,159)	(195,691)	253,815	(406,970)	173,157	59,684	235,666	616,937	658,434
<u>Non-Operating Revenue:</u>														
Non-operating Revenue	90,253	83,164	84,843	221,211	222,041	98,594	97,299	97,299	100,760	179,866	341,874	457,641	2,074,844	701,513
Interest Income	0	3	5	20	31	30	30	19	22	30	38	39	268	60
Other non-Operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	89,012	37,089
Total Non-Operating Revenue	82,836	75,750	77,430	213,813	214,655	91,206	89,911	89,900	93,364	172,479	334,494	450,263	1,986,100	664,484
Net Revenue over Expense	96,049	257,700	333,257	471,258	164,655	(69,952)	(105,781)	343,715	(313,607)	345,636	394,178	685,929	2,603,037	1,322,918
YTD	96,049	353,748	687,005	1,158,263	1,322,918	1,252,966	1,147,185	1,490,900	1,177,294	1,522,930	1,917,108	2,603,037	2,603,037	1,322,918

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED NOVEMBER 30, 2016

FISCAL 2017

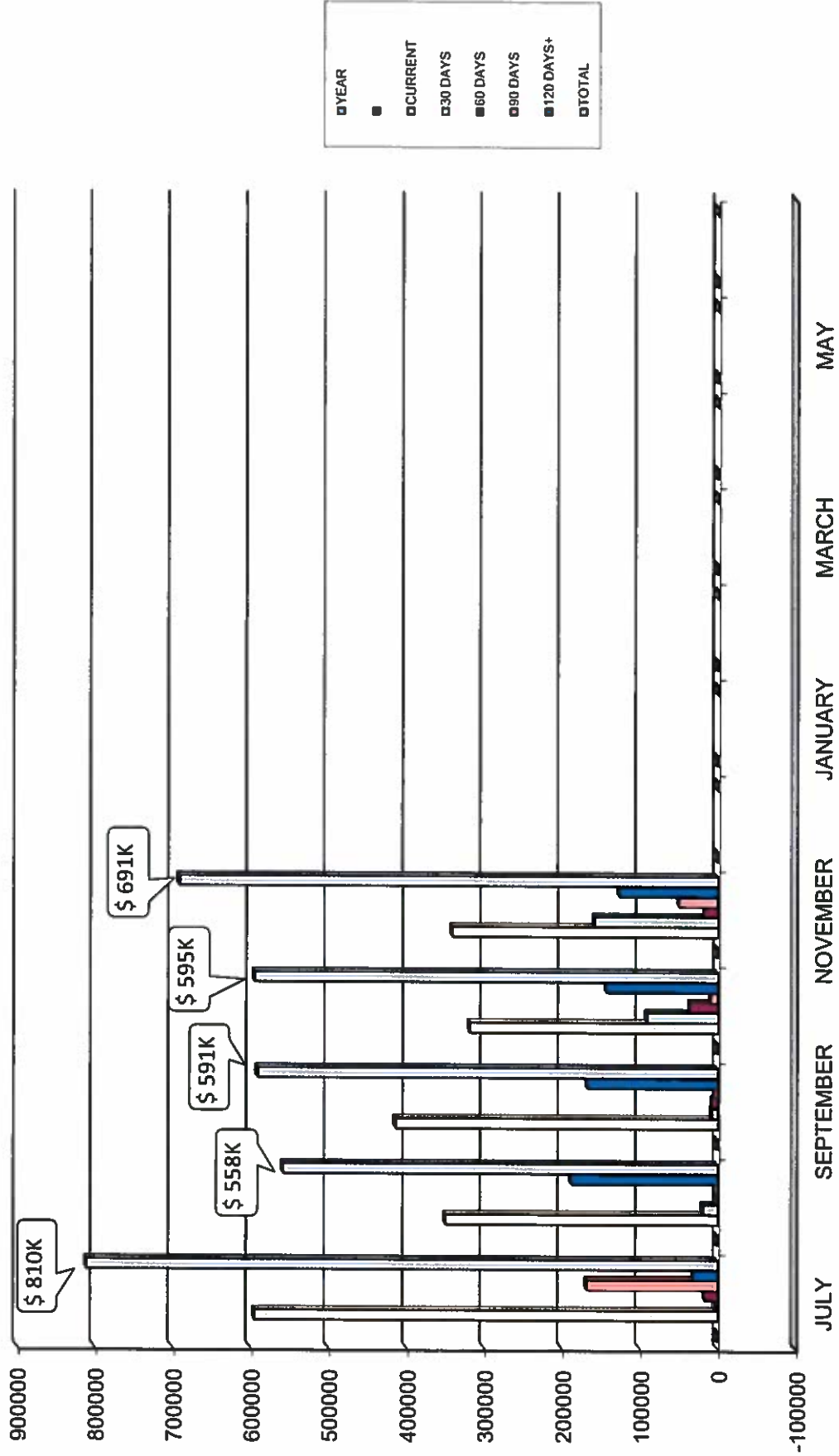
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD ACTUAL YTD

	NOVEMBER 16	NOVEMBER 15	Variance\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 2,113,420	\$ 1,716,981	396,439.18	23%
SNF	\$ 3,706,490	\$ 3,401,746	304,744.40	9%
Inpatient Ancillary Revenue				
Acute/OB/Swing	1,460,415	1,304,126	156,288.23	12%
SNF	27,044	22,045	4,999.15	23%
Outpatient Revenue	7,907,687	8,116,177	(208,489.43)	-3%
Total Gross Revenue	\$ 15,215,056	\$ 14,561,074	653,981.53	4%

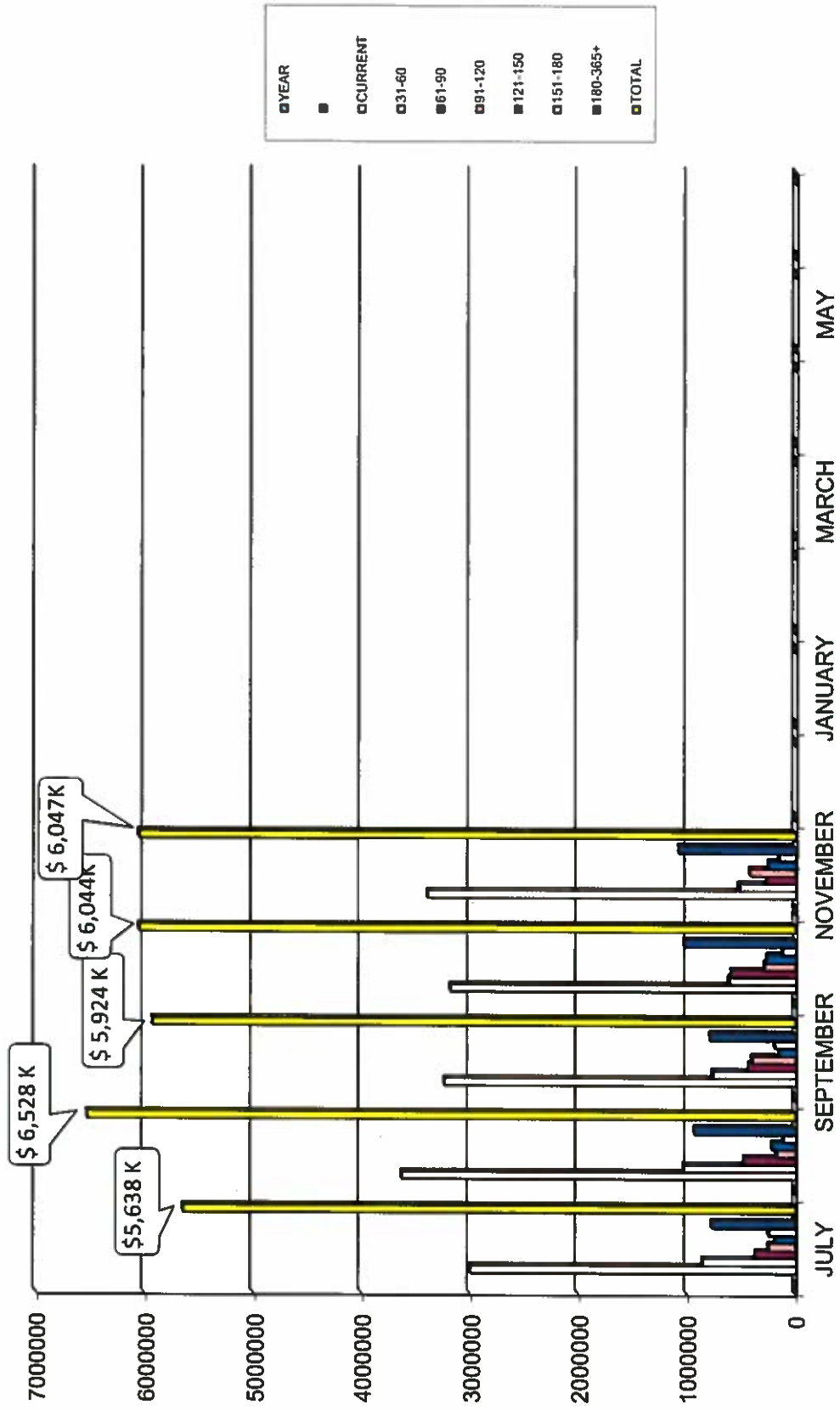
ACTUAL YTD ACTUAL YTD

	NOVEMBER 16	NOVEMBER 15	Variance	Variance %
Statistics				
Patient Days	12973	11658	1,315	11.3%
Outpatient Services	533	542	(9)	-2%
Labs	4,190	4770	(580)	-12%
Imaging	1,933	1988	(55)	-3%
Hospice	480	891	(411)	-46%
Ambulance	163	166	(3)	-2%
PT	3973	5414	(1,441)	-27%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2016	2,996,859.84	853,270.84	361,844.17	238,852.52	180,128.70	241,326.65	765,678.61	5,637,961.33
AUGUST	2016	3,620,170.40	1,026,120.30	465,967.97	166,533.75	209,232.62	112,043.06	927,717.55	6,527,785.65
SEPTEMBER	2016	3,232,850.55	762,178.62	425,306.04	393,478.23	140,349.76	187,076.53	782,817.29	5,924,057.02
OCTOBER	2016	3,178,489.21	606,944.80	585,159.68	276,118.16	256,730.62	115,850.79	1,024,526.24	6,043,819.50
NOVEMBER	2016	3,387,066.36	518,889.16	260,900.58	415,875.27	236,335.01	151,212.87	1,076,517.33	6,046,796.58
DECEMBER	2016								0.00
JANUARY	2017								0.00
FEBRUARY	2017								0.00
MARCH	2017								0.00
APRIL	2017								0.00
MAY	2017								0.00
JUNE	2017								0.00

ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2016	594,652.03	2,787.43	16,034.05	167,156.41	29,592.08	810,222.00
AUGUST	2016	349,878.88	18,274.09	2,408.13	0.00	187,270.90	557,832.00
SEPTEMBER	2016	414,085.48	6,857.05	6,140.31	(3,040.44)	167,003.60	591,046.00
OCTOBER	2016	318,825.29	90,458.24	34,832.29	8,104.85	142,954.33	595,175.00
NOVEMBER	2016	341,233.55	158,525.40	16,255.52	49,106.31	126,118.83	691,239.61
DECEMBER	2016						0.00
JANUARY	2017						0.00
FEBRUARY	2017						0.00
MARCH	2017						0.00
APRIL	2017						0.00
MAY	2017						0.00
JUNE	2017						0.00

