

Chief Executive Officer  
Chris Bjornberg



Board of Directors  
Abe Hathaway, President  
Jeanne Utterback, Vice President  
Tom Guyn, M.D., Secretary  
Tami Humphry, Treasurer  
Lester Cufaude, Director

Finance Committee

**Meeting Agenda**

April 27, 2023 at 10:30 AM

Mayers Memorial Hospital District

Fall River Boardroom

43563 HWY 299 E, Fall River Mills, CA

Microsoft Teams: [Click here to join the meeting](#)

Meeting ID: 286 810 452 392 Passcode: 4u3qSS

Call In: 1-279-895-6380 Phone Conference ID: 848 961 080#

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**Attendees**

Tami Vestal-Humphry, Chair, Board Member  
Abe Hathaway, Board Member  
Chris Bjornberg, CEO  
Travis Lakey, CFO

|     |   |                     |                    | <b>Approx.<br/>Time<br/>Allotted</b> |
|-----|---|---------------------|--------------------|--------------------------------------|
| 1   | <b>CALL MEETING TO ORDER</b>  |                     |                    |                                      |
| 2   | <b>CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS</b> |                     |                    |                                      |
| 3   | <b>APPROVAL OF MINUTES</b>  |                     |                    |                                      |
| 3.1 | Regular Meeting –March 29, 2023   | <i>Attachment A</i> | <b>Action Item</b> | 2 min.                               |
| 4   | <b>FINANCIAL REVIEWS/BUSINESS</b>   |                     |                    |                                      |
| 4.1 | March 2023 Financials   | <i>Attachment B</i> | <b>Action Item</b> | 15 min.                              |
| 4.2 | Accounts Payable (AP)/Accounts Receivable (AR)  |                     | <b>Action Item</b> | 15 min.                              |
| 5   | <b>ADMINISTRATIVE REPORT</b>  |                     | Information        | 5 min.                               |
| 6   | <b>OTHER INFORMATION/ANNOUNCEMENTS</b>  |                     |                    |                                      |
| 7   | <b>ADJOURNMENT:</b> Next Regular Meeting – May 31, 2023<br>Posted 04/21/2023            |                     |                    |                                      |

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at [www.mayersmemorial.com](http://www.mayersmemorial.com).

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Board of Directors  
**Finance Committee**  
**Minutes**

March 29, 2023  
FR Boardroom

*These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.*

|   |  |   |                               |
|---|--|---|-------------------------------|
| 1 | <b>CALL MEETING TO ORDER:</b> Tami Humphry called the meeting to order at 10:46 am on the above date.  |   |                               |
|   | <b>BOARD MEMBERS PRESENT:</b>  | <b>STAFF PRESENT:</b>   |                               |
|   | Tami Vestal-Humphry, Committee Chair<br>Abe Hathaway, Director   | Chris Bjornberg, CEO<br>Travis Lakey, CFO<br>Ryan Harris, COO<br>Rowan Dietle, Acting Board Clerk   |                               |
|   | <b>ABSENT:</b>   |   |                               |
| 2 | <b>CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None</b>   |   |                               |
| 3 | <b>APPROVAL OF MINUTES: February 22, 2023 – minutes attached.</b> Motion moved, seconded and carried.  | <i>Hathaway<br/>, Humphry</i>   | <b>Approved<br/>by All</b>    |
| 4 | <b>FINANCIAL REVIEWS</b>   |   |                               |
|   | 4.1  | <b>February 2023 Financials:</b> February was a great collection month. Daily revenue was OK. The SNF revenue looked great. Outpatient is trending lower. ER is strong for the year. We would like to keep monthly breakdown instead of more frequently because it creates a better flow of information. Pharmacy looks good. Our new GPO is coming along. Better numbers are coming in the next few months.                                      | <i>Hathaway<br/>, Humphry</i> |
|   | 4.2  | <b>Accounts Payable (AP) &amp; Accounts Receivable (AR):</b> Repairs are up because of HVAC maintenance. Will continue to go up until Master Planning is complete. Solar is on track with all the paperwork submitted by the April 13 <sup>th</sup> deadline. Mobile clinic is fixed and ready to go, with expectations of July opening, assuming that all inspections go as planned. Cash on hand is down this month. IGT will come back in May. |                               |
| 5 | <b>NEW BUSINESS</b>  |   |                               |
|   | 5.1  | Wipfli Annual Audit Summary: nothing to discuss now. We will wait till the full Board for discussion.   |                               |
| 6 | <b>ADMINISTRATIVE REPORT:</b> Strategic Planning session is in 2 weeks. We will bring the priorities to the Board. We added a finance pillar to the pillar goals. ACHC Gap Analysis paperwork arrived today. We reviewed the summary of analysis – will be a positive because of the learning opportunity and streamlining of policies. Ambulance updated will be discussed at the full Board meeting. SB 525 minimum wage to \$25 – advocating work being done against this bill but lots of work still needs to be done. |   |                               |
| 7 | <b>OTHER INFORMATION/ANNOUNCEMENTS: None</b>   |   |                               |
| 8 | <b>ADJOURNMENT – 12:05 pm</b>  |   |                               |
|   | Next Finance Committee Meeting: April 26, 2023   |   |                               |

## Finance Notes March FY 23

| Ratios                       | March     | YTD or Avg |                   |
|------------------------------|-----------|------------|-------------------|
| Cash on Hand                 | 112       | 232        | Avg Prior Year    |
| Net Income                   | 1,615,789 | 148,065    | Avg Monthly FY 22 |
| Current Ratio                | 18.04     |            | N/A               |
| AR Days                      | 56        | 61         | Avg Prior Year    |
| Accounts Payable             | 673,680   | 798,869    | Avg Prior Year    |
| Daily Gross Revenue          | 139,975   | 138,798    | Avg Prior Year    |
| % of Gross Revenue Collected | 73%       | 64%        | Prior Year End    |

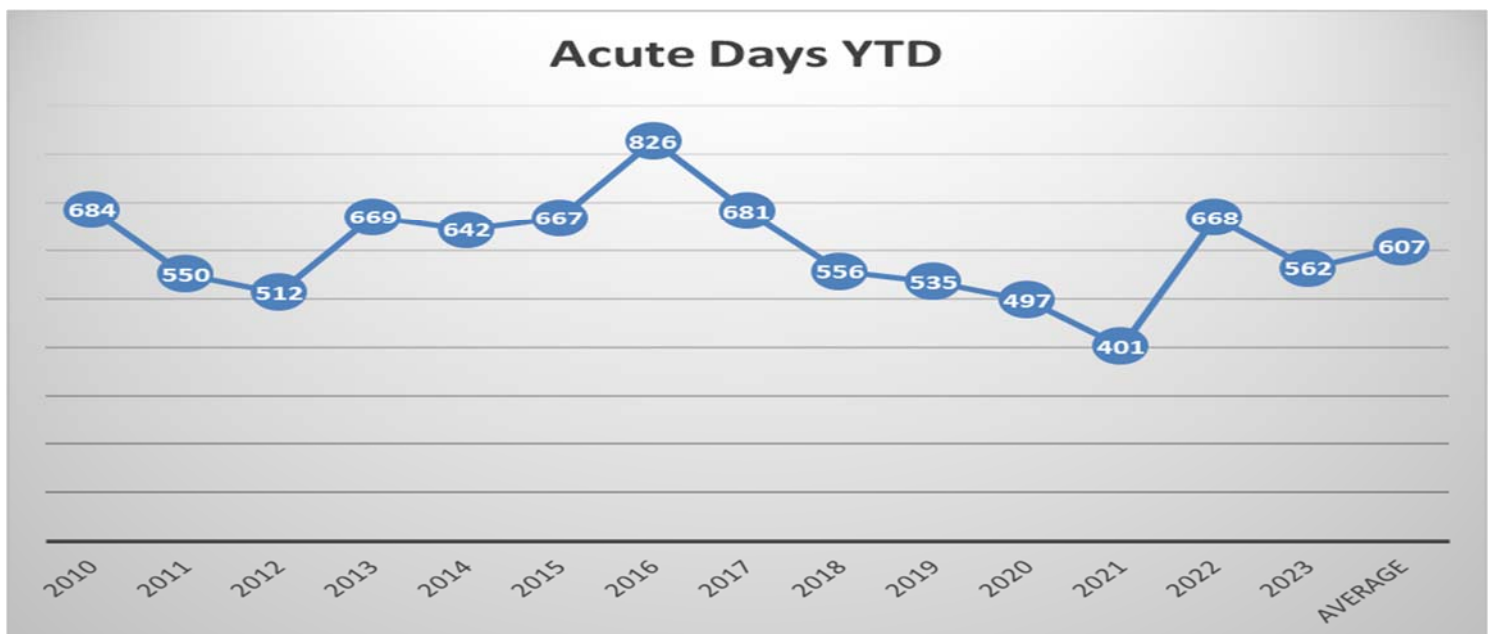
- 1) Our Rate Range and QIP payments showed up earlier and higher than what I had forecasted so contractals will be negative and the bottom line will look very good in March and April financials. Forecasting is a little difficult as it depends on the split of Medi-Cal lives as some of them have a higher multiplier than others and I tend to forecast conservatively as I prefer to adjust positively vs having a worse net income than anticipated. Cash will have a 14.5 million dollar bump on the next set of financials.
- 2) Cash on Hand as I'm writing my notes is at 245 days.
- 3) The new DPNF rate will go into effect on May 1<sup>st</sup> so our revenue and collections should start to bump up after that.
- 4) We are beginning the onboarding process with our new GPO as we are transitioning away from Premier.
- 5) My controller and I are working with Multiview to go live on July 1<sup>st</sup>, so we'll be ahead of the main Cerner go-live by a couple of months. This will be nice for the 24 audits as all the data will be in one system vs two.
- 6) AR Days have been looking very positive. We have had two strong collection months in a row.

| A/R Days Report                  |   |
|----------------------------------|---|
| <input type="radio"/> Graph      | <input checked="" type="radio"/> Report |
| Report Date: 04/15/2023          |   |
| Criteria: All Plans, All Charges |   |
| Date                             | A/R Days                                |
| 04/15/2023                       | 61.63                                   |
| 04/08/2023                       | 57.81                                   |
| 04/01/2023                       | 55.96                                   |
| 03/25/2023                       | 53.82                                   |
| 03/18/2023                       | 58.39                                   |
| 03/11/2023                       | 61.86                                   |
| 03/04/2023                       | 60.76                                   |
| 02/25/2023                       | 59.24                                   |
| 02/18/2023                       | 59.60                                   |
| 02/11/2023                       | 65.57                                   |
| 02/04/2023                       | 66.73                                   |

- 7) My billing manager is having to do a lot of research as we are taking Hospice and Ambulance(temporarily) billing back in house.
- 8) According to a new Kaufman Hall report 20 percent of California hospitals are at risk of closure. In 2022 hospital expenses across the state were 23.4 billion higher than pre-pandemic levels. I'm attaching the article from Beckers at the end of my notes.
- 9) I need to start working on the Phase 5 reporting for our Covid funds by reviewing any regulatory changes from Phase 3 when I last reported to present.
- 10) In the next few months, we need to have an initial meeting with USDA and begin the Financial Feasibility Study with Wipfli as soon as the departmental square footages and estimated costs are finalized.
- 11) Retail Pharmacy was slightly negative but much better than last year. Hoping with our new GPO we can positive next year as it's a great service for the community.
- 12) The RHC had a positive month with the most visits by far since they've been open. Given how Epic recognizes revenue we should have a large bump on the April financials.
- 13) Collections vs Obligations is a negative but will be very positive in April when we look at Collections less Expenses now that we have received Rate Range and QIP.
- 14) Jack has done a great job on the QIP program as it's very difficult to navigate given the unclear state manual and report on given our low Medi-Cal volumes.
- 15) Shay and I are working with the Rural Hospital Insurance of America to see if we can lower our rates on any of our lines of business.
- 16) I'm working with a consultant to apply to be part of the National Health Service Corps so their program participants can come here and receive loan forgiveness. A couple years back we lost out on a physician who wanted to practice here due to that.

Statistics

1. See below for our stats YTD compared to historical numbers to reference beyond Covid years for informed comparison.



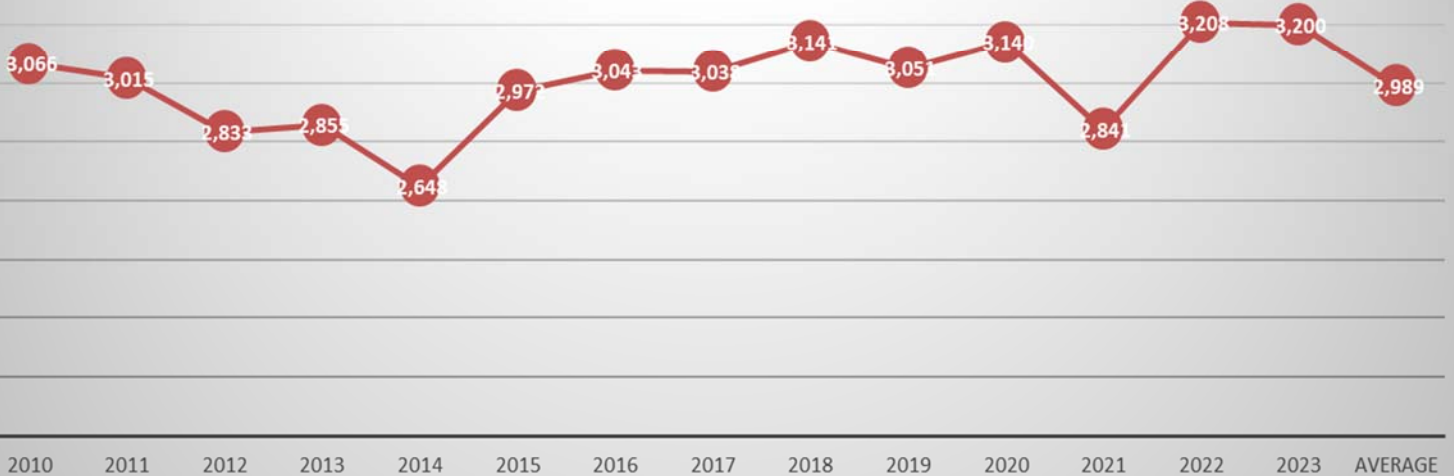
### Swing Days YTD



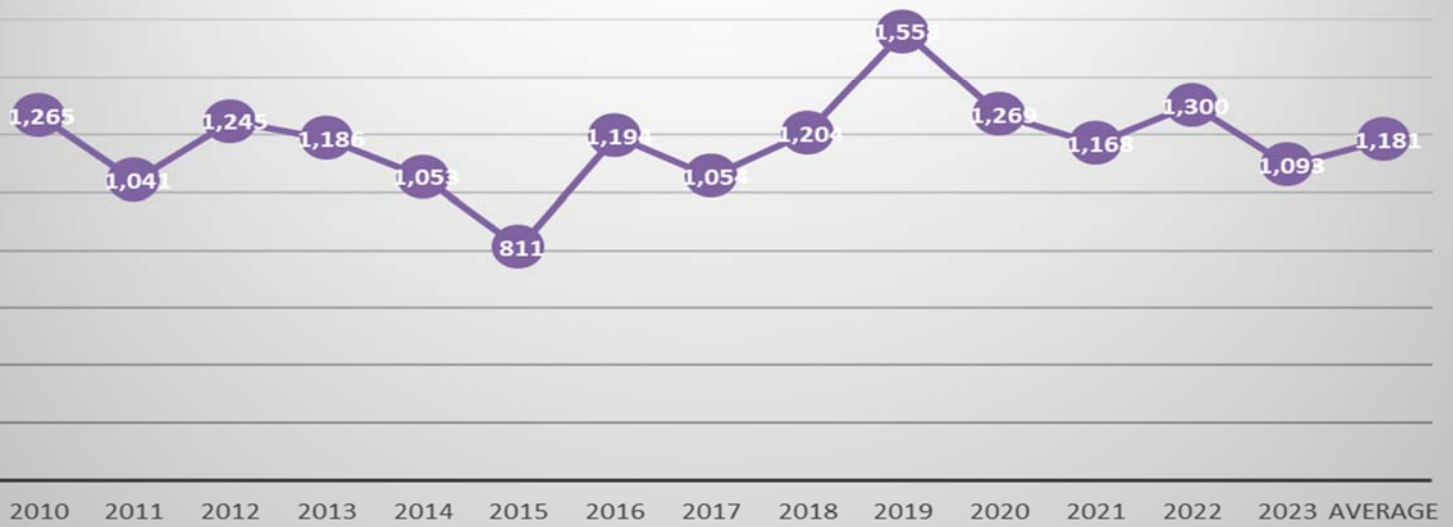
### SNF Days YTD



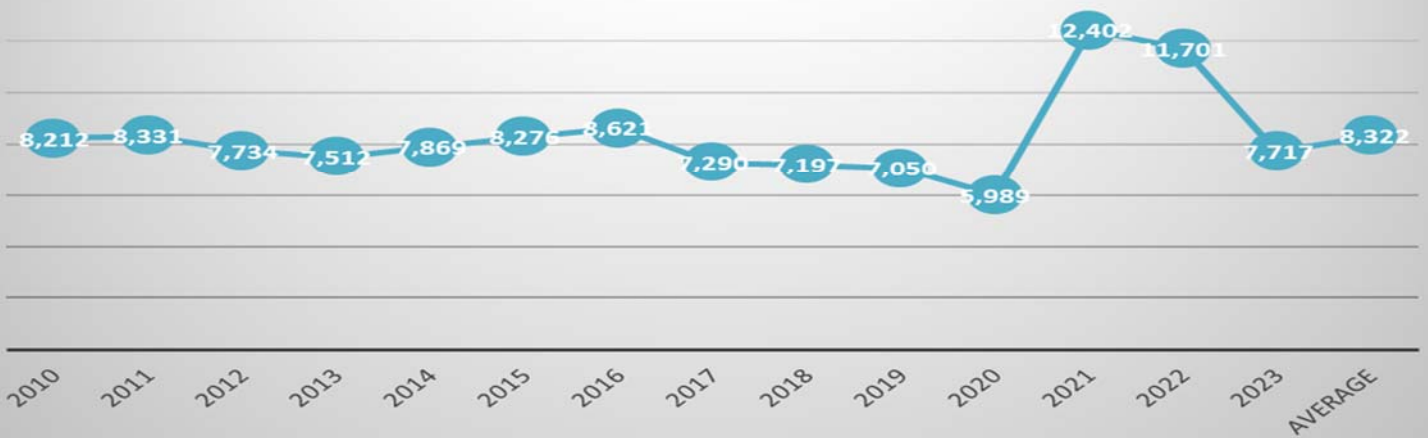
### ER Visits YTD



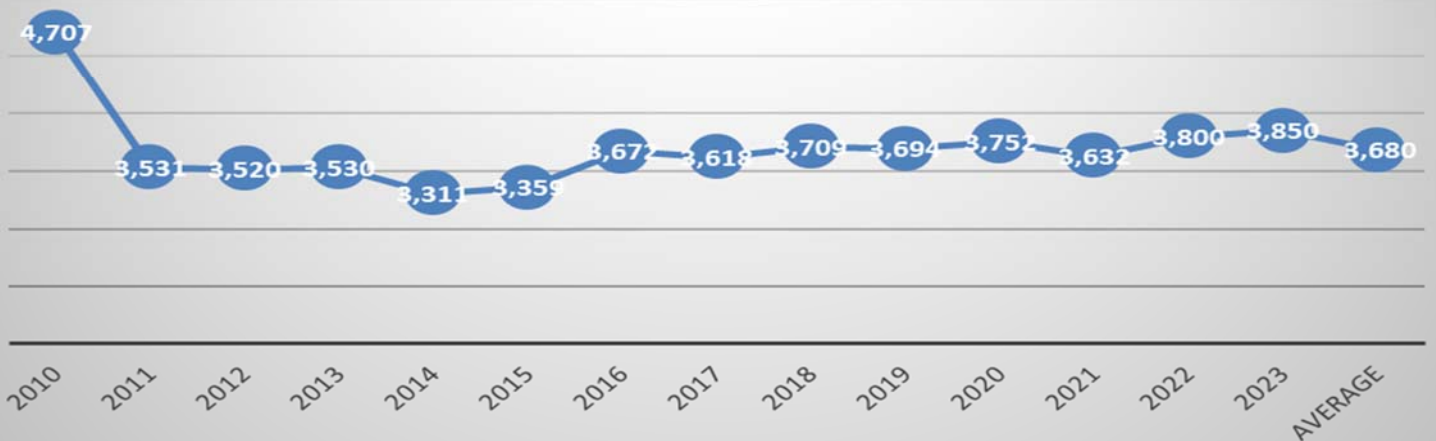
## OP Services Procedures YTD



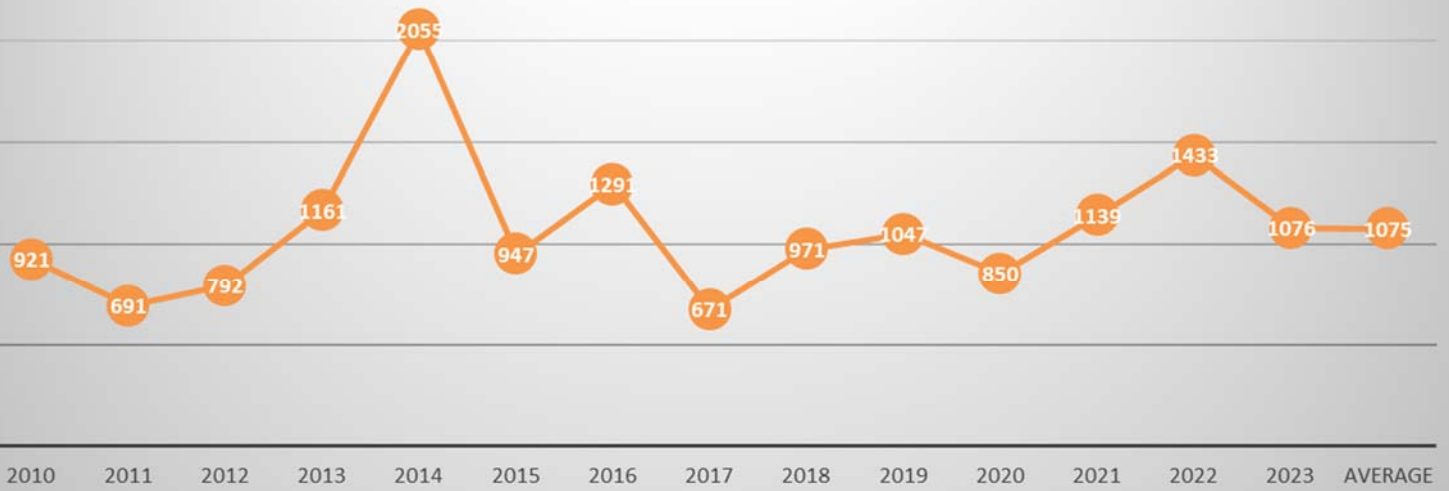
## Lab Tests YTD



## Rad Procedures YTD



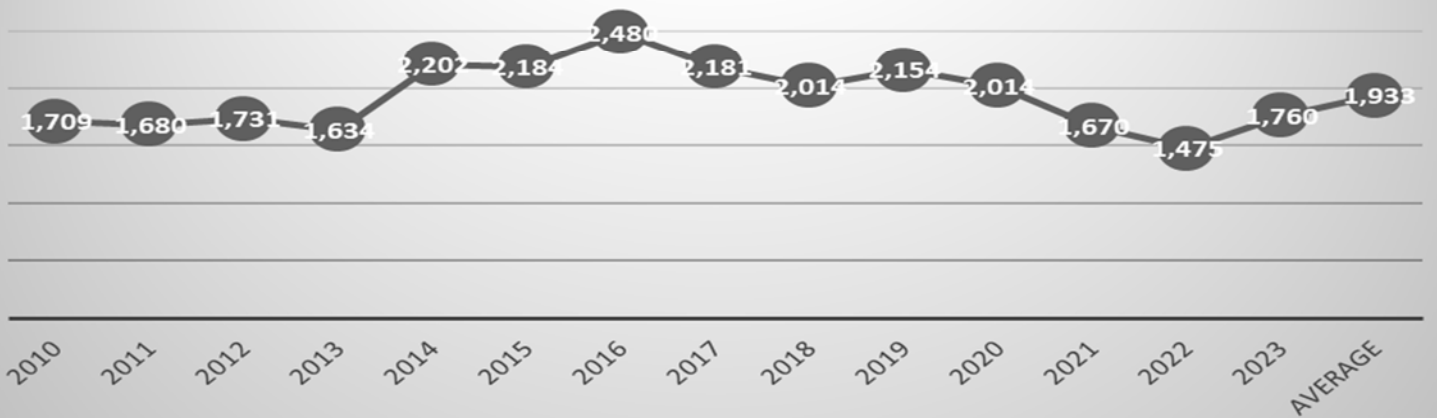
### Hospice Days YTD



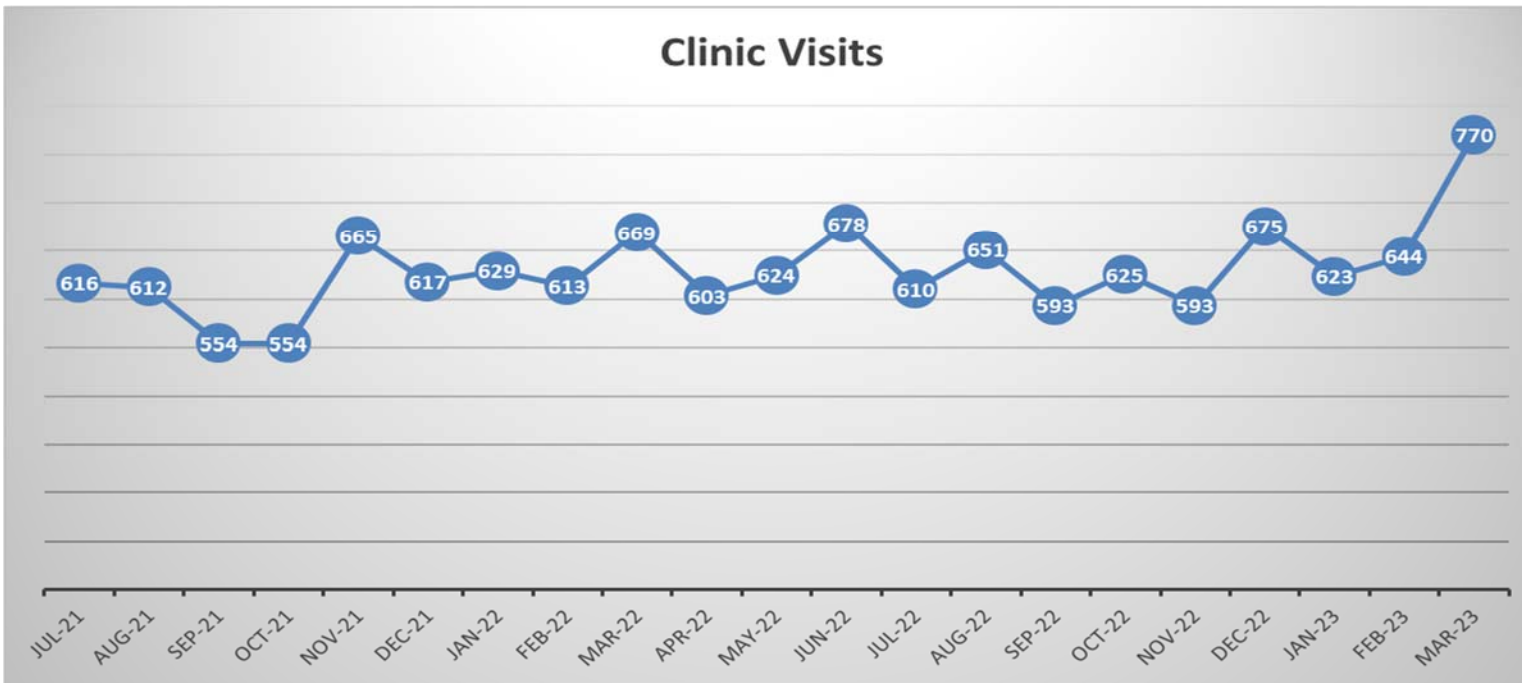
### PT Procedures YTD



### Cardiac Rehab Visits



## Clinic Visits



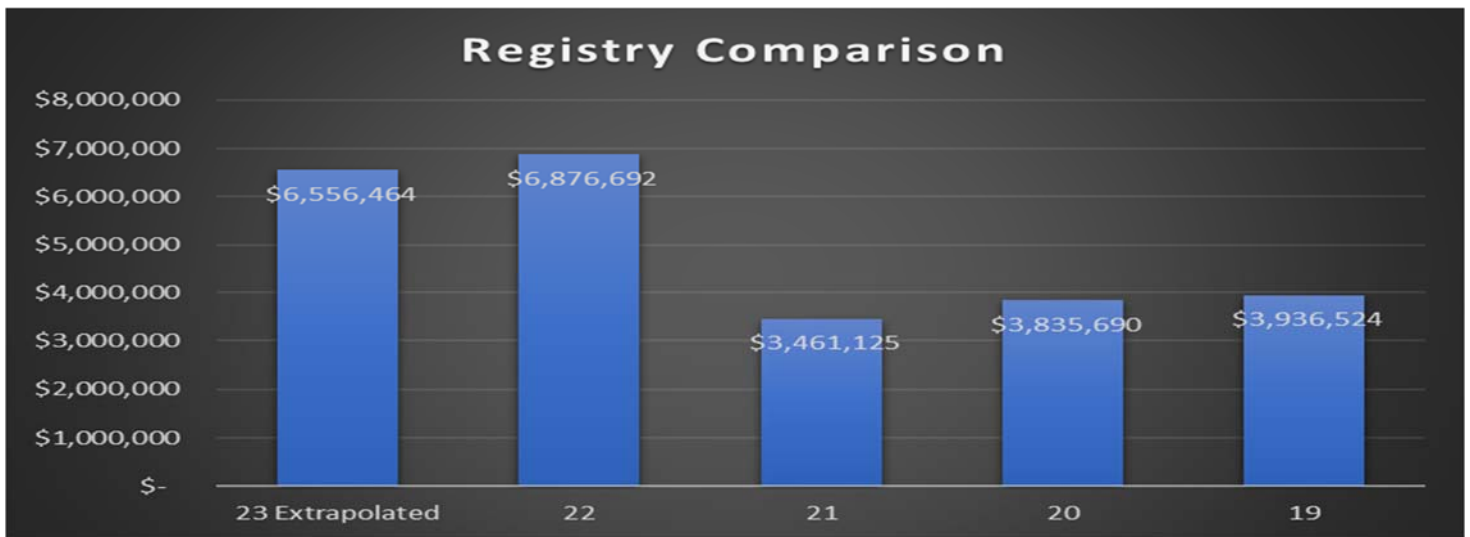
### Income Statement

- 1) Acute Revenue is down under it's 605K average this year and 788K average last year due to a reduction in Acute and Swing Days.
- 2) SNF Revenue is up due to a higher census. Starting in May this revenue will go up as our new rates with Partnership will go into effect.
- 3) Contractuals are a negative as noted above due to the earlier and larger than expected Rate Range payment. This causes a Net Revenue that's actually higher than Gross Revenue. Some of my counterparts book these supplementals as a cash basis so they have poor financials for 8 to 9 months then one or two giant spike months to bring them positive. I try to accrue it with a model based off historical averages to give a more accurate view of the fiscal year.
- 4) Salaries are up as budgeted with our increases.
- 5) Employee Benefits are up 4% which will increase as our rates didn't go up until January. Historically this is a 7 to 8% increase per year.
- 6) Supplies are down due to the reduction in Covid supply spend and Acute/Swing days.
- 7) Purchased Services are trending to be down 5% for the year. The majority of invoices came in very late so I made a table to track and compare.

#### Traveler Comparison through February

| Department   | 23 YTD                            | 23 Extrapolated     | 22                  | 21                  | 20                  | 19                  |
|--------------|-----------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Acute        | \$ 954,844.11                     | \$ 1,273,125.48     | \$ 2,164,082.24     | \$ 495,803.40       | \$ 541,738.91       | \$ 807,844.26       |
| SNF          | \$ 2,166,199.19                   | \$ 2,888,265.59     | \$ 2,982,716.41     | \$ 2,045,910.42     | \$ 2,124,191.37     | \$ 2,065,555.03     |
| Radiology    | \$ 595,378.00                     | \$ 793,837.33       | \$ 405,778.26       | \$ 254,165.00       | \$ 274,097.25       | \$ 407,213.07       |
| Lab          | \$ 153,629.00                     | \$ 204,838.67       | \$ 116,791.66       | \$ 318,782.96       | \$ 281,601.55       | \$ 257,297.20       |
| ER           | \$ 763,467.12                     | \$ 1,017,956.16     | \$ 1,002,991.95     | \$ 346,462.94       | \$ 477,742.35       | \$ 72,643.25        |
| Respiratory  | \$ 191,110.80                     | \$ 254,814.40       | \$ 149,218.35       | \$ -                | \$ 136,318.13       | \$ 100,699.50       |
| PT           | \$ 92,720.00                      | \$ 123,626.67       | \$ 29,640.00        | \$ -                | \$ -                | \$ 173,296.00       |
| OP Services  | \$ -                              | \$ -                | \$ -                | \$ -                | \$ -                | \$ 51,975.75        |
| Surgery      | \$ -                              | \$ -                | \$ 25,473.13        | \$ -                | \$ -                | \$ -                |
| <b>Total</b> | <b>\$ 4,917,348.22</b>            | <b>\$ 6,556,464</b> | <b>\$ 6,876,692</b> | <b>\$ 3,461,125</b> | <b>\$ 3,835,690</b> | <b>\$ 3,936,524</b> |
|              | <b>Decrease Compared to FY 22</b> |                     | <b>5%</b>           |                     |                     |                     |





- 8) Other Purchased Services are down due to that being the category I was tracking Covid Expenses in to make it easier to report to HRSA.
- 9) Utilities are up until we can get going on solar.
- 10) Insurance is up due to the property market, claims history and adding the lodge. Working with another broker to see if I can bring these down.
- 11) Other is up mostly due to increased licensing fees.
- 12) Depreciation is up due to all the projects we've put into use over the last few years.
- 13) Bond Interest is high this month as we made one of our two annual payments on March 1<sup>st</sup>.
- 14) Rental Lease is up Hill Rom bed rentals on Acute.

#### Balance Sheet

- 1) Cash was down due as paid over five million in IGTs over the last few months. Also USDA was paid on March 1<sup>st</sup> so that's the reason for the dip Reserve USDA cash. As of these notes total cash is 28.4 million.
- 2) Accounts Receivable is down as we have brought AR Days down.
- 3) The Medicare/Medi-Cal Settlement will decrease significantly next month as we've received our Rate Range payment.
- 4) Accounts Payable at the end of the month are mostly invoices that have come after the 31<sup>st</sup> that belong to that period.
- 5) All the IGT related payables are zero as they have been paid.

### 20% of California hospitals at risk of closure: 4 leaders react

Erica Carbajal - Wednesday, April 12th, 2023

Healthcare leaders in California warned more hospitals in the state will be forced to close or significantly reduce services without immediate financial relief from the state legislature.

The California Hospital Association held a press call April 12 with the group's CEO and leaders from three hospitals in response to a new Kaufman Hall [report](#) that details the "staggering" financial blows hospitals have faced since the start of the pandemic. One in 5 California hospitals are at risk of closure, according to the report. In 2022, total expenses for California hospitals were \$23.4 billion higher than prepandemic levels and outpaced increases in revenue.

After federal COVID-19 relief, the state's hospitals still lost more than \$20 billion in the last three years, Carmela Coyle, president and CEO of the California Hospital Association, said during the call. More than half of the state's 400 hospitals also lose money each day, Ms. Coyle said. One of the largest financial challenges for many hospitals is dependence on state and federal programs such as Medicare and Medicaid, which don't reimburse providers nearly as much as commercial insurers.

"The healthcare math no longer adds up," she said. "Every single day that passes without action is a day that more and more hospitals in the state are taking the next step toward the edge of their survivability and toward the edge of access to care for their communities."

MLK Community Hospital in southern Los Angeles began losing money in 2021 and is now tapping reserves and borrowing money to cover costs. The small hospital has been running between 20 percent and 50 percent above capacity, which reflects the unmet demands for basic care in the communities it serves, according to CEO Elaine Batchlor, MD.

"Providers can't afford to practice in our community," she said. "The result is our community lacks access to doctors so our hospital is taking care of patients with very basic untreated medical conditions like diabetes, high blood pressure, heart disease and kidney disease."

Service cuts are looming for MLK Community Hospital. Sans financial support, it might have to close its wound center and end labor and delivery services, Dr. Batchlor said.

"The impact on our patients when we need to begin reducing services and cutting back is going to be devastating," she said.

Donna Hefner, BSN, RN, president and CEO of Sierra View Medical Center in Porterville, and Patty Maysent, CEO of UC San Diego Health, echoed those same challenges and concerns.

Sierra View Medical Center provides acute and outpatient services to a community of 62,000 residents and a greater area that spans 115,000 residents. Eighty percent of its patient revenue comes from government payers, according to Ms. Hefner. That's the same proportion of patients who were publicly covered at Madera Community Hospital, which closed its doors at the end of December.

Ms. Maysent of UCSD described the [pressures](#) hospitals in Imperial County are facing, including El Centro Regional Medical Center. UCSD [announced](#) it would assume full operational, clinical and financial management to try and stabilize the hospitals' finances in February, but it's become clear that under "no scenario" is there enough leverage for the hospital to remain sustainable on its own.

"This is just one scenario where hospitals are within two, three, four months of running out of cash, and they're going to close without some kind of major intervention," she said.

With Madera's closure, the county's 160,000 residents face at least a half-hour drive to hospitals in neighboring Fresno County, which have [struggled](#) to keep up with the influx of patients.

Some 50 miles south of Fresno in Visalia, Kaweah Health Medical Center is another hospital on the verge of closure. In March, its CEO, Gary Herbst, warned it "will not continue to exist" without outside financial support.

While the CHA has asked Gov. Gavin Newsom for \$1.5 billion to be distributed to the most financially burdened facilities, it's not the long-term fix, healthcare leaders said.

"Expenses are simply outpacing those government payments. The only sustainable fix here is an increase in those reimbursement rates," Ms. Coyle said.

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2023

COMPARISON TO ACTUAL

| 2023  |          | 2023   |        | FY 2023                        |        | FYE 2022 |        | Variance | % Increase<br>or Decrease |
|---|----------|--------|--------|--------------------------------|--------|----------|--------|----------|---------------------------|
| March   | February | Actual | Actual | YTD                            | YTD    | Actual   | Actual |          |                           |
| <b>VOLUME:</b>                                      |          |        |        |                                |        |          |        |          |                           |
| <b>DISCHARGES</b>                                   |          |        |        |                                |        |          |        |          |                           |
|   | 17       | 15     | 2      | Acute                          | 140    | 153      | (13)   | -8.51%   |                           |
|   | 8        | 4      | 4      | Swing Bed                      | 76     | 91       | (15)   | -16.51%  |                           |
|   | 6        | 2      | 4      | Skilled Nursing Care (DISCHG)  | 32     | 43       | (11)   | -25.61%  |                           |
|   | 7        | 5      | 2      | Observations                   | 66     | 92       | (26)   | -28.31%  |                           |
| <b>PATIENT DAYS</b>                                 |          |        |        |                                |        |          |        |          |                           |
|   | 53       | 60     | (7)    | Acute                          | 562    | 668      | (106)  | -15.91%  |                           |
|   | 94       | 43     | 51     | Swing Bed                      | 848    | 1,192    | (344)  | -28.91%  |                           |
|   | 2,543    | 2,342  | 201    | Skilled Nursing Care           | 21,570 | 20,065   | 1505   | 7.52%    |                           |
| <b>LENGTH OF STAY</b>                               |          |        |        |                                |        |          |        |          |                           |
|   | 3.12     | 4.00   | (1)    | Acute                          | 4.01   | 4.37     | (0)    | -8.11%   |                           |
|   | 11.75    | 10.75  | 1      | Swing Bed                      | 11.16  | 13.10    | (2)    | -14.81%  |                           |
|   |          |        |        | Skilled Nursing Care           |        |          |        |          |                           |
| <b>AVERAGE DAILY CENSUS</b>                         |          |        |        |                                |        |          |        |          |                           |
|   | 1.71     | 2.14   | (0)    | Acute                          | 2.05   | 2.44     | (0)    | -15.91%  |                           |
|   | 3.03     | 1.54   | 1      | Swing Bed                      | 3.09   | 4.35     | (1)    | -28.91%  |                           |
|   | 82.03    | 83.64  | (2)    | Skilled Nursing Care           | 78.72  | 73.23    | 5      | 7.52%    |                           |
| <b>ANCILLARY SERVICES</b>                           |          |        |        |                                |        |          |        |          |                           |
|   | 0        | 0      | 0      | Surgery Inpatient Visits       | 0      | 1        | (1)    | -100.01% |                           |
|   | 0        | 0      | 0      | Surgery OP/ procedure visits   | 3      | 120      | (117)  | -97.51%  |                           |
|   | 298      | 283    | 15     | Emergency Room Visits          | 3200   | 3,208    | (8)    | -.21%    |                           |
|   | 169      | 126    | 43     | Outpatient Services Procedures | 1093   | 1,300    | (207)  | -15.91%  |                           |
|   | 651      | 684    | (33)   | Laboratory Visits              | 7717   | 11,701   | (3984) | -34.01%  |                           |
|   | 339      | 452    | (113)  | Radiology Procedures           | 3850   | 3,800    | 50     | 1.32%    |                           |
|   | 55       | 29     | 26     | Hospice Patient Days           | 1066   | 1,433    | (367)  | -25.61%  |                           |
|   | 203      | 214    | (11)   | Physcial Therapy visits        | 1830   | 1,883    | (53)   | -2.81%   |                           |
|   | 225      | 231    | (6)    | Cardiac Rehab                  | 1760   | 1,475    | 285    | 19.32%   |                           |
|   | 50       | 46     | 4      | Telemedicine visits            | 363    | 363      | 0      | .02%     |                           |
|   | 21       | 20     | 1      | Admissions from ER             | 188    | 217      | (29)   | -13.41%  |                           |
|   | 10       | 17     | (7)    | Transfers from ER              | 139    | 131      | 8      | 6.12%    |                           |
|   | 770      | 644    | 126    | Clinic Visits                  | 5985   | 5,529    | 456    | 8.22%    |                           |
| <b>PRODUCTIVITY:</b>                                |          |        |        |                                |        |          |        |          |                           |
|   | 8.54     | 7.87   |        | Productive FTE's               |        |          |        |          |                           |
|   | 36.67    | 37.45  |        | Nursing - Acute                | 13.57  | 19.36    |        |          |                           |
|   | 42.07    | 42.38  |        | Long Term Care                 | 48.04  | 55.11    |        |          |                           |
|   | 67.69    | 68.26  |        | Ancillary                      | 44.70  | 50.62    |        |          |                           |
|   |          |        |        | Service                        | 72.92  | 78.92    |        |          |                           |
|   | 154.97   | 155.96 |        | Total Productive               | 179.23 | 204.01   |        |          |                           |
|   | 81.71    | 92.64  |        | Non-Productive FTE's           | 70.37  | 39.66    |        |          |                           |
|   | 236.68   | 248.60 |        | Paid FTE's                     | 249.60 | 243.67   |        |          |                           |
| <b>PRODUCTIVE FTE PER<br/>ADJUSTED OCCUPIED BED</b> |          |        |        |                                |        |          |        |          |                           |
|   | 2.35     | 2.27   |        |                                | 2.65   | 3.07     |        |          |                           |

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2023

COMPARISON TO ACTUAL

| 2023                                     | 2022            |           |                                | FY 2023       | FY 2022       |             | Increase<br>Decrease<br>% |
|--|-----------------|-----------|--------------------------------|---------------|---------------|-------------|---------------------------|
| MARCH<br>ACTUAL                          | MARCH<br>ACTUAL | Variance  | PATIENT REVENUE                | YTD<br>ACTUAL | YTD<br>ACTUAL | Variance    |                           |
| 585,721                                  | 567,331         | 18,390    | Acute                          | 5,430,169.00  | 6,875,918.24  | (1,445,749) | -21.01%                   |
| 1,269,949                                | 1,199,507       | 70,442    | Skilled Nursing                | 10,729,989    | 9,245,025     | 1,484,964   | 16.12%                    |
| 254,949                                  | 248,552         | 6,398     | Inpatient Ancillary            |               |               |             |                           |
| 0  | 0               | 0         | Acute                          | 2,572,908     | 2,467,705     | 105,203     | 4.32%                     |
|  |                 |           | Skilled Nursing                | (621)         | 2,785         | (3,406)     |                           |
| 2,110,619                                | 2,015,390       | 95,229    | Total Inpatient Revenue        | 18,732,445    | 18,591,433    | 141,012     | .82%                      |
| 2,228,608                                | 2,434,714       | (206,106) | Total Outpatient Revenue       | 21,701,477    | 21,012,102    | 689,375     | 3.32%                     |
| 4,339,227                                | 4,450,104       | (110,877) | <b>Total Patient Revenue</b>   | 40,433,922    | 39,603,535    | 830,386     | 2.12%                     |
| <b>DEDUCTIONS FROM REVENUE</b>           |                 |           |                                |               |               |             |                           |
| (1,317,976)                              | 1,424,846       | 2,742,822 | Contractuals - Care/Cal        | 5,716,540     | 6,592,258     | 875,719     |                           |
| 553,196                                  | 266,294         | (286,903) | Contractuals - PPO             | 2,794,408     | 2,449,844     | (344,564)   |                           |
| 3,725                                    | 12,177          | 8,452     | Charity and Write Offs         | 64,281        | 36,293        | (27,988)    |                           |
| 81                                       | 132,041         | 131,959   | Admin Adjmts/Emp Discounts     | 820,458       | 1,211,489     | 391,030     |                           |
| 115,595                                  | (1,860)         | (117,456) | Provision for Bad Debts        | 609,469       | 490,471       | (118,998)   |                           |
| (645,378)                                | 1,833,497       | 2,478,875 | <b>Total Deductions</b>        | 10,005,156    | 10,780,354    | 775,199     |                           |
| 61,745                                   | (73,712)        | 135,457   | Other Operating Revenues       | 347,779       | 776,205       | (428,426)   |                           |
| 5,046,350                                | 2,542,895       | 2,503,455 | <b>Net Revenue</b>             | 30,776,545    | 29,599,386    | 1,177,159   |                           |
| <b>OPERATING EXPENSES</b>                |                 |           |                                |               |               |             |                           |
| 1,427,983                                | 1,171,572       | (256,411) | Productive Salaries            | 11,331,121    | 10,231,285    | (1,099,836) | -10.71%                   |
| 98,785                                   | 122,106         | 23,321    | Non-Productive Salaries        | 1,469,468     | 1,468,445     | (1,022)     | -.11%                     |
| 360,324                                  | 327,887         | (32,437)  | Employee Benefits              | 3,072,715     | 2,952,710     | (120,005)   | -4.11%                    |
| 491,996                                  | 433,177         | (58,819)  | Supplies                       | 2,977,070     | 3,299,095     | 322,025     | 9.82%                     |
| 132,513                                  | 152,076         | 19,563    | Professional Fees              | 1,163,486     | 1,168,852     | 5,366       | .52%                      |
| 101,242                                  | 38,919          | (62,324)  | Acute/Swing Travelers          | 954,844       | 479,105       | (475,740)   | -99.31%                   |
| 280,219                                  | 173,406         | (106,813) | SNF Travelers                  | 2,165,509     | 1,356,985     | (808,524)   | -59.61%                   |
| 228,790                                  | 215,105         | (13,685)  | Ancillary Travelers            | 1,796,306     | 1,175,609     | (620,697)   | -52.81%                   |
| 143,044                                  | 294,623         | 151,580   | Other Purchased Services       | 1,503,788     | 2,048,514     | 544,726     | 26.62%                    |
| 34,224                                   | 40,117          | 5,893     | Repairs & Maintenance          | 333,085       | 277,505       | (55,580)    | -20.01%                   |
| 97,318                                   | 49,261          | (48,057)  | Utilities                      | 822,480       | 441,339       | (381,141)   | -86.41%                   |
| 42,717                                   | 33,580          | (9,136)   | Insurance                      | 380,796       | 319,147       | (61,650)    | -19.31%                   |
| 95,831                                   | 71,540          | (24,291)  | Other                          | 755,830       | 567,132       | (188,698)   | -33.31%                   |
| 148,294                                  | 113,610         | (34,684)  | Depreciation                   | 1,349,814     | 1,071,430     | (278,383)   | -26.01%                   |
| 0  | 0               | 0         | Bond Repayment Insurance       | -             | 0             | 0           |                           |
| 332,426                                  | 330,527         | (1,900)   | Bond Repayment Interest        | 671,109       | 420,426       | (250,683)   | -59.61%                   |
| 5,681                                    | 5,442           | (239)     | Interest                       | 53,521        | 49,612        | (3,908)     | -7.91%                    |
| 8,728                                    | 3,480           | (5,248)   | Rental - Lease                 | 88,008        | 77,246        | (10,763)    | -13.91%                   |
| 4,030,114                                | 3,576,426       | (453,688) | <b>Total Operating Expense</b> | 30,888,950    | 27,404,437    | (3,484,512) | -12.71%                   |
| 1,016,236                                | (1,033,531)     | 2,049,768 | <b>Income From Operations</b>  | (112,405)     | 2,194,949     | (2,307,353) |                           |
| <b>NON-OPERATING REVENUE AND EXPENSE</b> |                 |           |                                |               |               |             |                           |
| 864,054                                  | 305,394         | 558,660   | Non-Operating Revenue          | 3,742,568     | 2,418,542     | 1,324,027   |                           |
| 2,140                                    | 578             | 1,562     | Interest Income                | 207,478       | 43,975        | 163,504     |                           |
| 266,641                                  | 237,985         | (28,656)  | Non-Operating Expense          | 1,939,432     | 1,644,583     | (294,849)   |                           |
| 599,553                                  | 67,987          | 531,566   | <b>Total Non-Operating</b>     | 2,010,615     | 817,934       | 1,192,681   |                           |
| 1,615,789                                | (965,544)       | 2,581,333 | <b>NET INCOME</b>              | 1,898,210     | 3,012,882     | (1,114,672) |                           |

**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

| 2023            |                 | 2022     |  |                                    | FY 2023       | FY 2022       |           | Increase<br>Decrease |
|-----------------|-----------------|----------|--|------------------------------------|---------------|---------------|-----------|----------------------|
| MARCH<br>ACTUAL | MARCH<br>ACTUAL | Variance |  |                                    | YTD<br>ACTUAL | YTD<br>ACTUAL | Variance  | %                    |
|                 |                 |          |  | <b>RETAIL PHARM REVENUE</b>        |               |               |           |                      |
|                 |                 |          |  | <b>NON-OPERATING REVENUE</b>       |               |               |           |                      |
| 0               | 0               | 0        |  | MEDICARE                           | 0             | 0             | 0         | #DIV/0!              |
| 0               | 95,224          | (95,224) |  | MEDI-CAL                           | 18,762        | 127,130       | (108,368) | -85.21%              |
| 227,809         | 81,030          | 146,779  |  | THIRD PARTY                        | 1,604,257     | 1,092,338     | 511,920   | 46.92%               |
| 35,642          | 33,705          | 1,937    |  | PRIVATE                            | 277,014       | 276,462       | 552       | .22%                 |
| 33              | (645)           | 679      |  | OTHER                              | (318)         | 0             | (318)     | #DIV/0!              |
| 263,485         | 209,314         | 54,171   |  | <b>Total Revenue</b>               | 1,899,716     | 1,495,930     | 403,786   | 27.02%               |
| 263,485         | 209,314         | 54,171   |  | <b>Net Non Operating Revenue</b>   | 1,899,716     | 1,495,930     | 403,786   |                      |
|                 |                 |          |  | <b>NON - OPERATING EXPENSES</b>    |               |               |           |                      |
| 27,358          | 21,949          | (5,408)  |  | Productive Salaries                | 229,364       | 195,884       | (33,480)  | -17.11%              |
| 0               | 2,102           | 2,102    |  | Non-Productive Salaries            | 17,197        | 22,357        | 5,160     | 23.12%               |
| 2,632           | 2,455           | (178)    |  | Employee Benefits                  | 25,262        | 22,908        | (2,355)   | -10.31%              |
| 226,409         | 197,446         | (28,963) |  | Supplies                           | 1,598,441     | 1,333,796     | (264,645) | -19.81%              |
| 0               | 0               | 0        |  | Ancillary Travelers                | 4,983         | 0             | (4,983)   | #DIV/0!              |
| 4,364           | 9,161           | 4,797    |  | Other Purchased Services           | 26,256        | 37,395        | 11,139    | 29.82%               |
| 0               | 0               | 0        |  | Repairs                            | 0             | 0             | 0         | #DIV/0!              |
| 0               | 399             | 399      |  | Utilities                          | 4,112         | 2,578         | (1,534)   | -59.51%              |
| 1,228           | 1,658           | 430      |  | Other                              | 6,358         | 4,325         | (2,033)   | -47.01%              |
| 2,807           | 2,807           | 0        |  | Depreciation                       | 25,260        | 25,260        | 0         | .02%                 |
| 8               | 8               | 0        |  | Rental - Lease                     | 364           | 81            | (283)     | -351.71%             |
| 264,806         | 237,985         | (26,821) |  | <b>Total Non-Operating Expense</b> | 1,937,596     | 1,644,583     | (293,013) | -17.81%              |
| (1,321)         | (28,671)        | 27,350   |  | <b>NET INCOME</b>                  | (37,881)      | (148,653)     | 110,773   |                      |
|                 |                 |          |  | (LOSS) GAIN                        |               |               |           |                      |

**MAYERS MEMORIAL HOSPITAL****Balance Sheet**

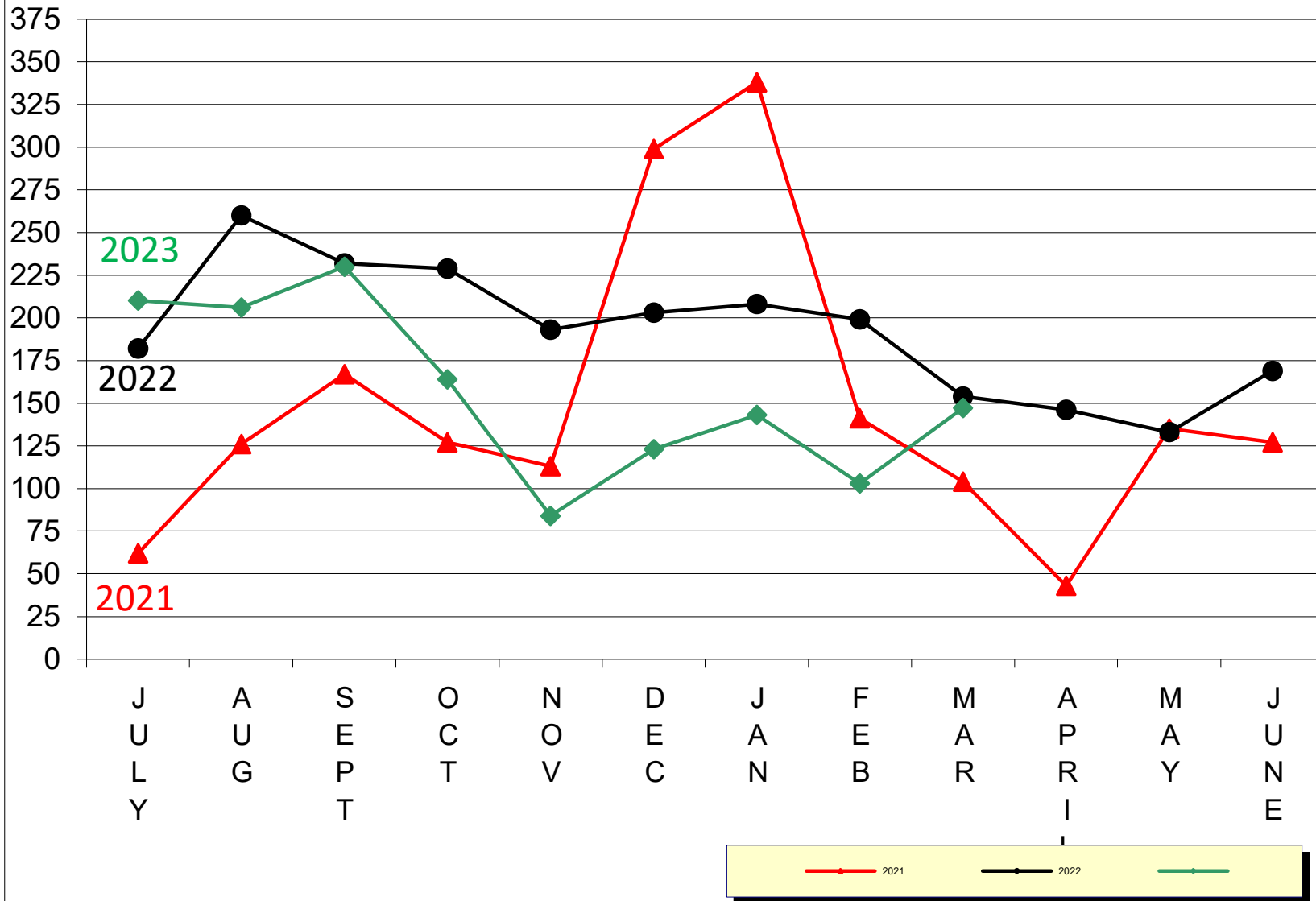
|  | <b>MARCH<br/>2023</b> | <b>FEBRUARY<br/>2023</b> |
|--|-----------------------|--------------------------|
| <b>CURRENT ASSETS</b>  |                       |                          |
| Cash (General/Payroll/Petty Cash)                              | 2,094,535             | 3,656,328                |
| Reserve Cash (unrestricted)                                    | 10,019,111            | 10,019,111               |
| Reserve Cash (restricted) - USDA Debt Serv / Construction      | 2,558,401             | 2,888,688                |
| Accounts Receivable  | 8,223,845             | 8,863,000                |
| County Treasury receivable                                     | (144,619)             | (240,571)                |
| Less: Reserve for Uncollectibles                               | (600,111)             | (813,523)                |
| Reserve for Medicare/Medi-Cal/Commercial                       | (3,102,990)           | (3,325,978)              |
| Inventories  | 693,553               | 719,749                  |
| Accounts Receivable - Other                                    | 1,240,146             | 813,013                  |
| Prepaid Expenses   | 994,556               | 594,759                  |
| Medicare/Medi-Cal Settlement                                   | 10,646,253            | 8,236,855                |
| <b>TOTAL CURRENT ASSETS</b>                                    | <b>32,622,680</b>     | <b>31,411,430</b>        |
| <b>PROPERTY, PLANT AND EQUIPMENT</b>                           |                       |                          |
| Land and Building Improvements                                 | 3,969,852             | 3,969,852                |
| Building and Fixed Equipment                                   | 36,578,520            | 36,578,520               |
| Equipment  | 15,461,777            | 15,428,770               |
| Construction in Progress (other)                               | 4,212,278             | 4,204,763                |
| Hospital expansion   | 0                     | 0                        |
| LESS: Reserve for Depreciation                                 | (26,683,120)          | (26,532,020)             |
| <b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>                     | <b>33,539,307</b>     | <b>33,649,885</b>        |
| <b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b> |                       |                          |
| Bond Reserve Funds held by trustee                             | -                     | -                        |
| Unamortized Bond Discount                                      | 0                     | 0                        |
| Unamortized Cost of Bond Defeasance                            | -                     | -                        |
| G.O. Bond - issue / discount / cost                            | -                     | -                        |
| <b>TOTAL OTHER ASSETS</b>                                      | <b>0</b>              | <b>0</b>                 |
| <b>TOTAL ASSETS</b>  | <b>66,161,987.20</b>  | <b>65,061,315.44</b>     |
| <b>CURRENT LIABILITIES</b>                                     |                       |                          |
| Accounts Payable   | 673,680               | 643,842                  |
| Accrued Payroll  | 229,884               | 114,942                  |
| Accrued Payroll Taxes  | (385,741)             | (369,292)                |
| Accrued Vacation & Holiday                                     | 928,801               | 930,518                  |
| Accrued Health Insurance                                       | 51,949                | 50,953                   |
| Accrued Interest   | 196,965               | 196,965                  |
| RETAINAGE PAYABLE  | 94,399                | 94,399                   |
| QIP  | 0                     | 0                        |
| HQAF   | 0                     | 0                        |
| Rate Range   | 0                     | 0                        |
| NOTES & LOANS PAYABLE  | 16,185                | 21,562                   |
| Current Portion of Medicare/Medi-Cal Settlement                | (7,082)               | (7,082)                  |
| <b>TOTAL CURRENT LIABILITIES</b>                               | <b>1,799,041</b>      | <b>1,676,808</b>         |
| <b>LONG-TERM DEBT</b>  |                       |                          |
| G.O. Bond  | 1,687,478             | 1,687,478                |
| Capital Leases / Settlement pymt                               |                       |                          |
| Leases   | (61,171)              | (58,705)                 |
| Provider Relief Fund- Deffered revenue                         | 0                     | 0                        |
| Notes & Loans Payable/ CHFFA                                   | 1,329,126             | 1,329,126                |
| GO BOND SERIES B & REFUNDING                                   | 20,457,000            | 20,457,000               |
| <b>TOTAL LONG-TERM DEBT</b>                                    | <b>23,412,433</b>     | <b>23,414,899</b>        |
| <b>FUND EQUITY</b>   | <b>40,950,514</b>     | <b>39,969,609</b>        |
| <b>TOTAL LIABILITIES AND FUND BALANCE</b>                      | <b>66,161,987.20</b>  | <b>65,061,315.44</b>     |
| <b>CURRENT RATIO:</b>  | <b>18.13</b>          | <b>18.15</b>             |

**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2023

| DATE:              | REVENUE / SERVICES   | AVERAGE DAILY REVENUE | TOTAL DEPOSITS       | MISC. PAYMENTS      | MISC. PMTS PT RELATED | PATIENT PAYMENTS     | ADJUSTMENT S & WRITE-OFFS | REFUNDS          |
|--------------------|----------------------|-----------------------|----------------------|---------------------|-----------------------|----------------------|---------------------------|------------------|
| July 31, 2022      | 4,665,515.38         | 150,500.50            | 3,318,978.74         | 263,239.28          | 16,825.00             | 3,038,914.46         | 1,506,553.80              | 7,898.24         |
| August 31, 2022    | 5,143,194.31         | 165,909.49            | 3,416,118.51         | 335,527.56          | -                     | 3,080,590.95         | 1,954,193.05              | 13,566.53        |
| September 30, 2022 | 4,956,524.74         | 165,217.49            | 2,988,469.36         | 63,716.15           | -                     | 2,924,753.21         | 1,673,077.03              | 946.90           |
| October 31, 2022   | 4,245,367.42         | 136,947.34            | 3,491,414.58         | 93,557.78           | 16,824.00             | 3,381,032.80         | 2,242,104.29              | 2,744.92         |
| November 30, 2022  | 3,816,571.82         | 127,219.06            | 2,815,604.03         | 113,701.62          | -                     | 2,701,902.41         | 2,259,542.97              | 2,253.97         |
| December 31, 2022  | 3,937,352.34         | 127,011.37            | 2,772,009.87         | 85,415.63           | 98,374.48             | 2,588,219.76         | 1,538,030.24              | 20,042.39        |
| January 30, 2023   | 4,115,044.12         | 132,743.36            | 3,155,768.18         | 592,477.70          | 115,199.54            | 2,448,090.94         | 1,577,690.36              | 8,034.68         |
| February 28, 2023  | 3,781,813.98         | 135,064.79            | 4,766,036.34         | 85,719.37           | 1,769,308.00          | 2,911,008.97         | 2,096,286.93              | 7,837.54         |
| March 31, 2023     | 4,126,643.77         | 133,117.54            | 3,185,974.71         | 102,100.88          | 184,127.88            | 2,899,745.95         | 2,357,334.84              | 14,445.82        |
| April 30, 2023     | -                    | -                     | -                    | -                   | -                     | -                    | -                         | -                |
| May 31, 2023       | -                    | -                     | -                    | -                   | -                     | -                    | -                         | -                |
| June 30, 2023      | -                    | -                     | -                    | -                   | -                     | -                    | -                         | -                |
| <b>YTD TOTAL</b>   | <b>38,788,027.88</b> | <b>141,525.66</b>     | <b>29,910,374.32</b> | <b>1,735,455.97</b> | <b>2,200,658.90</b>   | <b>25,974,259.45</b> | <b>17,204,813.51</b>      | <b>77,770.99</b> |

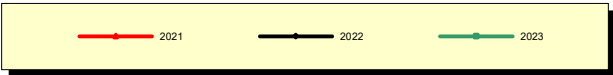
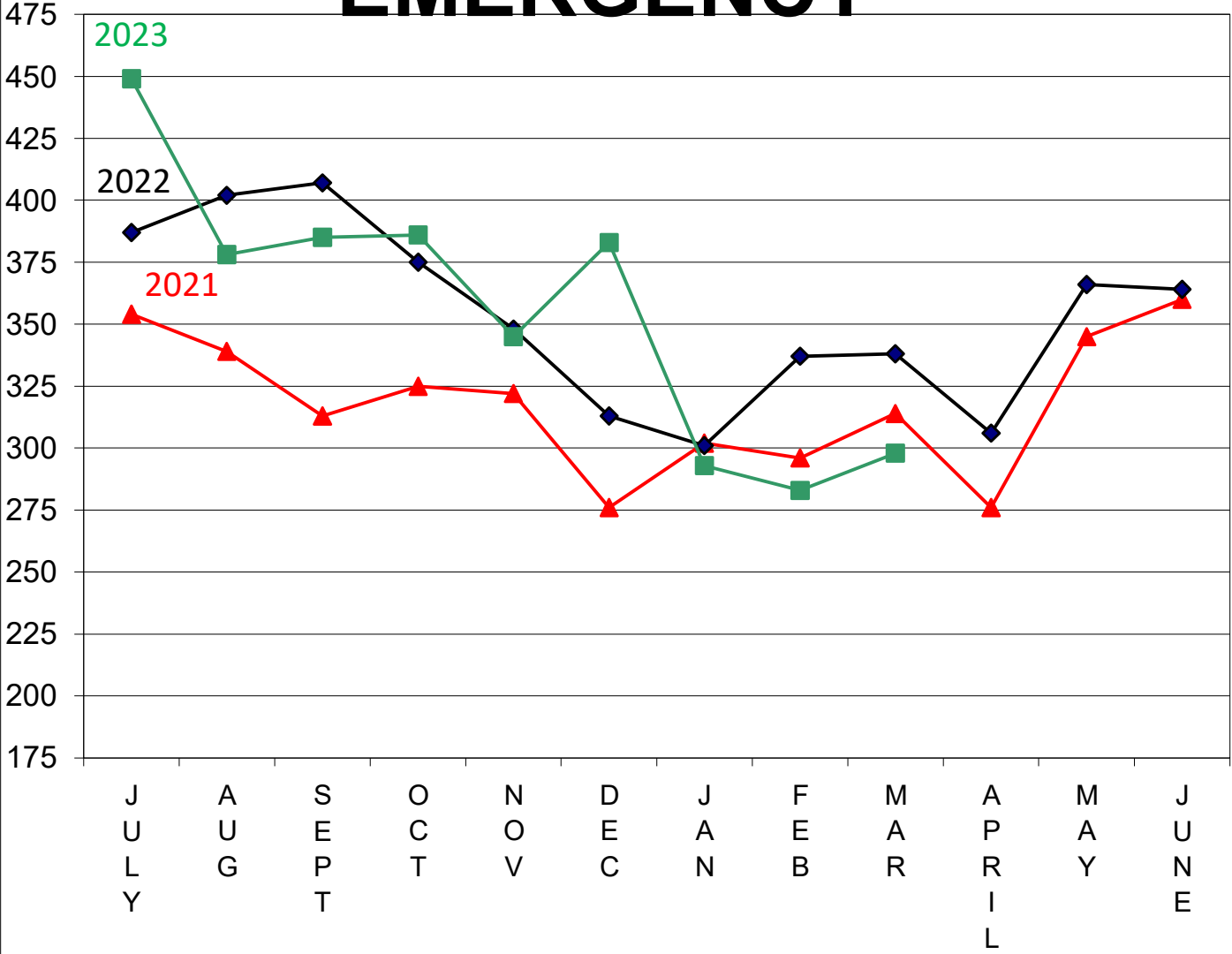
| <b>ACCOUNTS RECEIVABLE AGING</b> |                       |                 |                 |                 | <b>PAYOR MIX - YTD % OF REVENUE</b> |        |          |         |                 |
|----------------------------------|-----------------------|-----------------|-----------------|-----------------|-------------------------------------|--------|----------|---------|-----------------|
|                                  | MAR                   | MAR             | FEB             | JAN             |                                     |        |          |         |                 |
|                                  | <u>\$ OUTSTANDING</u> | <u>DAYS OUT</u> | <u>DAYS OUT</u> | <u>DAYS OUT</u> |                                     | MARCH  | FEBRUARY | JANUARY | 3 MONTH AVERAGE |
| MEDICARE                         | 2,175,804.69          | 42.3            | 51.12           | 57.58           | MEDICARE                            | 40.81% | 36.86%   | 37.69%  | 38.45%          |
| MEDI - CAL                       | 2,304,741.27          | 37.36           | 38.19           | 44.05           | MEDI - CAL                          | 44.37% | 49.04%   | 45.38%  | 46.26%          |
| THIRD PARTY                      | 2,151,304.55          | 125.44          | 123.36          | 142.86          | THIRD PARTY                         | 12.50% | 13.01%   | 13.02%  | 12.84%          |
| PRIVATE                          | 898,692.99            |                 |                 |                 | PRIVATE                             | 2.32%  | 1.09%    | 3.91%   | 2.44%           |
| <b>LTC ONLY (INCLUDE)</b>        | <b>1,539,289.20</b>   | <b>39.79</b>    | <b>38.22</b>    | <b>40.05</b>    |                                     |        |          |         |                 |
| <b>OVERALL</b>                   | <b>7,530,543.50</b>   | <b>56.37</b>    | <b>62.00</b>    | <b>69.72</b>    |                                     |        |          |         |                 |

# ACUTE / SWING PATIENT DAYS

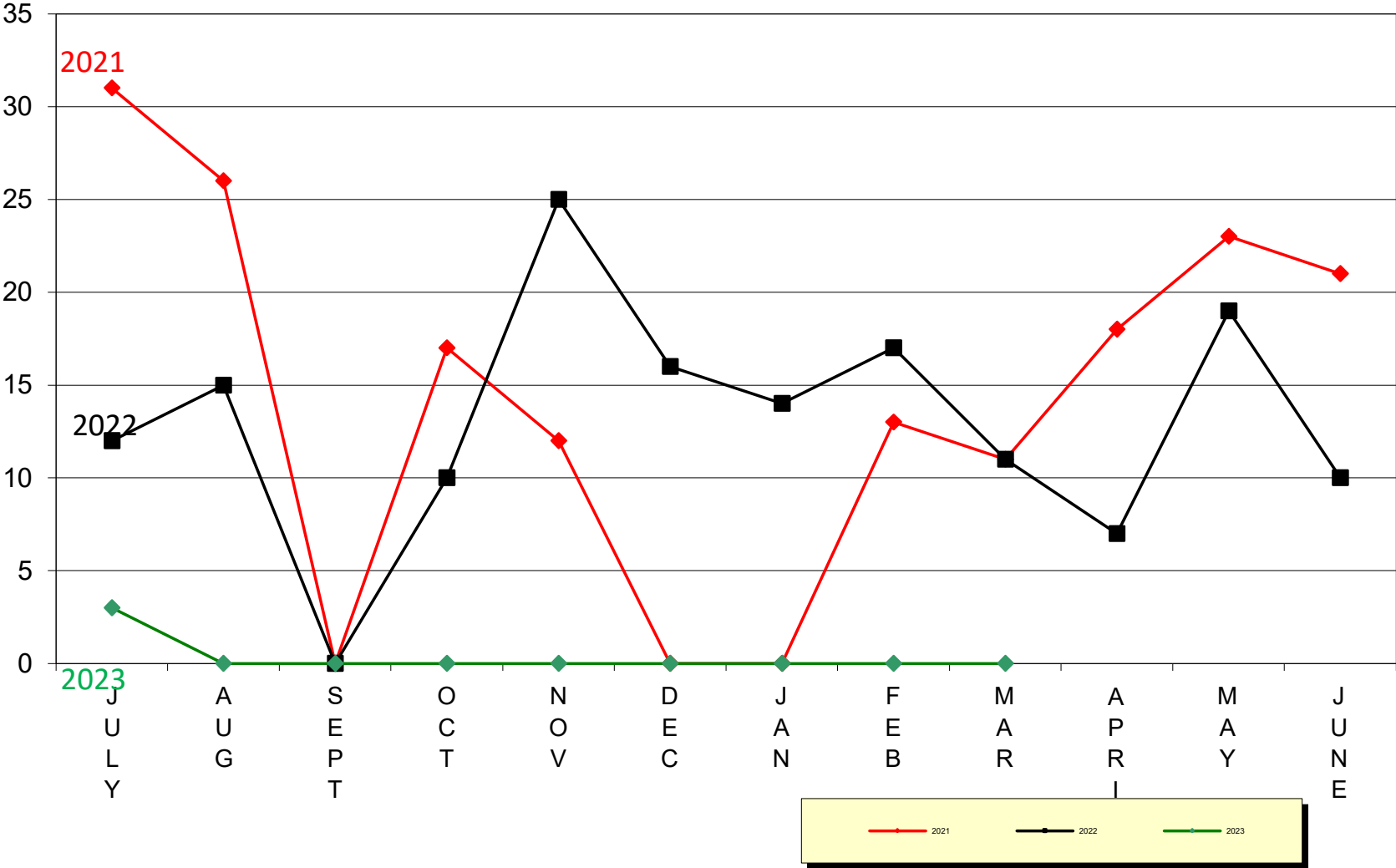




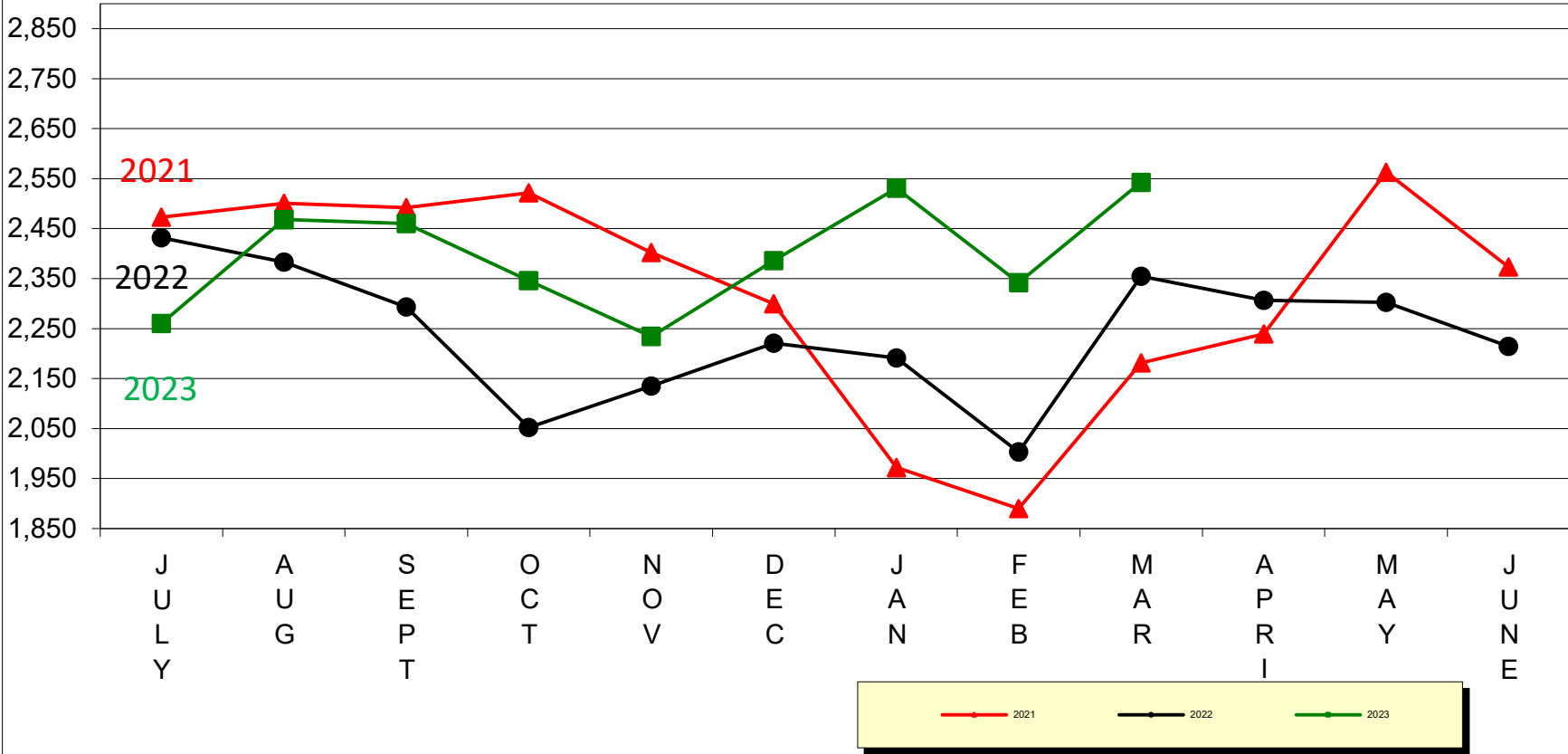
# EMERGENCY



# SURGERY / OUTPATIENT PROCEDURES



# SNF PATIENT DAYS



**MAYERS MEMORIAL HOSPITAL  
2022-2023 OPERATING ACTUAL**

|                                | JULY         | AUG          | SEPT         | OCT          | NOV          | DEC          | Jan-22       | FEB          | MAR            | APR     | MAY     | JUN     | YTD<br>FY 2023<br>ACTUAL | YTD PRIOR YR<br>Current Mth<br>ACTUAL |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|---------|---------|---------|--------------------------|---------------------------------------|
| <b>Operating Revenue:</b>      |              |              |              |              |              |              |              |              |                |         |         |         |                          |                                       |
| Routine                        |              |              |              |              |              |              |              |              |                |         |         |         |                          |                                       |
| Acute                          | 797,204.00   | 751,559.00   | 868,817.00   | 602,634.00   | 343,652.00   | 488,214.00   | 548,040.00   | 444,328.00   | 585,721.00     | -       | -       | -       | 5,430,169.00             | 6,875,918                             |
| SNF                            | 1,111,826.19 | 1,236,607.79 | 1,219,709.97 | 1,166,794.54 | 1,128,133.44 | 1,181,039.18 | 1,257,370.44 | 1,158,558.46 | 1,269,948.59   | -       | -       | -       | 10,729,988.60            | 9,245,025                             |
| Acute Ancillary                | 402,916.15   | 402,486.90   | 451,809.40   | 242,860.05   | 270,675.40   | 228,108.55   | 109,417.95   | 209,684.55   | 254,949.45     | -       | -       | -       | 2,572,908.40             | 2,467,705                             |
| SNF Ancillary                  | (621.00)     | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | (621.00)                 | 2,785                                 |
| Outpatient                     | 2,489,335.61 | 2,970,516.97 | 2,624,969.78 | 2,371,905.05 | 2,281,762.72 | 2,234,827.60 | 2,365,836.38 | 2,133,714.60 | 2,228,607.83   | -       | -       | -       | 21,701,476.54            | 21,012,102                            |
|                                | 4,800,660.95 | 5,361,170.66 | 5,165,306.15 | 4,384,193.64 | 4,024,223.56 | 4,132,189.33 | 4,280,664.77 | 3,946,285.61 | 4,339,226.87   | -       | -       | -       | 40,433,921.54            | 39,603,535                            |
| Less Deductions:               |              |              |              |              |              |              |              |              |                |         |         |         |                          | 0                                     |
| Contractuals - Care/Cal        | 359,000.82   | 1,035,179.70 | 865,516.47   | 701,777.62   | 930,815.21   | 1,047,515.49 | 1,050,667.66 | 1,044,042.27 | (1,317,975.61) | -       | -       | -       | 5,716,539.63             | 6,592,258                             |
| Contractuals - PPO             | 562,191.62   | 180,639.78   | 376,061.31   | 346,036.18   | 130,262.92   | 227,747.82   | 197,242.49   | 221,029.65   | 553,196.34     | -       | -       | -       | 2,794,408.11             | 2,449,844                             |
| Charity Care & Write off       | -            | 8,098.67     | -            | 28,244.50    | 20,703.35    | 3,532.78     | (23.80)      | -            | 3,725.00       | -       | -       | -       | 64,280.50                | 36,293                                |
| Other Contractual write off:   | 122,141.89   | 138,719.85   | 80,524.61    | 22,504.47    | 166,826.92   | 65,954.06    | 191,660.08   | 32,045.28    | 81.28          | -       | -       | -       | 820,458.44               | 1,211,489                             |
| Medicare                       | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | 0                                     |
| Medi-Cal                       | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | 0                                     |
| PPO's                          | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | 0                                     |
| Administrative & Other         | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | 0                                     |
| Provision For Bad Debts        | 70,780.26    | 118,769.10   | 149,742.17   | (37,360.85)  | 6,499.96     | 75,941.70    | 111,730.34   | (2,228.98)   | 115,595.18     | -       | -       | -       | 609,468.88               | 490,471                               |
| Total Deductions               | 1,114,114.59 | 1,481,407.10 | 1,471,844.56 | 1,061,201.92 | 1,255,108.36 | 1,420,691.85 | 1,551,276.77 | 1,294,888.22 | (645,377.81)   | -       | -       | -       | 10,005,155.56            | 10,780,354                            |
| Other Revenue                  | 33,672.28    | 296,957.52   | 20,478.03    | 81,009.72    | 25,809.91    | (233,545.67) | 19,781.09    | 41,870.68    | 61,745.44      | -       | -       | -       | 347,779.00               | 776,205                               |
| Net Revenue                    | 3,720,218.64 | 4,176,721.08 | 3,713,939.62 | 3,404,001.44 | 2,794,925.11 | 2,477,951.81 | 2,749,169.09 | 2,693,268.07 | 5,046,350.12   | -       | -       | -       | 30,776,544.98            | 29,599,386                            |
| <b>Operating Expenses:</b>     |              |              |              |              |              |              |              |              |                |         |         |         |                          |                                       |
| Salaries - Productive          | 1,232,974.57 | 1,237,494.11 | 1,173,090.06 | 1,232,108.37 | 1,154,179.78 | 1,289,785.64 | 1,269,694.51 | 1,313,811.55 | 1,427,982.54   | -       | -       | -       | 11,331,121.13            | 10,231,285                            |
| Salaries - Non-productive      | 266,128.69   | 124,745.26   | 154,721.12   | 91,203.92    | 145,780.60   | 293,987.01   | 144,853.01   | 149,263.52   | 98,784.55      | -       | -       | -       | 1,469,467.68             | 1,468,445                             |
| Employee Benefits              | 376,492.16   | 391,348.32   | 318,811.26   | 322,852.88   | 316,449.63   | 338,083.40   | 349,110.45   | 359,242.49   | 360,324.00     | -       | -       | -       | 3,072,714.59             | 2,952,710                             |
| Supplies                       | 263,383.02   | 294,409.18   | 340,664.40   | 415,512.57   | 317,012.37   | 313,464.93   | 280,294.77   | 260,332.71   | 491,996.12     | -       | -       | -       | 2,977,070.07             | 3,299,095                             |
| Professional Fees              | 102,089.09   | 127,277.94   | 111,251.04   | 197,351.65   | 144,445.50   | 58,742.94    | 171,721.12   | 118,093.76   | 132,512.88     | -       | -       | -       | 1,163,485.92             | 1,168,852                             |
| Acute/Swing travelers          | 160,437.84   | 141,009.20   | 141,171.78   | 75,113.80    | 51,357.48    | 22,623.12    | 138,610.87   | 123,277.73   | 101,242.29     | -       | -       | -       | 954,844.11               | 479,105                               |
| SNF travelers                  | 227,327.76   | 246,770.52   | 231,398.85   | 138,067.36   | 312,373.24   | 219,576.31   | 245,538.42   | 264,237.69   | 280,219.04     | -       | -       | -       | 2,165,509.19             | 1,356,985                             |
| Ancillary travelers            | 226,664.40   | 223,868.05   | 208,106.38   | 173,652.67   | 239,653.05   | 160,537.76   | 210,967.74   | 124,066.21   | 228,789.77     | -       | -       | -       | 1,796,306.03             | 1,175,609                             |
| Other Purchased Services       | 119,773.12   | 205,371.77   | 151,297.85   | 106,842.32   | 163,839.27   | 239,822.93   | 190,392.63   | 183,404.87   | 143,033.55     | -       | -       | -       | 1,503,788.31             | 2,048,514                             |
| Repairs & Maintenance          | 24,073.00    | 52,548.47    | 52,297.71    | 31,960.74    | 24,610.33    | 30,818.63    | 58,618.82    | 23,933.86    | 34,223.79      | -       | -       | -       | 333,085.35               | 277,505                               |
| Utilities                      | 23,100.21    | 61,760.42    | 108,807.49   | 136,367.60   | 77,675.75    | 96,562.17    | 110,166.49   | 110,721.98   | 97,318.19      | -       | -       | -       | 822,480.30               | 441,339                               |
| Insurance                      | 16,776.20    | 19,729.01    | 31,712.01    | 20,629.72    | 20,629.72    | 20,629.72    | 20,629.72    | 187,343.00   | 42,716.96      | -       | -       | -       | 380,796.06               | 319,147                               |
| Other Expense                  | 77,555.43    | 67,015.07    | 83,843.48    | 75,550.05    | 81,264.90    | 88,976.61    | 92,766.90    | 93,026.05    | 95,831.21      | -       | -       | -       | 755,829.70               | 567,132                               |
| Depreciation                   | 124,559.07   | 132,880.42   | 134,168.75   | 132,999.57   | 163,451.04   | 133,971.02   | 231,525.33   | 147,964.73   | 148,293.84     | -       | -       | -       | 1,349,813.77             | 1,071,430                             |
| Bond Repayment Insurance       | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | 0                                     |
| Bond Repayment Interest        | -            | -            | 338,682.50   | -            | -            | -            | -            | -            | 332,426.25     | -       | -       | -       | 671,108.75               | 420,426                               |
| Interest                       | 6,432.20     | 5,281.71     | 6,007.59     | 5,456.27     | 5,452.57     | 6,097.33     | 6,366.39     | 6,745.79     | 5,680.68       | -       | -       | -       | 53,520.53                | 49,612                                |
| Rent/Lease Equipment           | 4,288.62     | 6,857.58     | 2,747.77     | 10,024.09    | 11,511.78    | 11,126.58    | 24,118.94    | 8,604.63     | 8,728.05       | -       | -       | -       | 88,008.04                | 77,246                                |
| Total Operating Exp            | 3,252,055.38 | 3,278,367.03 | 3,588,780.04 | 3,165,693.58 | 3,229,687.01 | 3,324,806.10 | 3,545,376.11 | 3,474,070.57 | 4,030,113.71   | -       | -       | -       | 30,888,949.53            | 27,404,437                            |
| Net Operating Rev over Expense | 468,163.26   | 898,354.05   | 125,159.58   | 238,307.86   | (434,761.90) | (846,854.29) | (796,207.02) | (780,802.50) | 1,016,236.41   | -       | -       | -       | (112,404.55)             | 2,194,949                             |
| <b>Non-Operating Revenue:</b>  |              |              |              |              |              |              |              |              |                |         |         |         |                          |                                       |
| Non-operating Revenue          | 277,983.20   | 312,650.83   | 313,971.11   | 315,578.59   | 266,392.33   | 544,902.48   | 472,860.86   | 374,174.71   | 864,054.29     | -       | -       | -       | 3,742,568.40             | 2,418,542                             |
| Interest Income                | 43,738.28    | 763.08       | 609.10       | 64,800.92    | 1,683.41     | 1,820.20     | 90,230.72    | 1,693.11     | 2,139.57       | -       | -       | -       | 207,478.39               | 43,975                                |
| Other non-operating Expense    | 196,173.00   | 193,566.29   | 163,464.07   | 226,046.78   | 254,155.12   | 229,545.99   | 237,228.67   | 172,610.79   | 266,641.22     | -       | -       | -       | 1,939,431.93             | 1,644,583                             |
| Total Non-Operating Rever      | 125,548.48   | 119,847.62   | 151,116.14   | 154,332.73   | 13,920.62    | 317,176.69   | 325,862.91   | 203,257.03   | 599,552.64     | -       | -       | -       | 2,010,614.86             | 817,934                               |
| Net Revenue over Expense       | 593,711.74   | 1,018,201.67 | 276,275.72   | 392,640.59   | (420,841.28) | (529,677.60) | (470,344.11) | (577,545.47) | 1,615,789.05   | -       | -       | -       | 1,898,210.31             | 3,012,882                             |
| DIFF s/b 0                     | -            | -            | -            | -            | -            | -            | -            | -            | -              | -       | -       | -       | -                        | -                                     |
| Expenses per day               | 100,886.98   | 101,467.31   | 115,153.71   | 97,828.84    | 102,207.87   | 102,930.16   | 106,898.41   | 118,789.49   | 125,220.00     | -       | -       | -       |                          | 107,931                               |
| DAYS CASH ON HAND              | 214.16       | 197.91       | 168.93       | 199.49       | 189.60       | 175.99       | 170.04       | 115.12       | 96.74          | #DIV/0! | #DIV/0! | #DIV/0! | 88,307.52                |                                       |
| AVERAGE YTD                    | 214.16       | 206.01       | 192.56       | 194.20       | 193.29       | 190.42       | 187.42       | 177.27       | 166.89         | 166.89  | 166.89  | 166.89  | 205.83                   | 112                                   |

Rural Health Clinic - Burney

| Gross Revenue             | Jul-22      | Aug-22     | Sep-22     | Oct-22      | Nov-22     | Dec-22     | Jan-23      | Feb-23      | Mar-23     | Apr-23 | May-23 | Jun-23 | YTD          |
|---------------------------|-------------|------------|------------|-------------|------------|------------|-------------|-------------|------------|--------|--------|--------|--------------|
| TOTAL OUTPT REVENUE       | 108,130.38  | 171,033.56 | 170,106.44 | 101,131.60  | 153,571.59 | 161,847.81 | 125,573.34  | 133,087.17  | 166,057.51 | -      | -      | -      | 1,290,539.40 |
| <b>Operating Expenses</b> |             |            |            |             |            |            |             |             |            |        |        |        |              |
| PRODUCTIVE SALARIES       | 124,945.78  | 97,617.19  | 101,189.90 | 106,221.81  | 109,123.34 | 113,742.39 | 112,683.94  | 110,822.00  | 117,701.05 | -      | -      | -      | 994,047.40   |
| NON-PRODUCTIVE SALARIES   | 9,889.28    | 936.16     | 4,910.98   | 3,644.93    | 3,549.13   | 13,292.59  | 4,297.50    | 3,870.73    | 2,585.15   | -      | -      | -      | 46,976.45    |
| EMPLOYEE BENEFITS         | 11,187.87   | 7,132.26   | 8,226.53   | 8,061.39    | 8,458.73   | 12,328.27  | 10,979.07   | 11,431.91   | 11,173.45  | -      | -      | -      | 88,979.48    |
| SUPPLIES                  | 2,808.01    | 8,267.90   | 5,087.64   | 5,791.60    | 19,057.55  | 8,456.79   | 9,667.31    | 1,891.86    | 15,021.53  | -      | -      | -      | 76,050.19    |
| PROFESSIONAL FEES         | 92.57       | 101.62     | 116.72     | 69.20       | 66.48      | 274.12     | 95.45       | 76.44       | 91.94      | -      | -      | -      | 984.54       |
| TRAVELERS                 | -           | -          | -          | -           | -          | -          | -           | -           | -          | -      | -      | -      | -            |
| OTHER PURCHASED SERVICES  | 7,976.51    | 7,490.63   | 7,634.78   | 7,003.98    | 5,868.18   | 7,215.34   | 7,636.19    | 9,281.66    | 6,823.98   | -      | -      | -      | 66,931.25    |
| REPAIRS                   | -           | -          | -          | -           | -          | -          | -           | 500.00      | -          | -      | -      | -      | 500.00       |
| INSURANCE                 | -           | -          | -          | -           | -          | -          | -           | 11,507.92   | 1,438.49   | -      | -      | -      | 12,946.41    |
| OTHER                     | 218.57      | 1,307.54   | 200.52     | 326.68      | 752.43     | 1,614.29   | 495.05      | 509.76      | 516.35     | -      | -      | -      | 5,941.19     |
| DEPRECIATION              | 350.41      | 350.41     | 350.41     | 350.41      | 350.41     | 350.41     | 350.41      | 350.41      | 350.41     | -      | -      | -      | 3,153.69     |
| RENTAL/LEASE              | -           | -          | -          | -           | -          | -          | -           | -           | -          | -      | -      | -      | -            |
| Total Expenses            | 157,469.00  | 123,203.71 | 127,717.48 | 131,470.00  | 147,226.25 | 157,274.20 | 146,204.92  | 150,242.69  | 155,702.35 | -      | -      | -      | 1,296,510.60 |
| Net Profit or (Loss)      | (49,338.62) | 47,829.85  | 42,388.96  | (30,338.40) | 6,345.34   | 4,573.61   | (20,631.58) | (17,155.52) | 10,355.16  | 0.00   | 0.00   | 0.00   | (5,971.20)   |

**MAYERS MEMORIAL HOSPITAL  
2021-2022 OPERATING ACTUAL**

|                                | 2021<br>JULY | 2021<br>AUG  | 2021<br>SEPT | 2021<br>OCT  | 2021<br>NOV  | 2021<br>DEC  | 2022<br>Jan-21 | 2022<br>FEB  | 2022<br>MAR    | 2022<br>APR  | 2022<br>MAY    | 2022<br>JUN    | YEAR TO DATE<br>FY 2022<br>ACTUAL | FY YTD<br>ACTUAL |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|--------------|----------------|--------------|----------------|----------------|-----------------------------------|------------------|
| <b>Operating Revenue:</b>      |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Routine                        |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Acute                          | 697,951.10   | 962,644.14   | 871,219.00   | 851,470.00   | 695,997.00   | 741,332.00   | 761,658.00     | 726,316.00   | 567,331.00     | 542,943.00   | 488,671.00     | 662,225.06     | 8,569,757.30                      | 6,875,918        |
| SNF                            | 1,103,358.39 | 1,096,690.86 | 1,049,685.58 | 934,360.58   | 958,296.63   | 969,512.60   | 956,104.32     | 977,508.87   | 1,199,507.00   | 1,135,854.84 | 1,155,824.47   | 1,096,317.29   | 12,633,021.43                     | 9,245,025        |
| Acute SNF                      | 258,125.20   | 289,583.15   | 343,220.65   | 399,569.15   | 229,958.80   | 214,501.65   | 266,517.20     | 217,677.60   | 248,551.90     | 207,414.80   | 131,221.95     | 347,471.80     | 3,153,813.85                      | 2,467,705        |
| Outpatient                     | 1,716.00     | -            | -            | -            | 837.00       | 75.00        | -              | 157.00       | -              | 130.00       | -              | 334.00         | 3,249.00                          | 2,785            |
| Outpatient                     | 2,145,869.61 | 2,551,558.46 | 2,288,153.95 | 2,269,854.93 | 2,250,238.03 | 2,308,977.59 | 2,370,671.38   | 2,392,064.29 | 2,434,713.60   | 2,355,657.24 | 2,396,737.44   | 2,538,012.81   | 28,302,509.33                     | 21,012,102       |
|                                | 4,207,020.30 | 4,900,476.61 | 4,552,279.18 | 4,455,254.66 | 4,135,327.46 | 4,234,398.84 | 4,354,950.90   | 4,313,723.76 | 4,450,103.50   | 4,241,999.88 | 4,172,454.86   | 4,644,360.96   | 52,662,350.91                     | 39,603,535       |
| Less Deductions:               |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Contractuals - Care/Cal        | 867,547.28   | 1,063,453.65 | 529,404.55   | 763,824.26   | 141,513.99   | 246,064.99   | 677,517.41     | 878,085.70   | 1,424,846.48   | 923,609.71   | 1,145,409.26   | 1,712,901.09   | 10,374,178.37                     | 6,592,258        |
| Contractuals - PPO             | 267,522.45   | 277,392.72   | 243,431.19   | 315,464.08   | 297,419.03   | 208,877.56   | 165,125.79     | 408,317.42   | 266,293.55     | (272.19)     | 167,033.66     | 738,693.40     | 3,355,298.66                      | 2,449,844        |
| Charity Care & Write off       | 3,209.00     | 530.00       | -            | 5,925.00     | -            | 4,418.00     | -              | 10,034.00    | 12,176.79      | 6,210.00     | -              | (302.66)       | 42,200.13                         | 36,293           |
| Other Contractual write offs   | 81,329.18    | 137,389.22   | 181,283.45   | 79,104.35    | 133,497.75   | 94,900.14    | 236,087.47     | 135,856.42   | 132,040.60     | 340,808.01   | 225,474.22     | 244,258.17     | 2,022,028.98                      | 1,211,489        |
|                                |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Provision For Bad Debts        | 141,033.50   | 32,906.66    | 78,582.25    | 45,431.75    | 22,264.91    | 72,817.41    | (1,176.86)     | 100,471.77   | (1,860.45)     | 231,466.17   | 106,244.09     | 35,278.77      | 863,459.97                        | 490,471          |
| Total Deductions               | 1,360,641.41 | 1,511,672.25 | 1,032,701.44 | 1,209,749.44 | 594,695.68   | 627,078.10   | 1,077,553.81   | 1,532,765.31 | 1,833,496.97   | 1,501,821.70 | 1,644,161.23   | 2,730,828.77   | 16,657,166.11                     | 10,780,354       |
|                                |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Other Revenue                  | 57,398.27    | 30,763.16    | 54,581.89    | 111,616.63   | 271,542.65   | 65,052.89    | 172,094.23     | 86,867.23    | (73,711.76)    | 100,717.30   | 38,066.22      | 30,611.97      | 945,600.68                        | 776,205          |
| Net Revenue                    | 2,903,777.16 | 3,419,567.52 | 3,574,159.63 | 3,357,121.85 | 3,812,174.43 | 3,672,373.63 | 3,449,491.32   | 2,867,825.68 | 2,542,894.77   | 2,840,895.48 | 2,566,359.85   | 1,944,144.16   | 36,950,785.48                     | 29,599,386       |
| <b>Operating Expenses:</b>     |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Salaries - Productive          | 1,306,672.52 | 1,207,632.91 | 1,044,096.23 | 1,128,295.53 | 1,137,514.09 | 1,093,663.84 | 1,081,017.63   | 1,060,820.24 | 1,171,571.68   | 1,169,495.01 | 1,193,246.18   | 1,093,971.20   | 13,687,997.06                     | 10,231,285       |
| Salaries - Non-productive      | 184,173.02   | 137,790.65   | 162,421.16   | 157,532.78   | 123,310.94   | 130,216.64   | 284,230.90     | 166,663.36   | 122,105.84     | 106,298.43   | 108,441.40     | 155,399.15     | 1,838,584.27                      | 1,468,445        |
| Employee Benefits              | 347,828.84   | 336,767.99   | 312,602.13   | 314,417.66   | 318,913.33   | 300,869.10   | 363,135.37     | 330,289.03   | 327,886.52     | 338,161.01   | 335,736.59     | 335,069.43     | 3,961,677.00                      | 2,952,710        |
| Supplies                       | 301,479.92   | 283,070.40   | 365,891.52   | 465,446.70   | 324,358.99   | 395,628.93   | 421,494.42     | 308,547.05   | 433,177.25     | 293,159.22   | 188,826.31     | 404,454.42     | 4,185,535.13                      | 3,299,095        |
| Professional Fees              | 26,851.65    | 20,348.67    | 179,654.11   | 148,194.97   | 143,206.55   | 167,835.73   | 142,481.41     | 188,203.14   | 152,075.90     | 161,672.25   | 238,756.06     | 177,450.42     | 1,746,730.86                      | 1,168,852        |
| Acute/Swing travelers          | 34,876.25    | 61,596.56    | 56,411.57    | 58,129.30    | 57,456.25    | 89,120.95    | 40,063.88      | 42,531.18    | 38,918.63      | 56,522.25    | 84,193.19      | 114,171.50     | 733,991.51                        | 479,105          |
| SNF travelers                  | 141,190.66   | 107,883.18   | 172,884.16   | 111,733.63   | 149,101.85   | 245,144.00   | 140,948.27     | 114,693.57   | 173,405.67     | 194,840.61   | 122,132.50     | 227,720.91     | 1,901,679.01                      | 1,356,985        |
| Ancillary travelers            | 15,665.00    | 27,611.00    | 42,039.81    | 109,647.78   | 225,316.15   | 258,589.89   | 213,983.60     | 67,651.50    | 215,104.75     | 128,503.35   | 101,410.17     | 198,510.10     | 1,604,033.10                      | 1,175,609        |
| Other Purchased Services       | 143,896.84   | 189,748.18   | 266,758.48   | 195,223.73   | 206,070.10   | 266,194.25   | 264,909.71     | 221,089.61   | 294,623.33     | 232,623.88   | 864,979.51     | 973,800.14     | 4,119,917.76                      | 2,048,514        |
| Repairs & Maintenance          | 29,521.36    | 17,717.75    | 22,736.38    | 65,196.61    | 22,639.04    | 27,850.36    | 18,432.70      | 33,293.63    | 40,117.10      | 27,697.88    | 135,229.86     | 60,457.36      | 500,890.03                        | 277,505          |
| Utilities                      | 33,895.40    | 47,436.28    | 50,265.62    | 40,914.81    | 58,508.38    | 63,585.74    | 47,602.38      | 49,869.60    | 49,260.97      | 87,803.68    | 9,998.15       | 44,607.64      | 583,748.65                        | 441,339          |
| Insurance                      | 33,502.67    | 51,091.75    | 33,452.67    | 33,452.66    | 33,452.67    | 33,452.67    | 33,580.48      | 33,580.48    | 33,580.48      | 33,580.48    | 33,580.48      | 16,241.70      | 402,549.19                        | 319,147          |
| Other Expense                  | 44,590.21    | 50,902.35    | 56,484.21    | 51,468.59    | 64,327.29    | 80,924.92    | 79,768.39      | 67,125.85    | 71,540.23      | 60,008.06    | 73,887.22      | 82,354.76      | 783,382.08                        | 567,132          |
| Depreciation                   | 126,926.47   | 123,977.88   | 123,125.60   | 118,437.78   | 118,437.78   | 118,586.53   | 114,435.30     | 113,893.07   | 113,610.06     | 111,538.29   | 111,538.29     | 352,254.72     | 1,646,761.77                      | 1,071,430        |
| Bond Repayment Insurance       | -            | -            | -            | -            | -            | -            | -              | -            | -              | -            | -              | -              | -                                 | 0                |
| Bond Repayment Interest        | 17,910.82    | 17,910.82    | 18,256.38    | 17,910.82    | 17,910.82    | -            | -              | -            | 330,526.50     | -            | -              | 243,939.67     | 664,365.83                        | 420,426          |
| Interest                       | 5,319.38     | 5,203.38     | 6,744.87     | 5,167.45     | 5,384.95     | 5,728.15     | 5,225.52       | 5,396.95     | 5,441.51       | 5,508.90     | 5,818.27       | 8,334.80       | 69,274.13                         | 49,612           |
| Rent/Lease Equipment           | 10,881.39    | 10,048.64    | 10,390.08    | 9,136.40     | (3,409.30)   | 14,520.67    | 3,405.00       | 18,792.85    | 3,479.77       | 2,955.00     | 7,819.75       | 6,011.90       | 94,032.15                         | 77,246           |
| Total Operating Expense        | 2,805,182.40 | 2,696,738.39 | 2,924,214.98 | 3,030,307.20 | 3,002,499.88 | 3,291,912.37 | 3,254,714.96   | 2,822,441.11 | 3,576,426.19   | 3,010,368.30 | 3,615,593.93   | 4,494,749.82   | 38,525,149.53                     | 27,404,437       |
| Net Operating Rev over Expense | 98,594.76    | 722,829.13   | 649,944.65   | 326,814.65   | 809,674.55   | 380,461.26   | 194,776.36     | 45,384.57    | (1,033,531.42) | (169,472.82) | (1,049,234.08) | (2,550,605.66) | (1,574,364.05)                    | 2,194,949        |
| <b>Non-Operating Revenue:</b>  |              |              |              |              |              |              |                |              |                |              |                |                |                                   |                  |
| Non-operating Revenue          | 248,634.29   | 258,154.79   | 271,661.38   | 261,513.41   | 291,756.08   | 296,277.68   | 262,232.19     | 222,917.71   | 305,394.08     | 828,975.01   | 1,369,156.29   | 175,905.04     | 4,792,577.95                      | 2,418,542        |
| Interest Income                | 16,413.22    | 675.30       | 458.33       | 13,904.74    | 468.31       | 484.06       | 10,406.53      | 586.59       | 577.80         | 16,281.98    | 578.13         | 641.27         | 61,476.26                         | 43,975           |
| Other non-operating Expense    | 208,981.60   | 167,242.89   | 190,305.02   | 72,125.79    | 174,712.05   | 307,741.20   | 87,124.98      | 198,364.51   | 237,984.88     | 163,175.98   | 107,336.30     | 179,439.36     | 2,094,534.56                      | 1,644,583        |
| Total Non-Operating Revenue    | 56,065.91    | 91,587.20    | 81,814.69    | 203,292.36   | 117,512.34   | (10,979.46)  | 185,513.74     | 25,139.79    | 67,987.00      | 682,081.01   | 1,262,398.12   | (2,893.05)     | 2,759,519.65                      | 817,934          |
| Net Revenue over Expense       | 154,660.67   | 814,416.33   | 731,759.34   | 530,107.01   | 927,186.89   | 369,481.80   | 380,290.10     | 70,524.36    | (965,544.42)   | 512,608.19   | 213,164.04     | (2,553,498.71) | 1,185,155.60                      | 3,012,882        |
|                                | -            | -            | -            | -            | -            | -            | -              | -            | 0.00           | -            | -              | -              | -                                 | -                |

MAYERS MEMORIAL HOSPITAL DISTRICT  
FINANCIAL SNAPSHOT

month ended

MARCH 2023

FISCAL 2023

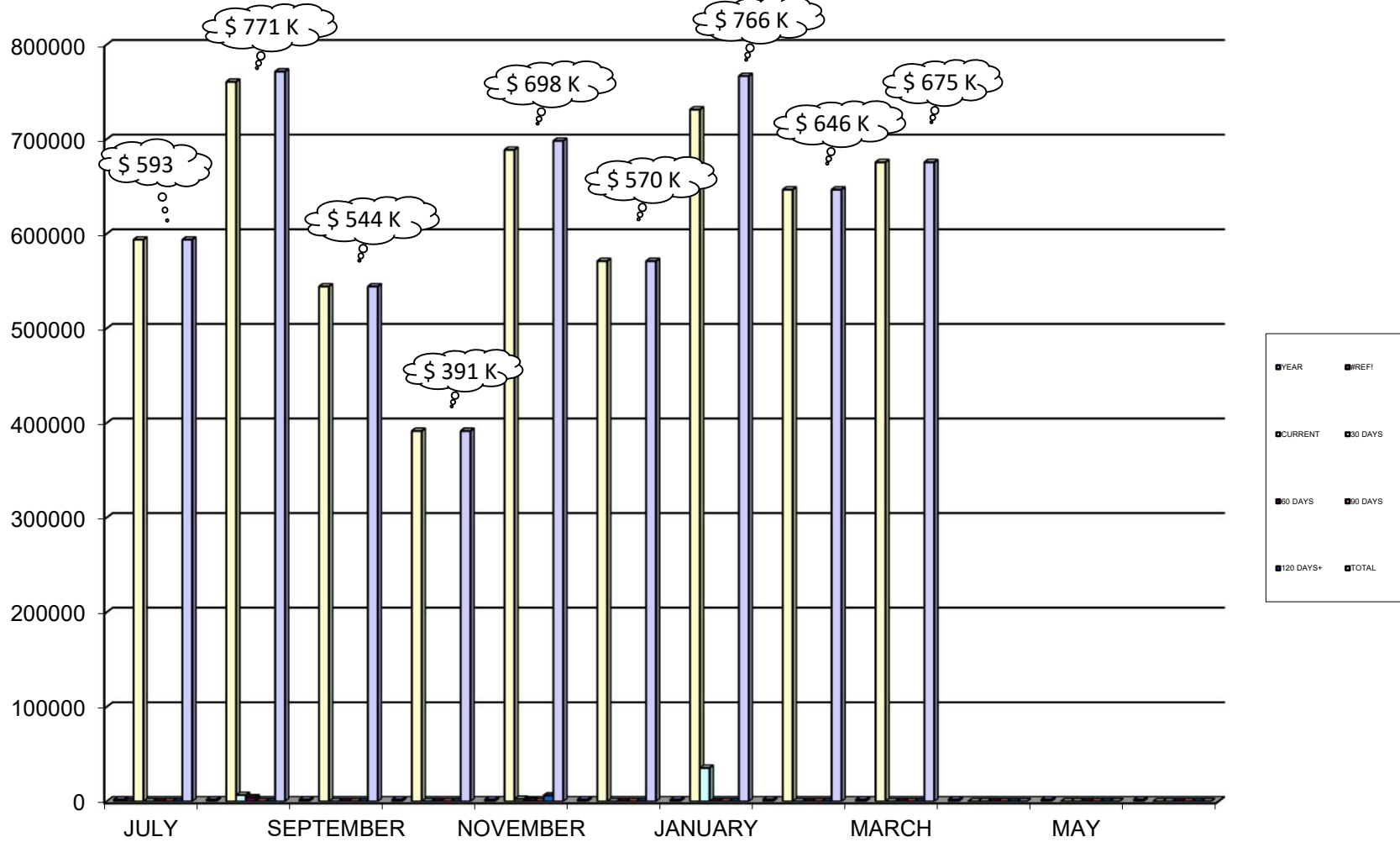
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
ACTUAL YTD ACTUAL YTD

|                             | MARCH 2023    | MARCH 2022    | Variance\$\$   | Variance % |
|-----------------------------|---------------|---------------|----------------|------------|
| Inpatient Revenue           |               |               |                |            |
| Acute/OB/Swing              | \$ 5,430,169  | \$ 6,875,918  | (1,445,749.24) | -21%       |
| SNF                         | \$ 10,729,989 | \$ 9,245,025  | 1,484,963.77   | 16%        |
| Inpatient Ancillary Revenue |               |               |                |            |
| Acute/OB/Swing              | 2,572,908     | 2,467,705     | 105,203.10     | 4%         |
| SNF                         | (621)         | 2,785         | (3,406.00)     | -122%      |
| Outpatient Revenue          | 21,701,477    | 21,012,102    | 689,374.70     | 3%         |
| Total Gross Revenue         | \$ 40,433,922 | \$ 39,603,535 | 830,386.33     | 2%         |

ACTUAL YTD ACTUAL YTD

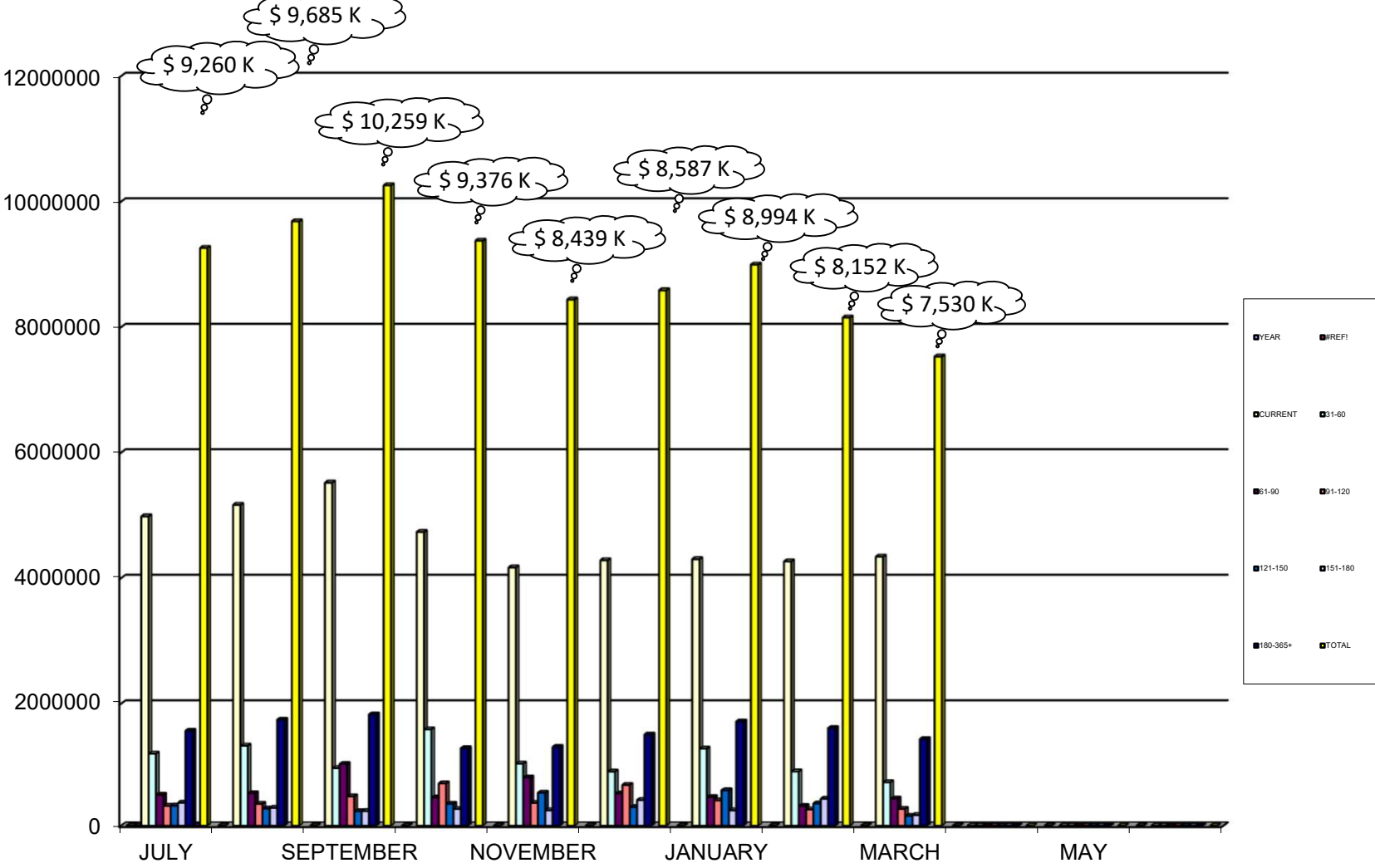
| Statistics          | MARCH 2023 | MARCH 2022 | Variance | Variance % |
|---------------------|------------|------------|----------|------------|
| Patient Days        | 22,980     | 21,925     | 1,055    | 4.8%       |
| Outpatient Services | 1,093      | 1,300      | (207)    | -16%       |
| Labs                | 7,717      | 11,701     | (3,984)  | -34%       |
| Imaging             | 3,850      | 3,800      | 50       | 1%         |
| Hospice             | 1,066      | 1,433      | (367)    | -26%       |
| PT                  | 1,830      | 1,883      | (53)     | -3%        |

### ACCOUNTS PAYABLE





### ACCOUNTS RECEIVABLE



### ACCOUNTS RECEIVABLE

| <u>MONTH</u> | <u>YEAR</u> | <u>CURRENT</u> | <u>31-60</u> | <u>61-90</u> | <u>91-120</u> | <u>121-150</u> | <u>151-180</u> | <u>180-365+</u> | <u>TOTAL</u>  |
|--------------|-------------|----------------|--------------|--------------|---------------|----------------|----------------|-----------------|---------------|
| JULY         | 2022        | 4,984,030.31   | 1,182,557.72 | 507,384.73   | 325,688.38    | 328,406.20     | 376,411.20     | 1,556,292.20    | 9,260,770.74  |
| AUGUST       | 2022        | 5,167,319.16   | 1,313,357.69 | 532,729.03   | 358,813.88    | 282,863.62     | 292,657.11     | 1,737,998.31    | 9,685,738.80  |
| SEPTEMBER    | 2022        | 5,520,575.07   | 944,806.86   | 1,011,785.45 | 479,949.66    | 238,481.51     | 239,114.31     | 1,824,572.71    | 10,259,285.57 |
| OCTOBER      | 2022        | 4,735,114.16   | 1,580,945.74 | 461,969.04   | 694,039.94    | 359,559.11     | 274,316.68     | 1,270,447.90    | 9,376,392.57  |
| NOVEMBER     | 2022        | 4,169,852.59   | 1,019,153.51 | 790,767.16   | 374,014.13    | 540,600.08     | 253,375.27     | 1,291,723.70    | 8,439,486.44  |
| DECEMBER     | 2022        | 4,283,880.23   | 887,359.44   | 528,176.56   | 668,506.68    | 304,183.83     | 420,738.93     | 1,494,700.34    | 8,587,546.01  |
| JANUARY      | 2023        | 4,303,071.48   | 1,263,789.01 | 469,851.12   | 415,844.38    | 580,624.44     | 252,414.71     | 1,709,217.70    | 8,994,812.84  |
| FEBRUARY     | 2023        | 4,265,965.40   | 890,175.70   | 322,849.06   | 268,273.72    | 364,291.67     | 441,651.21     | 1,599,687.16    | 8,152,893.92  |
| MARCH        | 2023        | 4,341,028.31   | 712,895.78   | 444,029.90   | 276,657.03    | 158,722.64     | 176,098.76     | 1,421,111.08    | 7,530,543.50  |
| APRIL        | 2023        | 0.00           | 0.00         | 0.00         | 0.00          | 0.00           | 0.00           | 0.00            | 0.00          |
| MAY          | 2023        | 0.00           | 0.00         | 0.00         | 0.00          | 0.00           | 0.00           | 0.00            | 0.00          |
| JUNE         | 2023        | 0.00           | 0.00         | 0.00         | 0.00          | 0.00           | 0.00           | 0.00            | 0.00          |

### ACCOUNTS PAYABLE (includes accrued payables)

| <u>MONTH</u> | <u>YEAR</u> | <u>CURRENT</u> | <u>30 DAYS</u> | <u>60 DAYS</u> | <u>90 DAYS</u> | <u>120 DAYS+</u> | <u>TOTAL</u> |
|--------------|-------------|----------------|----------------|----------------|----------------|------------------|--------------|
| JULY         | 2022        | 593,668.11     | 0.00           | 0.00           | 0.00           | 0.00             | 593,668.11   |
| AUGUST       | 2022        | 760,530.83     | 6,717.10       | 4,102.89       | 0.00           | 0.00             | 771,350.82   |
| SEPTEMBER    | 2022        | 544,200.99     | 0.00           | 0.00           | 0.00           | 0.00             | 544,200.99   |
| OCTOBER      | 2022        | 391,445.10     | 0.00           | 0.00           | 0.00           | 0.00             | 391,445.10   |
| NOVEMBER     | 2022        | 688,606.19     | 2,579.20       | 742.32         | 0.00           | 6,178.70         | 698,106.41   |
| DECEMBER     | 2022        | 570,999.61     | 0.00           | 0.00           | 0.00           | 0.00             | 570,999.61   |
| JANUARY      | 2023        | 731,180.32     | 35,406.40      | 0.00           | 0.00           | 0.00             | 766,586.72   |
| FEBRUARY     | 2023        | 646,533.06     | 0.00           | 0.00           | 0.00           | 0.00             | 646,533.06   |
| MARCH        | 2023        | 675,530.60     | 0.00           | 0.00           | 0.00           | 0.00             | 675,530.60   |
| APRIL        | 2023        | 0.00           | 0.00           | 0.00           | 0.00           | 0.00             | 0.00         |
| MAY          | 2023        | 0.00           | 0.00           | 0.00           | 0.00           | 0.00             | 0.00         |
| JUNE         | 2023        | 0.00           | 0.00           | 0.00           | 0.00           | 0.00             | 0.00         |

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2023

|                                     | 2022                  |                     |                       |                     |                     |                     | 2023                |                     |                       |             |             |             | average                 |
|-------------------------------------|-----------------------|---------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|-------------|-------------|-------------|-------------------------|
|                                     | JULY                  | AUGUST              | SEPTEMBER             | OCTOBER             | NOVEMBER            | DECEMBER            | JANUARY             | FEBRUARY            | MARCH                 | APRIL       | MAY         | JUNE        | beg balance             |
| BEGINNING AP BALANCE                | 1,096,807.50          | 593,668.11          | 771,350.82            | 544,200.99          | 391,445.10          | 698,106.41          | 570,999.61          | 766,586.72          | 646,533.06            | 675,530.60  | 0.00        | 0.00        | 675,522.89              |
| BEGINNING CREDIT LINE BALANCE       | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| <b>CASH COLLECTIONS</b>             |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>YTD total</b>        |
|                                     |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>cash collections</b> |
| PATIENT PAYMENTS                    | 3,104,799.44          | 2,861,939.36        | 2,974,838.83          | 3,376,378.25        | 2,793,457.97        | 2,629,976.72        | 2,510,601.14        | 2,877,667.60        | 2,949,641.84          | 0.00        | 0.00        | 0.00        | 26,079,301.15           |
| COST REPORT SETTLEMENTS             | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 1,769,308.00        | 0.00                  | 0.00        | 0.00        | 0.00        | 1,769,308.00            |
| DSH (Disproportionate Share)        | 16,825.00             | 0.00                | 0.00                  | 16,824.00           | 0.00                | 0.00                | 16,825.06           | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 50,474.06               |
| OUTPATIENT SUPPLEMENTAL             | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 85,753.40             | 0.00        | 0.00        | 0.00        | 85,753.40               |
| DPNF SUPPLEMENTAL                   | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| E.H.R. MCAL/MCARE INCENTIVES        | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| USDA FUNDING                        | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| CHFFA FUNDING                       | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| PRIME                               | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| IGT RATE RANGE                      | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| QJP LTC                             | 0.00                  | 0.00                | 0.00                  | 0.00                | 9,000.00            | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 9,000.00                |
| HQAF                                | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 98,374.48           | 98,374.48           | 0.00                | 98,374.48             | 0.00        | 0.00        | 0.00        | 295,123.44              |
| 2017 G.O. BOND                      | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| SPECIAL - WINDMILL                  | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| TAXES                               | 186,105.84            | 293,037.40          | 614.27                | 35,455.58           | 651.62              | 3,545.42            | 451,738.62          | 111,010.05          | 0.00                  | 0.00        | 0.00        | 0.00        | 1,082,158.80            |
| RENTS                               | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| VENDING / CAFETERIA                 | 2,330.16              | 2,765.75            | 1,707.25              | 1,982.25            | 2,193.43            | 3,113.25            | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 14,092.09               |
| Telemed Grant (HRSA)                | 4,718.30              | 0.00                | 9,000.00              | 0.00                | 0.00                | 0.00                | 0.00                | 8,000.00            | 0.00                  | 0.00        | 0.00        | 0.00        | 21,718.30               |
| Mayers Healthcare Foundation        | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 69,412.00           | 0.00                | 6,293.31              | 0.00        | 0.00        | 0.00        | 75,705.31               |
| MISC (REBATES/REIMB, CARES ACT ETC) | 4,200.00              | 258,376.00          | 2,309.01              | 60,774.50           | 10,301.01           | 37,000.00           | 8,816.88            | 50.69               | 45,911.68             | 0.00        | 0.00        | 0.00        | 427,739.77              |
| <b>TOTAL COLLECTIONS</b>            | <b>3,318,978.74</b>   | <b>3,416,118.51</b> | <b>2,988,469.36</b>   | <b>3,491,414.58</b> | <b>2,815,604.03</b> | <b>2,772,009.87</b> | <b>3,155,768.18</b> | <b>4,766,036.34</b> | <b>3,185,974.71</b>   | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>29,910,374.32</b>    |
| <b>EXPENSES</b>                     |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>YTD total</b>        |
|                                     |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>expenses</b>         |
| INCOME STATEMENT EXPENSES           | 3,121,064.11          | 3,063,685.81        | 3,448,603.70          | 3,027,237.74        | 3,060,783.40        | 3,184,737.75        | 3,390,566.39        | 3,152,646.77        | 3,876,139.19          | 0.00        | 0.00        | 0.00        | 29,325,464.86           |
| ASSET EXPENSES                      | 0.00                  | 0.00                | 0.00                  | 0.00                | 48,159.68           | 0.00                | 6,885.35            | 836,179.95          | 33,007.42             | 0.00        | 0.00        | 0.00        | 924,232.40              |
| CIP EXPENSES                        | 2,263,867.72          | 268,574.04          | 52,536.72             | 201,120.55          | 16,324.83           | 40,203.00           | 449,164.68          | 0.00                | 7,515.00              | 0.00        | 0.00        | 0.00        | 3,299,306.54            |
| IGT EXPENSES / PRIME REPYMT/ HQAF   | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| USDA PRIN-INT PYMTS                 | 0.00                  | 0.00                | 723,682.50            | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 332,426.25            | 0.00        | 0.00        | 0.00        | 1,056,108.75            |
| MEDICARE/MCAL REPAYMENT PLANS/C     | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |
| CAPITAL LEASES                      | 2,465.71              | 2,465.71            | 2,465.71              | 2,465.71            | 2,465.71            | 2,465.71            | 2,465.71            | 2,465.71            | 2,465.71              | 0.00        | 0.00        | 0.00        | 22,191.39               |
| <b>TOTAL EXPENSES</b>               | <b>5,387,397.54</b>   | <b>3,334,725.56</b> | <b>4,227,288.63</b>   | <b>3,230,824.00</b> | <b>3,127,733.62</b> | <b>3,227,406.46</b> | <b>3,849,082.13</b> | <b>3,991,292.43</b> | <b>4,251,553.57</b>   | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>34,627,303.94</b>    |
| <b>collections less expenses</b>    | <b>(2,068,418.80)</b> | <b>81,392.95</b>    | <b>(1,238,819.27)</b> | <b>260,590.58</b>   | <b>(312,129.59)</b> | <b>(455,396.59)</b> | <b>(693,313.95)</b> | <b>774,743.91</b>   | <b>(1,065,578.86)</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>(4,716,929.62)</b>   |
|                                     |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>average</b>          |
|                                     |                       |                     |                       |                     |                     |                     |                     |                     |                       |             |             |             | <b>ending balance</b>   |
| ENDING AP BALANCE                   | 593,668.11            | 771,350.82          | 544,200.99            | 391,445.10          | 698,106.41          | 570,999.61          | 766,586.72          | 646,533.06          | 675,530.60            | 0.00        | 0.00        | 0.00        | 628,713.49              |
| ENDING CREDIT LINE BALANCE          | 0.00                  | 0.00                | 0.00                  | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                | 0.00                  | 0.00        | 0.00        | 0.00        | 0.00                    |