

Chief Executive Officer
Chris Bjornberg



Mayers Memorial Hospital District

Board of Directors
Jeanne Utterback, President
Tami Vestal-Humphry, Vice President
Beatriz Vasquez, Ph.D., Secretary
Abe Hathaway, Treasurer
Tom Guyn, M.D., Director

Finance Committee

Meeting Agenda

May 25, 2022 at 10:30 AM

Fall River Boardroom

43563 HWY 299 E, Fall River Mills

MICROSOFT TEAMS MEETING

Meeting Information

[Click Here to Join](#)

Call In Number: 1-279-895-6380

Phone Conference ID: 417 857 281#

In observance of the Americans with Disabilities Act, please notify us at 530-336-5511, ext 1264 at least 48 hours in advance of the meeting so that we may provide the agenda in alternative formats or make disability-related modifications and accommodations. The District will make every attempt to accommodate your request.

Attendees

Abe Hathaway, Chair, Board Member
Tami Vestal-Humphry, Board Member
Chris Bjornberg, CEO
Travis Lakey, CFO

1 CALL MEETING TO ORDER

2 CALL FOR REQUEST FROM THE AUDIENCE - PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS

**Approx.
Time
Allotted**

3 APPROVAL OF MINUTES

3.2 Regular Meeting –April 27, 2022 *Attachment A* **Action Item** 2 min.

4 FINANCIAL REVIEWS/BUSINESS

4.1 April 2022 Financials *Attachment B* **Action Item** 5 min.

4.2 Accounts Payable (AP)/Accounts Receivable (AR) *Attachment C* **Action Item** 5 min.

4.3 Human Resources Information System Proposal *Attachment D* **Action Item** 10 min.

4.4 Daycare Operational Budget *Attachment D* **Discussion/
Action Item** 10 min.

4.5 Mobile Rural Health Clinic *Attachment E* **Discussion/
Action Item** 10 min.

5 ADMINISTRATIVE REPORT

Report 5 min.

6 OTHER INFORMATION/ANNOUNCEMENTS

Information

7 ADJOURNMENT: Next Regular Meeting – June 29, 2022

Posted 5/20/2022

Public records which relate to any of the matters on this agenda (except Closed Session items), and which have been distributed to the members of the Board, are available for public inspection at the office of the Clerk to the Board of Directors, 43563 Highway 299 East, Fall River Mills CA 96028. This document and other Board of Directors documents are available online at www.mayersmemorial.com.

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Board of Directors
Finance Committee
Minutes

April 27, 2022

Burney Boardroom & Microsoft

These minutes are not intended to be a verbatim transcription of the proceedings and discussions associated with the business of the board's agenda; rather, what follows is a summary of the order of business and general nature of testimony, deliberations and action taken.

1	CALL MEETING TO ORDER: Abe Hathaway called the meeting to order at 10:32 am on the above date.		
	BOARD MEMBERS PRESENT: Abe Hathaway, Committee Chair Tami Vestal-Humphry, Director ABSENT:	STAFF PRESENT: Chris Bjornberg, CEO Travis Lakey, CFO Ryan Harris, COO Jessica DeCoito, Board Clerk	
2	CALL FOR REQUEST FROM THE AUDIENCE – PUBLIC COMMENTS OR TO SPEAK TO AGENDA ITEMS - None		
3	APPROVAL OF MINUTES: March 30, 2022 – minutes attached. Motion moved, seconded, and carried.	Humphry, Hathaway	Approved by All
4	FINANCIAL REVIEWS		
4.1	March 2022 Financials: Review of financials and financial notes provided. Discussion about Retail Pharmacy numbers being worked on with a 3 rd party consultant. Discussion about the CHA meetings that took place last week that affects rural health care systems. And how we can advocate for a better system for rural hospitals separate from the large systems in California.	Humphry/ Hathaway	Approved by All
4.2	Accounts Payable (AP) & Accounts Receivable (AR): 75 AR days and 245 days of cash on hand. AR will have a spike because Partnership's system was down for 3 weeks.		
4.3	Burney Fire Alarm Project: two quotes received. Staff recommends Hue & Cry – lower price and have included the permitting and HCAI requirements. We need this to be done with the continuous issues we have presented to us. Motion moved, seconded, and carried to take to full Board for approval.	Hathaway / Humphry	Approved by All
4.4	Daycare Project Update: a survey has gone out to the staff. Currently have 29 responses with one more week to receive the responses. This will provide us with the data to set up the operating budget and plan to present to the Board.		
4.5	Departments reporting to Finance: discussion about what departments need to report to Finance. Do not revenue generating departments need to report out to Finance? Discussion about the Finance Department working with managers reporting to Finance to provide an inclusive report. What does the Board want our departments reporting out? Draft plans will be provided: some thoughts are that our departments report once to Regular Board.		
6	ADMINISTRATIVE REPORT: We are looking at a mobile clinic that will be tied to our Rural Health Clinic. Options are being researched and will be presented later. Thoughts are we could provide services remotely – like providing employee physicals at a business or for high school sports, etc.		
7	OTHER INFORMATION/ANNOUNCEMENTS: None		
8	ADJOURNMENT – 11:43 pm		
	Next Finance Committee Meeting: April 27, 2022		

Finance Notes April FY 22

Summary of Financial Ratios			
Ratios	Period	YTD or Average where Applicable	
Cash on Hand	272	240	Average PY
Net Income	512,608	505,772	Average Monthly FY 20
Current Ratio	24.88		N/A
AR Days	72	61	Average PY
AP	985,885	501,619	Average PY
Daily Gross Revenue YE	128,799	114,713	Average PY
% of Gross Revenue Collected	55%	62%	PY Year End

1. AR days are headed in the right direction and are at 68 as I'm writing my notes. We had a strong collection month considering that we didn't receive our 600K+ payment for SNF due to Partnership being down in April.
2. CHA has invited me to be part of its CFO Advisory Group which works with Chad Mulvany the Vice President of Federal Policy to analyze federal policy changes and the impacts it will have on California hospitals.
3. We received a much less expensive option for insuring the lodge through the Fair Plan so that's looking very positive.
4. We filed our interim cost report with Noridian. Given the large increase in Acute and Swing Days we have will have approximately an 854K repayment. Once I get an actual official number from Noridian I will book the repayment amount which will increase our contractuals and reduce our income from operations. Due to the timing of when the interim cost report was due, I didn't get to include all the State Nursing invoices which would have reduced or eliminated the repayment to Medicare. It will all be reconciled on the year end cost report.
5. The state has sent over a million in invoices to us from end of September through December. Most aren't booked yet as we haven't been sent the timecards to verify the hours and department, they worked in. I'm hoping to have those on next months financials, but they have been slow to respond to errors we've found and documentation requests. For example, there's an RT where we are being charged 20 hours per day when he worked 12 or less.
6. Keith and I have been on 340B calls and doing the applications to get enrolled in the program. This will be another source of revenue for the clinic and will reduce supply costs on the retail pharmacy side. We are also arranged for the consultant to come up June 27th to get a in person view of the business to review our inventory and practices.
7. I am working with Wipfli to see if we qualify the Employee Retention Tax Credit. In the past if you received PPP funds or were a governmental entity you didn't qualify but they have opened the criteria up some which may open the door for us.
8. We are having an issue with Epic in the clinic as the Revenue shows a ridiculous spike for a couple of days so I'm speculating we are at least 200K overstated for the month. The clinic manager, billing manager and I have run reports and are unsure what is causing the issue. We have had a high priority ticket open for three weeks without a resolution from OCHIN. This is making me feel even better about our decision to go with Cerner.

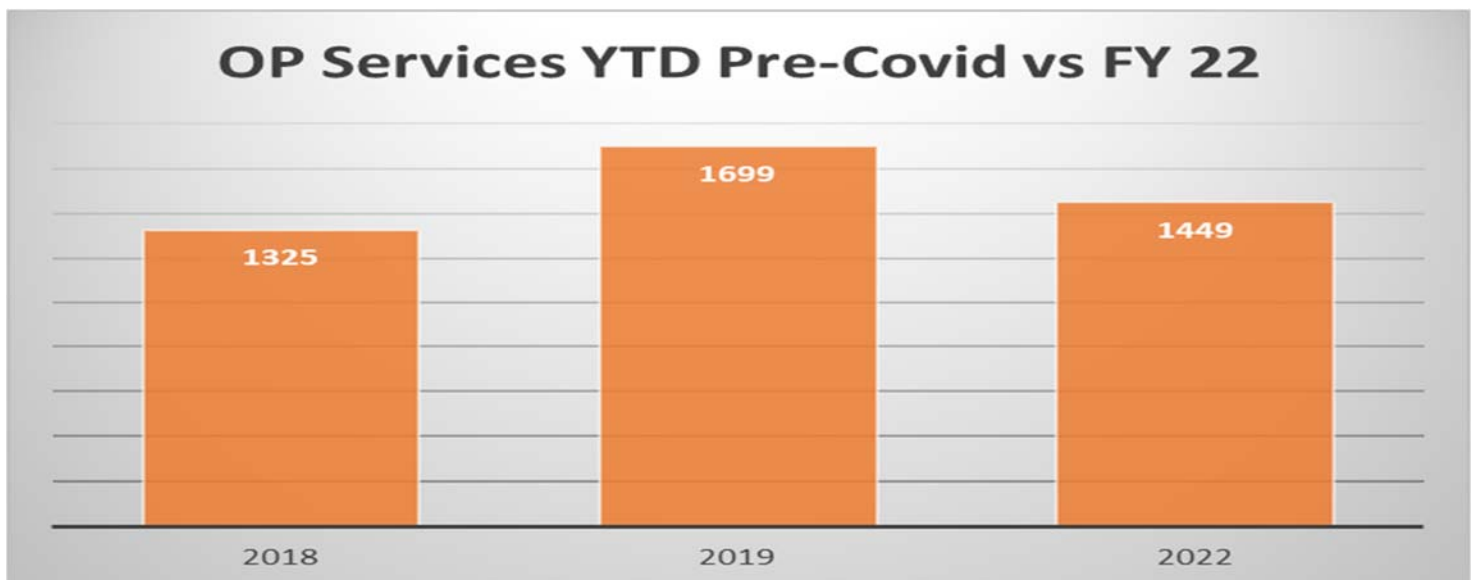
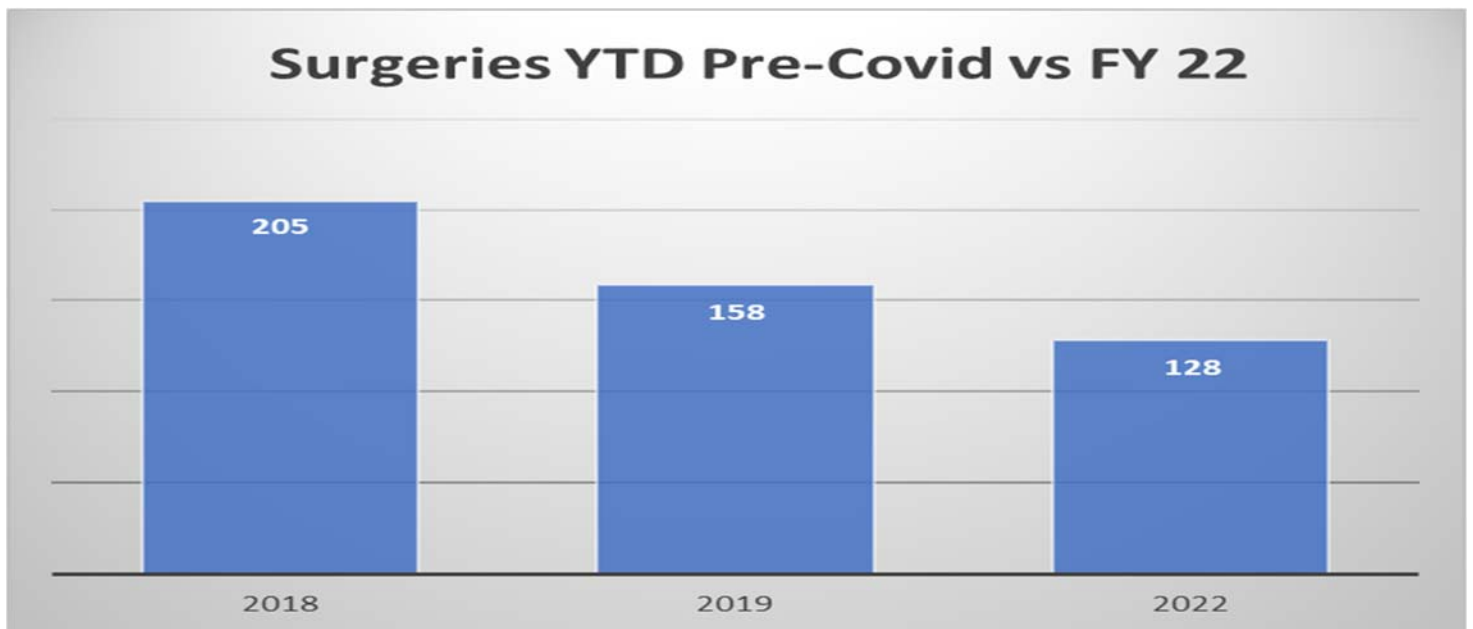
9. I have talked with our auditors about recognizing the Provider Relief phase 4 revenue now vs waiting for them to review everything and then allow it later the audit. Since I can claim expenses from phase 1 that they have already audited they agreed. So, this revenue will show up on the May financials which will also have a lot of invoices from the state so it will look like a very odd month overall.
10. I am beginning the budget process which is challenging given the wild couple of years due to Covid. Chris and I will handle the budget with input from the executive team. Typically, I like to send it out to the managers and have it be more interactive but given the uncertainty I will probably make a budget then adjust given the latest data right before next months board packet goes out. It's not uncommon for me to have 10+ draft budgets before I have one that I'm okay with the board signing off on.
11. The budget process also influences our charges that change every July 1st. For example, if I expect expenses to go up 4% I need to increase our total charges by at least 6.36% if we are collecting 59% of our charges on average. Also, I download neighboring hospitals chargemasters to make sure our charges aren't inappropriate for our area. For the most part I try to keep our charges below most of our neighbors where patients may migrate. Shasta Regionals ER levels are lower but the labs and imaging the patients would receive is higher.

		Mayers	ENLOE	St. Elizabeth	Mercy Mt Shasta	Mercy Redding	Shasta Regional		
Evaluation & Management Services (CPT Codes 99201-99499)	2021 CPT Code	Average Charge						Non-Mayers Average Charge	Average minus Mayers
Emergency Room Visit, Level 1 (low severity)	99281	\$ 455	\$ 629	\$ 600	\$ 600	\$ 600	\$ 349	\$ 556	\$ 101
Emergency Room Visit, Level 2 (low to moderate severity)	99282	\$ 858	\$ 1,064	\$ 1,200	\$ 1,200	\$ 1,200	\$ 594	\$ 1,052	\$ 194
Emergency Room Visit, Level 3 (moderate severity)	99283	\$ 1,489	\$ 2,797	\$ 2,441	\$ 1,740	\$ 2,528	\$ 1,115	\$ 2,124	\$ 635
Emergency Room Visit, Level 4 (high severity)	99284	\$ 2,365	\$ 4,770	\$ 3,893	\$ 3,381	\$ 3,923	\$ 1,632	\$ 3,520	\$ 1,155
Emergency Room Visit, Level 4 (high severity with significant threat to life)	99285	\$ 3,249	\$ 6,608		\$ 3,579	\$ 6,008	\$ 3,345	\$ 4,885	\$ 1,636
Outpatient Visit, established patient, 15 minutes	99213	\$ 148	\$ 502	\$ 311	\$ 149	\$ 452		\$ 354	\$ 206
Laboratory & Pathology Services (CPT Codes 80047-89398)	2021 CPT Code	Average Charge							
Basic Metabolic Panel	80048	\$ 172	\$ 323	\$ 525	\$ 173	\$ 457	\$ 806	\$ 457	\$ 285
Blood Gas Analysis, including O2 saturation	82805		\$ 31	\$ 775	\$ 699	\$ 1,078		\$ 646	\$ 646
Complete Blood Count, automated	85027	\$ 89	\$ 333	\$ 233	\$ 103	\$ 270	\$ 225	\$ 233	\$ 144
Complete Blood Count, with differential WBC, automated	85025	\$ 102	\$ 350	\$ 334	\$ 135	\$ 387	\$ 327	\$ 307	\$ 205
Comprehensive Metabolic Panel	80053	\$ 151	\$ 472	\$ 716	\$ 235	\$ 623	\$ 1,392	\$ 688	\$ 537
Creatine Kinase (CK), (CPK), Total	82550	\$ 80	\$ 369	\$ 277	\$ 106	\$ 291	\$ 185	\$ 246	\$ 166
Lipid Panel	80061	\$ 179	\$ 504	\$ 411	\$ 255	\$ 340	\$ 525	\$ 407	\$ 228
Partial Thromboplastin Time	85730	\$ 97	\$ 484	\$ 217	\$ 160	\$ 174	\$ 242	\$ 255	\$ 158
Prothrombin Time	85610	\$ 75	\$ 160	\$ 129	\$ 99	\$ 117	\$ 225	\$ 146	\$ 71
Thyroid Stimulating Hormone	84443	\$ 195	\$ 661	\$ 443	\$ 277	\$ 418	\$ 105	\$ 381	\$ 186
Troponin, Quantitative	84484	\$ 172	\$ 706	\$ 520	\$ 191	\$ 574	\$ 679	\$ 534	\$ 362
Urinalysis, without microscopy	81002 or 81003	\$ 43	\$ 226	\$ 123	\$ 38	\$ 142	\$ 118	\$ 129	\$ 86
Urinalysis, with microscopy	81000 or 81001	\$ 75	\$ 226	\$ 298	\$ 111	\$ 345	\$ 160	\$ 228	\$ 153
Radiology Services (CPT Codes 70010-79999)	2021 CPT Code	Average Charge							
CT Scan, Abdomen, with contrast	74160	\$ 2,961	\$ 5,402	\$ 4,501	\$ 3,024	\$ 5,741	\$ 4,431	\$ 4,620	\$ 1,659
CT Scan, Head or Brain, without contrast	70450	\$ 2,006	\$ 5,391	\$ 3,982	\$ 1,419	\$ 4,438	\$ 3,251	\$ 3,696	\$ 1,690
CT Scan, Pelvis, with contrast	72193	\$ 2,784	\$ 5,667	\$ 6,757	\$ 2,495	\$ 9,583	\$ 5,590	\$ 6,018	\$ 3,234
Mammography, Screening, Bilateral	77067			\$ 186	\$ 373	\$ 287			
MRI, Head or Brain, without contrast, followed by contrast	70553		\$ 7,100	\$ 5,746	\$ 4,035	\$ 8,790	\$ 3,907		
Ultrasound, Abdomen, Complete	76700	\$ 921	\$ 3,910	\$ 716	\$ 558	\$ 2,958	\$ 1,952	\$ 2,019	\$ 1,098
Ultrasound, OB, 14 weeks or more, transabdominal	76805	\$ 960	\$ 2,671	\$ 770	\$ 798	\$ 919	\$ 1,951	\$ 1,422	\$ 462
X-Ray, Lower Back, four views	72110	\$ 632	\$ 2,500	\$ 1,485	\$ 835	\$ 1,755		\$ 1,644	\$ 1,012
X-Ray, Chest, two views	71046	\$ 294	\$ 1,568	\$ 966	\$ 412	\$ 1,258	\$ 782	\$ 997	\$ 703

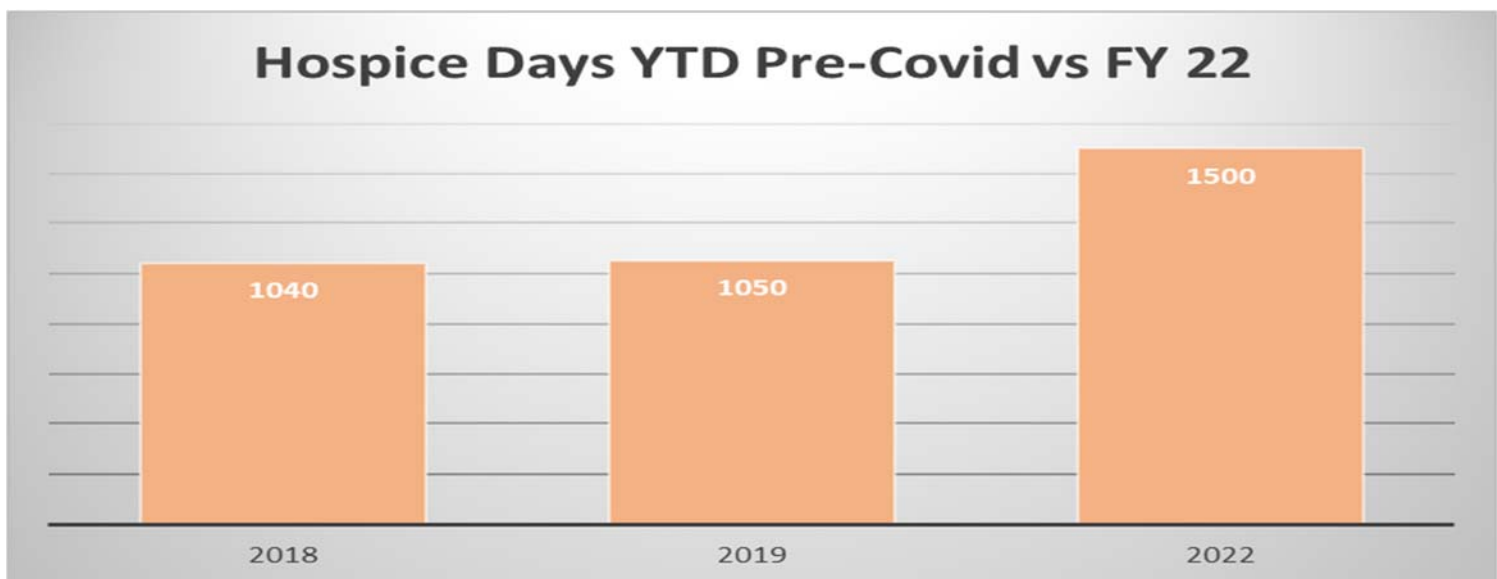
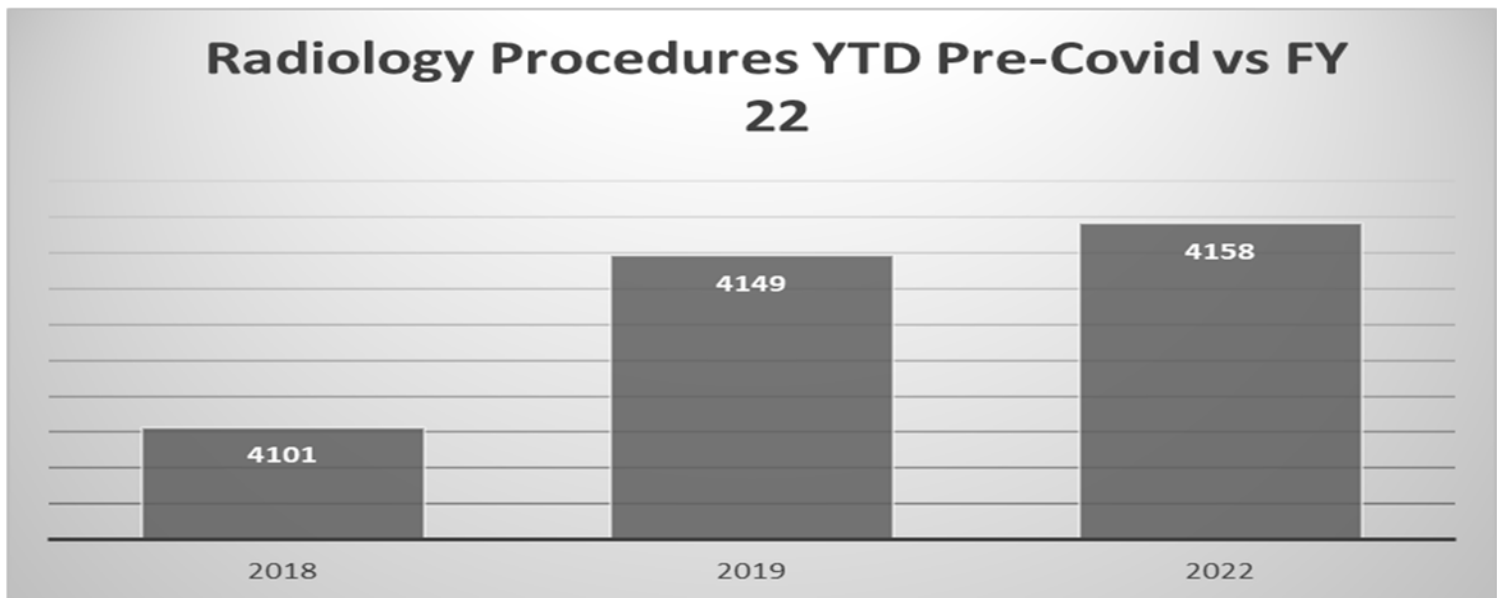
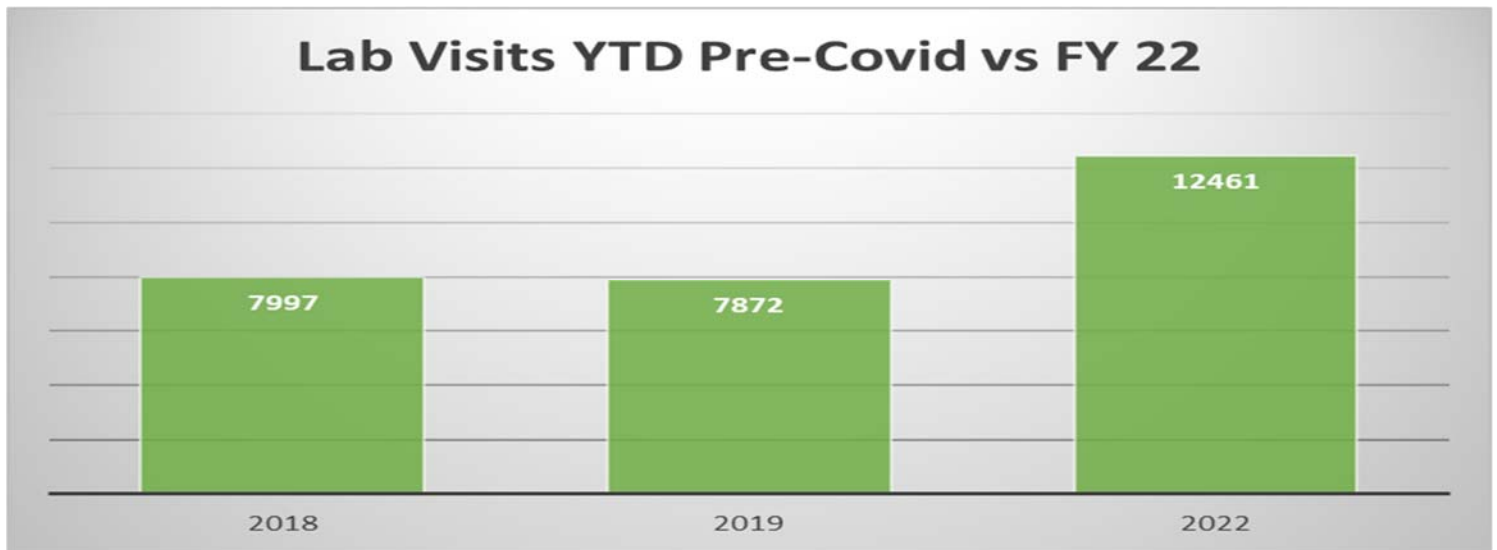
12. I am still working with Chartis to get them to integrate OSHPD/HCAI data into their study to get a much more comprehensive data set to work off for our strategic planning. OSHPD/HCAI data requests can take a month plus to pull but I think it's better to have a better data set considering the millions of dollars that will go into planning and construction.
13. The state had an error on what patients they were allowing to count into their rate range calculations, so they are reworking that system which effects the timing and amount of next year's payment. I will probably have to use an average from past years and pro rate it back to be conservative for budget purposes. Typically I can talk to Partnership and have the exact number.

Statistics

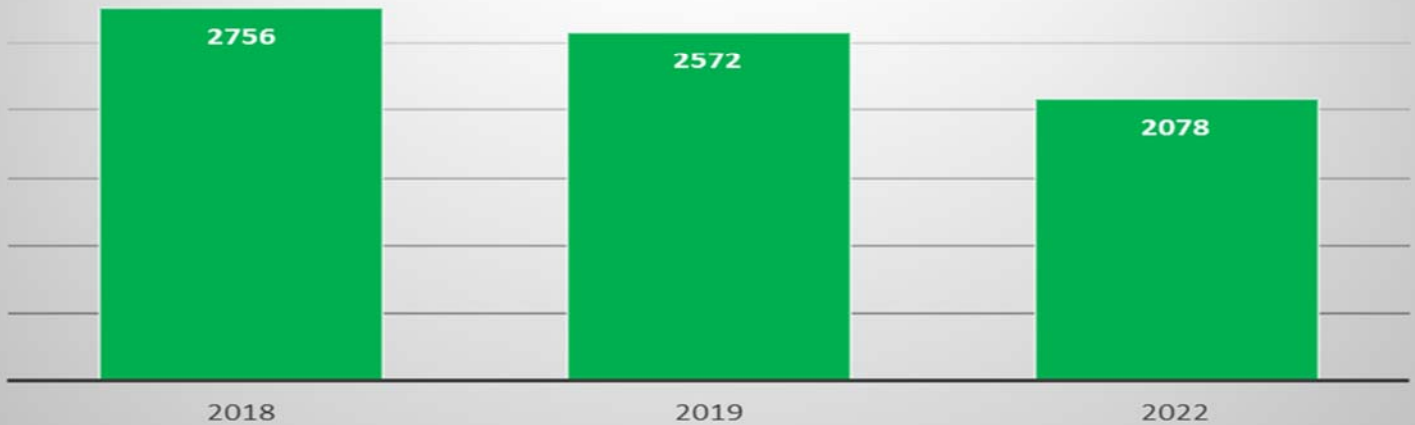
1. Patient Days were slightly down in Acute and the same in Swing comparing April and March. YTD patient days are up significantly which caused our Medicare overpayment I mentioned above.
2. SNF days and average census are down due the issues we've had admitting patients bouncing in and out of green status. Historically we are usually at an average census of 76.
3. Pre-Covid comparison charts of the services I didn't cover last month.



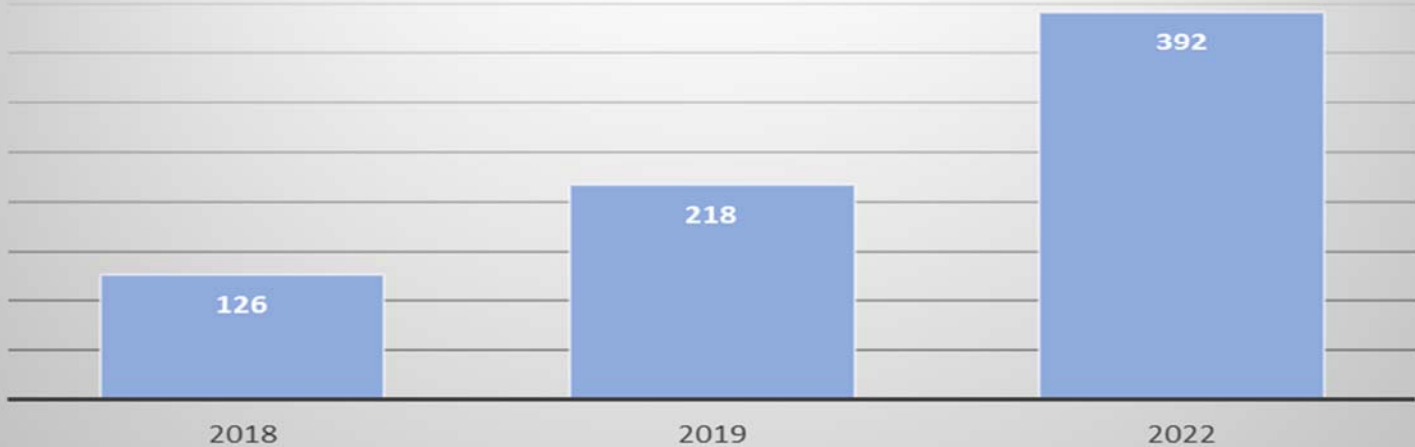
Lab is interesting as a good portion of the visits are our own employees for Covid testing.



PT Visits YTD Pre-Covid vs FY 22



Telemed Visits YTD Pre-Covid vs FY 22



Income Statement

1. After the eventual correction I will have to make due to the Epic revenue issues we will have had an average revenue month overall.
2. Acute Revenue is down due to the drop in days.
3. Care/Cal contractals are up compared to last year due receiving less supplemental payments this year.
4. Admin/Emp Discounts is up due to some old uncollectible accounts that we had some Utilization Review issues with. Candy and I have completely retooled this process to make sure this doesn't happen in the future.
5. Salaries are right in line with the average for this year.
6. Non-Productive is under the 160K average this year due to less PTO and Covid Sick time in April.
7. Employee Benefits are up 7.9% due to increased rates and more employees than the prior year.
8. Supplies are up due to higher prices and higher usage due to more Inpatient days and ER visits.
9. Pro Fees are slightly down due to the Emcare contract we'd renegotiated last year. This will change this next fiscal year as we are going to start staffing the ER ourselves. Many of our counterparts Eastern Plumas and

Trinity as a couple examples have been doing this for years. So Pro Fees should dip as a couple doctors are employees and the rest will probably be independent contractors.

10. Acute, SNF and Ancillary Travelers will jump dramatically over the next couple of months as we get invoices and timecards from the state. Its taking a frustratingly long time for them to provide documentation or respond to errors as I'd like to have this all entered.
11. Other Purchased Services are up due to software increases and RHC expenses that didn't exist at this point last year.
12. Utilities are up due to a large billing error from PG&E. It's being corrected and we should be in line with our average spend in May according to their commercial customer service representative.
13. Rentals are down due to purchasing beds vs the expensive rental option that we were doing last year.
14. Non-Operating Revenue is up due to a 574K Prime Payment for a half year transitional period that Jack reported on successfully. The funds were a welcome surprise as it was up in the air for quite a while whether there would be funds for that period.
15. As mentioned above I am speculating that Epic is about 200K heavy on the revenue so our positive bottom line will be smaller once I can correct that. Fortunately, we had Prime Funds, so we actually have a positive bottom line for April.

Balance Sheet

1. Cash is down due to payments to the contractors and more expenses than collections which is common for months we don't get large QAF or Rate Range payments.
2. Accounts Receivable remained steady as we didn't receive our monthly SNF payment. The AR days went down as it's a calculation based off the last 90 days of revenue which went up.
3. Accounts Payable will probably jump quite a bit as we get the staffing bills entered from the state.
4. The Provider Relief Fund Deferred Revenue amount will be in the Non-Operating Revenue line next month. I just talked with the auditors and didn't have time to redo the packet.
5. Our Current Ratio is an extremely robust 24.88.

Miscellaneous

1. Retail Pharmacy had a good collection month. We had a traveler pharmacist filling in which unfortunately raised our Other Purchased Services expenses, so we were still negative for the period. As I mentioned above I'm hoping 340B can reduce our supply costs enough to make us break even in the future.
2. The overall patient payments were 2.1 million without Partnership payments in April so I'm very happy with the billing offices efforts.
3. As mentioned above the RHC revenue is inaccurate and will be corrected as soon as OCHIN figures out the root issue. We should have an accurate look as the clinic financials next month.

MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022		2022		FY 2022		FYE 2021		% Increase or Decrease
April	March			YTD	YTD			
Actual	Actual	Variance		Actual	Actual	Variance		
VOLUME:								
DISCHARGES								
13	15	(2)	Acute	166	141	25		17.72%
9	7	2	Swing Bed	100	98	2		2.02%
2	5	(3)	Skilled Nursing Care (DISCHG)	45	36	9		25.02%
10	10	0	Observations	102	88	14		15.92%
PATIENT DAYS								
54	62	(8)	Acute	722	425	297		69.92%
92	92	0	Swing Bed	1,284	1,095	189		17.32%
2,307	2,355	(48)	Skilled Nursing Care	22,372	22,971	(599)		-2.61%
LENGTH OF STAY								
4.15	4.13	0	Acute	4.35	3.01	1		44.52%
10.22	13.14	(3)	Swing Bed	12.84	11.17	2		15.02%
AVERAGE DAILY CENSUS								
1.80	2.00	(0)	Acute	2.38	1.40	1		69.62%
3.07	2.97	0	Swing Bed	4.22	3.60	1		17.32%
76.90	75.97	1	Skilled Nursing Care	73.59	75.56	(2)		-2.61%
ANCILLARY SERVICES								
0	0	0	Surgery Inpatient Visits	1	2	(1)		-50.01%
7	11	(4)	Surgery OP/ procedure visits	127	128	(1)		-0.81%
306	338	(32)	Emergency Room Visits	3514	3,117	397		12.72%
149	127	22	Outpatient Services Procedures	1449	1,169	280		24.02%
760	980	(220)	Laboratory Visits	12461	13,847	(1386)		-10.01%
358	429	(71)	Radiology Procedures	4158	4,046	112		2.82%
67	91	(24)	Hospice Patient Days	1500	1,415	85		6.02%
195	233	(38)	Physcial Therapy visits	2078	2,151	(73)		-3.41%
182	220	(38)	Cardiac Rehab	1657	1,825	(168)		-9.21%
29	47	(18)	Telemedicine visits	392	375	17		4.52%
20	22	(2)	Admissions from ER	237	209	28		13.42%
6	12	(6)	Transfers from ER	137	178	(41)		-23.01%
PRODUCTIVITY:								
Productive FTE's								
19.65	19.71		Nursing - Acute	19.40	19.05			
58.38	55.56		Long Term Care	55.40	54.70			
49.55	50.35		Ancillary	50.56	40.98			
88.57	85.92		Service	79.80	84.81			
216.15	211.54		Total Productive	205.16	199.54			
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED								
3.15	3.16			3.08	2.89			

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2022 APRIL ACTUAL	2021 APRIL ACTUAL	Variance	PATIENT REVENUE	FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
542,943	167,420	375,523	Acute	7,418,861.24	5,476,141.00	1,942,720	35.52%
1,135,855	983,467	152,388	Skilled Nursing	10,380,880	9,901,377	479,503	4.82%
207,415	83,704	123,711	Inpatient Ancillary				
130	0	130	Acute	2,675,120	1,748,607	926,513	53.02%
			Skilled Nursing	2,915	2,746	169	
1,886,343	1,234,591	651,752	Total Inpatient Revenue	20,477,776	17,128,871	3,348,905	19.62%
2,355,657	1,694,861	660,797	Total Outpatient Revenue	23,367,759	17,692,129	5,675,631	32.12%
4,242,000	2,929,451	1,312,548	Total Patient Revenue	43,845,535	34,820,999	9,024,536	25.92%
DEDUCTIONS FROM REVENUE							
923,610	206,152	(717,458)	Contractuals - Care/Cal	7,515,868	3,035,745	(4,480,123)	
(272)	240,684	240,956	Contractuals - PPO	2,449,572	2,189,162	(260,410)	
6,210	20,133	13,923	Charity and Write Offs	42,503	97,356	54,854	
340,808	169,087	(171,721)	Admin Adjmts/Emp Discounts	1,552,297	920,421	(631,875)	
231,466	53,284	(178,182)	Provision for Bad Debts	721,937	221,303	(500,634)	
1,501,822	689,340	(812,481)	Total Deductions	12,282,176	6,463,988	(5,818,188)	
100,717	34,981	65,736	Other Operating Revenues	876,922	350,726	526,197	
2,840,895	2,275,092	565,803	Net Revenue	32,440,281	28,707,737	3,732,544	
OPERATING EXPENSES							
1,169,495	1,101,242	(68,253)	Productive Salaries	11,400,780	10,767,027	(633,753)	-5.91%
106,298	119,737	13,438	Non-Productive Salaries	1,574,744	1,320,920	(253,823)	-19.21%
338,161	315,947	(22,214)	Employee Benefits	3,290,871	3,050,201	(240,670)	-7.91%
293,159	106,503	(186,656)	Supplies	3,592,254	2,775,329	(816,925)	-29.41%
161,672	146,385	(15,288)	Professional Fees	1,330,524	1,366,158	35,633	2.62%
56,522	32,962	(23,560)	Acute/Swing Travelers	535,627	320,915	(214,712)	-66.91%
194,841	155,710	(39,131)	SNF Travelers	1,551,826	1,683,717	131,891	7.82%
128,503	116,914	(11,589)	Ancillary Travelers	1,304,113	804,537	(499,576)	-62.11%
232,624	249,590	16,966	Other Purchased Services	2,281,138	1,833,989	(447,149)	-24.41%
27,698	21,045	(6,652)	Repairs & Maintenance	305,203	241,557	(63,646)	-26.31%
87,804	42,051	(45,752)	Utilities	529,143	483,221	(45,922)	-9.51%
33,580	25,419	(8,161)	Insurance	352,727	270,319	(82,408)	-30.51%
60,008	52,530	(7,478)	Other	627,140	529,396	(97,745)	-18.51%
111,538	126,481	14,943	Depreciation	1,182,969	1,138,146	(44,822)	-3.91%
0	0	0	Bond Repayment Insurance	-	0	0	
0	17,911	17,911	Bond Repayment Interest	420,426	179,108	(241,318)	-134.71%
5,509	7,188	1,679	Interest	55,121	48,059	(7,062)	-14.71%
2,955	10,376	7,421	Rental - Lease	80,201	121,811	41,611	34.22%
3,010,368	2,647,992	(362,377)	Total Operating Expense	30,414,806	26,934,411	(3,480,395)	-12.91%
(169,473)	(372,899)	203,426	Income From Operations	2,025,476	1,773,326	252,150	
NON-OPERATING REVENUE AND EXPENSE							
828,975	241,482	587,493	Non-Operating Revenue	3,247,517	3,255,870	(8,353)	
16,282	18,276	(1,994)	Interest Income	60,257	138,054	(77,797)	
163,176	79,462	(83,714)	Non-Operating Expense	1,807,759	1,393,613	(414,146)	
682,081	180,297	501,784	Total Non-Operating	1,500,015	2,000,310	(500,296)	
512,608	(192,603)	705,211	NET INCOME	3,525,490	3,773,636	(248,146)	

MAYERS MEMORIAL HOSPITAL**Balance Sheet**

	APRIL 2022	MARCH 2022
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	1,922,251	3,002,137
Reserve Cash (unrestricted)	24,323,461	24,307,738
Reserve Cash (restricted) - USDA Debt Serv / Construction	2,011,741	2,011,181
Accounts Receivable	10,077,817	10,400,588
County Treasury receivable	24,860	(20,215)
Less: Reserve for Uncollectibles	(791,422)	(1,055,427)
Reserve for Medicare/Medi-Cal/Commercial	(3,379,707)	(4,191,640)
Inventories	665,107	658,759
Accounts Receivable - Other	51,891	53,141
Prepaid Expenses	611,759	676,087
Medicare/Medi-Cal Settlement	30,357	30,357
TOTAL CURRENT ASSETS	35,548,115	35,872,706
PROPERTY, PLANT AND EQUIPMENT		
Land	948,076	948,076
Building and Fixed Equipment	32,452,509	32,452,517
Equipment	14,348,251	14,348,251
Construction in Progress (other)	7,407,941	7,059,398
Hospital expansion	1,631,500	1,631,500
LESS: Reserve for Depreciation	(24,884,990)	(24,770,645)
TOTAL PROPERTY, PLANT AND EQUIPMENT	31,903,287	31,669,097
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
TOTAL OTHER ASSETS	0	0
TOTAL ASSETS	67,451,402.00	67,541,803.23
CURRENT LIABILITIES		
Accounts Payable	949,263	985,885
Accrued Payroll	262,577	589,053
Accrued Payroll Taxes	(378,964)	(201,221)
Accrued Vacation & Holiday	847,792	849,676
Accrued Health Insurance	50,496	50,380
Accrued Interest	(418,975)	(418,975)
RETAINAGE PAYABLE	94,399	94,399
PRIME PLAN	0	0
HQAF	0	0
Rate Range	0	0
NOTES & LOANS PAYABLE	22,299	27,578
Current Portion of Medicare/Medi-Cal Settlement	(0)	(0)
TOTAL CURRENT LIABILITIES	1,428,887	1,976,776
LONG-TERM DEBT		
G.O. Bond	1,501,848	1,501,848
Capital Leases / Settlement pymt		
Leases	(36,523)	(36,523)
Provider Relief Fund- Deffered revenue	1,099,394	1,099,394
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	21,214,000	21,214,000
TOTAL LONG-TERM DEBT	25,235,090	25,235,090
FUND EQUITY	40,787,425	40,329,938
TOTAL LIABILITIES AND FUND BALANCE	67,451,402.00	67,541,803.23
CURRENT RATIO:	24.88	18.11

**MAYERS MEMORIAL HOSPITAL
NON-OPERATING REVENUE AND EXPENSE
RETAIL PHARMACY**

2022		2021		Variance		FY 2022	FY 2021	Variance	Increase Decrease %
APRIL ACTUAL	APRIL ACTUAL	YTD ACTUAL	YTD ACTUAL						
					RETAIL PHARM REVENUE				
					NON-OPERATING REVENUE				
					MEDICARE	0	615	(615)	-100.01%
					MEDI-CAL	165,432	29,574	135,858	459.42%
					THIRD PARTY	1,183,370	1,029,252	154,119	15.02%
					PRIVATE	304,306	250,364	53,943	21.52%
					OTHER	12,761	3,756	9,006	239.82%
					Total Revenue	1,665,869	1,313,559	352,310	26.82%
					Net Non Operating Revenue	1,665,869	1,313,559	352,310	
					NON - OPERATING EXPENSES				
					Productive Salaries	214,550	212,320	(2,230)	-1.11%
					Non-Productive Salaries	25,254	14,300	(10,954)	-76.61%
					Employee Benefits	25,219	21,630	(3,589)	-16.61%
					Supplies	1,457,079	1,102,153	(354,926)	-32.21%
					Ancillary Travelers	0	0	0	#DIV/0!
					Other Purchased Services	50,254	10,880	(39,374)	-361.91%
					Repairs	0	41	41	100.02%
					Utilities	2,911	4,411	1,500	34.02%
					Other	4,338	1,596	(2,742)	-171.91%
					Depreciation	28,066	28,066	0	.02%
					Rental - Lease	89	75	(14)	-18.11%
					Total Non-Operating Expense	1,807,759	1,395,471	(412,288)	-29.51%
					NET INCOME	(141,889)	(81,912)	(59,978)	
					(LOSS) GAIN				

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
- Fiscal Year 2022

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	4,370,932.79	140,997.83	2,619,559.05	131,773.91	17,303.00	2,470,482.14	1,536,779.08	1,791.07
November 30, 2021	3,968,259.86	132,275.33	2,578,141.82	274,634.50	-	2,303,507.32	1,347,115.58	5,573.47
December 31, 2021	4,112,921.24	132,674.88	2,610,465.78	66,935.22	103,687.50	2,439,843.06	1,438,662.58	3,184.60
January 30, 2022	4,194,144.94	135,295.00	6,844,384.15	643,222.01	3,738,410.11	2,462,752.03	1,519,788.12	6,898.67
February 28, 2022	4,205,542.49	150,197.95	8,725,310.09	1,229,980.04	4,961,830.42	2,533,499.63	1,843,525.62	6,839.25
March 31, 2022	4,270,766.42	137,766.66	4,226,028.37	38,242.76	103,687.50	4,084,098.11	1,894,876.07	20,980.31
April 30, 2022	3,863,975.26	128,799.18	2,983,701.41	730,749.39	146,280.47	2,106,671.55	2,554,620.78	1,611.31
May 31, 2022	-	-	-	-	-	-	-	-
June 30, 2022	-	-	-	-	-	-	-	-
YTD TOTAL	42,246,990.82	139,054.66	38,623,397.92	3,314,076.81	9,426,503.32	25,882,817.79	16,099,905.63	54,340.95

ACCOUNTS RECEIVABLE AGING					PAYOR MIX - YTD % OF REVENUE				
	MARCH	APRIL	MARCH	FEB					
	<u>\$ OUTSTANDING</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>	<u>DAYS OUT</u>		APRIL	MARCH	FEB	3 MONTH AVERAGE
MEDICARE	2,676,580.20	59.95	56.11	62.79	MEDICARE	34.71%	40.99%	39.88%	38.53%
MEDI - CAL	3,430,501.38	61.7	46.56	49.54	MEDI - CAL	44.97%	39.79%	35.94%	40.23%
THIRD PARTY	2,928,696.97	112.18	130.68	145.17	THIRD PARTY	17.20%	16.79%	22.39%	18.79%
PRIVATE	933,488.31				PRIVATE	3.12%	2.43%	1.79%	2.45%
LTC ONLY (INCLUDE)	2,080,597.01	59.72	38.07	35.00					
OVERALL	9,969,266.86	71.9	75.12	80.98					

**MAYERS MEMORIAL HOSPITAL
2021-2022 OPERATING ACTUAL**

	JULY	AUG	SEPT	OCT	NOV	DEC	Jan-22	FEB	MAR	APR	MAY	JUN	YTD FY 2022 ACTUAL	YTD PRIOR YR Current Mth ACTUAL
Operating Revenue:														
Routine														
Acute	697,951.10	962,644.14	871,219.00	851,470.00	695,997.00	741,332.00	761,658.00	726,316.00	567,331.00	542,943.00	-	-	7,418,861.24	5,476,141
SNF	1,103,358.39	1,096,690.86	1,049,685.58	934,360.58	958,296.63	969,512.60	956,104.32	977,508.87	1,199,507.00	1,135,854.84	-	-	10,380,879.67	9,901,377
Acute Ancillary	258,125.20	289,583.15	343,220.65	399,569.15	229,958.80	214,501.65	266,517.20	217,677.60	248,551.90	207,414.80	-	-	2,675,120.10	1,748,607
SNF Ancillary	1,716.00	-	-	-	837.00	75.00	-	157.00	-	130.00	-	-	2,915.00	2,746
Outpatient	2,145,869.61	2,551,558.46	2,288,153.95	2,269,854.93	2,250,238.03	2,308,977.59	2,370,671.38	2,392,064.29	2,434,713.60	2,355,657.24	-	-	23,367,759.08	17,692,129
	4,207,020.30	4,900,476.61	4,552,279.18	4,455,254.66	4,135,327.46	4,234,398.84	4,354,950.90	4,313,723.76	4,450,103.50	4,241,999.88	-	-	43,845,535.09	34,820,999
Less Deductions:														
Contractuals - Care/Cal	867,547.28	1,063,453.65	529,404.55	763,824.26	141,513.99	246,064.99	677,517.41	878,085.70	1,424,846.48	923,609.71	-	-	7,515,868.02	3,035,745
Contractuals - PPO	267,522.45	277,392.72	243,431.19	315,464.08	297,419.03	208,877.56	165,125.79	408,317.42	266,293.55	(272.19)	-	-	2,449,571.60	2,189,162
Charity Care & Write off	3,209.00	530.00	-	5,925.00	-	4,418.00	-	10,034.00	-	6,210.00	-	-	42,502.79	97,356
Other Contractual write off:	81,329.18	137,389.22	181,283.45	79,104.35	133,497.75	94,900.14	236,087.47	135,856.42	132,040.60	340,808.01	-	-	1,552,296.59	920,421
Medicare	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Medi-Cal	-	-	-	-	-	-	-	-	-	-	-	-	-	0
PPO's	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Administrative & Other	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Provision For Bad Debts	141,033.50	32,906.66	78,582.25	45,431.75	22,264.91	72,817.41	(1,176.86)	100,471.77	(1,860.45)	231,466.17	-	-	721,937.11	221,303
Total Deductions	1,360,641.41	1,511,672.25	1,032,701.44	1,209,749.44	594,695.68	627,078.10	1,077,553.81	1,532,765.31	1,833,496.97	1,501,821.70	-	-	12,282,176.11	6,463,988
Other Revenue	57,398.27	30,763.16	54,581.89	111,616.63	271,542.65	65,052.89	172,094.23	86,867.23	(73,711.76)	100,717.30	-	-	876,922.49	350,726
Net Revenue	2,903,777.16	3,419,567.52	3,574,159.63	3,357,121.85	3,812,174.43	3,672,373.63	3,449,491.32	2,867,825.68	2,542,894.77	2,840,895.48	-	-	32,440,281.47	28,707,737
Operating Expenses:														
Salaries - Productive	1,306,672.52	1,207,632.91	1,044,096.23	1,128,295.53	1,137,514.09	1,093,663.84	1,081,017.63	1,060,820.24	1,171,571.68	1,169,495.01	-	-	11,400,779.68	10,767,027
Salaries - Non-productive	184,173.02	137,790.65	162,421.16	157,532.78	123,310.94	130,216.64	284,230.90	166,663.36	122,105.84	106,298.43	-	-	1,574,743.72	1,320,920
Employee Benefits	347,828.84	336,767.99	312,602.13	314,417.66	318,913.33	300,869.10	363,135.37	330,289.03	327,886.52	338,161.01	-	-	3,290,870.98	3,050,201
Supplies	301,479.92	283,070.40	365,891.52	465,446.70	324,358.99	395,628.93	421,494.42	308,547.05	433,177.25	293,159.22	-	-	3,592,254.40	2,775,329
Professional Fees	26,851.65	20,348.67	179,654.11	148,194.97	143,206.55	167,835.73	142,481.41	188,203.14	152,075.90	161,672.25	-	-	1,330,524.38	1,366,158
Acute/Swing travelers	34,876.25	61,596.56	56,411.57	58,129.30	57,456.25	89,120.95	40,063.88	42,531.18	38,918.63	56,522.25	-	-	535,626.82	320,915
SNF travelers	141,190.66	107,883.18	172,884.16	111,733.63	149,101.85	245,144.00	140,948.27	114,693.57	173,405.67	194,840.61	-	-	1,551,825.60	1,683,717
Ancillary travelers	15,665.00	27,611.00	42,039.81	109,647.78	225,316.15	258,589.89	213,983.60	67,651.50	215,104.75	128,503.35	-	-	1,304,112.83	804,537
Other Purchased Services	143,896.84	189,748.18	266,758.48	195,223.73	206,070.10	266,194.25	264,909.71	221,089.61	294,623.33	232,623.88	-	-	2,281,138.11	1,833,989
Repairs & Maintenance	29,521.36	17,717.75	22,736.38	65,196.61	22,639.04	27,850.36	18,432.70	33,293.63	40,117.10	27,697.88	-	-	305,202.81	241,557
Utilities	33,895.40	47,436.28	50,265.62	40,914.81	58,508.38	63,585.74	47,602.38	49,869.60	49,260.97	87,803.68	-	-	529,142.86	483,221
Insurance	33,502.67	51,091.75	33,452.67	33,452.66	33,452.67	33,452.67	33,580.48	33,580.48	33,580.48	33,580.48	-	-	352,727.01	270,319
Other Expense	44,590.21	50,902.35	56,484.21	51,468.59	64,327.29	80,924.92	79,768.39	67,125.85	71,540.23	60,008.06	-	-	627,140.10	529,396
Depreciation	126,926.47	123,977.88	123,125.60	118,437.78	118,437.78	118,586.53	114,435.30	113,893.07	113,610.06	111,538.29	-	-	1,182,968.76	1,138,146
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	18,256.38	17,910.82	17,910.82	-	-	-	330,526.50	-	-	-	420,426.16	179,108
Interest	5,319.38	5,203.38	6,744.87	5,167.45	5,384.95	5,728.15	5,225.52	5,396.95	5,441.51	5,508.90	-	-	55,121.06	48,059
Rent/Lease Equipment	10,881.39	10,048.64	10,390.08	9,136.40	(3,409.30)	14,520.67	3,405.00	18,792.85	3,479.77	2,955.00	-	-	80,200.50	121,811
Total Operating Exp	2,805,182.40	2,696,738.39	2,924,214.98	3,030,307.20	3,002,499.88	3,291,912.37	3,254,714.96	2,822,441.11	3,576,426.19	3,010,368.30	-	-	30,414,805.78	26,934,411
Net Operating Rev over Expense	98,594.76	722,829.13	649,944.65	326,814.65	809,674.55	380,461.26	194,776.36	45,384.57	(1,033,531.42)	(169,472.82)	-	-	2,025,475.69	1,773,326
Non-Operating Revenue:														
Non-operating Revenue	248,634.29	258,154.79	271,661.38	261,513.41	291,756.08	296,277.68	262,232.19	222,917.71	305,394.08	828,975.01	-	-	3,247,516.62	3,255,870
Interest Income	16,413.22	675.30	458.33	13,904.74	468.31	484.06	10,406.53	586.59	577.80	16,281.98	-	-	60,256.86	138,054
Other non-operating Expense	208,981.60	167,242.89	190,305.02	72,125.79	174,712.05	307,741.20	87,124.98	198,364.51	237,984.88	163,175.98	-	-	1,807,758.90	1,393,613
Total Non-Operating Rever	56,065.91	91,587.20	81,814.69	203,292.36	117,512.34	(10,979.46)	185,513.74	25,139.79	67,987.00	682,081.01	-	-	1,500,014.58	2,000,310
Net Revenue over Expense	154,660.67	814,416.33	731,759.34	530,107.01	927,186.89	369,481.80	380,290.10	70,524.36	(965,544.42)	512,608.19	-	-	3,525,490.27	3,773,636
DIFF s/b 0	-	-	-	-	-	-	-	-	0.00	-	-	-	-	-
Expenses per day	86,395.35	82,992.27	93,369.65	93,931.27	96,135.40	102,365.35	101,299.34	96,733.86	111,703.75	96,627.67	-	-	-	-
DAYS CASH ON HAND	281.94	291.79	240.13	207.20	194.92	168.30	208.13	273.66	244.65	271.62	#DIV/0!	#DIV/0!	271.62	236.65
AVERAGE YTD	281.94	286.76	270.19	253.60	241.15	227.71	224.69	230.98	232.75	236.65	236.65	236.65	236.65	236.65

Rural Health Clinic - Burney

Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	YTD
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	55,337.69	128,725.57	91,534.00	137,856.64	84,282.40	101,487.08	350,387.78	-	-	1,245,058.52
Operating Expenses													
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	80,452.22	93,658.40	79,232.41	102,320.24	75,396.66	76,565.55	81,574.71	-	-	841,206.95
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	6,646.15	5,100.77	6,730.76	15,308.82	9,529.60	5,393.67	3,519.74	-	-	87,219.09
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	6,466.39	6,390.47	5,037.78	10,004.75	6,989.99	6,617.27	6,904.89	-	-	71,647.90
SUPPLIES	8,236.32	9,061.88	7,927.22	18,216.80	2,178.83	4,050.15	11,624.30	5,845.76	6,480.18	1,596.84	-	-	75,218.28
PROFESSIONAL FEES	39.49	42.35	48.90	39.57	37.75	240.56	36.52	51.50	40.71	42.12	-	-	619.47
TRAVELERS	-	-	-	-	-	-	-	-	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	5,148.80	4,396.97	6,656.49	7,625.62	5,872.81	5,223.21	5,759.62	-	-	59,226.61
REPAIRS	-	-	-	-	-	-	-	-	658.96	-	-	-	658.96
INSURANCE	1,310.74	2,621.48	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	1,310.74	-	-	14,418.14
OTHER	819.75	(1,678.35)	3,567.59	1,009.64	269.05	2,213.78	180.13	16,508.18	155.83	1,030.43	-	-	24,076.03
DEPRECIATION	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	350.41	-	-	3,504.10
RENTAL/LEASE	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,777.48	119,640.72	113,693.39	105,823.08	148,761.53	121,855.65	102,796.53	102,089.50	-	-	1,177,795.53
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,357.22)	(64,303.03)	15,032.18	(14,289.08)	(10,904.89)	(37,573.25)	(1,309.45)	248,298.28	0.00	0.00	67,262.99

MAYERS MEMORIAL HOSPITAL DISTRICT
FINANCIAL SNAPSHOT

month ended

APRIL 2022

FISCAL 2022

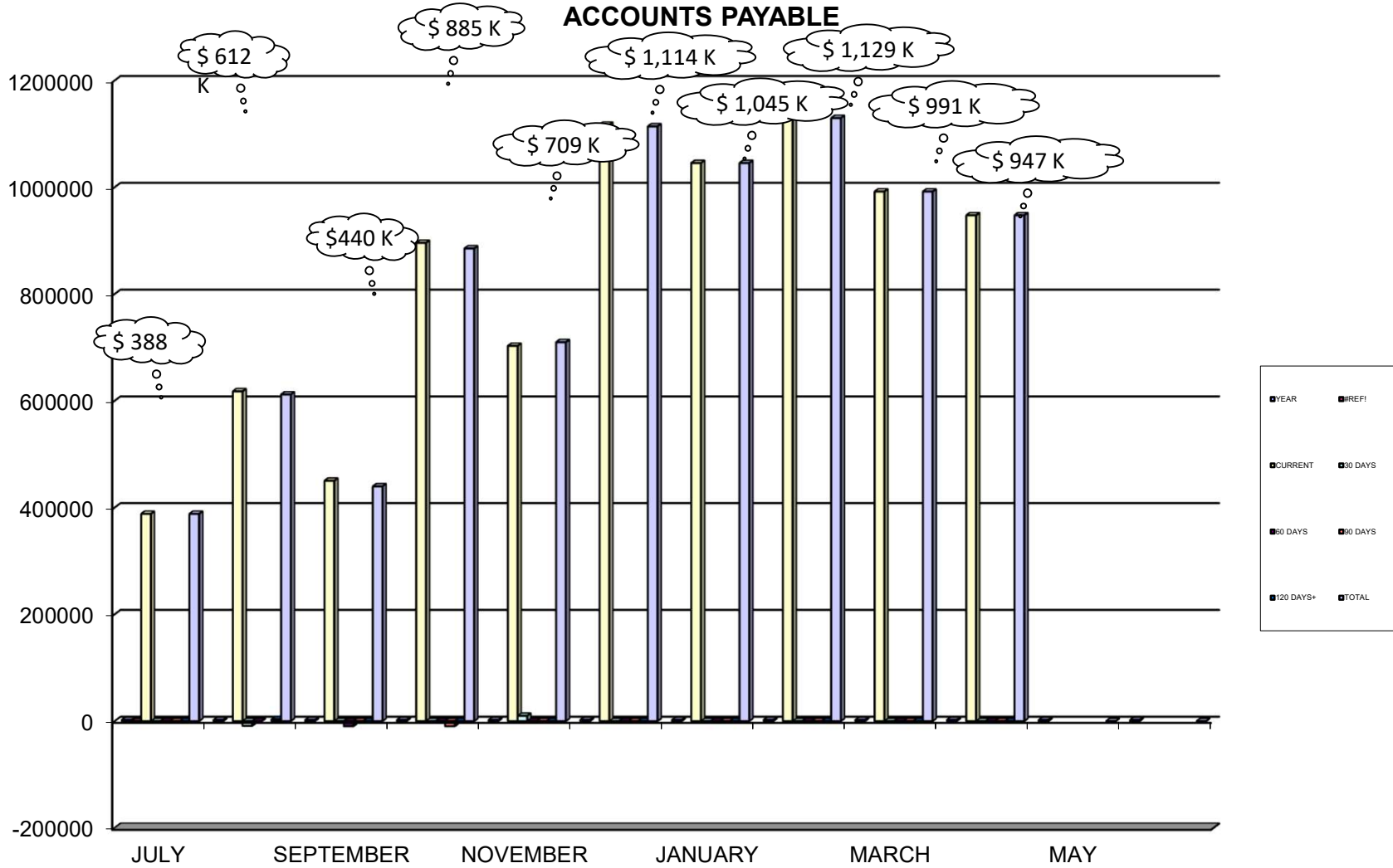
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
ACTUAL YTD ACTUAL YTD

	APRIL 2022	APRIL 2021	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 7,418,861	\$ 5,476,141	1,942,720.24	35%
SNF	\$ 10,380,880	\$ 9,901,377	479,502.53	5%
Inpatient Ancillary Revenue				
Acute/OB/Swing	2,675,120	1,748,607	926,513.40	53%
SNF	2,915	2,746	169.00	6%
Outpatient Revenue	23,367,759	17,692,129	5,675,630.52	32%
Total Gross Revenue	\$ 43,845,535	\$ 34,820,999	9,024,535.69	26%

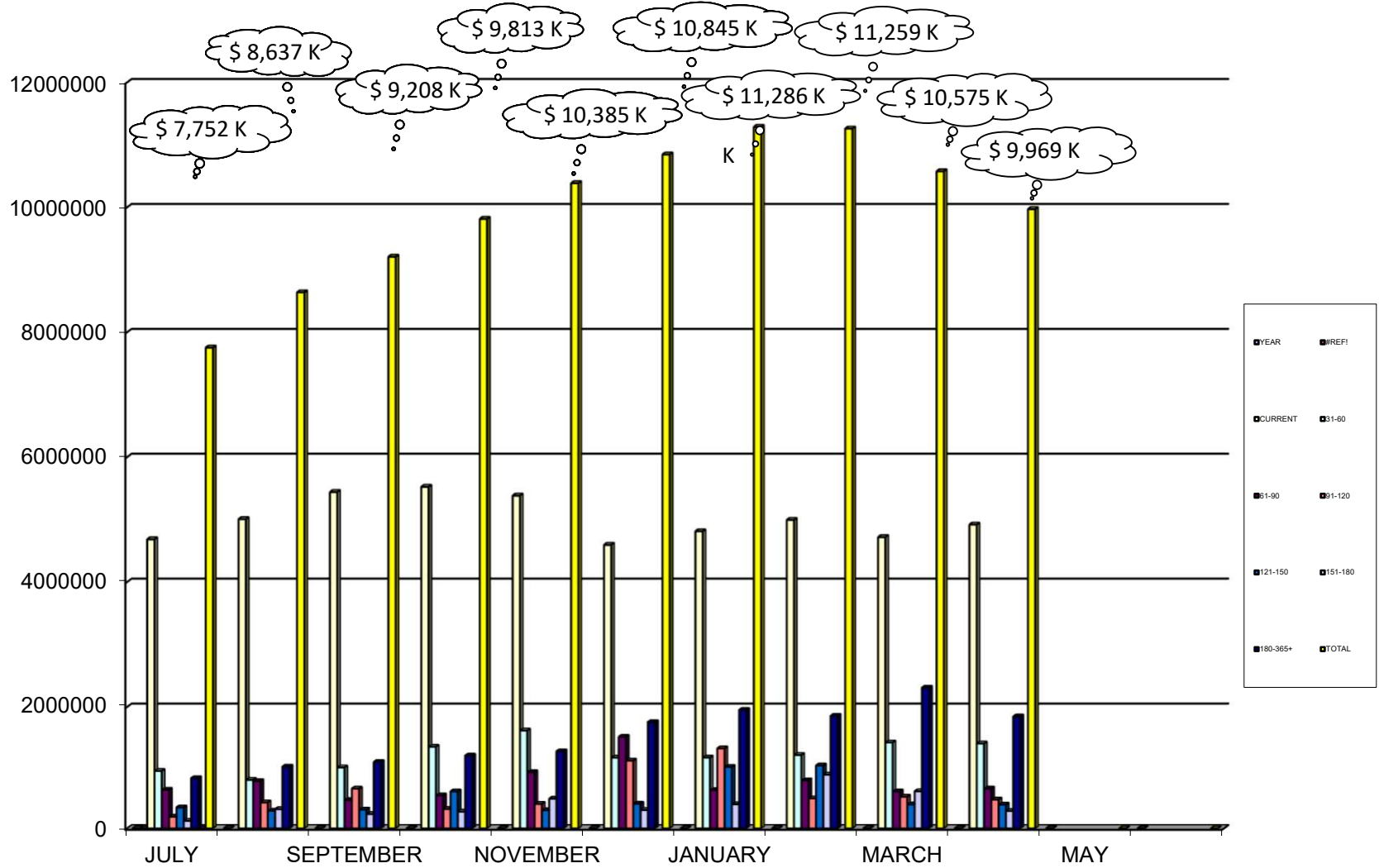
ACTUAL YTD ACTUAL YTD

Statistics	APRIL 2022	APRIL 2021	Variance	Variance %
Patient Days	24,378	24,491	(113)	-0.5%
Outpatient Services	1,449	1,169	280	24%
Labs	12,461	13,847	(1,386)	-10%
Imaging	4,158	4,046	112	3%
Hospice	1,500	1,415	85	6%
PT	2,078	2,151	(73)	-3%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



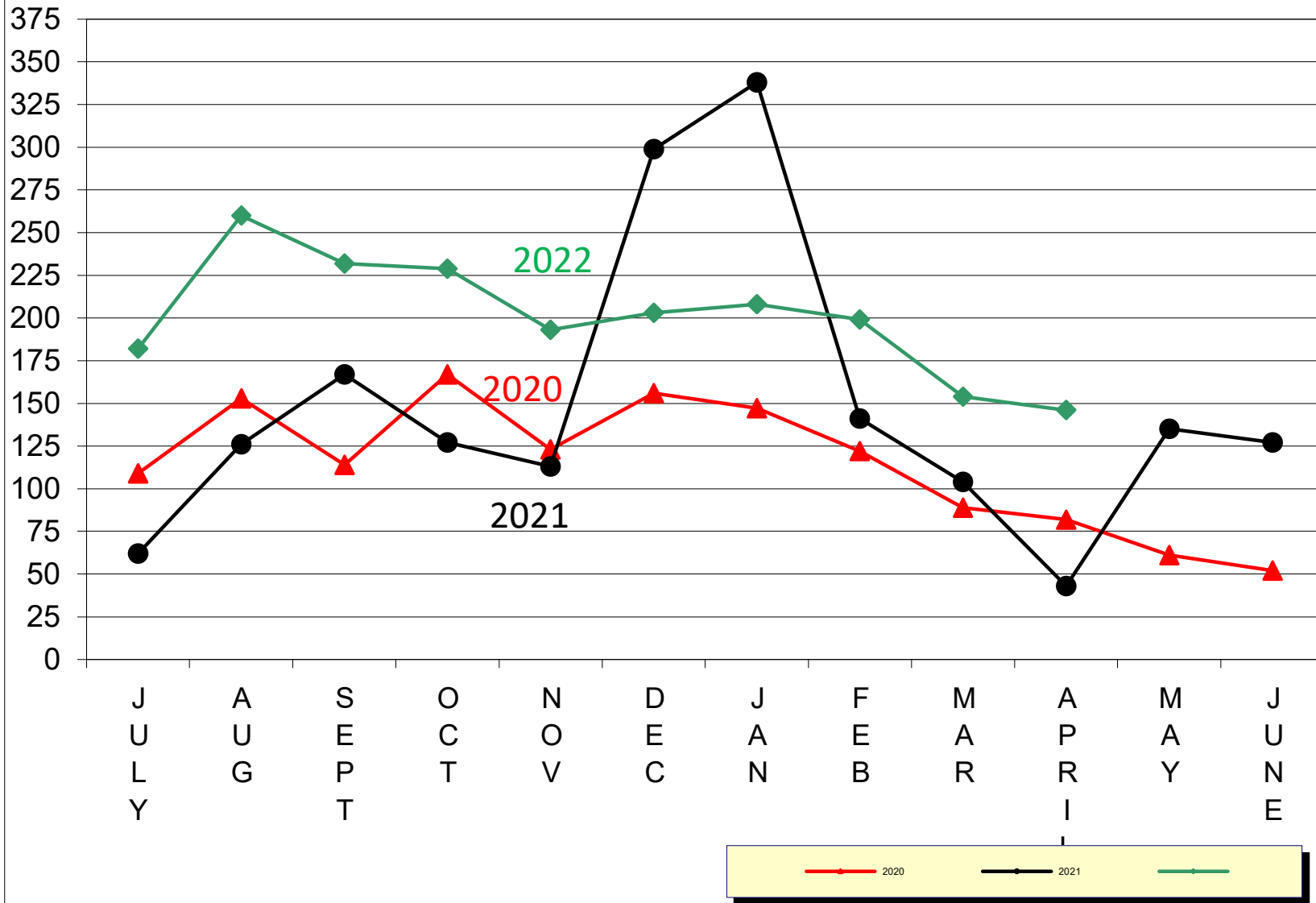
ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021	5,523,501.96	1,344,155.94	542,574.35	320,892.16	609,432.71	274,679.84	1,198,657.98	9,813,894.94
NOVEMBER	2021	5,382,777.57	1,612,723.10	926,651.54	403,554.41	300,571.82	489,205.19	1,269,570.74	10,385,054.37
DECEMBER	2021	4,593,883.57	1,166,139.45	1,507,536.68	1,116,995.95	406,015.26	303,991.94	1,750,574.76	10,845,137.61
JANUARY	2022	4,811,970.66	1,166,555.17	628,989.16	1,317,296.78	1,013,375.90	397,272.43	1,951,252.51	11,286,712.61
FEBRUARY	2022	4,993,405.07	1,208,986.89	789,443.09	494,297.63	1,035,119.96	885,203.57	1,852,703.37	11,259,159.58
MARCH	2022	4,717,736.94	1,415,284.53	607,928.82	522,614.85	393,885.57	611,865.62	2,306,572.16	10,575,888.49
APRIL	2022	4,919,023.12	1,399,235.82	655,121.35	474,311.89	391,803.32	286,585.29	1,843,186.07	9,969,266.86
MAY	2022								0.00
JUNE	2022								0.00

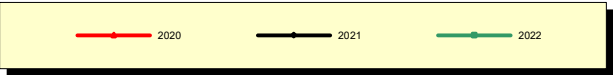
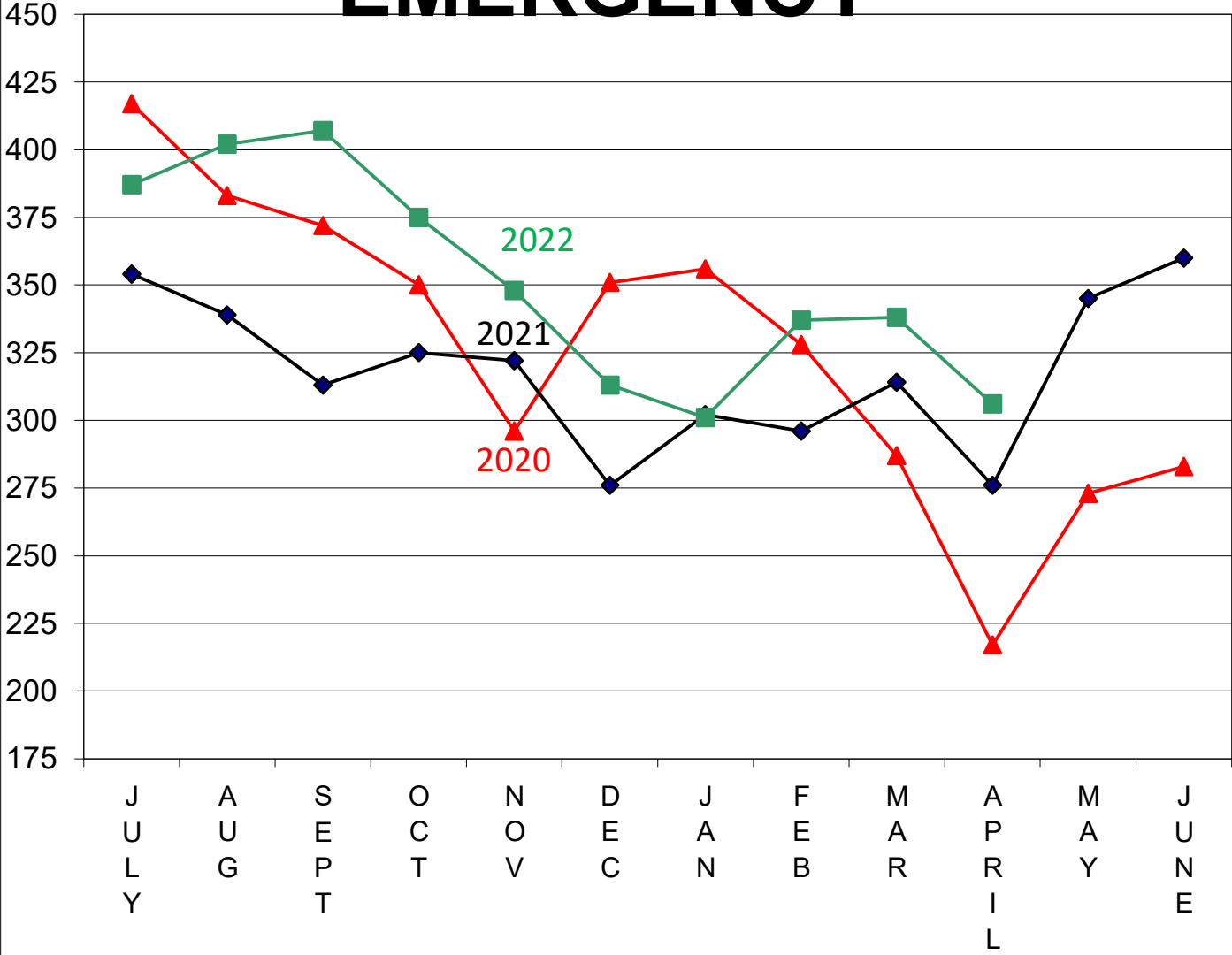
ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021	895,693.43	0.00	(728.94)	(9,575.50)	(193.86)	885,195.13
NOVEMBER	2021	702,686.08	9,911.70	37.53	(728.94)	(2,178.61)	709,727.76
DECEMBER	2021	1,116,848.05	0.00	0.00	0.00	(2,907.55)	1,113,940.50
JANUARY	2022	1,045,308.56	0.00	0.00	0.00	0.00	1,045,308.56
FEBRUARY	2022	1,129,580.66	0.00	0.00	0.00	0.00	1,129,580.66
MARCH	2022	991,828.47	0.00	0.00	0.00	0.00	991,828.47
APRIL	2022	947,331.94	0.00	0.00	0.00	0.00	947,331.94
MAY	2022						0.00
JUNE	2022						0.00

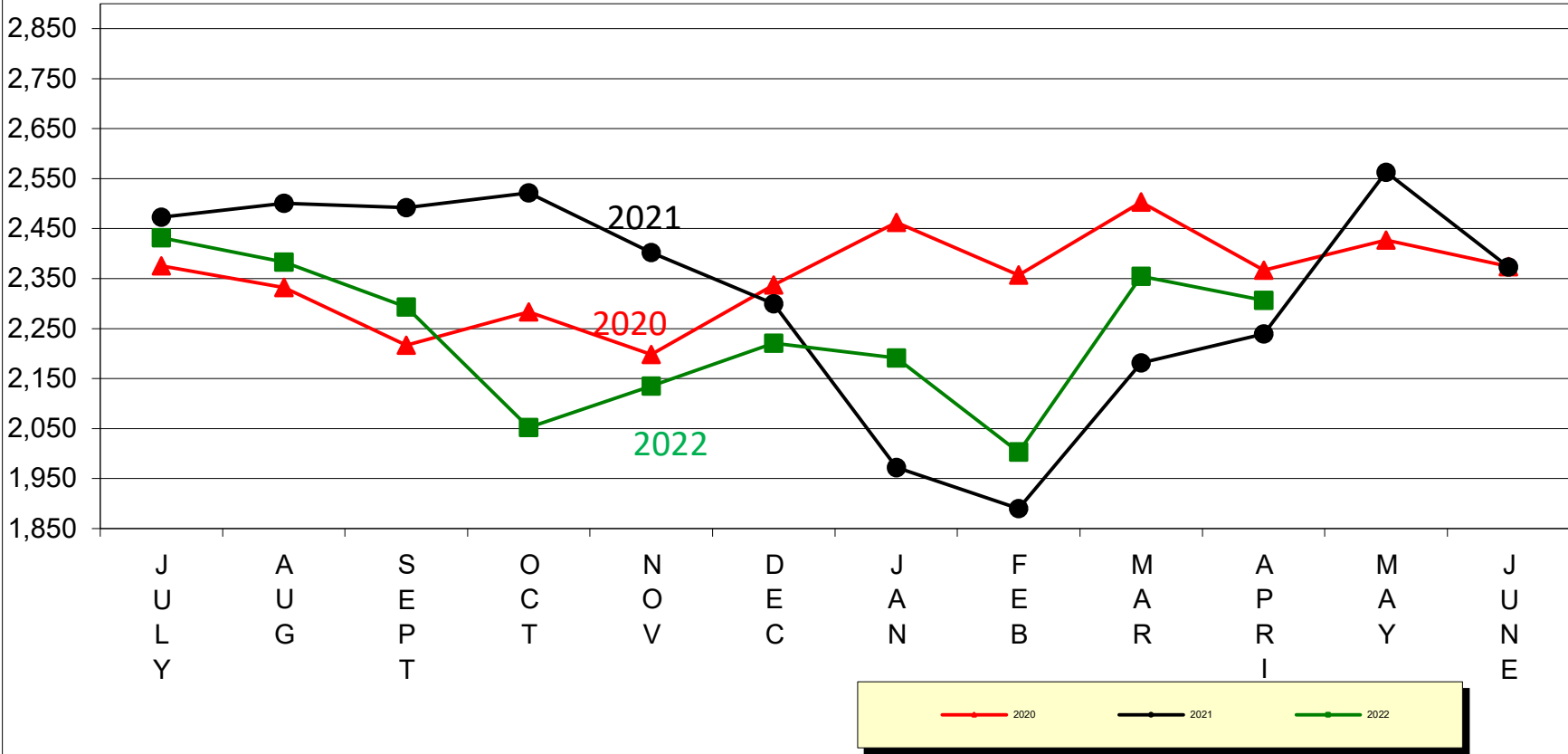
ACUTE / SWING PATIENT DAYS



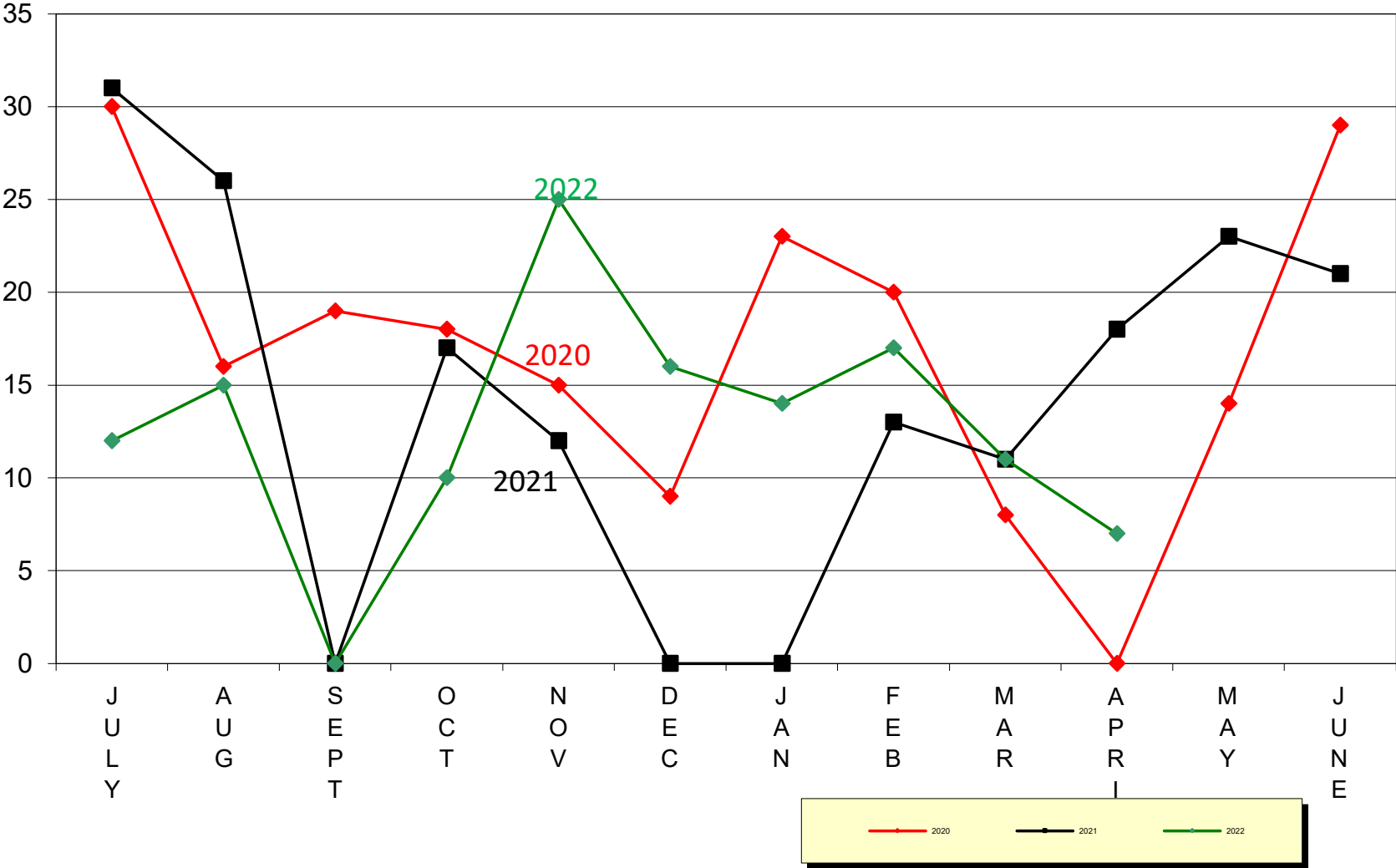
EMERGENCY



SNF PATIENT DAYS



SURGERY / OUTPATIENT PROCEDURES



MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2022

	2021		2022										average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	beg balance
BEGINNING AP BALANCE	1,045,681.72	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	1,045,308.56	1,129,580.66	991,828.47	947,331.94	0.00	846,177.65
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<u>CASH COLLECTIONS</u>													<u>YTD total</u>
													<u>cash collections</u>
PATIENT PAYMENTS	2,357,814.33	2,337,744.53	2,657,888.05	2,500,558.98	2,335,639.45	2,498,466.32	2,526,850.76	2,654,404.84	4,111,785.05	2,132,581.43	0.00	0.00	26,113,733.74
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,679,960.00	0.00	0.00	0.00	0.00	1,679,960.00
DSH (Disproportionate Share)	17,304.00	0.00	0.00	17,303.00	0.00	0.00	17,303.56	0.00	0.00	16,825.00	0.00	0.00	68,735.56
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	129,455.47	0.00	0.00	129,455.47
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	691,306.37	0.00	0.00	0.00	0.00	0.00	691,306.37
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	574,255.74	0.00	0.00	574,255.74
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	3,721,106.55	0.00	0.00	0.00	0.00	0.00	3,721,106.55
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	103,687.50	0.00	0.00	0.00	103,687.50	0.00	3,281,870.42	103,687.50	0.00	0.00	0.00	3,592,932.92
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	29,455.73	289,827.00	745.04	33,087.06	26.68	7,094.86	430,126.33	44.28	8,969.18	51,005.24	0.00	0.00	850,381.40
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	3,212.25	165.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,377.25
Telemed Grant (HRSA)	3,000.00	10,000.00	0.00	13,910.01	0.00	0.00	23,908.25	9,000.00	0.00	26,920.53	0.00	0.00	86,738.79
Mayers Healthcare Foundation	0.00	0.00	0.00	0.00	0.00	0.00	24,588.70	0.00	0.00	0.00	0.00	0.00	24,588.70
MISC (REBATES/REIMB, CARES ACT ETC)	38,528.53	651.00	185,784.29	54,700.00	242,475.69	1,217.10	100,500.00	1,100,030.55	1,586.64	52,658.00	0.00	0.00	1,778,131.80
<u>TOTAL COLLECTIONS</u>	2,449,314.84	2,742,075.03	2,844,417.38	2,619,559.05	2,578,141.82	2,610,465.78	7,535,690.52	8,725,310.09	4,226,028.37	2,983,701.41	0.00	0.00	39,314,704.29
<u>EXPENSES</u>													<u>YTD total</u>
													<u>expenses</u>
INCOME STATEMENT EXPENSES	2,672,936.55	2,567,557.13	2,794,344.51	2,906,701.97	2,878,677.15	3,167,597.69	3,135,054.14	2,703,151.09	3,457,374.62	2,893,321.11	0.00	0.00	29,176,715.96
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	37,399.33	339,390.43	1,433,176.06	520,376.61	8,208.57	48,064.17	253,189.80	117,565.50	42,194.66	348,543.11	0.00	0.00	3,148,108.24
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	21,755.43	0.00	1,246,904.00	0.00	1,003,781.08	0.00	160,086.61	0.00	119,419.90	0.00	0.00	2,551,947.02
USDA PRIN-INT PYMTS	0.00	0.00	705,493.77	0.00	0.00	0.00	0.00	0.00	330,526.50	0.00	0.00	0.00	1,036,020.27
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	0.00	0.00	16,797.20	4,931.42	2,465.71	2,465.71	2,465.71	2,465.71	4,931.42	0.00	0.00	0.00	36,522.88
<u>TOTAL EXPENSES</u>	2,710,335.88	2,928,702.99	4,949,811.54	4,678,914.00	2,889,351.43	4,221,908.65	3,390,709.65	2,983,268.91	3,835,027.20	3,361,284.12	0.00	0.00	35,949,314.37
<u>collections less expenses</u>	(261,021.04)	(186,627.96)	(2,105,394.16)	(2,059,354.95)	(311,209.61)	(1,611,442.87)	4,144,980.87	5,742,041.18	391,001.17	(377,582.71)	0.00	0.00	3,365,389.92
													<u>average</u>
													<u>ending balance</u>
ENDING AP BALANCE	388,123.96	611,649.91	439,585.58	885,195.13	709,727.76	1,113,940.50	1,045,308.56	1,129,580.66	991,828.47	947,331.94	0.00	0.00	826,227.25
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Board Finance
Wednesday May 25, 2022

Human Resources Information System Proposal

Presented by Libby Mee – Director of Human Resources

Currently the Human Resource department utilizes and pays for nine different systems to support tracking and processing of employee resources functions.

Vendor	Function	Annual Cost
Fasthealth	Applicant Tracking	\$ 14,395.00
PreEmploy.com	Background Checks	\$ 4,994.05
Evercheck	License Tracking & Verification	\$ 2,400.00
TrakStar	Performance Management	\$ 10,993.00
Relias	Training and Education	\$ 12,261.91
Schedule Anywhere	Scheduling	\$ 3,931.20
JBDev	Time and Attendance	\$ 9,573.39
Paragon Payroll	Payroll Processing	\$ 2,141.12
ACA Compliance	Benefit Forms Processing	\$ 4,105.00
		\$ 64,794.67

The current payroll processing system is a Paragon product. As we will be moving to a new EMR system, I would like to propose taking this time to implement a fully functioning Human Resource Information System. This system will be used to collect and store data for all MMHD employees.

After research and conversations with colleagues, we have had demonstrations of the following systems.

System	Proposed Annual Cost
Paylocity	\$ 56,572.72
ADP	\$ 78,000.00
Paycom	\$ 85,296.64

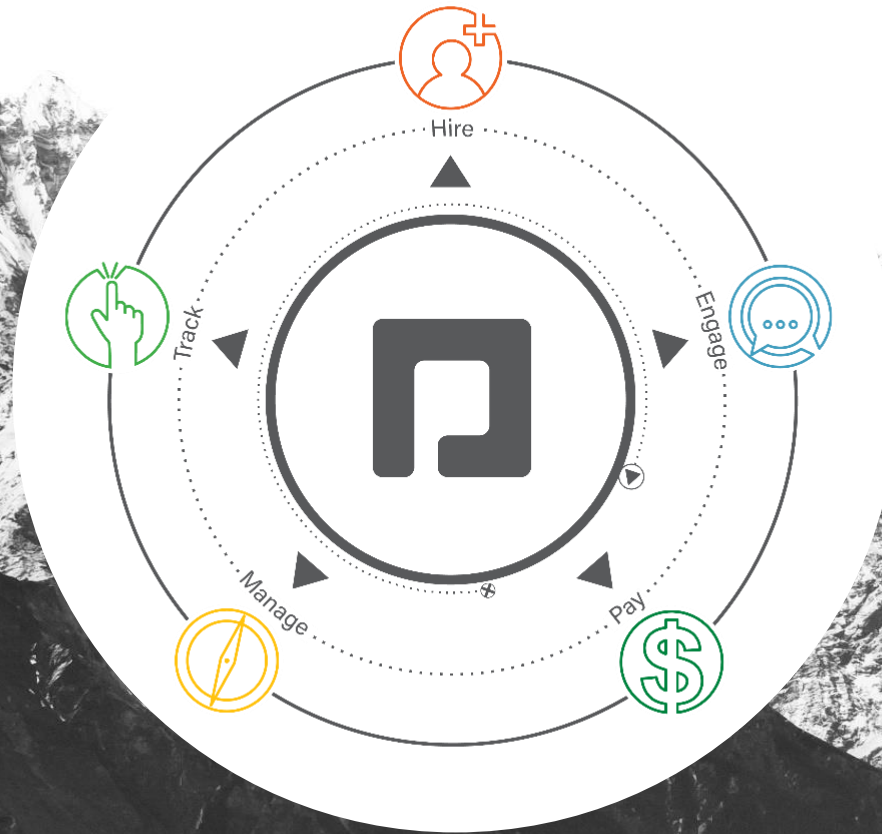
Considering all the information that has been gathered, the Paycom suite of products would not only meet our current needs but would enhance the employee experience and culture, significantly reduce manual processes, and create a protective strategy for employees and the district.

I was unable to find a HRIS system that matched the extensive clinical content and competency built into the Relias learning system. As a result, I recommend maintaining an annual contract with Relias.

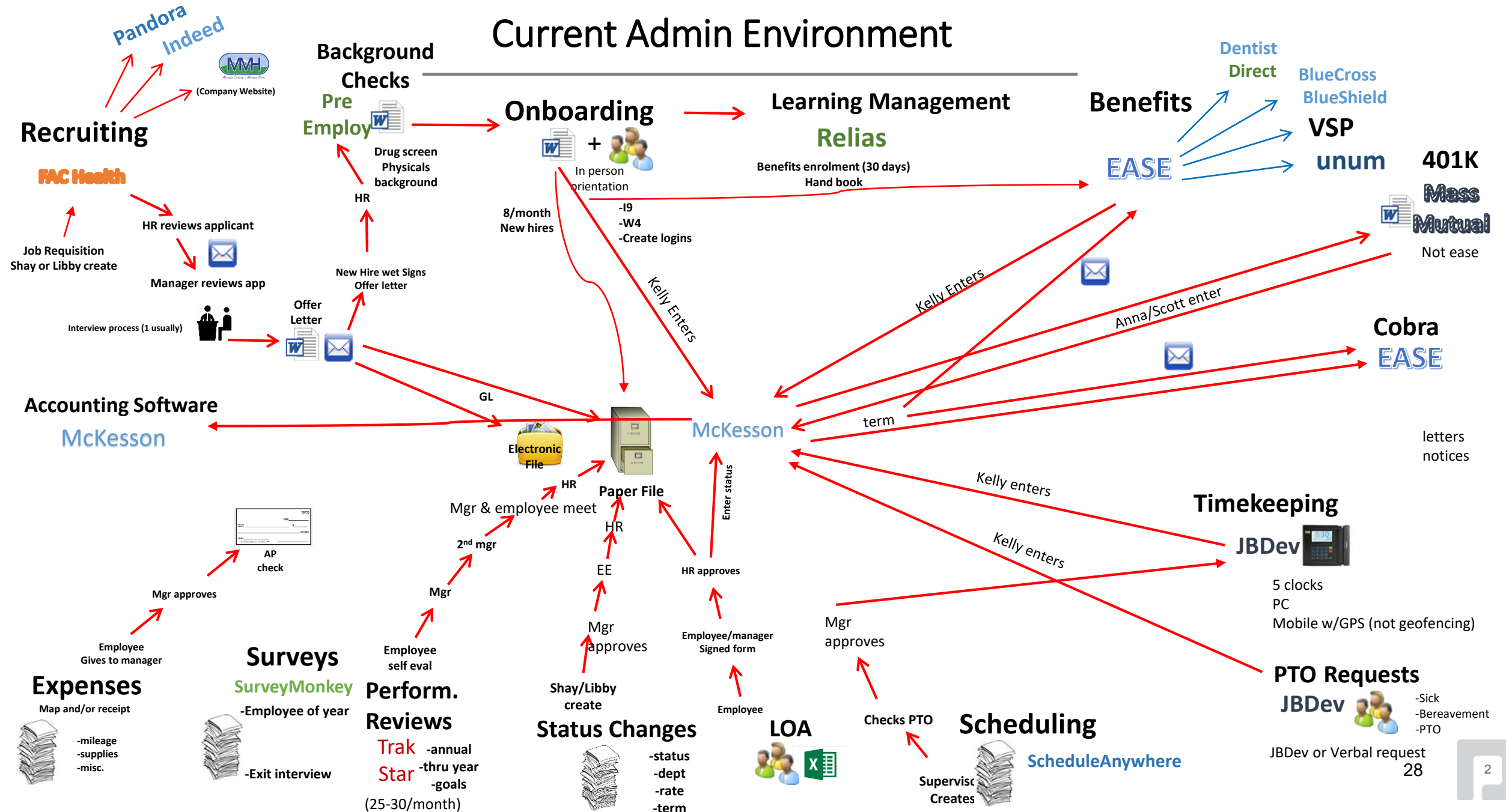


Always Caring... Always Here.

Business Case



Current Admin Environment





Performance Reviews

Scheduling

Time & Attendance

29
Benefits enrolment (30 days)
Hand book

Future Environment



Position Management



Candidate Tracker



Applicant Tracking



Background Checks



Tax Credits



Onboarding



E-Verify®



Ask Here™



Benefits Administration



Benefits to Carrier



Paycom Learning



Scheduling



Time and Attendance



Geofencing Geotracking



Time-Off Requests



Expense Management



Mileage Tracker



Enhanced ACA



Government and Compliance



Garnishment Administration



Payroll



GL Concierge



Push Reporting



Performance Discussion Forms



Performance Management



Personnel Action Forms



Paycom Surveys



COBRA Administration



Direct Data Exchange™



BUSINESS IMPACTS

Enhancing the Employee Experience & Culture



- Employees have ONE place for everything work related (only one login!)
- Performance management tied to merit increases
- Free up time for HR team to focus on people
- Standardization throughout the hospital
- One place to communicate/ask questions through Ask Here

Scalability

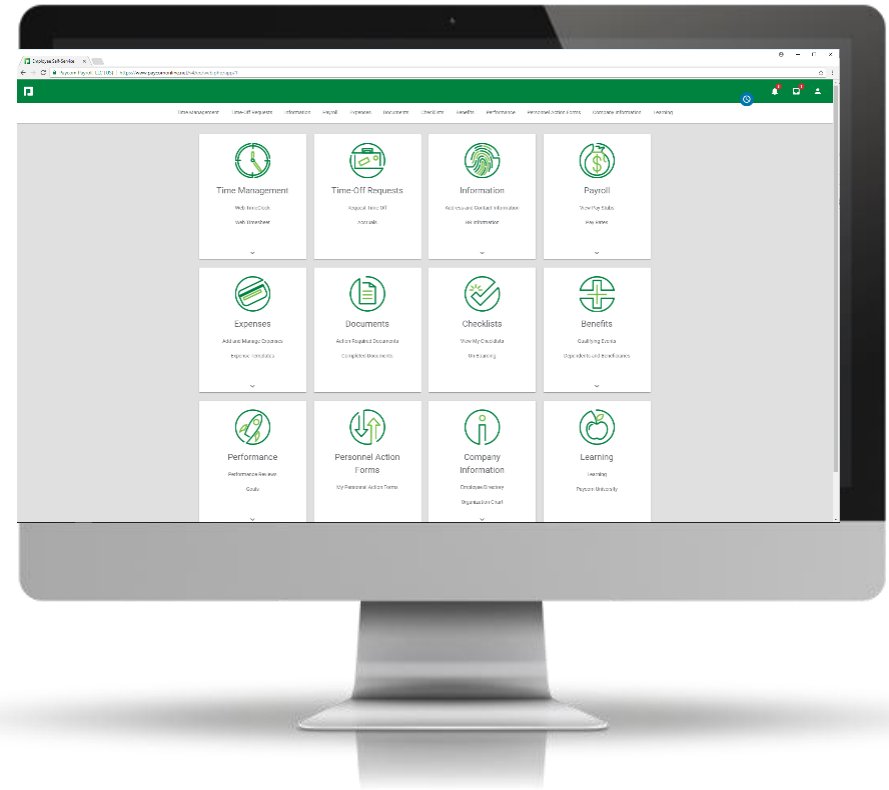


- Reduce manual processes and free up time for managers, supervisors, and admin team to focus on more strategic work and/or patient care
- Eliminate need for paper forms and separate tracking of leaves of absence, PAF's, certifications, surveys, and expenses

Create a Protective Strategy



- Eliminate manual rekeying and number of times data is touched
- Approval workflows, attestations on time cards, missing punches adjusted by employees and approved by managers/supervisors
- With scheduling, timekeeping, and payroll in same database- accruals will be accurately tracked and easy for both employee and manager to view for time off requests
- Lunch lockouts, average rate of pay, ease of pulling data for audits, ACA, and eliminate rounding rule
- Data integrity within one single database





Created on 05/10/2022. Valid For 30 Days.

Client Signature
Printed Name

Title
Date

Human Capital Management Solution

Human Capital Management Solution			
Solution	Base	Per Check	Per Payroll Fee
Background Screening			Per Use Fee
Single Application HCM System			Included
Dedicated Paycom Specialist			Included
Analytics Dashboard			Included
Beti			Included
- Approve My Check			Included
- Payroll Automation			Included
- Payroll Dashboard			Included
Drug Testing			Per Use Fee
Applicant Tracking			Included
New Hire Reporting			Included
Employee Self Service			Included
- AskHere			Included
- Manager on-the-Go			Included
Document & Task Management			Included
- Self-Onboarding			Included
Time and Attendance			Included
Schedule Exchange			Included
Time Punch Import			Included
Time Off Accrual Tracking			Included
Time Off Requests			Included
Payroll Processing			Included
- Check Vouchers			Included
- Federal Electronic Tax Depositing (941,940)			Included
- Deposit and File State Tax Deposits			Included
- Deposit and File SUTA (State Unemployment)			Included
- Quarterly Federal/State Deposit Statements			Included
- Quarterly 941s Signed and Filed			Included
- Jurisdiction Filing (\$6 per additional Jurisdiction) Jurisdictions: 1			\$ -
- Position Seat Management			Included
- Direct Data Exchange			Included
- Employment Predictor			Included
- Organizational Chart			Included
- My Analytics/Executive Dashboard			Included
Payroll Gross to Net			Included
General Ledger Concierge			Included
Paycom Pay			Included
Check Stuffing			Included
Advanced Report Center			Included
Workers Comp Tracking			Included
401(k) Standard Report			Included
Benefits Administration			Included
Benefits-to-Carrier			Included
Enhanced Affordable Care Act			Included



Government & Compliance				Included
Performance & Compensation				Included
Personnel Action Forms				Included
- Performance Discussions				Included
Total	265	\$ 226.54	\$ 14.67	\$ 4114.09

Pay-Per-Use				
Solution	Quantity	Base	Per Check	Per Payroll Fee
Direct Deposits	0	\$ 8.15	\$ 0.29	\$ -
Full Garnishments	0	\$ -	\$ 10.00	\$ -
Total				\$ 0

Grand Total Per Payroll	\$ 4114.09
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One-Time Conversion, Set-Up and Training				
Solution	Option	Quantity	Per Unit Charge	Fee
Client Conversion	Included			\$ 32089.90
Training	Included			Included
Total Initial Investment				\$ 32089.9

Carrier Feeds				
Solution	Option	Quantity	Per Unit Charge	Fee
Carrier Feeds	Included		\$650.00 per Plan Type to be billed upon completion	

Annually				
Solution	Option	Quantity	Per Unit Charge	Annual Fee
940 Filed	Included			Included
2022 W-3 Transmittal	Included			\$ 75.00
2022 Employee/Employer W-2s	Included		Per W-2	\$ 6.95
2022 ACA Form 1094 (B or C)	Included			\$ 75.00
2022 ACA Form 1095 (B or C)	Included		Per 1095 Form	\$ 6.95

All Pricing is subject to change with written or electronic notice. Note: Delivery fee will be based on actual delivery costs. Additional processing fees may apply.

All applicable taxes, including but not limited to sales or service taxes, are not included in the above proposal (unless specified otherwise). Client is responsible for applicable taxes in addition to the fees outlined in the proposal. Applicable taxes may vary by jurisdiction.

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Proposal Summary for Valued Partner - Mayers Memorial Hospital

Company Summary					
Company Name	# of Checks/ Vouchers	Base/Per Check	Per Payroll	Total Initial Investment	Annual Estimate
Mayers Memorial Hospital	265	\$193.39/\$11.65	\$3,280.64	\$19,618.23	\$85,296.64
Total	265		\$3,280.64	\$19,618.23	\$85,296.64

Frequency Summary				
Company Name	Frequency	# of Checks/Vouchers	Per Payroll	Annual Estimate
Mayers Memorial Hospital	Bi-Weekly	265	\$3,280.64	\$85,296.64
Total		265	\$3,280.64	\$85,296.64



Sales Associate(s)	Client	Proposal Date	Information
Heather Monahan	Mayers Memorial Hospital	5/12/2022	Summary of Concession

Quantity	Description	Annual Total
Based on 265 Employees	Initial Proposal	\$106,966.34
Based on 265 Employees	Discounted Proposal	\$85,296.64

	ANNUAL DISCOUNT	\$21,669.70
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Description	Annual Total
Initial Implementation Fee	\$32,089.90
Discounted Implementation Fee	\$19,618.23

	ONE-TIME IMPLEMENTATION DISCOUNT	\$12,471.67
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	TOTAL DISCOUNT	\$34,141.37
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Daycare Operating Budget

NOTES

Operating Revenue	\$ 259,080.00
Operating Expenses:	
Salaries & Wages	\$ 266,211.00
Employee Benefits	\$ 66,552.75
Supplies	\$ 31,958.00
Purchased Services	\$ 2,000.00
Professional Fees	\$ -
Repairs & Maint.	\$ 6,000.00
Utilities & Telephone	\$ 4,800.00
Leases/Rentals	\$ 9,600.00
Depreciation Expense	\$ -
Insurance Expense	\$ -
Interest Expense	\$ -
Other Expenses	\$ 3,000.00
20% employee discount	\$ 51,816.00
Total Oper. Expenses	\$ 441,937.75
Net Oper. Income(loss)	\$ (182,857.75)

Operating Revenue: Open 254 days a year. Closed for 6 holidays and weekends. Hours are 7:00 am - 5:30 pm. \$34 per day.

Salaries & Wages: Used California Labor statistics for childcare workers \$35,390. Used average salary of a child care director of \$89,261. For age group of 1-6 year olds at full capacity, we will need 6 adults. 5 teachers and 1 director. Does not include EVS, Laundry or maintenance wages

Supplies: Based off of Plumas expense

Utilities: Also for mats

Mobile RHC Build

Base Cost	\$ 368,140.00
Blood Draw Chair	\$ 856.00
Diagnostic System	\$ 2,931.00
Exam Light x 2	\$ 5,862.00
Graphics Package	\$ 7,000.00
Medical Freezer	\$ 2,254.00
Vaccine Refrigerator	\$ 2,254.00
Microwave	\$ 546.00
Physicians Scale	\$ 695.00
Stereo System for patient privacy	\$ 1,265.00
UV Air Purifier	\$ 528.00
Awning - Automatic Side Awning	\$ 4,145.00
City Water Fill	\$ 415.00
Exterior Outlet	\$ 375.00
Handicap Lift	\$ 11,471.00
Leveling/Stabilizing System	\$ 8,407.00
Sound Deadening Room x2	\$ 6,038.00
	\$ 423,182.00

NO CDL required

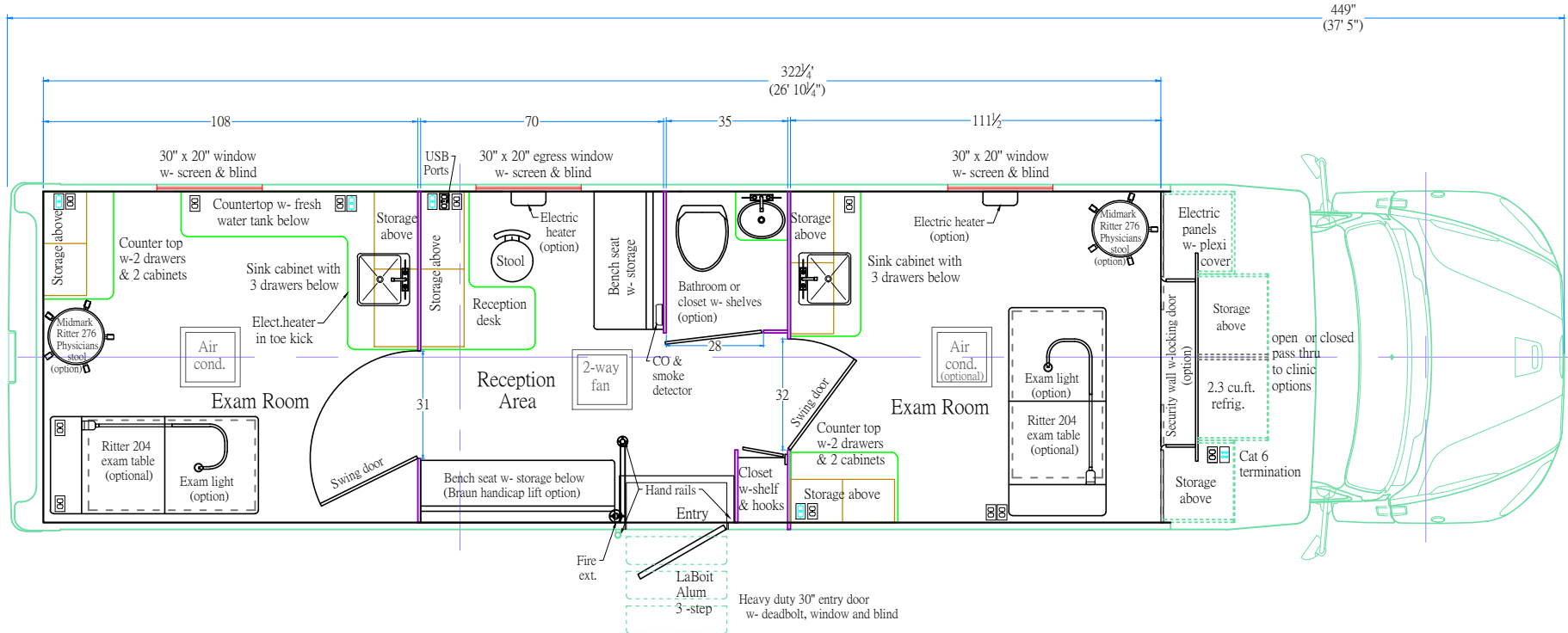


prelim floor plan	plnt mgr approv.	global framework	plumbing	electrical	cabinetry	installers	build sheet mtg.	final floor plan
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- 120v duplex outlet w- 2 USB ports
- 120v duplex outlet
- 120v inverter outlet
- Cat 6 connection
- LED light
- Overhead speaker

Standard Plan



Standard and some optional features-

Power:

- 1- 9.0KW EPS Diesel Generator

Equipment - non-medical

- 2 - 13.5K BTU Air Conditioners (1 standard)
- 3 - Electric Heaters (1 standard)
- 1- 2-way Fan
- 2.3 cu. ft. Refrigerator
- 4 - CAT 6 connections
- Navigation system w- vehicle stereo
- Back up alarm & camera w- vehicle stereo

Structure

- Storage/ Fridge above cab
- Forward Security Wall w- locking sliding door (option, closed std)
- Bathroom (closet optional)
- 30 x 20 Egress window w- screen & blind (option)
- Spare tire w- custom bracket (optional)
- Bench seat

Plumbing

- 4 gallon Water heater
- 40 gal. fresh water tank
- 20 gal. black water & 15 gal. black water dump tanks
- 3 - Hand sinks

Equipment & Lighting - medical

- 2 - Midmark Ritter 204 exam table (option)
- 2 - Midmark Ritter 275 physicians stool (option)
- 2 - Sunnex LED exam light w- holder (option)

Lighting

- 4 - 36" overhead LED lights
- 3 - 20" overhead LED lights
- 1 - 6" overhead LED light in bathroom

Colors

- | | |
|--------------------------|---------------------------|
| Walls- (sides and rear)- | Champagne or White |
| Floor color- | TBD |
| Counter color- | TBD |
| Upper Cabinet panes- | Smoked or Clear Plexiglas |
| Upper Cabinet frames- | Black or White |
| Midmark table color- | TBD |
| Blind color- | TBD |

Approval signature- _____

See price sheet for other optional features