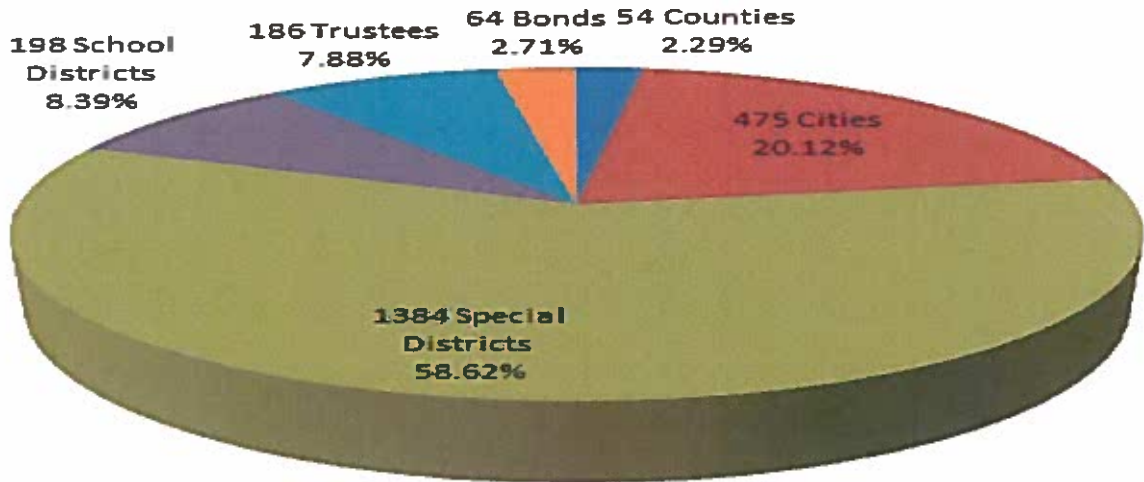


Finance Notes May FY 19

Summary of Financial Ratio			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	173	75	Average PY
Net Income	35,934	295,868	Average Monthly PY
Current Ratio	4.22		N/A
AR Days	57.75	58.6	Average PY
AP	204,670	489,888	Average PY
Daily Gross Revenue	102,139	102,308	Average PY
% of Gross Revenue Collected	66%	56%	PY Year End

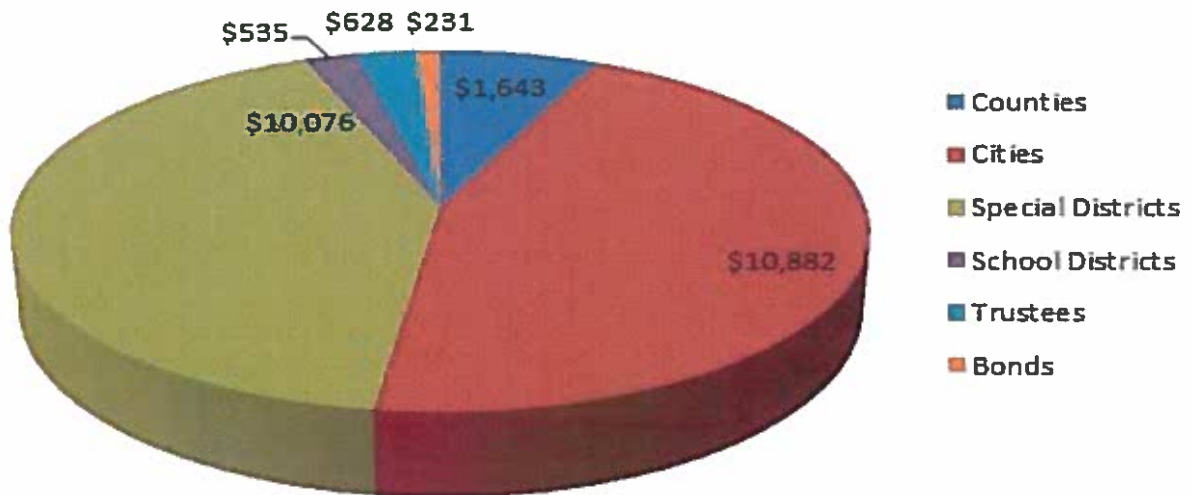
1. Talking with my auditor and Louis we've decided to go with a cash basis accounting for some of our larger incentive payments. The reason for this is that we've received far more in payments for FY 18 in May of 19 than I booked in 18 based off of all historical data. If we continued with the accrual method this year would be an abnormally high bottom line. Given the volatility of the supplemental payments and that there isn't an actual model for QAF for fiscal 20 yet this seems to be the only reasonable methodology going forward.
2. I'm attaching a budget with notes and a clean version without. The budget is a collaborative process between myself and the department heads. I give them assumptions based off historical averages and they review and change anything they disagree with. They provide me rationale for their assumptions which I review and may follow up with more questions and come up with a compromise number. At a certain point I have to be done tweaking the budget as I will be on version 20+ and just have to submit it using the data at hand.
3. Cash took a huge jump as we received our 2018 QAF and 2018 Rate Range which was 8.77 million combined.
4. One thing we're proposing is that we invest a large portion of our reserve funds in the State Local Agency Investment Fund. They have been averaging between 2 to 2 ½ % which is much better than we could get through the bank in an account where we can access our funds same day for any IGT transfers. <https://www.treasurer.ca.gov/pmia-laif/laif/index.asp> Being a district we are limited in our investment options but LAIF is an allowable option that a lot of counties and districts in California use. Modoc Medical speaks very highly of the returns and ease of access to their funds.

LAIF Participation as of 5/31/2019 2,361 Agencies



LAIF Balance by Type as of 5/31/2019

Total \$24 billion
(chart dollars in millions)



Stats

1. Patient Days are down in Acute and Swing.
2. Skilled Days are 1.61% behind last year.
3. ER visits are down 3% from the prior year.
4. OP Procedures are up 27%. These include Skilled Nursing visits that count in the room rate so the 27% increase in procedures isn't a 27% increase in Revenue.
5. Lab visits continue their three plus year annual decline. Lab prices haven't increased in over four years.
6. PT visits have declined with the Burney PT opening.
7. Telemedicine is a great community service and has picked significantly up from last year.

8. Nursing FTEs are down which is reflected in the increase in travelers.
9. Service FTEs are up with all the construction projects we have going.

Income Statement

1. Acute Revenue is down with days being down. SNF is steady with the room rate increase from 18 to 19 making it a small increase vs a decrease due to the days.
2. Contractuals are down in Medicare and Medi-Cal overall due to supplemental payments (QAF, Rate Range) that are based off of patient care.
3. Productive Salaries are up with the cost of living adjustments, and some market based adjustments to keep us competitive in certain clinical areas.
4. Employee Benefits are down due more travelers.
5. Supplies continue to be up as our primary vendor Cardinal isn't being used by Dignity whom our Group Purchasing Agreement is through so our discount isn't as large as it was in the past.
6. Travelers are up across the board due to staffing difficulties.
7. Other Purchased Services are up due to mock surveys, clinic consultations and software training.
8. Income from Operations is a positive year to date which is great as most years historically we have an operating loss. The last few years with the increased supplemental funding isn't the norm.
9. Non Operating Revenue is much larger than normal due to campaign donations.
10. Net Revenue YTD is 3.78 million which is slightly ahead of last year's 3.6 million.

Balance Sheet

1. Cash is up due to receiving the QAF and Rate Range Payments.
2. Accounts Receivable other is down due to receiving QAF and changing our philosophy as won't have this as a receivable until we have a concrete number.
3. Medicare/Medi-Cal Settlement is down due to receiving Rate Range and changing our philosophy as won't have this as a receivable until we have a concrete number.
4. Current Portion of Medicare/Medi-Cal Settlements is down as we won't be putting in payables until we have a locked in number.
5. The Current Ratio is 5.97 with the influx of cash and reduction in payables.

Miscellaneous

1. AR Days are down to 57.75
2. Collection % is at 57% which is ahead of last years 56%. With our new contract with Partnership starting July 1st we should see more in collections on a monthly basis and the elimination of our Outpatient and DPNF Supplemental Payments.
3. Monthly Collections vs Obligations is finally a positive by 6.2 million after the QAF and Rate Range deposits.

MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2019		2019		FYE 2019		FYE 2018			
MAY		APRIL		YTD		YTD		% Increase or Decrease	
Actual	Actual	Variance	VOLUME:	Actual	Actual	Variance			
DISCHARGES									
17	12	5	Acute	188	210	(22)			-10.51%
9	10	(1)	Swing Bed	87	88	(1)			-1.11%
5	6	(1)	Skilled Nursing Care (DISCHG)	43	52	(9)			-17.31%
13	9	4	Observations	104	10	94			940.02%
PATIENT DAYS									
42	36	6	Acute	613	709	(96)			-13.51%
104	165	(61)	Swing Bed	1145	1,215	(70)			-5.81%
2305	2342	(37)	Skilled Nursing Care	25217	25,627	(410)			-1.61%
LENGTH OF STAY									
2.47	3.00	(1)	Acute	3.26	3.38	(0)			-3.51%
11.56	16.50	(5)	Swing Bed	13.16	13.81	(1)			-4.71%
Skilled Nursing Care									
AVERAGE DAILY CENSUS									
1.35	1.20	0	Acute	1.83	2.12	(0)			-13.71%
3.35	5.50	(2)	Swing Bed	3.42	3.63	(0)			-5.81%
74.35	78.07	(4)	Skilled Nursing Care	75.27	76.50	(1)			-1.61%
ANCILLARY SERVICES									
0	0	0	Surgery Inpatient Visits	1	13	(12)			-92.31%
15	21	(6)	Surgery OP/ procedure visits	172	208	(36)			-17.31%
340	376	(36)	Emergency Room Visits	3767	3,889	(122)			-3.11%
161	141	20	Outpatient Services Procedures	1860	1,460	400			27.42%
832	822	10	Laboratory Visits	8704	8,955	(251)			-2.81%
426	455	(29)	Radiology Procedures	4575	4,531	44			1.02%
34	3	31	Hospice Patient Days	1079	1,157	(78)			-6.71%
244	216	28	Physical Therapy visits	2816	3,068	(252)			-8.21%
216	257	(41)	Cardiac Rehab	2627	2,522	105			4.22%
37	26	11	Telemedicine visits	255	140	115			82.12%
25	18	7	Admissions from ER	265	214	51			23.82%
13	15	(2)	Transfers from ER	120	120	0			.02%
PRODUCTIVITY:									
Productive FTE's									
14.07	12.32		Nursing - Acute	13.42	16.78				
50.62	53.49		Long Term Care	52.82	53.13				
36.75	33.56		Ancillary	33.27	34.18				
83.17	84.36		Service	82.16	77.08				
184.61	183.73		Total Productive	181.67	181.17				
20.15	20.40		Non-Productive FTE's	21.55	21.34				
204.76	204.13		Paid FTE's	203.22	202.51				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
2.48	2.31			2.53	2.54				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2019

COMPARISON TO ACTUAL

2019 MAY ACTUAL	2018 MAY ACTUAL	Variance		FYE 2019 YTD ACTUAL	FYE 2018 YTD ACTUAL	Variance	Increase Decrease %
367,439	283,237	84,202	Acute	4,674,630	4,872,772	(198,142)	-4.11%
748,897	844,784	(95,888)	Skilled Nursing	8,151,190	8,099,517	51,674	.62%
			Inpatient Ancillary				
151,675	137,081	14,594	Acute	1,972,306	2,055,069	(82,763)	-4.01%
0	2,340	(2,340)	Skilled Nursing	5,804	16,876	(11,072)	
1,268,010	1,267,442	568	Total Inpatient Revenue	14,803,930	15,044,234	(240,303)	-1.61%
1,927,851	2,004,731	(76,880)	Total Outpatient Revenue	20,293,340	19,247,425	1,045,915	5.42%
3,195,861	3,272,173	(76,312)	Total Patient Revenue	35,097,270	34,291,658	805,612	2.32%
DEDUCTIONS FROM REVENUE							
1,075,652	1,034,986	(40,667)	Contractuals - Care/Cal	7,153,530	8,046,749	893,219	
124,390	48,079	(76,311)	Contractuals - PPO	1,148,927	1,257,736	108,809	
(0)	41,384	41,384	Charity and Write Offs	375	142,417	142,042	
60,008	170,664	110,656	Admin Adjmts/Emp Discounts	1,040,609	678,909	(361,700)	
(53,194)	(3,104)	50,089	Provision for Bad Debts	856,903	548,756	(308,147)	
1,206,857	1,292,009	85,152	Total Deductions	10,200,344	10,674,568	474,224	
111,991	67,661	44,330	Other Operating Revenues	465,612	476,821	(11,209)	
2,100,995	2,047,825	53,171	Net Revenue	25,362,538	24,093,912	1,268,626	
OPERATING EXPENSES							
824,535	762,492	(62,043)	Productive Salaries	8,504,649	8,229,030	(275,620)	-3.31%
77,545	25,368	(52,177)	Non-Productive Salaries	1,025,480	994,273	(31,206)	-3.11%
206,308	290,406	84,098	Employee Benefits	2,708,001	2,768,117	60,116	2.22%
385,068	188,532	(196,535)	Supplies	2,667,897	2,208,991	(458,907)	-20.81%
37,094	138,341	101,247	Professional Fees	1,497,501	1,663,088	165,587	10.02%
72,653	18,629	(54,024)	Acute/Swing Travelers	733,467	236,377	(497,089)	-210.31%
204,400	177,857	(26,542)	SNF Travelers	1,857,691	1,309,472	(548,219)	-41.91%
84,591	0	(84,591)	Ancillary Travelers	968,632	0	(968,632)	#DIV/0!
130,305	178,102	47,797	Other Purchased Services	1,800,573	1,612,407	(188,166)	-11.71%
10,185	28,050	17,865	Repairs	360,201	430,349	70,149	16.32%
41,069	41,296	227	Utilities	470,625	454,409	(16,216)	-3.61%
19,799	17,297	(2,502)	Insurance	218,580	204,591	(13,989)	-6.81%
51,438	136,709	85,271	Other	705,868	700,571	(5,297)	-.81%
73,836	107,931	34,094	Depreciation	771,963	1,167,399	395,436	33.92%
0	0	0	Bond Repayment Insurance	0	0	0	
17,911	19,372	1,461	Bond Repayment Interest	197,019	297,675	100,656	33.82%
1,910	1,420	(489)	Interest	20,642	19,647	(995)	-5.11%
7,488	13,433	5,945	Rental - Lease	212,791	96,517	(116,274)	-120.51%
2,246,133	2,145,234	(100,899)	Total Operating Expense	24,721,579	22,392,914	(2,328,665)	-10.41%
(145,137)	(97,409)	(47,728)	Income From Operations	640,959	1,700,998	(1,060,039)	
NON-OPERATING REVENUE AND EXPENSE							
193,831	157,832	35,999	Non-Operating Revenue	3,164,491	1,982,222	1,182,269	
0	0	0	Interest Income	0	0	0	
12,760	7,418	(5,342)	Non-Operating Expense	17,210	81,593	64,384	
181,071	150,415	30,657	Total Non-Operating	3,147,281	1,900,629	1,246,652	
35,934	53,006	(17,072)	NET INCOME	3,788,240	3,601,627	186,614	

	MAY 2019	APRIL 2019
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	494,854	222,818
Reserve Cash (unrestricted)	11,608,516	3,719,942
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,630,817	1,340,790
Accounts Receivable	6,301,261	6,824,779
County Treasury receivable	21,493	231,305
Less: Reserve for Uncollectibles	(736,606)	(859,510)
Reserve for Medicare/Medi-Cal	(2,182,693)	(2,363,402)
Inventories	388,487	376,902
Accounts Receivable - Other	1,575,076	5,158,376
Accts Recvble - Construction Donations - Current	1,000,000	1,000,000
Prepaid Expenses	367,505	392,494
Medicare/Medi-Cal Settlement	1,617,159	7,725,823
TOTAL CURRENT ASSETS	22,085,869	23,770,317
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,716,487	11,716,487
Equipment	12,194,602	12,321,923
Construction in Progress (other)	1,111,789	1,108,153
Hospital expansion	11,394,651	11,394,651
Less: Reserve for Depreciation	(21,247,516)	(21,173,680)
TOTAL PROPERTY, PLANT AND EQUIPMENT	15,923,522	16,121,044
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	700	700
Other Receivable-Fund Raising Long Term	271,356	271,356
Unamortized Bond Issue Cost	0	0
Unamortized Bond Discount	(4,474)	(4,474)
Unamortized Cost of Bond Defeasance	5,338	5,338
G.O. Bond - issue / discount / cost	40,250	40,250
TOTAL OTHER ASSETS	313,171	313,171
TOTAL ASSETS	38,322,562	40,204,532
CURRENT LIABILITIES		
Accounts Payable	204,670	393,031
Accrued Payroll	142,340	345,530
Accrued Payroll Taxes	(29,217)	18,094
Accrued Vacation & Holiday	547,952	541,568
Accrued Health Insurance	34,139	34,564
Accrued Interest	10,846	(7,064)
E.H.R. contingency/deferred revenue	0	0
PRIME PLAN	0	0
HQAF	711,281	711,281
IGT (TRAD/PHP)	678,371	678,371
Current Portion of Medicare/Medi-Cal Settlement	1,397,388	2,919,812
TOTAL CURRENT LIABILITIES	3,697,771	5,635,186
LONG-TERM DEBT		
G.O. Bond	1,373,476	1,373,476
Construction Donations - deferred revenue	1,271,356	1,271,356
Capital Leases / Settlement pymt		
Leases	38,438	40,403
GO BOND SERIES B & REFUNDING	12,807,512	12,807,512
TOTAL LONG-TERM DEBT	15,490,783	15,492,747
FUND EQUITY	19,134,009	19,076,599
TOTAL LIABILITIES AND FUND BALANCE	38,322,562	40,204,532
CURRENT RATIO:	5.97	4.22

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2019

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
July 31, 2018	3,249,029.36	104,807.40	1,724,887.02	0.00	34,741.19	15,726.00	1,674,419.83	1,270,036.03	6,282.31
August 31, 2018	2,884,860.19	93,060.01	2,273,496.43	0.00	459,433.84	206,704.81	1,607,357.78	1,079,445.82	32,674.85
September 30, 2018	3,182,624.91	106,087.50	2,033,290.33	0.00	38,405.39	66,730.43	1,928,154.51	1,524,823.48	19,300.20
October 31, 2018	3,382,825.11	109,123.39	2,084,413.15	0.00	225,386.78	54,934.09	1,804,092.28	1,998,752.39	10,149.14
November 30, 2018	3,323,127.90	110,770.93	3,219,750.28	0.00	1,326,191.46	223,467.90	1,670,090.92	1,307,529.71	6,317.91
December 31, 2018	2,727,064.34	87,969.82	1,778,880.05	0.00	36,466.49	27,333.88	1,715,079.68	1,545,436.87	296.83
January 30, 2019	3,025,222.46	97,587.82	2,341,321.67	0.00	369,161.43	15,728.96	1,956,431.28	1,131,213.83	11,940.91
February 28, 2019	2,901,943.72	103,640.85	2,339,727.24	0.00	107,509.24	819,414.90	1,412,803.10	1,145,590.18	19,676.81
March 31, 2019	3,431,815.20	110,703.72	3,001,841.98	0.00	69,102.62	1,156,801.89	1,775,937.47	1,603,337.84	618.05
April 30, 2019	3,548,461.71	118,282.06	3,057,391.74	0.00 #	1,000,823.50	27,085.36	2,029,482.88	2,208,594.29	14,847.19
May 31, 2019	3,166,306.43	102,138.92	11,427,006.63	0.00	289,203.41	9,027,720.85	2,110,082.37	1,780,805.33	5,962.91
June 30, 2019	0.00	0.00	0.00	0.00 #	0.00	0.00	0.00	0.00	0.00
YTD TOTAL	34,823,281.33	104,015.67	35,282,006.52	0.00	3,956,425.35	11,641,649.07	19,683,932.10	16,595,565.77	128,067.11

PAYOR MIX - YTD % OF REVENUE

	MAY	APRIL	MARCH	3 MONTH AVERAGE
MEDICARE	37.12%	45.12%	45.14%	42.46%
MEDI - CAL	44.26%	38.76%	40.06%	41.03%
THIRD PARTY	17.77%	14.29%	13.26%	15.11%
PRIVATE	0.85%	1.83%	1.54%	1.41%

ACCOUNTS RECEIVABLE AGING

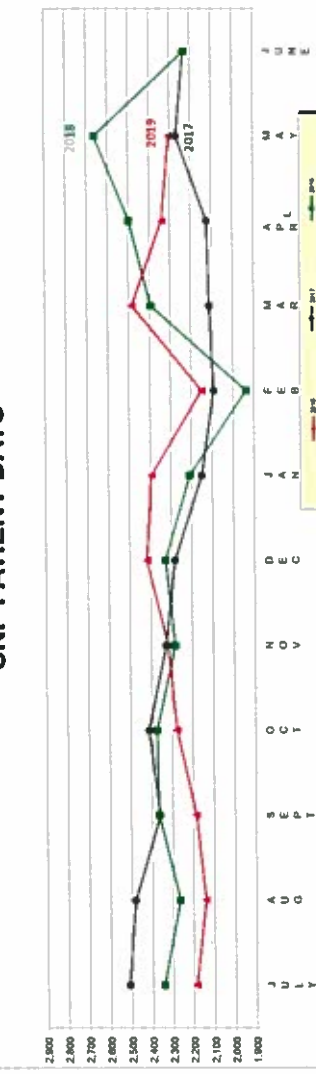
	MAY \$ OUTSTANDING	MAY DAYS OUT	APRIL DAYS OUT	MARCH DAYS OUT
MEDICARE	1,859,295.27	39.54	43.71	54.40
MEDI - CAL	2,621,510.67	58.09	62.44	69.61
THIRD PARTY	1,252,610.58	75.58	80.48	87.22
PRIVATE	635,280.80			
LTC ONLY (INCLUDE)	1,188,229.61	49.53	51.06	52.11
OVERALL	6,368,697.32	57.75	62.06	71.53

MAYERS MEMORIAL HOSPITAL DISTRICT

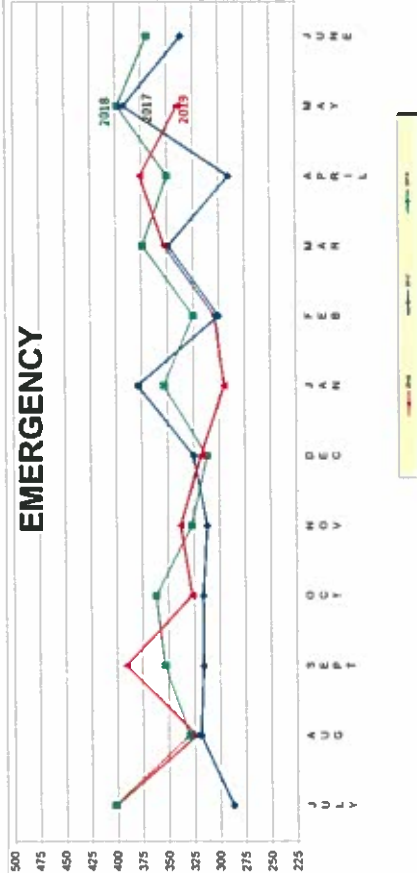
ACUTE / SWING PATIENT DAYS



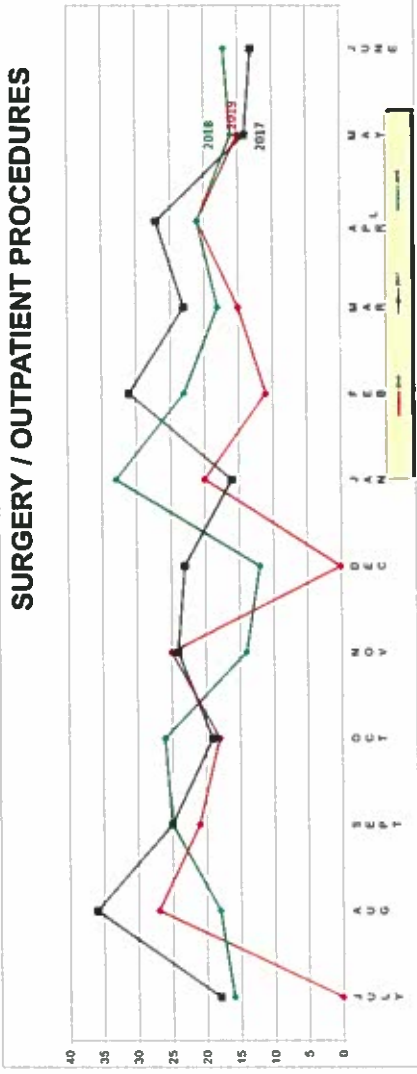
SNF PATIENT DAYS



EMERGENCY



SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL
2018-2019 OPERATING ACTUAL**

YEAR TO DATE
05/31/2019
ACTUAL

	JULY-18	AUG	SEPT	OCT	NOV	DEC	JAN-19	FEB	MAR	APR	MAY	JUN	ACTUAL
Operating Revenue:													
Routine	480,161	234,242	424,733	533,996	532,129	405,050	327,927	309,480	530,918	528,554	367,439	0	4,674,630
Acute	708,575	689,540	701,524	744,383	749,986	771,745	780,542	698,987	800,567	756,446	740,897	0	8,151,190
SNF													0
Ancillary	171,679	120,315	172,319	207,781	206,795	134,701	152,478	139,956	326,116	188,491	151,675	0	1,972,306
Acute	1,646	1,160	1,039	1,537	0	43	(43)	554	1,174	(1,306)	0	0	5,804
SNF	1,911,737	1,859,812	1,900,553	1,926,884	1,859,476	1,431,351	1,796,116	1,780,220	1,797,487	2,101,853	1,927,851	0	20,293,340
Outpatient	3,273,798	2,905,069	3,200,168	3,414,580	3,348,386	2,742,891	3,057,019	2,929,197	3,456,263	3,574,038	3,195,861	0	35,097,270
													10,674,568
Less Deductions:													
Contractuals - Care/Cal	724,965	536,153	787,220	853,289	816,070	665,338	394,427	355,038	152,182	793,196	1,075,652	0	7,153,530
Contractuals - PPO	126,488	102,308	84,540	166,151	87,059	93,870	99,802	63,506	97,828	102,984	124,390	0	1,148,927
Charity Care & Write off	0	0	0	0	0	0	0	0	0	375	0	0	142,417
Other Contractual write offs	49,804	38,987	45,162	342,553	182,492	58,083	115,999	16,314	68,630	62,575	60,008	0	1,040,609
Provision For Bad Debts	95,004	151,235	14,672	16,921	63,878	49,875	108,450	(4,366)	388,195	26,235	(53,194)	0	856,903
Total Deductions	996,261	828,682	931,595	1,378,914	1,149,498	867,166	718,678	430,491	706,835	985,365	1,206,858	0	10,200,344
Other Revenue	(4,019)	40,670	(10,764)	126,488	17,865	19,073	22,491	37,411	24,980	79,415	111,991	0	465,612
Net Revenue	2,273,519	2,117,057	2,257,808	2,162,154	2,216,753	1,894,798	2,360,832	2,536,116	2,774,418	2,668,087	2,100,995	0	25,362,537
													24,093,912
Operating Expenses:													
Salaries - Productive	728,137	790,634	740,382	825,433	739,170	778,494	719,790	734,529	816,931	784,748	824,535	0	8,482,784
Salaries - Non-productive	95,139	74,530	128,991	77,874	89,321	73,274	123,285	70,249	131,674	79,820	77,545	0	1,021,703
Employee Benefits	242,259	238,930	285,341	241,322	241,924	265,621	253,044	252,903	282,750	243,239	208,308	0	2,733,642
Supplies	239,458	240,538	233,565	259,509	232,863	211,207	203,384	211,802	213,824	213,824	385,068	0	2,648,729
Professional Fees	164,116	142,974	162,460	144,302	139,185	132,905	131,988	154,202	134,776	153,500	37,094	0	1,497,501
Acute/Swing travelers	29,855	37,206	52,227	65,364	34,932	113,862	84,351	81,894	35,044	126,080	72,653	0	733,467
SNF travelers	162,723	149,690	156,929	158,148	77,170	261,752	175,103	170,863	243,759	204,400	204,400	0	1,857,691
Ancillary travelers	75,318	68,085	70,196	68,695	42,760	59,631	115,405	138,071	112,912	132,968	84,591	0	968,632
Other Purchased Services	147,675	131,845	186,443	166,961	106,352	298,185	172,298	122,836	156,407	181,266	130,305	0	1,800,573
Repairs & Maintenance	34,343	47,928	29,183	36,268	36,591	23,916	43,430	25,047	43,247	49,232	10,185	0	379,369
Utilities	44,247	45,418	37,043	37,043	46,118	43,129	48,257	46,328	49,293	28,834	41,069	0	470,625
Insurance	19,849	19,799	19,799	19,799	19,799	20,539	19,799	19,799	19,799	19,799	19,799	0	218,580
Other Expense	53,881	48,558	63,509	64,381	80,608	67,271	86,248	56,762	50,754	82,458	51,438	0	705,868
Depreciation	67,117	67,092	67,092	66,872	67,805	67,346	72,920	75,439	72,608	73,836	73,836	0	771,963
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	17,911	0	197,019
Interest	2,022	1,673	1,767	2,081	2,140	1,800	1,424	2,480	1,665	1,681	1,910	0	20,642
Rent/Lease Equipment	13,553	3,616	41,685	48,559	21,528	15,730	25,975	13,039	10,783	10,837	7,488	0	212,791
Total Operating Expense	2,137,602	2,126,426	2,303,597	2,300,522	1,990,951	2,419,987	2,307,187	2,194,154	2,251,219	2,443,792	2,246,133	0	24,721,579
Net Operating Rev over Expense	135,917	(9,369)	(45,789)	(138,368)	225,802	(525,199)	53,644	341,963	523,200	224,296	(145,138)	0	640,959
													1,700,998
Non-Operating Revenue:													
Non-operating Revenue	171,290	104,455	151,873	137,873	174,990	162,873	137,873	237,873	149,225	1,542,337	193,831	0	3,164,491
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	0	0	0	0	0	0	0	0	0	4,450	12,760	0	17,210
Total Non-Operating Revenue	171,290	104,455	151,873	137,873	174,990	162,873	137,873	237,873	149,225	1,537,886	181,071	0	3,147,281
Net Revenue over Expense	307,207	95,087	106,084	(495)	400,792	(362,327)	191,517	579,835	672,424	1,762,182	35,934	0	3,798,240
													3,601,627
DAYS CASH ON HAND (MTD)	95.82	96.70	86.24	86.59	100.43	76.88	76.94	59.69	45.62	49.91	172.72	#DIV/0!	YTD
AVERAGE YTD	95.82	96.26	92.92	91.34	93.16	90.44	88.51	81.13	80.54	77.48	86.14	#DIV/0!	0.00

**MAYERS MEMORIAL HOSPITAL
2017-2018 OPERATING ACTUAL**

YEAR TO DATE
06/30/2018 05/31/2018
ACTUAL ACTUAL

	JUN-17	AUG	SEPT	OCT	NOV	DEC	Jan-18	FEB	MAR	APR	MAY	JUN	ACTUAL
Operating Revenue:													
Routine	294,963	457,955	454,120	494,251	559,625	444,468	553,778	526,757	390,718	412,903	283,237	469,067	4,872,772
Acute	736,026	717,965	750,455	733,366	717,729	723,771	694,221	606,982	772,924	801,295	844,784	719,020	8,099,517
SNF													0
Ancillary	119,931	245,848	200,888	208,207	217,627	162,164	189,742	174,714	191,401	207,466	137,081	175,477	2,055,069
Acute	1,690	4,681	4,077	0	0	0	486	0	1,993	1,609	2,340	1,904,175	16,876
SNF	1,700,914	1,759,559	1,746,239	1,903,024	1,720,625	1,453,378	1,903,671	1,602,038	1,710,949	1,742,297	2,004,731	1,904,175	19,247,425
Outpatient	2,853,523	3,186,008	3,155,779	3,338,847	3,215,605	2,783,781	3,341,897	2,910,491	3,067,985	3,165,569	3,272,173	3,269,820	34,291,658
Less Deductions:													0
Contractuals - Care/Cal	693,704	831,328	1,014,479	(54,668)	873,431	695,895	920,833	822,336	368,663	845,762	1,034,986	555,854	8,602,603
Contractuals - PPO	99,427	146,799	77,030	154,289	107,440	106,134	187,314	96,686	116,449	118,109	48,079	84,336	1,342,072
Charly Care & Write off	40	0	0	(117)	25,649	0	19,503	20,836	35,122	0	41,384	0	142,417
Other Contractual write offs	9,121	16,095	74,531	120,101	123,660	59,174	29,908	34,524	27,473	13,659	34,524	101,612	780,522
Provision For Bad Debts	63,371	59,801	7,520	(36,167)	(3,578)	60,023	(36,728)	37,762	388,674	11,183	(3,104)	155,833	704,590
Total Deductions	865,662	1,054,022	1,173,561	183,417	1,126,602	921,226	1,120,830	1,012,143	936,382	988,713	1,282,009	897,636	11,572,203
Other Revenue	27,952	27,863	34,158	51,934	42,194	36,885	38,559	65,665	21,636	62,313	67,661	6,806	483,627
Net Revenue	2,015,812	2,159,850	2,016,376	3,207,364	2,131,198	1,899,440	2,259,626	1,964,013	2,153,239	2,239,169	2,047,825	2,378,990	26,472,901
Operating Expenses:													0
Salaries - Productive	749,823	779,700	728,147	787,974	685,157	782,979	726,007	729,453	777,843	719,455	762,492	716,930	8,945,959
Salaries - Non-productive	95,062	78,043	130,366	88,427	97,619	75,982	110,104	83,014	131,631	78,658	25,368	99,470	1,093,743
Employee Benefits	251,828	229,017	249,583	231,600	229,467	246,107	284,987	241,435	269,267	244,420	290,406	269,009	3,037,126
Supplies	157,107	253,835	189,340	191,069	213,498	224,093	57,306	201,881	246,795	285,535	188,532	320,981	2,529,972
Professional Fees	199,261	140,839	121,683	137,279	199,812	136,032	140,424	149,235	148,220	151,961	138,341	134,656	1,797,744
Acute/Swing travelers	5,625	6,512	4,500	4,426	28,154	13,990	22,181	56,696	37,205	38,460	18,629	19,061	255,439
SNF travelers	96,618	136,637	117,212	114,748	115,893	105,672	116,949	86,888	116,661	124,336	177,857	189,136	1,498,609
Ancillary travelers	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Purchased Services	111,029	179,190	148,781	115,843	137,518	124,103	187,297	113,322	138,515	178,708	178,102	253,371	1,865,779
Repairs & Maintenance	61,832	61,202	70,909	38,510	39,014	(9,511)	62,325	22,247	19,002	36,770	28,050	46,612	476,962
Utilities	46,704	51,622	45,406	38,223	34,346	38,499	43,746	34,797	40,777	38,993	41,296	47,654	502,062
Insurance	14,838	22,630	17,169	17,169	17,297	17,297	17,297	17,297	29,006	17,297	17,297	20,674	225,265
Other Expense	33,642	34,509	45,929	39,598	40,498	43,533	141,213	50,063	78,449	56,429	136,709	51,843	752,414
Depreciation	103,249	105,387	106,100	106,244	106,244	106,313	105,958	105,958	105,958	108,058	107,931	65,744	1,233,143
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	26,947	85,470	19,661	19,609	19,999	19,865	19,761	19,792	19,510	19,372	16,628	314,303
Interest	1,680	2,786	1,418	1,587	2,304	957	2,236	2,444	1,978	837	1,420	1,689	21,337
Rent/Lease Equipment	5,199	10,647	2,935	4,925	11,389	1,929	10,466	17,104	12,123	6,358	13,433	4,409	100,926
Total Operating Expense	1,961,186	2,119,502	2,064,948	1,937,282	1,977,829	1,927,974	2,048,361	1,931,593	2,173,222	2,105,782	2,145,234	2,257,868	24,650,782
Net Operating Rev over Expense	54,626	40,348	(46,572)	1,270,082	153,369	(28,534)	211,265	32,420	(19,983)	133,387	(97,409)	121,122	1,822,120
Non-Operating Revenue:													0
Non-operating Revenue	160,064	197,463	160,064	162,564	206,975	244,597	210,180	165,064	157,264	160,153	157,832	(172,333)	1,808,889
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	81,593
Total Non-Operating Revenue	152,647	190,045	152,647	155,147	199,558	237,179	202,762	157,647	149,847	152,735	150,415	(172,333)	1,900,629
Net Revenue over Expense	207,273	230,393	104,075	1,425,229	352,926	208,645	414,027	190,067	129,864	286,122	53,006	(51,212)	3,550,415

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED MAY 31, 2019

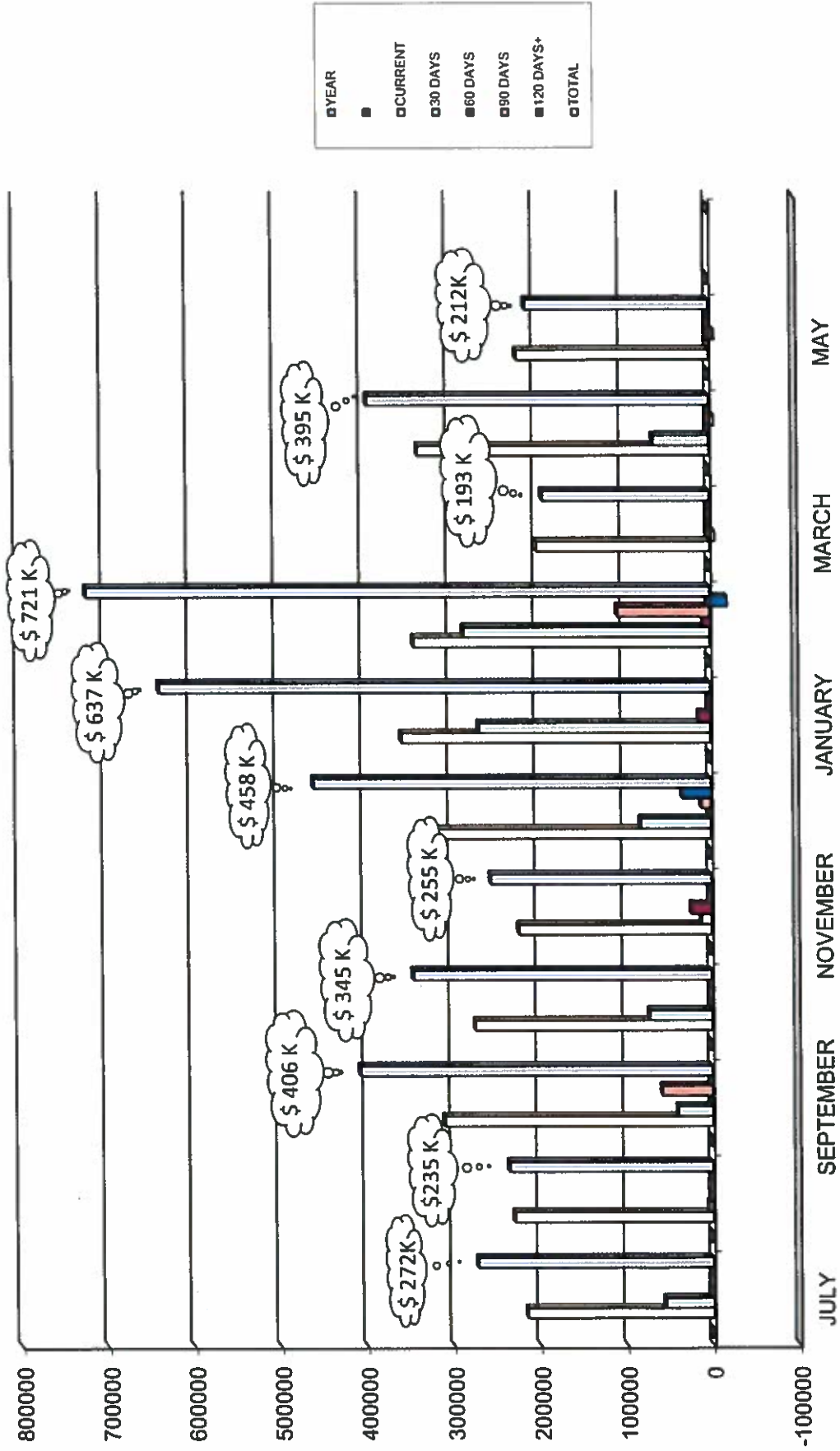
FISCAL 2019

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE

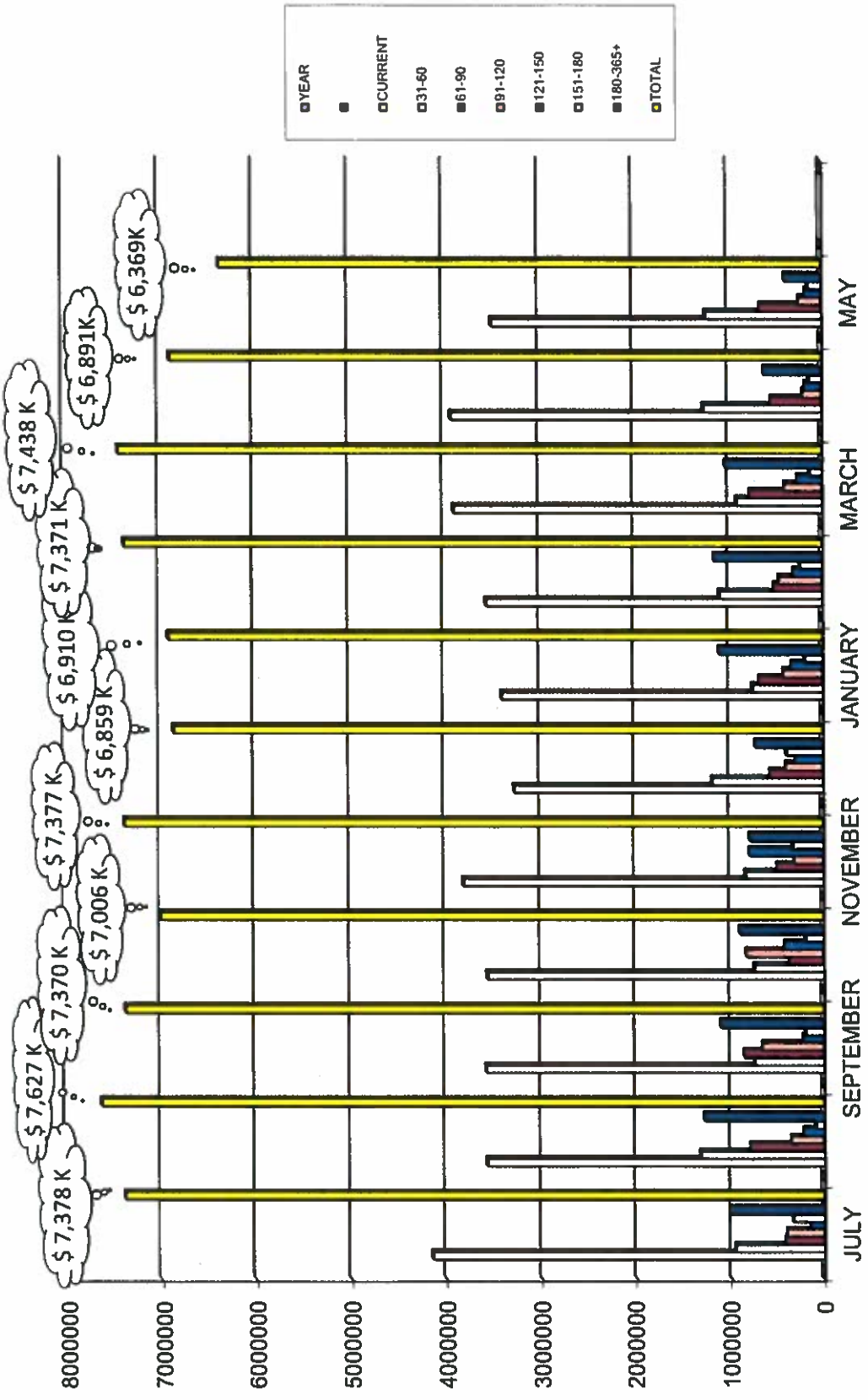
	ACTUAL YTD	MAY 19	MAY 18	Variance	Variance %
Inpatient Revenue					
Acute/OB/Swing	\$	4,674,630	\$ 4,872,772	(198,141.89)	-4%
SNF	\$	8,151,190	\$ 8,099,517	51,673.58	1%
Inpatient Ancillary Revenue					
Acute/OB/Swing		1,972,306	2,055,069	(82,762.90)	-4%
SNF		5,804	16,876	(11,072.18)	-66%
Outpatient Revenue		20,293,340	19,247,425	1,045,915.16	5%
Total Gross Revenue	\$	35,097,270	\$ 34,291,658	805,611.77	2%

	ACTUAL YTD	MAY 19	MAY 18	Variance	Variance %
Statistics					
Patient Days		26975	27551	(576)	-2.1%
Outpatient Services		1,860	1460	400	27%
Labs		8,704	8955	(251)	-3%
Imaging		4,575	4531	44	1%
Hospice		1,079	1157	(78)	-7%
PT		2816	3068	(252)	-8%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2018	4,144,408.50	960,171.22	404,053.36	393,444.05	135,727.39	333,789.04	1,007,016.12	7,378,609.68
AUGUST	2018	3,574,037.83	1,328,004.04	790,287.04	347,224.45	210,330.27	86,262.43	1,290,675.64	7,626,821.70
SEPTEMBER	2018	3,581,019.93	751,005.09	859,007.34	660,012.55	215,292.73	194,776.81	1,108,744.71	7,369,859.16
OCTOBER	2018	3,567,193.50	747,965.32	357,147.88	833,106.39	409,678.64	189,449.61	902,192.48	7,006,733.82
NOVEMBER	2018	3,817,565.07	845,827.12	491,307.15	307,972.20	793,529.83	328,824.46	791,907.78	7,376,933.61
DECEMBER	2018	3,281,280.51	1,197,470.47	568,363.80	396,034.15	291,469.31	394,560.29	729,578.76	6,858,757.29
JANUARY	2019	3,409,707.75	760,135.06	683,910.70	419,452.32	331,867.83	190,314.55	1,115,132.57	6,910,520.78
FEBRUARY	2019	3,567,753.91	1,113,924.80	515,401.49	464,755.28	301,344.36	239,278.79	1,168,595.67	7,371,054.30
MARCH	2019	3,906,002.02	927,497.08	776,589.78	398,005.43	260,152.97	126,699.11	1,042,964.93	7,437,911.32
APRIL	2019	3,932,535.92	1,280,400.81	545,631.05	200,506.15	174,296.23	133,783.92	623,812.00	6,890,966.08
MAY	2019	3,504,824.16	1,256,169.42	662,241.15	239,343.77	170,397.16	143,846.64	391,875.02	6,368,697.32
JUNE	2019								0.00

ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2018	214,557.30	55,396.77	3,202.26	0.00	(1,127.36)	272,028.97
AUGUST	2018	229,088.97	4,072.65	0.00	2,952.26	(1,127.36)	234,986.52
SEPTEMBER	2018	309,496.82	39,559.02	702.69	57,600.00	(1,127.36)	406,231.17
OCTOBER	2018	273,640.77	72,434.94	345.01	(20.37)	(1,312.54)	345,087.81
NOVEMBER	2018	222,126.09	11,033.72	22,832.04	(29.69)	(1,127.36)	254,834.80
DECEMBER	2018	331,491.21	81,570.63	1,758.84	10,599.92	32,979.16	458,399.76
JANUARY	2019	356,859.57	267,575.13	12,771.28	494.64	(718.21)	636,982.41
FEBRUARY	2019	342,631.69	284,831.52	6,842.98	107,003.58	(20,350.46)	720,959.31
MARCH	2019	200,035.69	(6,287.23)	0.00	0.00	(924.03)	192,824.43
APRIL	2019	336,944.69	64,696.73	331.08	(6,159.18)	(924.03)	394,889.29
MAY	2019	221,498.87	(1,702.18)	(7,131.11)	0.00	(924.03)	211,741.55
JUNE	2019						0.00

MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2019

	2019												average
	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	average
2018	376,923.71	272,028.97	234,986.52	406,231.17	345,087.81	254,834.80	458,399.76	636,982.41	720,959.31	192,824.43	394,889.29	211,741.55	390,377.11
BEGINNING AP BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CASH COLLECTIONS													YTD total
PATIENT PAYMENTS	1,674,419.83	1,607,357.78	1,928,154.51	1,824,762.09	1,725,299.50	1,721,719.72	1,933,020.84	1,374,465.47	1,752,143.85	1,945,223.92	1,942,912.05	0.00	19,429,479.56
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	595,947.00	0.00	0.00	249,000.00	0.00	844,947.00
DSH (Disproportionate Share)	15,726.00	0.00	66,730.43	32,449.00	0.00	0.00	15,728.96	0.00	0.00	17,789.25	0.00	0.00	148,423.64
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	760,234.86	0.00	0.00	0.00	760,234.86
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	396,400.10	0.00	0.00	0.00	396,400.10
E.H.R. MCAL/MCARE INCENTIVES	543,907.84	681,735.00	154,419.86	0.00	754,603.43	8,952.95	0.00	2,306,184.28	0.00	1,123,268.29	600,322.68	0.00	6,173,394.33
USDA FUNDING	0.00	0.00	0.00	0.00	1,250,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,250,000.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIJ LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQARF	0.00	206,704.81	0.00	22,485.09	223,467.90	39,931.31	0.00	223,467.90	0.00	9,246.71	4,695,888.93	0.00	5,381,261.34
2017 G.O. BOND	0.00	400,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400,000.00
SPECIAL - WINDMILL	12,936.82	26,157.10	824.33	89,331.02	1,809.92	11,466.49	369,161.43	7,509.24	55,518.65	823.50	289,203.41	0.00	864,741.91
TAXES	4,464.00	0.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	2,232.00	0.00	6,696.00	0.00	0.00	24,552.00
RENTS	2,002.55	3,392.05	2,457.80	4,405.79	3,275.14	3,530.53	3,455.13	4,257.74	3,754.31	3,943.77	4,361.01	0.00	38,835.82
VENDING / CAFETERIA	15,337.82	29,884.69	32,891.26	108,748.16	13,665.82	39,931.31	17,723.31	131,847.89	33,790.21	1,073,668.59	162,809.31	0.00	1,660,298.37
MISC (REBATES/REIMB ETC)	2,268,794.86	2,955,231.43	2,187,710.19	2,084,413.15	3,974,353.71	1,787,833.00	2,341,321.67	4,645,911.52	3,001,841.98	4,180,660.03	12,027,329.31	0.00	41,455,400.85
TOTAL COLLECTIONS	2,091,754.00	2,057,660.00	2,234,738.00	2,231,569.03	1,921,004.98	2,334,740.00	2,232,843.80	2,116,234.84	2,176,946.03	2,368,274.28	2,170,387.00	0.00	23,936,151.96
EXPENSES	102,330.40	11,529.08	0.00	0.00	66,348.46	43,314.13	327,117.63	0.00	0.00	66,987.64	0.00	0.00	617,627.34
INCOME STATEMENT EXPENSES	503,438.88	713,227.49	81,174.16	131,966.85	786,444.04	249,334.41	282,502.70	2,052,770.19	18,360.38	2,816,412.00	618,712.47	0.00	8,254,343.57
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,436,322.00	0.00	0.00	540,417.96	0.00	1,976,739.96
CIP EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150,124.66	0.00	0.00	0.00	381,738.49
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA PRIN-INT PYMTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MEDICARE/MCAL REPAYMENT PLANS	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	2,082.58	0.00	22,908.38
CAPITAL LEASES	2,699,605.86	2,784,499.15	2,549,608.57	2,365,618.46	2,775,880.06	2,629,471.12	2,844,546.71	5,607,409.61	2,347,513.65	5,253,756.50	3,331,600.01	0.00	35,189,509.70
TOTAL EXPENSES	(430,811.00)	170,732.28	(361,898.38)	(281,205.31)	1,198,473.65	(841,638.12)	(503,225.04)	(961,498.09)	654,328.33	(1,073,096.47)	8,695,729.30	0.00	6,265,891.15
collections less expenses	272,028.97	234,986.52	406,231.17	345,087.81	254,834.80	458,399.76	636,982.41	770,959.31	192,824.43	394,889.29	211,741.55	0.00	375,360.55
ENDING AP BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**MAYERS MEMORIAL HOSPITAL
OPERATING BUDGET**

	ACTUAL YTD MAY 19	PROJ ACTUAL FYE 2019	BUDGET EYE 2020	INCREASE	INCREASE %
REVENUE:					
IP Nursing Service					
Medical/Surgical	\$ 4,674,630	5,099,597	5,334,062	234,465	4.60%
Skilled Nursing	8,151,190	8,892,208	10,970,657	2,078,459	23.37%
Ancillary Services					
Inpatient	1,972,306	2,151,606	2,637,588	485,982	22.59%
Outpatient	5,804	6,332	9,818	3,486	55.07%
OP Services	20,293,340	22,138,189	22,615,750	477,561	2.16%
Total Patient Revenue	35,097,270	38,287,931	41,567,885	3,279,954	8.57%
DEDUCTIONS FROM REVENUE:					
Contractual - Medicare/Medi-Cal	7,153,530	7,803,851	9,187,918	1,364,067	17.48%
Contractual - PPO	1,148,927	1,253,374	1,429,312	175,938	14.04%
Charity and Other Allowances	1,040,984	1,135,619	1,224,637	89,018	7.84%
Provision For Bad Debts	856,903	934,803	825,000	(109,803)	-11.75%
Total Deductions	10,200,344	11,127,648	12,646,867	1,519,219	13.65%
Net Patient Revenues	24,896,926	27,160,283	28,921,018	1,760,735	6.48%
OTHER OPERATING REVENUE:	465,612	507,940	366,818	(141,124)	-27.78%
Net Revenue	25,362,538	27,668,223	29,287,834	1,619,611	5.85%
OPERATING EXPENSES:					
Productive Salaries	8,504,649	9,277,799	10,272,257	994,458	10.72%
Non-Productive Salaries	1,025,480	1,118,705	1,210,427	91,722	8.20%
Employee Benefits	2,708,001	2,954,182	3,214,000	259,818	8.79%
Supplies	2,667,897	2,910,433	2,842,988	(67,445)	-2.32%
Professional Fees	1,497,501	1,633,637	1,763,422	129,785	7.94%
Acute/Swing/OB Purch Serv	1,702,098	1,856,835	532,883	(1,323,952)	-71.30%
SNF Purch Serv	1,857,691	2,026,572	2,042,615	16,043	0.79%
Other Purch Serv	1,800,573	1,964,262	2,522,134	557,872	28.40%
Repairs	360,201	392,946	382,321	(10,625)	-2.70%
Utilities	470,625	513,409	550,574	37,165	7.24%
Insurance	218,580	238,451	243,330	4,879	2.05%
Other	705,868	770,038	828,551	58,513	7.60%
Depreciation	771,963	842,141	1,248,985	406,844	48.31%
Bond Repayment Insurance	0	0	0	0	#DIV/0!
Bond Repayment Interest	197,019	214,930	214,930	0	0.00%
Interest	20,642	22,519	14,318	(8,201)	-36.42%
Rental & Leases	212,791	232,136	108,160	(123,976)	-53.41%
Total Operating Expenses	24,721,579	26,968,995	27,991,895	1,022,900	3.79%
Net Operating Revenue (Loss)	640,959	699,228	1,295,939	596,711	85.34%
NONOPERATING REVENUES AND EXPENSE:					
District and County taxes	897,850	979,472	952,688	(26,784)	-2.73%
Interest Income	0	0	0	0	#DIV/0!
Other Non-operating expense/rev	2,249,432	2,453,926	1,708,952	(744,974)	-30.36%
Total Nonoperating Revenue	3,147,282	3,433,398	2,661,640	(771,758)	-22.48%
NET EXCESS OF REVENUE	3,788,240	4,132,626	3,957,579	(175,047)	-4.24%

**MAYERS MEMORIAL HOSPITAL
OPERATING BUDGET**

	ACTUAL YTD MAY 19	PROJ. ACTUAL FYE 2019	BUDGET FYE 2020	INCREASE	INCREASE %
REVENUE:					
IP Nursing Services	\$ 4,674,630	5,089,597	5,334,062	234,465	4.60% Based off of days provided by Acute and Chargemaster adjustment
Medical/Surgical	8,151,190	8,892,208	10,970,667	2,078,459	23.37% Based off of new negotiated rates and days provided by SNF
Ancillary Services					
Inpatient	1,972,306	2,151,606	2,637,588	485,982	22.59% Based off of days
Outpatient	5,804	6,332	9,818	3,486	55.07% Based off of days
OP Services	20,293,340	22,138,189	22,615,750	477,561	2.16% Based off of estimated visits from department managers
Total Patient Revenue	35,097,270	38,287,931	41,567,885	3,279,954	8.57% Cumulative of all above
DEDUCTIONS FROM REVENUE:					
Contractual - Medicare/Medl-Cal	7,153,530	7,803,851	9,187,918	1,364,067	17.48% Based off of increased revenue and allows for dips in supplemental payments
Contractual - PPO	1,148,927	1,253,374	1,429,312	175,938	14.04% Up due to increased revenue
Charity and Other Allowances	1,040,984	1,135,619	1,224,637	89,018	7.84% Trying to promote our Charity and Discount policies so hopefully they are utilized more
Provision For Bad Debts	856,903	934,803	825,000	(109,803)	-11.75% AR is lower due to billing collecting in a timely manner which reduces the provision
Total Deductions	10,200,344	11,127,648	12,646,867	1,519,219	13.65% Cumulative of all above
Net Patient Revenues	24,896,926	27,160,283	28,921,018	1,760,735	6.48% Gross minus Deductions
OTHER OPERATING REVENUE:					
	465,612	507,940	366,816	(141,124)	-27.78% that's not done yet
Net Revenue	25,362,538	27,668,223	29,287,834	1,619,611	5.85%
OPERATING EXPENSES:					
Productive Salaries	8,504,649	9,277,799	10,272,257	994,458	10.72% Increased employees less travelers plus scheduled cost of living increases
Non-Productive Salaries	1,025,480	1,118,705	1,210,427	91,722	8.20% Based off increased employees
Employee Benefits	2,708,001	2,954,182	3,214,000	259,818	8.79% Based off historical increases
Supplies	2,667,897	2,910,433	2,842,988	(67,445)	-2.32% Last two years have been historically high and managers have forecasted lower cost
Professional Fees	1,497,501	1,633,637	1,763,422	129,785	7.94% Historic averages plus some additional cost for hospitalist services
Acute/Swing/OB Purch Serv	1,702,098	1,856,835	532,863	(1,323,952)	-71.30% Reduced Travelers more employees, has been at this level before
SNF Purch Serv	1,857,691	2,026,572	2,042,615	16,043	0.79% Keeping fairly consistent
Other Purch Serv	1,800,573	1,964,262	2,042,615	557,872	28.40% Forecasted to be higher with mock surveys, software consultation and clinic consultation
Repairs	360,201	392,946	382,321	(10,625)	-2.70% Have had a lot of repairs over the last two years and it's forecasted to be slightly less next year
Utilities	470,625	513,409	550,574	37,165	7.24% Based off historical increases
Insurance	218,580	238,451	243,330	4,879	2.05% Property is way up but Workers Comp is down
Other	705,868	770,038	828,551	58,513	7.60% Based off historical increases
Depreciation	771,963	842,141	1,248,985	406,844	48.31% Increased assuming the building is finished and in use next year
Bond Repayment Insurance	0	0	0	0	#DIV/0!
Bond Repayment Interest	197,019	214,930	214,930	0	0.00% Forecast to be similar
Interest	20,642	22,519	14,318	(8,201)	-36.42% Lease coming towards the end with most of the interest that was in the beginning
Rental & Leases	212,791	232,136	108,160	(123,976)	-53.41% Bought beds vs renting beds
Total Operating Expenses	24,721,579	26,968,995	27,991,895	1,022,900	3.79% Total
Net Operating Revenue (Loss)	640,959	699,228	1,295,939	596,711	85.34% Net Revenue minus Total Expenses
NONOPERATING REVENUES AND EXPENSE:					
Distrit and County taxes	897,850	979,472	952,688	(26,784)	-2.73% County is overreserved and will need to collect less this year for Bond Payments
Interest Income	0	0	0	0	#DIV/0!
Other Non-operating expenses/rev	2,249,432	2,453,926	1,708,952	(744,974)	-30.36% Prima is reduced this upcoming year, includes retail pharmacy expenses and revenue
Total Nonoperating Revenue	3,147,282	3,433,398	2,661,640	(771,758)	-22.48% Total of Non OP Rev and Expenses
NET EXCESS OF REVENUE	3,788,240	4,132,626	3,957,579	(175,047)	-4.24% Net Operating plus Total Nonoperating Revenue