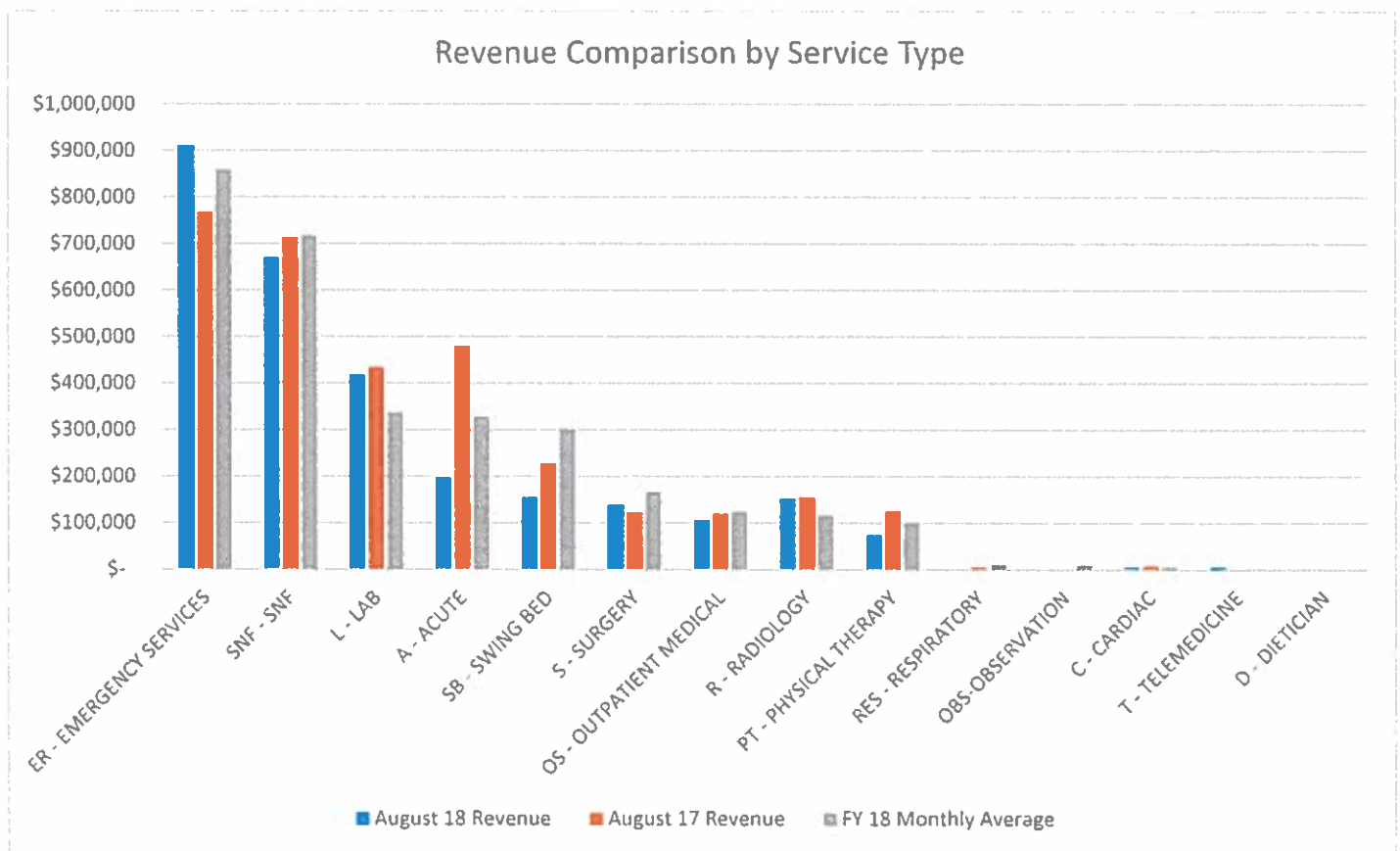


Finance Notes August FY 19

Summary

Summary of Financial Ratio			
Ratio	Period	YTD or Average where Applicable	
Cash on Hand	96.7	75	Average PY
Net Income	95,087	295,868	Average Monthly PY
Current Ratio	5.36		N/A
AR Days	75	58.6	Average PY
AP	223,936	489,888	Average PY
Daily Gross Revenue	98,934	102,308	Average PY
% of Gross Revenue Collected	56%	56%	PY Year End

1. August was a poor revenue month in all areas inpatient. See below as I compared this August to prior August and last year's average revenue per month.



2. The Auditors were here from the 20th to the 24th to perform our onsite audit. Things seemed to go fairly smoothly and we are still providing information for the annual audit and starting the Cost Reports which are all due by the end of November.
3. I've had multiple calls with our billing software vendor to try to address issues that are causing serious growth in our AR Days. When we went live with the software we were at 59 days and were at 75 at the end of August. I think we are slowly making progress and expect AR Days to start trending back down in the next few months.
4. There will be a drop in days cash on hand in October or early November as some larger IGTs will need contributions and should come back matched by the end of the year.
5. I'm going to attach the latest Outlay Reports from USDA on a monthly basis so you can look over the costs per period and accumulated per date vs budget. Each pay request is reviewed by our project representative, myself and our USDA rep before USDA releases funds.
6. Louis and I just attended the Wipfli Cost Report Conference where we had sessions about RHCs, the federal landscape of rural health, reimbursement, contracting, revenue cycle and a legal update to name a few. The particular items of interest were the future changes in payment methodology that include Global Budgets which 10 hospitals in Pennsylvania are currently testing. This means you get a global payment based off a % of the prior year's overall payments. The whole goal is to promote community health and to have patients be seen in a lower cost setting to reduce ER visits and Inpatient stays. There are Quality Programs on smaller scales that have similar goals that are occurring across the country. These are great programs if you have the ability to participate. Currently we are set up for a fee for service world where we count on visits and IP days. We need to change our service profile so we can see patients in a clinic to better utilize great programs like Cardiac Rehab, Dietitian consults, Telemedicine and Physical Therapy to name a few. As we have a better picture of what the community needs we could offer more services to promote overall wellness in our district.

Statistics

1. Patient Days are down across the board in August. We did have strong Swing month in July which puts us ahead of last year's pace through two months.
2. We are 7 surgeries/procedures off of last year's pace. This year we are staffing every other week for surgery vs the beginning of last year where we surgery staffed every week.
3. ER visits are down but there must have been higher acuity visits as revenue is up.
4. OP Services are up 39% vs the prior year.
5. Radiology procedures are up 13.6% vs last year.
6. Hospice Days are up by 282 days vs a slow start last year.
7. PT is down 36.7% as there has been some turnover in that department.

Income Statement

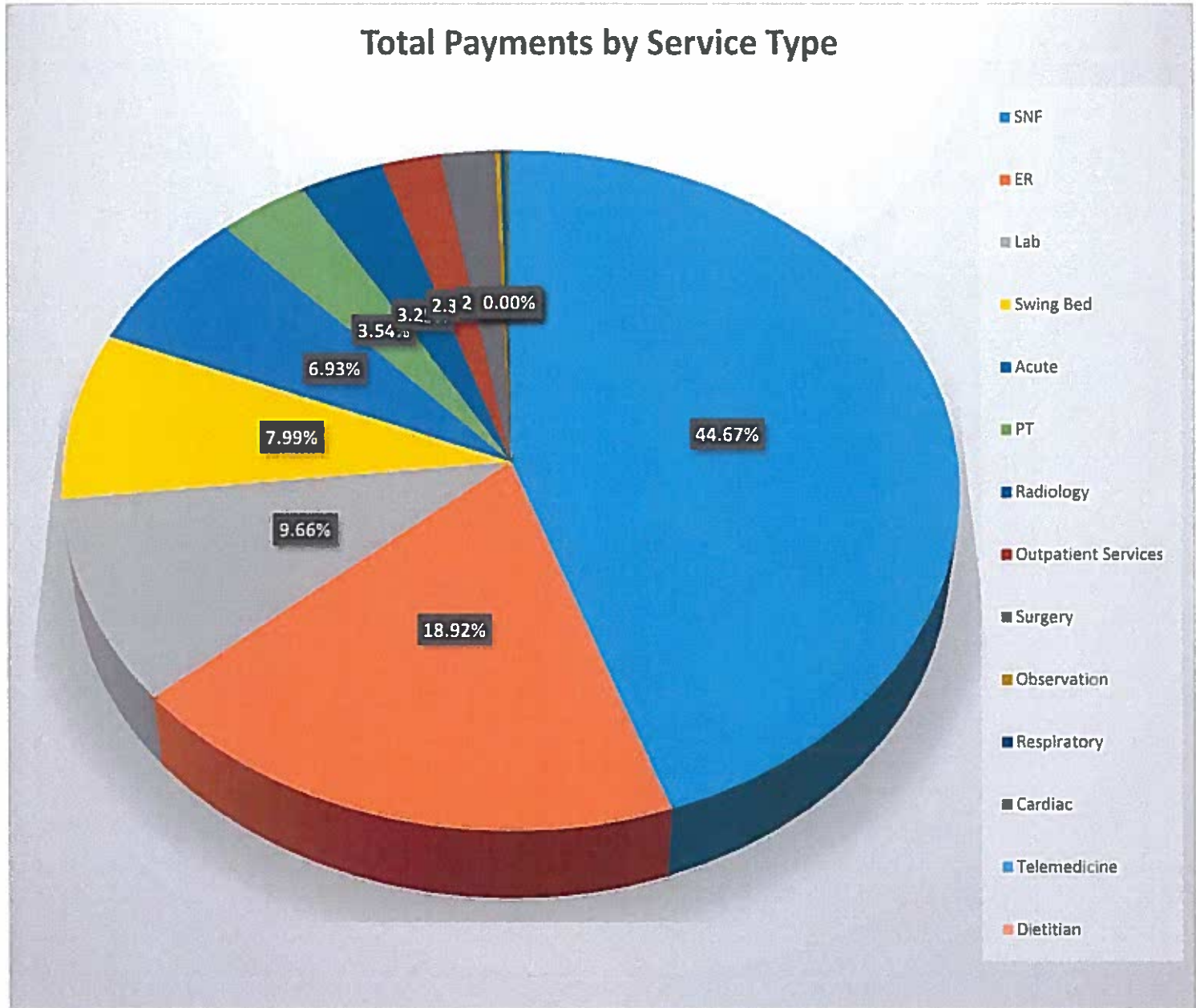
1. Inpatient Revenue is down as noted above.
2. Outpatient Revenue is up slightly mostly due to ER.
3. Provision for Bad Debt is up due to our Accounts Receivable being up.
4. Acute and Swing Travelers are considerably higher than last year. Not a great pairing with a reduction in days/revenue.
5. Insurance is up as rates increased as of July 1st.
6. Other is up as with increases in training, travel and fines.
7. Non-Operating Revenue is down to the Deferred EMR revenue we had to recognize over a five year period.
8. Net Income is 95K for the month and 379K for the YTD.

Balance Sheet

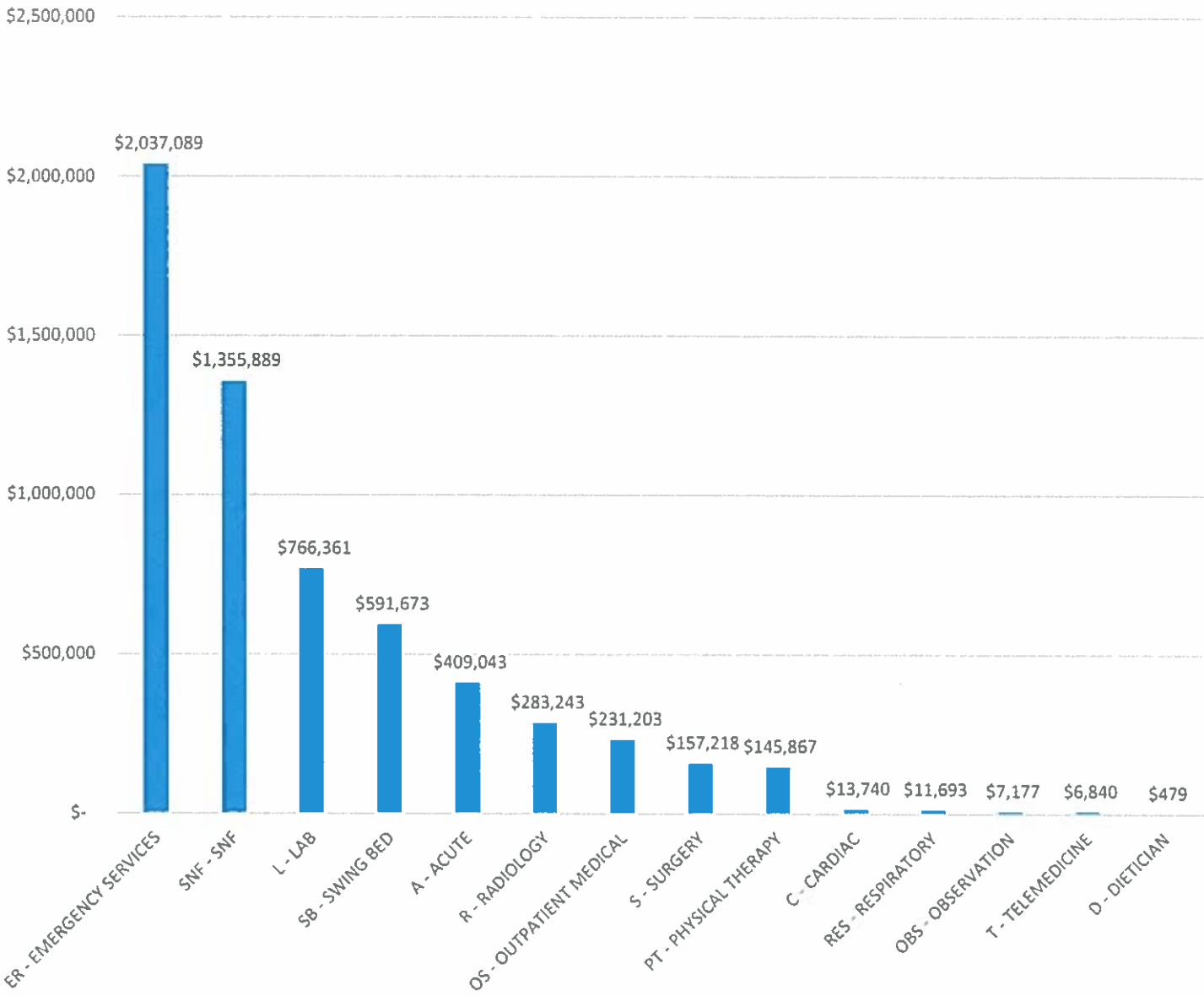
1. AR is up due to some billing issues discussed above.
2. AR Construction Donations is down due to receiving the 400K in windmill money from the county.
3. CIP Hospital Expansion increased according to the funds we got from USDA to pay the contractors and consultants.
4. Once in a while we are over accrued which causes a negative adjustment
5. The Current Ratio is at 5.36 as Current Liabilities increased to account for upcoming IGT obligations.

Miscellaneous

1. Average Daily Revenue was 93K per day in August. July and December were similar low performing months last year.
2. Another factor driving up AR Days is a large amount of LTC patients waiting on Medi-Cal approval which can take 3+ months if the application is clean and longer if there are outstanding items needed by the county Medi-Cal office.
3. Below I have charts breaking out payments and gross revenue by service type.



Gross Revenue by Service Type



OUTLAY REPORT AND REQUEST FOR REIMBURSEMENT FOR CONSTRUCTION PROGRAMS (See Instructions on Back)		OMB Approval No 0348-0002		Page 1 of 1	
3. Federal Sponsoring Agency USDA Rural Development		1. Type of Request Final Partial <input checked="" type="checkbox"/> X		2. Basis of Request x Cash <input type="checkbox"/> Accrual <input type="checkbox"/>	
6. Employer ID Number 04-045-754413938		4. Federal Grant ID Number		5. Partial Payment Request No. 16A & 20	
9. Recipient Organization Name: Mayers Memorial Hospital District No. and Street: PO Box 459 City, State and Fall River Mills, CA Zip Code: 96028		10. Payee Name: Mayers Memorial Hospital District No. and Street: PO Box 459 City, State and Fall River Mills, CA Zip Code: 96028			

11 STATUS OF FUNDS						
CLASSIFICATION	PROGRAMS		FUNCTIONS		ACTIVITIES	TOTAL
	ORIGINAL BUDGET	REVISED BUDGET	COSTS THIS PERIOD	ACCUM TO DATE		
a. Administrative & Legal Expenses	\$ 100,000.00	\$ 100,000.00	\$ -	\$ 12,513.28	\$ 87,486.72	
b. Land & Right-of-Ways	\$ 10,000.00	\$ 10,289.32	\$ -	\$ 10,289.32	\$ -	
c. Bond Issuance Fees	\$ 130,000.00	\$ 74,700.00	\$ -	\$ 74,700.00	\$ -	
d. Moving Expenses	\$ 25,000.00	\$ 25,000.00	\$ -	\$ -	\$ 25,000.00	
e. OSHPD Fees	\$ 250,000.00	\$ 250,000.00	\$ 500.00	\$ 220,069.79	\$ 29,930.21	
f. Consultants - Speciality	\$ 145,120.00	\$ 145,120.00	\$ -	\$ 48,496.72	\$ 96,623.28	
- Project Management	\$ 254,880.00	\$ 254,880.00	## \$ 5,400.00	\$ 142,617.06	\$ 112,262.94	
g. Special Inspection & IOR	\$ 505,000.00	\$ 505,000.00	\$ -	\$ -	\$ 505,000.00	
h. County & Local Fees, Testing	\$ 200,000.00	\$ 200,000.00	\$ -	\$ 60,206.02	\$ 139,793.98	
i. Pre-Design Architectural		\$ 99,323.10	\$ -	\$ 99,323.10	\$ -	
j. Equipment District	\$ 1,804,000.00	\$ 1,581,486.10	\$ -	\$ 268,299.72	\$ 1,313,186.38	
k. Refinance Debt 2011 COP	\$ 1,848,832.00	\$ 1,709,484.20	\$ -	\$ 1,709,484.20	\$ -	
2011 GO Bond	\$ 4,632,668.00	# \$ 4,599,365.63	## \$ -	\$ 4,599,365.63	\$ -	
l. Landscaping - District Forced Account		\$ 150,000.00	\$ -	\$ -	\$ 150,000.00	
m. Contingencies	\$ 2,222,706.00	\$ 999,937.75	\$ -	\$ -	\$ 999,937.75	
TOTAL SOFT COSTS	\$ 12,128,206.00	\$ 10,704,586.10	\$ 5,900.00	\$ 7,245,364.84	\$ 3,459,221.26	
Design Build Contract - Design	\$ 1,080,000.00	\$ 1,239,760.00	\$ 13,555.00	\$ 989,515.00	\$ 250,245.00	
- Construction	\$ 9,596,894.00	\$ 11,995,581.00	\$ 662,280.00	\$ 1,431,206.00	\$ 10,564,375.00	
- Contingency		# \$ 306,662.00	\$ -	\$ -	\$ 306,662.00	
TOTAL DESIGN-BUILD COSTS	\$ 10,676,894.00	\$ 13,542,003.00	\$ 675,835.00	\$ 2,420,721.00	\$ 11,121,282.00	
o. TOTAL CUMULATIVE COSTS	\$ 22,805,100.00	\$ 24,246,589.10	\$ 681,735.00	\$ 9,666,085.84	\$ 14,580,503.26	
p. Applicant Contributions	\$ 1,000,100.00	\$ 2,441,589.10	\$ -	\$ 1,128,502.72	\$ 1,313,086.38	
q. NET CUMULATIVE COSTS	\$ 21,805,000.00	\$ 21,805,000.00	\$ 681,735.00	\$ 8,537,583.12	\$ 13,267,416.88	
r. Federal loan to date						
97-01	\$ 9,900,000.00	\$ 9,900,000.00	\$ 681,735.00	\$ 2,193,233.29	\$ 7,706,766.71	
97-02 RF		\$ 1,709,484.20	\$ -	\$ 1,709,484.20	\$ -	
97-02	\$ 4,300,000.00	\$ 2,590,515.80	\$ -	\$ -	\$ 2,590,515.80	
97-03 RF		\$ 4,574,000.00	\$ -	\$ 4,574,000.00	\$ -	
97-04 B	\$ 7,605,000.00	# \$ 3,031,000.00	\$ -	\$ 60,865.63	\$ 2,970,134.37	
TOTAL FEDERAL SHARE TO DATE	\$ 21,805,000.00	\$ 21,805,000.00	\$ 681,735.00	\$ 8,537,583.12	\$ 13,267,416.88	
s. Federal payments previously requested	\$ 21,805,000.00	\$ 21,805,000.00		\$ 7,855,848.12		
t. Amount requested for reimbursement	\$ 21,805,000.00	\$ 21,805,000.00	\$ 681,735.00	\$ 8,537,583.12	\$ 13,267,416.88	
u. Percentage of physical completion	100%		2.81%	39.87%		

12. CERTIFICATION
I certify that to the best of my knowledge and belief the billed costs or disbursements are in accordance with the terms of the project and that the reimbursement represents the Federal share due which has not been previously requested and that an inspection has been performed and all work is in accordance with the terms of the award.

a. RECIPIENT		b. AGENCY	
Signature of Authorized Certifying Official	Date	Signature of Authorized Certifying Official	Date
Travis Lakey	530 336.7512	J. Michael Colbert	530.233.4137 X 112
(Typed or Printed Name and Title)	(Telephone)	(Typed or Printed Name and Title)	(Telephone)

MAYERS MEMORIAL HOSPITAL

Statistical Data

Fiscal Year Ending JUNE 30, 2018

COMPARISON TO ACTUAL

2018		2018		FYE 2019		FYE 2018			
AUGUST	JULY			YTD	YTD			% Increase or Decrease	
Actual	Actual	Variance		Actual	Actual	Variance			
VOLUME:									
DISCHARGES									
11	9	2	Acute	20	33	(13)		-39.41%	
4	10	(6)	Swing Bed	14	14	0		.02%	
4	2	2	Skilled Nursing Care (DISCHG)	6	12	(6)		-50.01%	
0	1	(1)	Observations	1	0	1		#DIV/0!	
PATIENT DAYS									
38	46	(8)	Acute	84	117	(33)		-28.21%	
50	138	(88)	Swing Bed	188	165	23		13.92%	
2142	2188	(46)	Skilled Nursing Care	4330	4,611	(281)		-6.11%	
LENGTH OF STAY									
3.45	5.11	(2)	Acute	4.20	3.55	1		18.32%	
12.50	13.80	(1)	Swing Bed	13.43	11.79	2		13.92%	
AVERAGE DAILY CENSUS									
1.23	1.48	(0)	Acute	1.35	1.89	(1)		-28.31%	
1.61	4.45	(3)	Swing Bed	3.03	2.66	0		14.02%	
69.10	70.58	(1)	Skilled Nursing Care	69.84	74.37	(5)		-6.11%	
ANCILLARY SERVICES									
0	0	0	Surgery Inpatient Visits	0	3	(3)		-100.01%	
27	0	27	Surgery OP/ procedure visits	27	31	(4)		-12.91%	
323	402	(79)	Emergency Room Visits	725	733	(8)		-1.11%	
222	165	57	Outpatient Services Procedures	387	277	110		39.72%	
847	861	(14)	Laboratory Visits	1708	1,597	111		7.02%	
429	457	(28)	Radiology Procedures	886	780	106		13.62%	
195	212	(17)	Hospice Patient Days	407	125	282		225.62%	
221	210	11	Physcial Therapy visits	431	681	(250)		-36.71%	
243	226	17	Cardiac Rehab	469	358	111		31.02%	
18	11	7	Telemedicine visits	29	6	23		383.32%	
14	11	3	Admissions from ER	25	35	(10)		-28.61%	
10	10	0	Transfers from ER	20	16	4		25.02%	
PRODUCTIVITY:									
Productive FTE's									
13.80	16.22		Nursing - Acute	15.01	16.43				
53.05	53.37		Long Term Care	53.21	52.47				
32.52	29.08		Ancillary	30.80	35.56				
82.14	76.40		Service	79.27	73.49				
181.51	175.07		Total Productive	178.29	177.95				
19.13	25.59		Non-Productive FTE's	22.36	22.12				
200.64	200.66		Paid FTE's	200.65	200.07				
PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED									
2.52	2.47			2.51	2.59				

MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2019

COMPARISON TO ACTUAL

2018	2017			FYE 2019	FYE 2018		Increase Decrease %
AUGUST ACTUAL	AUGUST ACTUAL	Variance	PATIENT REVENUE	YTD ACTUAL	YTD ACTUAL	Variance	
234,242	457,955	(223,713)	Acute	714,403	752,917	(38,514)	-5.11%
689,540	717,965	(28,425)	Skilled Nursing	1,398,115	1,453,991	(55,876)	-3.81%
			Inpatient Ancillary				
120,315	245,848	(125,533)	Acute	291,994	365,779	(73,785)	-20.21%
1,160	4,681	(3,521)	Skilled Nursing	2,806	6,371	(3,565)	
1,045,257	1,426,449	(381,192)	Total Inpatient Revenue	2,407,318	2,579,058	(171,740)	-6.71%
1,859,812	1,759,559	100,253	Total Outpatient Revenue	3,771,549	3,460,473	311,076	9.02%
2,905,069	3,186,008	(280,939)	Total Patient Revenue	6,178,867	6,039,531	139,336	2.32%
			DEDUCTIONS FROM REVENUE				
536,153	831,328	295,175	Contractuals - Care/Cal	1,261,118	1,525,031	263,914	
102,308	146,799	44,491	Contractuals - PPO	228,796	246,226	17,431	
0	0	0	Charity and Write Offs	0	40	40	
38,987	16,095	(22,892)	Admin Adjmts/Emp Discounts	88,791	25,215	(63,576)	
151,235	59,801	(91,434)	Provision for Bad Debts	246,238	123,171	(123,067)	
828,682	1,054,022	225,340	Total Deductions	1,824,943	1,919,684	94,741	
40,670	27,863	12,807	Other Operating Revenues	36,651	55,815	(19,164)	
2,117,057	2,159,850	(42,793)	Net Revenue	4,390,576	4,175,662	214,914	
			OPERATING EXPENSES				
790,634	779,700	(10,935)	Productive Salaries	1,518,771	1,529,523	10,752	.72%
74,530	78,043	3,513	Non-Productive Salaries	169,669	173,105	3,436	2.02%
238,930	229,017	(9,912)	Employee Benefits	481,189	480,846	(343)	-.11%
240,538	253,835	13,297	Supplies	503,287	410,942	(92,345)	-22.51%
142,974	140,839	(2,135)	Professional Fees	307,090	340,100	33,010	9.72%
37,206	6,512	(30,694)	Acute/Swing Travelers	67,060	12,136	(54,924)	-452.61%
149,690	136,637	(13,053)	SNF Travelers	312,413	233,255	(79,158)	-33.91%
68,085	0	(68,085)	Ancillary Travelers	143,403	0	(143,403)	#DIV/0!
131,845	179,190	47,345	Other Purchased Services	279,520	290,219	10,699	3.72%
47,928	61,202	13,274	Repairs	82,271	123,034	40,763	33.12%
45,418	51,622	6,204	Utilities	89,665	98,326	8,661	8.82%
19,799	22,630	2,831	Insurance	39,648	37,468	(2,181)	-5.81%
48,558	34,509	(14,049)	Other	102,439	68,151	(34,288)	-50.31%
67,092	105,387	38,295	Depreciation	134,209	208,636	74,427	35.72%
0	0	0	Bond Repayment Insurance	0	0	0	#DIV/0!
17,911	26,947	9,036	Bond Repayment Interest	35,822	54,637	18,815	34.42%
1,673	2,786	1,113	Interest	3,694	4,466	772	17.32%
3,616	10,647	7,031	Rental - Lease	17,168	15,845	(1,323)	-8.31%
2,126,425	2,119,502	(6,923)	Total Operating Expense	4,287,318	4,080,688	(206,630)	-5.11%
(9,368)	40,348	(49,716)	Income From Operations	103,257	94,974	8,283	
			NON-OPERATING REVENUE AND EXPENSE				
104,455	197,463	(93,008)	Non-Operating Revenue	275,745	357,527	(81,782)	
0	0	0	Interest Income	0	0	0	
0	7,418	7,418	Non-Operating Expense	0	14,835	14,835	
104,455	190,045	(85,590)	Total Non-Operating	275,745	342,692	(66,947)	
95,087	230,393	(135,306)	NET INCOME	379,002	437,666	(58,663)	

	AUGUST 2018	JULY 2018
CURRENT ASSETS		
Cash (General/Payroll/Petty Cash)	278,667	124,408
Reserve Cash (unrestricted)	6,145,172	6,275,172
Reserve Cash (restricted) - USDA Debt Serv / Construction	929,804	1,090,479
Accounts Receivable	7,596,408	7,348,134
County Treasury receivable	132,624	79,391
Less: Reserve for Uncollectibles	(911,301)	(808,836)
Reserve for Medicare/Medi-Cal	(2,249,560)	(2,125,280)
Inventories	423,113	424,573
Accounts Receivable - Other	2,448,621	2,367,891
Accts Recvble - Construction Donations - Current	953,296	1,353,296
Prepaid Expenses	351,488	385,382
Medicare/Medi-Cal Settlement	2,061,319	1,531,051
TOTAL CURRENT ASSETS	18,159,651	18,045,662
PROPERTY, PLANT AND EQUIPMENT		
Land	753,510	753,510
Building and Fixed Equipment	11,716,487	11,716,487
Equipment	11,736,014	11,724,485
Construction in Progress (other)	686,711	655,331
Hospital expansion	7,047,222	6,365,376
Less: Reserve for Depreciation	(20,609,762)	(20,542,670)
TOTAL PROPERTY, PLANT AND EQUIPMENT	11,330,183	10,672,519
OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)		
Bond Reserve Funds held by trustee	700	700
Other Receivable-Fund Raising Long Term	1,318,060	1,318,060
Unamortized Bond Issue Cost	(29,906)	(29,906)
Unamortized Bond Discount	(4,474)	(4,474)
Unamortized Cost of Bond Defeasance	5,338	5,338
G.O. Bond - issue / discount / cost	(324,363)	(324,363)
TOTAL OTHER ASSETS	965,356	965,356
TOTAL ASSETS	30,455,189	29,683,536
CURRENT LIABILITIES		
Accounts Payable	223,936	270,662
Accrued Payroll	313,178	247,493
Accrued Payroll Taxes	(111,176)	5,322
Accrued Vacation & Holiday	512,893	501,597
Accrued Health Insurance	33,410	33,251
Accrued Interest	(120,978)	(20,942)
E.H.R. contingency/deferred revenue	77,649	46,463
PRIME PLAN	627,800	627,800
HQAF	632,927	632,927
IGT (TRAD/PHP)	698,331	698,331
Current Portion of Medicare/Medi-Cal Settlement	577,688	288,844
TOTAL CURRENT LIABILITIES	3,465,657	3,331,747
LONG-TERM DEBT		
Revenue Bonds (2007 Bond / AP Bond / G.O. Bond)		
G.O. Bond	1,270,743	1,270,743
Construction Donations - deferred revenue	2,671,356	2,671,356
Capital Leases / Settlement pymt		
Leases	56,043	57,956
GO BOND SERIES B & REFUNDING	8,460,083	7,891,348
TOTAL LONG-TERM DEBT	12,458,225	11,891,404
FUND EQUITY	14,531,307	14,460,385
TOTAL LIABILITIES AND FUND BALANCE	30,455,189	29,683,536
CURRENT RATIO:	5.36	5.49

MAYERS MEMORIAL HOSPITAL
SUMMARY OF SERVICES - DEPOSITS - REFUNDS
 - Fiscal Year 2019

DATE:	REVENUE / SERVICES	AVERAGE		TOTAL DEPOSITS	RESERVE DEPOSITS	MISC. PAYMENTS	MISC. PYMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENTS & WRITE-OFFS	REFUNDS
		DAILY REVENUE	REVENUE							
July 31, 2018	3,249,029.36	104,807.40	1,724,887.02	0.00	34,741.19	15,726.00	1,674,419.83	1,270,036.03	6,282.31	
August 31, 2018	2,884,860.19	93,060.01	2,273,496.43	0.00	459,433.84	206,704.81	1,607,357.78	1,079,445.82	32,674.85	
September 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
October 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
November 30, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
December 31, 2018	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
January 30, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
February 28, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
March 31, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
April 30, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
May 31, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
June 30, 2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
YTD TOTAL	6,133,889.55	98,933.70	3,998,383.45	0.00	494,175.03	222,430.81	3,281,777.61	2,349,481.85	38,957.16	

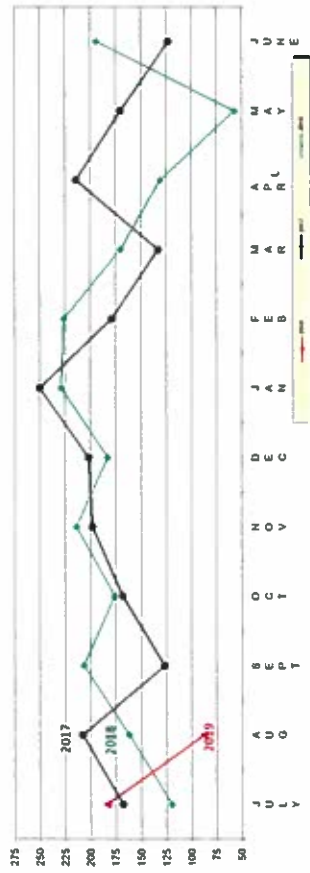
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	PAYOR MIX - YTD % OF REVENUE			3 MONTH AVERAGE
	AUGUST	JULY	JUNE	
MEDICARE	38.11%	43.44%	45.79%	42.45%
MEDI - CAL	41.21%	34.17%	35.96%	37.11%
THIRD PARTY	16.46%	19.61%	15.59%	17.22%
PRIVATE	4.22%	2.78%	2.66%	3.22%

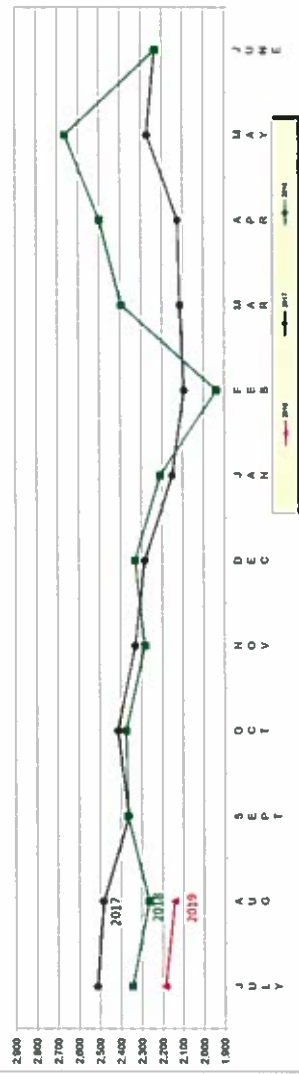
	ACCOUNTS RECEIVABLE AGING		
	AUGUST \$ OUTSTANDING	AUGUST DAYS OUT	JUNE DAYS OUT
MEDICARE	2,670,815.70	61.46	52.94
MEDI - CAL	2,604,758.77	69.13	62.51
THIRD PARTY	1,334,954.47	75.89	66.99
PRIVATE	1,016,292.76	89.48	81.68
LTC ONLY (INCLUDE)	1,993,967.23	83.70	81.68
OVERALL	7,626,821.70	74.79	66.72

MAYERS MEMORIAL HOSPITAL DISTRICT

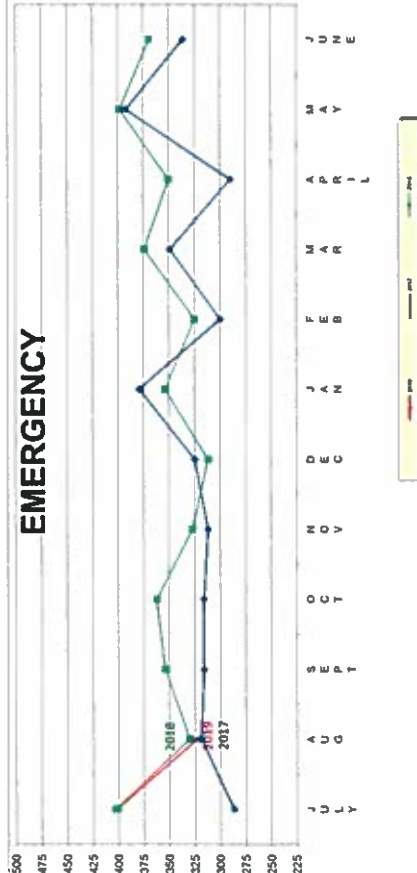
ACUTE / SWING PATIENT DAYS



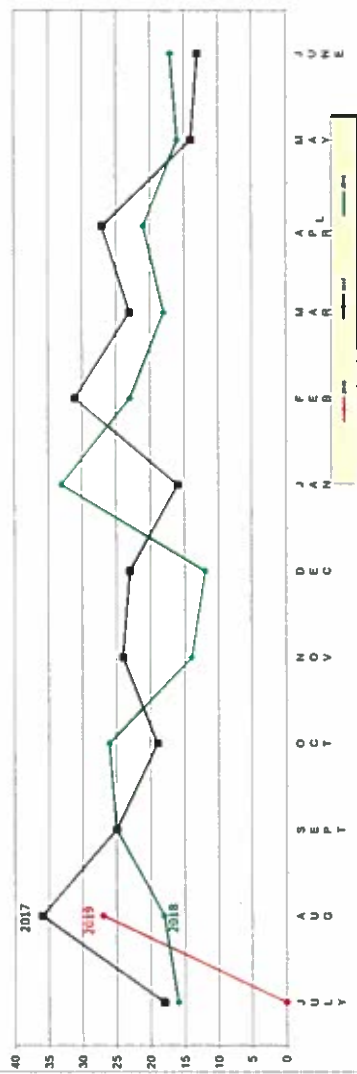
SNF PATIENT DAYS



EMERGENCY



SURGERY / OUTPATIENT PROCEDURES



**MAYERS MEMORIAL HOSPITAL
2017-2018 OPERATING ACTUAL**

	YEAR TO DATE													
	JULY-17	AUG	SEPT	OCT	NOV	DEC	JAN-18	FEB	MAR	APR	MAY	JUN	06/30/2018 ACTUAL	08/31/2017 ACTUAL
Operating Revenue:														
Routine														
Acute	294,963	457,955	454,120	494,251	559,625	444,468	553,778	526,757	390,718	412,903	283,237	469,067	5,341,840	752,917
SNF	736,026	717,965	750,455	733,366	717,729	723,771	694,221	606,982	772,924	801,295	844,784	719,020	8,818,537	1,453,991
Ancillary													0	0
Acute	119,931	245,848	200,888	208,207	217,627	162,164	189,742	174,714	191,401	207,466	137,081	175,477	2,230,546	365,779
SNF	1,690	4,681	4,077	0	0	0	486	0	1,893	1,609	2,340	2,080	18,956	6,371
Outpatient	1,700,914	1,759,559	1,746,239	1,903,024	1,720,625	1,453,378	1,903,671	1,602,038	1,710,948	1,742,297	2,004,731	1,904,175	21,451,600	3,460,473
	2,853,523	3,186,008	3,155,779	3,338,847	3,215,605	2,783,781	3,341,897	2,910,491	3,067,985	3,165,569	3,272,173	3,269,820	37,561,478	6,039,531
Less Deductions:													0	0
Contractuals - Care/Cal	693,704	831,328	1,014,479	(54,668)	873,431	695,895	920,833	822,336	368,663	845,762	1,034,986	555,854	8,602,603	1,525,031
Contractuals - PPO	89,427	146,799	77,030	154,269	107,440	106,134	187,314	96,686	116,449	118,109	48,079	84,336	1,342,072	246,226
Charity Care & Write off	40	0	0	(117)	25,649	0	19,503	29,836	35,122	0	41,384	0	142,417	40
Other Contractual write offs	9,121	16,095	74,531	120,101	123,660	59,174	29,908	34,524	27,473	13,659	170,664	101,612	780,522	25,215
Provision For Bad Debts	63,371	59,801	7,520	(36,167)	(3,578)	60,023	(36,728)	37,762	388,674	11,183	(3,104)	155,833	704,590	123,171
Total Deductions	865,662	1,054,022	1,173,561	183,417	1,126,602	921,226	1,120,830	1,012,143	936,382	988,713	1,282,009	897,636	11,572,203	1,919,684
Other Revenue	27,952	27,863	34,158	51,934	42,194	36,885	38,559	65,665	21,636	62,313	67,661	6,806	483,627	55,815
Net Revenue	2,015,812	2,159,850	2,016,376	3,207,364	2,131,198	1,899,440	2,259,626	1,964,013	2,153,239	2,239,169	2,047,825	2,378,990	26,472,901	4,175,662
Operating Expenses:													0	0
Salaries - Productive	749,823	779,700	728,147	787,974	685,157	782,979	726,007	729,453	777,843	719,455	762,492	716,930	8,945,959	1,529,523
Salaries - Non-productive	95,062	78,043	130,366	88,427	97,619	75,982	110,104	83,014	131,631	78,658	25,368	99,470	1,093,743	173,105
Employee Benefits	251,828	229,017	249,583	231,600	229,467	246,107	284,997	241,435	269,267	244,420	280,406	269,009	3,037,126	480,846
Supplies	157,107	253,835	189,340	191,069	213,498	224,093	57,306	201,881	246,795	285,535	246,795	320,961	2,529,972	410,942
Professional Fees	199,261	140,839	121,683	137,279	199,812	136,032	140,424	149,235	148,220	151,961	138,341	134,656	1,797,744	340,100
Acute/Swing travelers	5,625	6,512	4,500	4,426	28,154	13,990	22,181	56,696	37,205	38,460	18,629	19,061	255,439	12,136
SNF travelers	96,618	136,637	117,212	114,748	115,893	105,672	116,949	86,888	116,661	124,336	177,857	189,136	1,498,609	233,255
Ancillary travelers	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other Purchased Services	111,029	179,190	148,781	115,843	137,518	124,103	187,297	113,322	138,515	178,708	178,102	253,371	1,865,779	280,219
Repairs & Maintenance	61,832	61,202	70,909	38,510	39,014	(9,511)	62,325	22,247	19,002	36,770	28,050	46,612	476,962	123,034
Utilities	46,704	51,622	45,406	38,223	34,346	38,499	43,746	34,797	40,777	38,993	41,296	47,654	502,062	88,326
Insurance	14,838	22,630	17,169	17,169	17,297	17,297	17,297	17,297	29,006	17,297	17,297	20,674	225,265	37,468
Other Expense	33,642	34,509	45,929	39,598	40,498	43,533	141,213	50,063	78,449	56,429	136,709	51,843	752,414	68,151
Depreciation	103,249	105,387	106,100	106,244	106,244	106,313	105,958	105,958	105,958	108,058	107,931	65,744	1,233,143	208,636
Bond Repayment Insurance	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Bond Repayment Interest	27,690	26,947	85,470	19,661	19,609	19,999	19,865	19,761	19,792	19,510	19,372	16,628	314,303	54,637
Interest	1,680	2,786	1,418	1,587	2,304	957	2,236	2,444	1,978	837	1,420	1,689	21,337	4,466
Rent/Lease Equipment	5,199	10,647	2,935	4,925	11,399	1,929	10,466	17,104	12,123	6,358	13,433	4,409	100,926	15,845
Total Operating Expense	1,961,186	2,119,502	2,064,948	1,937,282	1,977,829	1,927,974	2,049,361	1,931,593	2,173,222	2,105,782	2,145,234	2,257,868	24,650,782	4,080,688
Net Operating Rev over Expense	54,626	40,348	(48,572)	1,270,082	153,369	(28,534)	211,265	32,420	(19,983)	133,387	(97,409)	121,122	1,822,120	94,974
Non-Operating Revenue:													0	0
Non-operating Revenue	160,064	197,463	160,064	162,564	206,975	244,597	210,180	165,064	157,284	160,153	157,832	(172,333)	1,809,889	357,527
Interest Income	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other non-operating Expense	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	7,418	0	81,593	14,835
Total Non-Operating Revenue	152,647	190,045	152,647	155,147	199,558	237,179	202,762	157,647	149,847	152,735	150,415	(172,333)	1,728,296	342,692
Net Revenue over Expense	207,273	230,393	104,075	1,425,229	352,926	208,645	414,027	190,067	129,864	286,122	53,006	(51,212)	3,550,415	437,666

MAYERS MEMORIAL HOSPITAL DISTRICT
 FINANCIAL SNAPSHOT
 MONTH ENDED JULY 31, 2018

FISCAL 2019

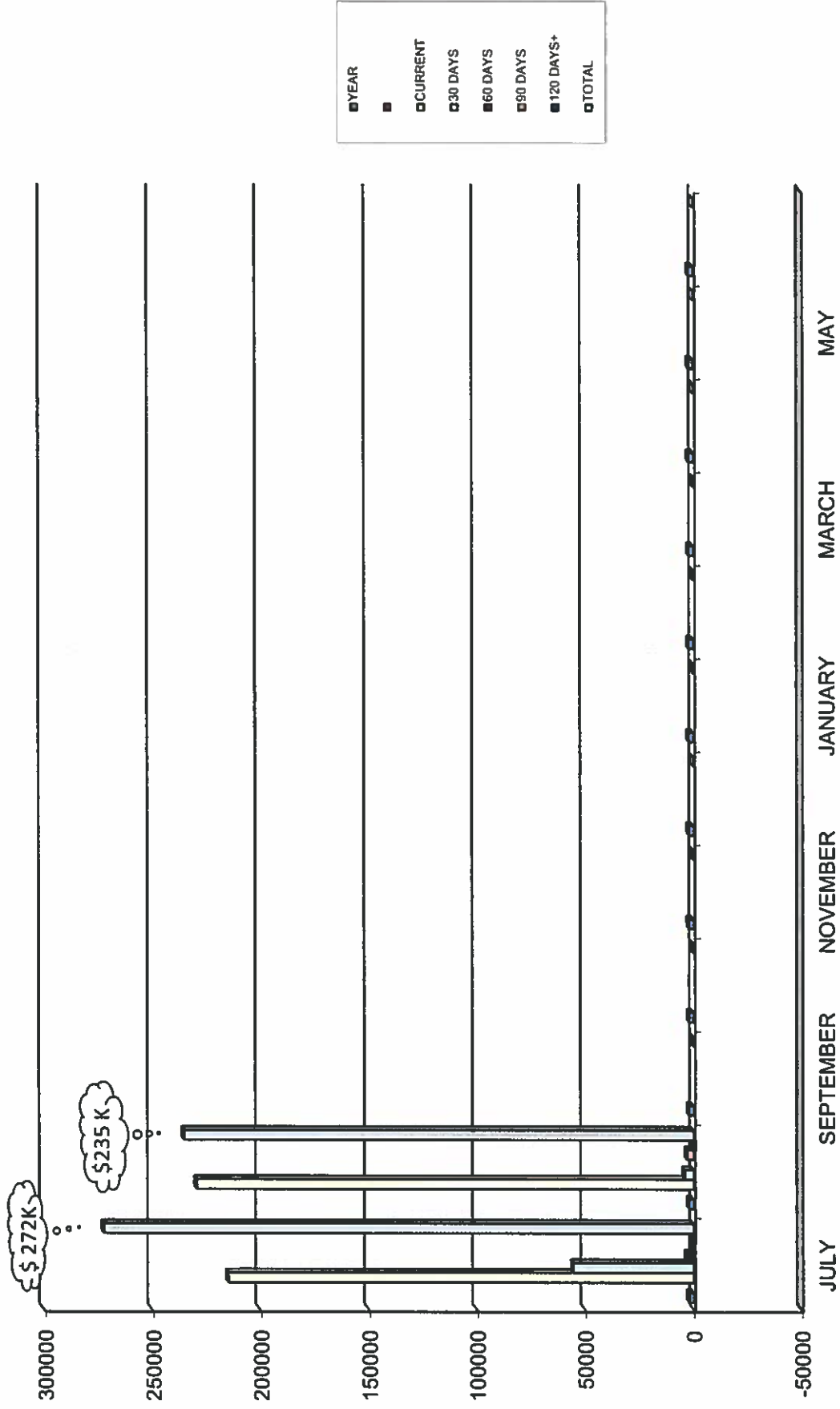
FINANCIAL DATA ACROSS ENTIRE ENTERPRISE
 ACTUAL YTD AUGUST 18 ACTUAL YTD AUGUST 17 VARIANCE\$\$ VARIANCE %

	AUGUST 18	AUGUST 17	VARIANCE\$\$	VARIANCE %
Inpatient Revenue				
Acute/OB/Swing	\$ 714,403	\$ 752,917	(38,514.31)	-5%
SNF	\$ 1,398,115	\$ 1,453,991	(55,875.99)	-4%
Inpatient Ancillary Revenue				
Acute/OB/Swing	291,994	365,779	(73,784.75)	-20%
SNF	2,806	6,371	(3,565.24)	-56%
Outpatient Revenue	3,771,549	3,460,473	311,076.28	9%
Total Gross Revenue	\$ 6,178,867	\$ 6,039,531	139,335.99	2%

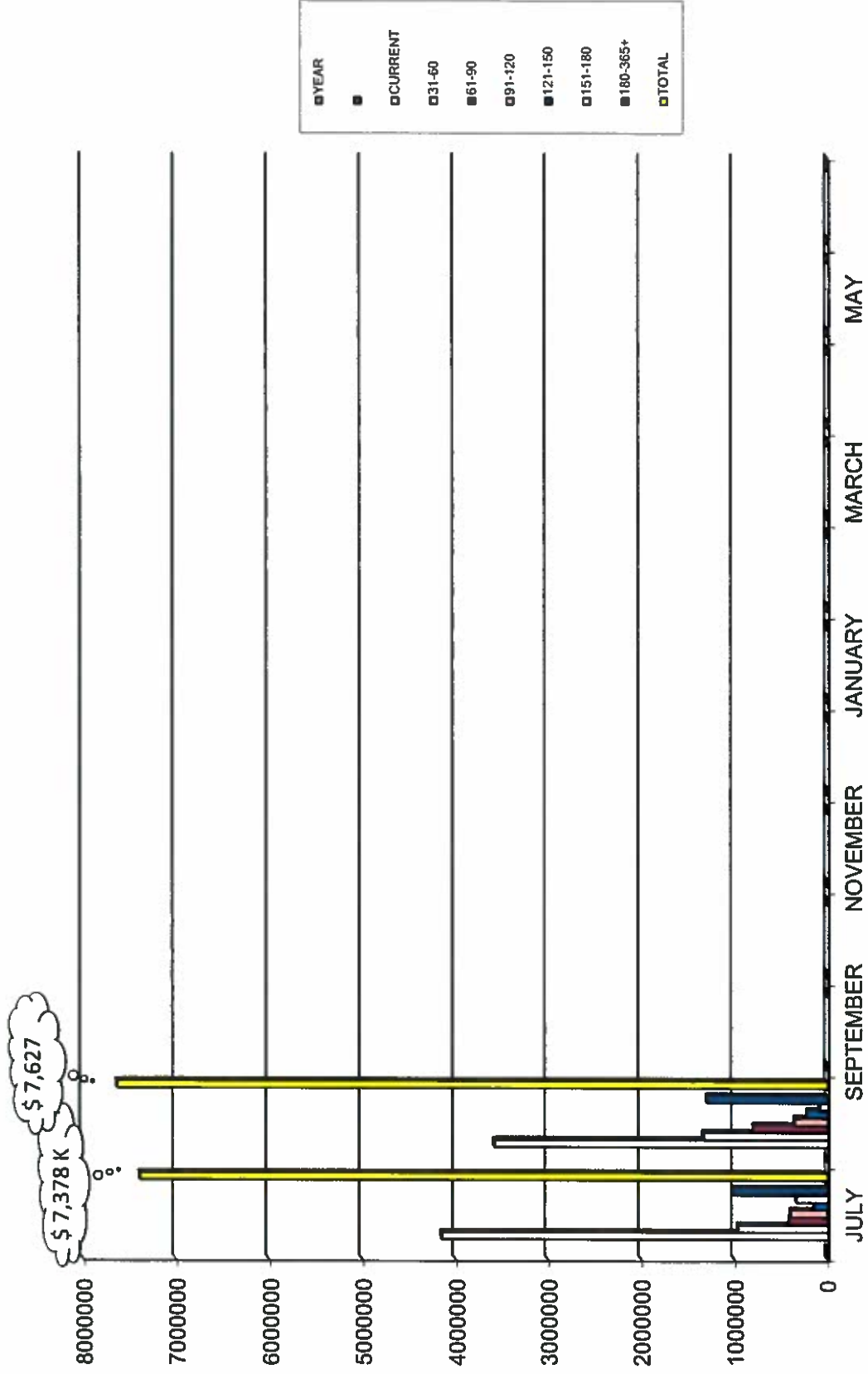
ACTUAL YTD AUGUST 18 ACTUAL YTD AUGUST 17 VARIANCE VARIANCE %

Statistics	AUGUST 18	AUGUST 17	VARIANCE	VARIANCE %
Patient Days	4602	4893	(291)	-5.9%
Outpatient Services	387	277	110	40%
Labs	1,708	1597	111	7%
Imaging	886	780	106	14%
Hospice	407	125	282	226%
PT	431	681	(250)	-37%

ACCOUNTS PAYABLE



ACCOUNTS RECEIVABLE



ACCOUNTS RECEIVABLE

MONTH	YEAR	CURRENT	31-60	61-90	91-120	121-150	151-180	180-365+	TOTAL
JULY	2018	4,144,408.50	960,171.22	404,053.36	393,444.05	135,727.39	333,789.04	1,007,016.12	7,378,609.68
AUGUST	2018	3,574,037.83	1,328,004.04	790,287.04	347,224.45	210,330.27	86,262.43	1,290,675.64	7,626,821.70
SEPTEMBER	2018								0.00
OCTOBER	2018								0.00
NOVEMBER	2018								0.00
DECEMBER	2018								0.00
JANUARY	2019								0.00
FEBRUARY	2019								0.00
MARCH	2019								0.00
APRIL	2019								0.00
MAY	2019								0.00
JUNE	2019								0.00

ACCOUNTS PAYABLE (includes accrued payables)

MONTH	YEAR	CURRENT	30 DAYS	60 DAYS	90 DAYS	120 DAYS+	TOTAL
JULY	2018	214,557.30	55,396.77	3,202.26	0.00	(1,127.36)	272,028.97
AUGUST	2018	229,088.97	4,072.65		2,952.26	(1,127.36)	234,986.52
SEPTEMBER	2018						0.00
OCTOBER	2018						0.00
NOVEMBER	2018						0.00
DECEMBER	2018						0.00
JANUARY	2019						0.00
FEBRUARY	2019						0.00
MARCH	2019						0.00
APRIL	2019						0.00
MAY	2019						0.00
JUNE	2019						0.00