

## Finance Notes September FY 22

<b>Summary of Financial Ratios</b>			
<b>Ratios</b>	<b>Period</b>	<b>YTD or Average where Applicable</b>	
<b>Cash on Hand</b>	<b>240</b>	<b>240</b>	<b>Average PY</b>
<b>Net Income</b>	<b>731,759</b>	<b>505,772</b>	<b>Average Monthly FY 20</b>
<b>Current Ratio</b>	<b>10.73</b>		<b>N/A</b>
<b>AR Days</b>	<b>63.89</b>	<b>61</b>	<b>Average PY</b>
<b>AP</b>	<b>476,473</b>	<b>501,619</b>	<b>Average PY</b>
<b>Daily Gross Revenue YE</b>	<b>148,285</b>	<b>114,713</b>	<b>Average PY</b>
<b>% of Gross Revenue Collected</b>	<b>57%</b>	<b>62%</b>	<b>PY Year End</b>

1. I applied for our Provider Relief Fund phase four payment with CMS that was due by October 26<sup>th</sup>. Given the amount of Rate Range and HQAF funds we received last year we may not qualify for any phase four funds. None of the experts are sure how much funds we would be receiving if we qualify. Funds are going to start distribution in mid-November so hopefully I will have more info by our December board meeting.
2. I'm still working on the original Provider Relief Fund reporting that's due on November 30<sup>th</sup>. It's about 80% done but given the bill in congress most providers are waiting to see if we have more time to spend the original funds.
3. Working with Wipfli on the Cost Report that's also due on November 30<sup>th</sup>. This determines whether we have a repayment, settlement and our Medicare inpatient and outpatient rates. Given our large increase in Swing Days last year there's a possibility of a repayment. I'm hoping our interim cost report where we paid a prior settlement and had our rates reduced will minimize this.
4. Spending a lot of time chairing our EMR selection committee and participating in demos. We have narrowed the choices down to two options and have some follow up items we need from each to make an informed decision. Considering the dollars and time/labor involved you don't want rush a decision of this magnitude.
5. We are starting the annual Medi-Cal audit. These are done remotely now which isn't ideal as when they came onsite we would complete 90% of their items when they were here. Now it's a slow process of them asking for items over a 2 to 3 month process which can cover a lot of the same ground twice as they are doing multiple audits and ask the same questions as they lose track which audit they had completed work on. So in house we have to track every item and question so then I can just resend the information from our own audit file.
6. The Chico office of CDPH just finally sent the RHC packet to CMS this week so we might still be four months out from having our final RHC certification to bill Medicare and the Medi-Cal wrap. In a month I'll start making phone calls to see if we can nudge it along a bit. Not being approved by Medicare is also detrimental as we can't get linked up with the National Health Service Corps for any providers looking for loan forgiveness. I'm trying work with the California representative who I'd worked with back in 2018 to get our original geographic HPSA score to see if there's anything we can do in the interim.
7. I spent an hour on the phone with Fitch for our annual bond rating call. They had two healthcare finance analysts asking questions about our financial performance in general and the Covid impact specifically. It went well and I'm hoping our rating remains a BBB but worry that the overall healthcare market could reduce our

rating again. I have an opportunity to review and give feedback to their rating before it's published so if available I'll share it before the board meeting.

8. I'm sure some of you saw the article from USA Today documenting payment delays in the billions from the major commercial insurances. This is part of our AR increase as well as the clinic not being linked with Medicare yet. [Anthem, United among major insurers behind on payments to hospitals \(usatoday.com\)](https://www.usatoday.com/story/news/health/2020/09/24/anthem-united-among-major-insurers-behind-on-payments-to-hospitals/3542112002/)
9. On the October financials you will notice a dip in cash as we contributed our IGT for our Rate Range payment(1.25 million) and paid our DPNF payback of 778K. Cash will rebound later in the year when we receive our Rate Range and HQAF payments.
10. Retail Pharmacy had a strong collection month but is still running in the red. Hoping our new 340B contract will get us over the hump in upcoming months.
11. Revenue was down in the clinic as there were some charge corrections from the prior month. Whoever we put in place as the clinic managers will need to review total charges on a daily basis to catch these large outliers or the system needs to be configured to error out on large outliers. We should see a bump in revenue in November as the SNF and Swing visits will be billed through the clinic which should add about 27K monthly depending on census. I would have preferred to start doing this earlier but we had to put a process in place considering there are three different EMRs between SNF, Hospital and Clinic.
12. Working on a feasibility worksheet for our housing options. Given this is part of real estate negotiations it would be covered in closed session.

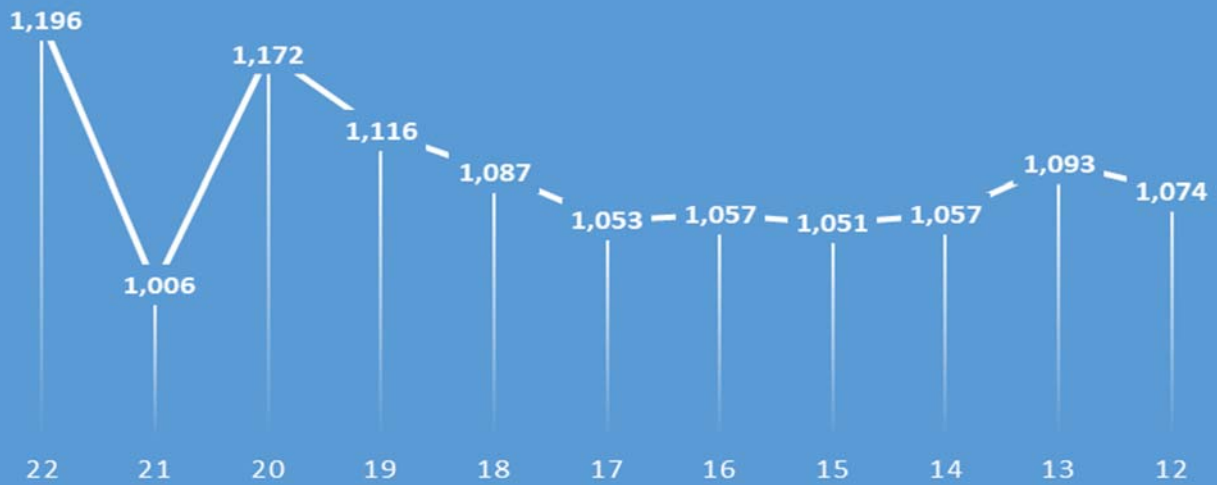
#### Statistics

1. Acute Days are up 77% and Swing Days are up 97% primarily due to Covid and the resurgence this late summer and early fall. Typically we average 239 days in the first quarter. I charted the last ten years of Swing days through quarter 1.



2. Surgeries are down due to being closed due to Covid.
3. ER visits averaged 13.5 per day in September. As you can see below this is historically high vs last year

## ER VISITS QUARTER 1 LAST TEN YEARS



- Lab Visits are up primarily due to Covid testing.
- Hospice Days are up from FY 20. They are well ahead of the 372 visits they have averaged over the last decade.

## HOSPICE DAYS THROUGH QUARTER 1 LAST TEN YEARS



- Cardiac Rehab visits are down as patients have been reticent to come in during the pandemic.

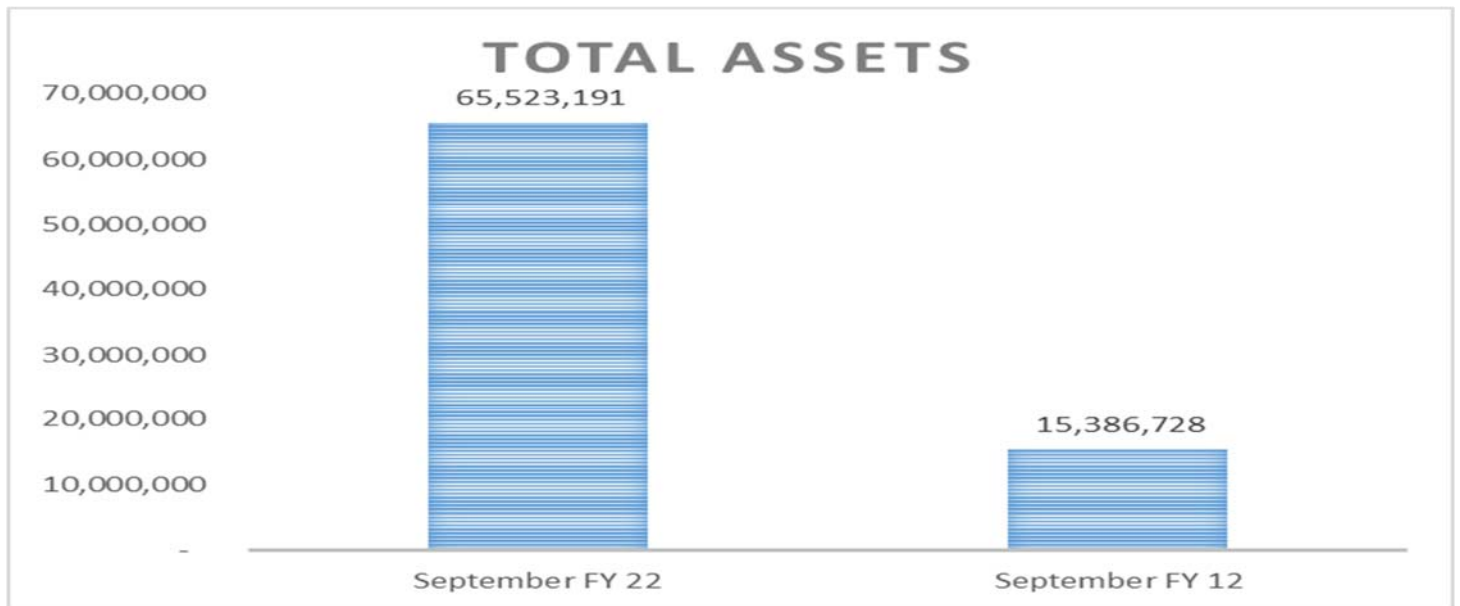
### Income Statement

- Acute Revenue is up due to our increased days in Acute and Swing.
- Outpatient Revenue is up primarily due to our increased ER visits.
- Productive Salaries are up compared to the first quarter last year but actually less than the 12 month average of 1.1 million we had at the end of FY 21.
- Supplies are up primarily due to Covid related drugs(Remdesivir,Baricitnib) and some antidotes replaced due to outdate.
- Pro Fees are up during September and down YTD as Emcare is trying to get caught up on their billing.
- Other Purchased Services are up due to our quarterly Paragon/Allscripts(EMR) bills.
- Acute/Swing Travelers are up due to having to run a Covid unit in addition to our normal Acute department.
- Kudos to SNF as they are down 12% from last year on traveler costs.

9. Ancillary Travelers is down but I think there are a lot of outstanding invoices we haven't received yet out there as we have Rad and ER travelers we are using quite a bit.
10. Insurance costs are up due to the marketplace as I looked for other alternatives but couldn't find any less expensive options for our property insurance. Workers Comp is up due to the fact that it's a percentage of our wages which have increased year over year.
11. Interest is up due to being fully drawn on our USDA loans this year.
12. Rental Lease is up due to bed rentals in Acute. I'm working with Candy to see if buying is a better option. Given our unusually high census due to Covid it may not actually pencil out.
13. Non-Operating Revenue will continue to lag behind last year given that there's no Prime Program funds or Capital Campaign donations this year.

#### Balance Sheet

1. Cash is down we paid Layton and can't withdraw the last of the USDA funds until we get the final OSHPD approval on the building.
2. Reserve Cash is down as USDA received their bi-annual payment on their loans.
3. Accounts Receivable is up due to some large Swing accounts, commercial payors not paying in a timely manner and a lot of the clinic AR sitting until we can bill Medicare.
4. Total Assets has more than quadrupled over the last decade.



5. In the Current Liabilities the HQAF will increase monthly until they are due.
6. Accrued Interest increased due to the September payment to USDA.
7. Retainage Payable is cleared out as we made our final payment to Layton.
8. The Current Portion of Medicare/Medi-Cal Settlement will be zeroed out next month as we paid the 778K back to Medi-Cal.
9. Leases is a negative as we paid from the account before the payable was booked. This will be cleaned up next month.

#### Miscellaneous

1. Patient Payments had a strong month of over 2.5 million.
2. The Collections vs Obligations historically is a negative until we get our HQAF and Rate Range funds later in the year. It has tabs back to 2015 for comparison.

**MAYERS MEMORIAL HOSPITAL**

Statistical Data

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021		2021		FY 2022		FYE 2021		Variance	% Increase or Decrease
SEPTEMBER	AUGUST	YTD	YTD	Actual	Actual	Actual	Actual		
Actual	Actual								
<b>VOLUME:</b>									
<b>DISCHARGES</b>									
19	18	1	Acute	54	41	13	31.72%		
10	12	(2)	Swing Bed	32	16	16	100.02%		
4	6	(2)	Skilled Nursing Care (DISCHG)	14	7	7	100.02%		
17	14	3	Observations	40	31	9	29.02%		
<b>PATIENT DAYS</b>									
112	81	31	Acute	231	130	101	77.72%		
120	179	(59)	Swing Bed	443	225	218	96.92%		
2,293	2,383	(90)	Skilled Nursing Care	7,108	7,466	(358)	-4.81%		
<b>LENGTH OF STAY</b>									
5.89	4.50	1	Acute	4.28	3.17	1	34.92%		
12.00	14.92	(3)	Swing Bed	13.84	14.06	(0)	-1.51%		
			Skilled Nursing Care						
<b>AVERAGE DAILY CENSUS</b>									
3.73	2.70	1	Acute	2.51	1.41	1	78.12%		
4.00	5.97	(2)	Swing Bed	4.82	2.45	2	96.52%		
76.43	79.43	(3)	Skilled Nursing Care	77.26	81.15	(4)	-4.81%		
<b>ANCILLARY SERVICES</b>									
0	0	0	Surgery Inpatient Visits	0	0	0	#DIV/0!		
0	15	(15)	Surgery OP/ procedure visits	27	57	(30)	-52.61%		
407	402	5	Emergency Room Visits	1196	1,006	190	18.92%		
156	147	9	Outpatient Services Procedures	460	418	42	10.02%		
1641	1565	76	Laboratory Visits	4093	2,328	1765	75.82%		
451	405	46	Radiology Procedures	1301	1,278	23	1.82%		
122	164	(42)	Hospice Patient Days	459	212	247	116.52%		
212	208	4	Physcial Therapy visits	651	700	(49)	-7.01%		
141	170	(29)	Cardiac Rehab	476	693	(217)	-31.31%		
36	46	(10)	Telemedicine visits	114	115	(1)	-0.91%		
34	32	2	Admissions from ER	83	64	19	29.72%		
24	12	12	Transfers from ER	53	58	(5)	-8.61%		
<b>PRODUCTIVITY:</b>									
Productive FTE's									
21.22	19.70		Nursing - Acute	19.46	19.06				
53.53	56.11		Long Term Care	55.59	52.12				
48.59	51.83		Ancillary	51.96	40.68				
72.46	82.43		Service	79.89	83.19				
195.80	210.07		Total Productive	206.90	195.05				
44.58	41.80		Non-Productive FTE's	42.85	20.79				
240.38	251.87		Paid FTE's	249.75	215.84				
<b>PRODUCTIVE FTE PER ADJUSTED OCCUPIED BED</b>									
2.93	2.87			3.06	2.98				

	<b>SEPTEMBER 2021</b>	<b>AUGUST 2021</b>
<b>CURRENT ASSETS</b>		
Cash (General/Payroll/Petty Cash)	1,636,569	1,431,668
Reserve Cash (unrestricted)	20,784,394	22,784,394
Reserve Cash (restricted) - USDA Debt Serv / Construction	1,752,531	2,457,567
Accounts Receivable	9,570,680	8,964,354
County Treasury receivable	(2,331)	(97,666)
Less: Reserve for Uncollectibles	(893,736)	(808,264)
Reserve for Medicare/Medi-Cal/Commercial	(3,453,662)	(3,288,399)
Inventories	658,011	647,659
Accounts Receivable - Other	607,699	60,741
Prepaid Expenses	602,585	537,043
Medicare/Medi-Cal Settlement	2,405,404	1,747,518
<b>TOTAL CURRENT ASSETS</b>	<b>33,668,144</b>	<b>34,436,613</b>
<b>PROPERTY, PLANT AND EQUIPMENT</b>		
Land	935,622	935,622
Building and Fixed Equipment	32,452,509	32,452,509
Equipment	14,255,356	14,255,356
Construction in Progress (other)	5,990,832	5,878,705
Hospital expansion	1,616,067	956,085
LESS: Reserve for Depreciation	(24,056,405)	(23,930,473)
<b>TOTAL PROPERTY, PLANT AND EQUIPMENT</b>	<b>31,193,981</b>	<b>30,547,803</b>
<b>OTHER ASSETS (includes 2007 Bond / AP Bond / G.O. BOND)</b>		
Bond Reserve Funds held by trustee	-	-
Unamortized Bond Discount	0	0
Unamortized Cost of Bond Defeasance	-	-
G.O. Bond - issue / discount / cost	-	-
<b>TOTAL OTHER ASSETS</b>	<b>0</b>	<b>0</b>
<b>TOTAL ASSETS</b>	<b>64,862,125.62</b>	<b>64,984,416.61</b>
<b>CURRENT LIABILITIES</b>		
Accounts Payable	476,743	614,764
Accrued Payroll	562,126	519,192
Accrued Payroll Taxes	(77,686)	(34,984)
Accrued Vacation & Holiday	796,388	795,812
Accrued Health Insurance	47,695	47,231
Accrued Interest	(1,281,927)	(594,345)
RETAINAGE PAYABLE	0	661,066
PRIME PLAN	0	0
HQAF	250,945	0
Rate Range	864,995	483,087
NOTES & LOANS PAYABLE	59,071	64,289
Current Portion of Medicare/Medi-Cal Settlement	778,638	778,638
<b>TOTAL CURRENT LIABILITIES</b>	<b>2,476,988</b>	<b>3,334,751</b>
<b>LONG-TERM DEBT</b>		
G.O. Bond	1,404,098	1,404,098
Capital Leases / Settlement pymt		
Leases	(16,797)	0
Provider Relief Fund- Deffered revenue	2,495,328	2,495,328
Notes & Loans Payable/ CHFFA	1,456,371	1,456,371
GO BOND SERIES B & REFUNDING	20,883,694	20,883,694
<b>TOTAL LONG-TERM DEBT</b>	<b>26,222,693</b>	<b>26,239,491</b>
<b>FUND EQUITY</b>	<b>36,162,444</b>	<b>35,410,175</b>
<b>TOTAL LIABILITIES AND FUND BALANCE</b>	<b>64,862,125.62</b>	<b>64,984,416.61</b>
<b>CURRENT RATIO:</b>	<b>13.59</b>	<b>10.33</b>

## MAYERS MEMORIAL HOSPITAL

Statement of Revenue and Expenses

Fiscal Year Ending JUNE 30, 2022

COMPARISON TO ACTUAL

2021 SEP ACTUAL	2020 SEP ACTUAL	Variance		FY 2022 YTD ACTUAL	FY 2021 YTD ACTUAL	Variance	Increase Decrease %
<b>PATIENT REVENUE</b>							
871,219	600,158	271,061	Acute	2,531,814.24	1,274,026.00	1,257,788	98.72%
1,049,686	1,072,700	(23,014)	Skilled Nursing	3,249,735	3,138,912	110,823	3.52%
343,221	265,293	77,928	Inpatient Ancillary				
0	8	(8)	Acute	890,929	608,639	282,290	46.42%
			Skilled Nursing	1,716	1,230	486	
2,264,125	1,938,158	325,967	Total Inpatient Revenue	6,674,194	5,022,808	1,651,387	32.92%
2,288,154	1,596,770	691,384	Total Outpatient Revenue	6,985,582	5,613,274	1,372,308	24.42%
4,552,279	3,534,928	1,017,351	<b>Total Patient Revenue</b>	13,659,776	10,636,081	3,023,695	28.42%
<b>DEDUCTIONS FROM REVENUE</b>							
529,405	737,552	208,147	Contractuals - Care/Cal	2,460,405	2,386,540	(73,865)	
243,431	77,300	(166,131)	Contractuals - PPO	788,346	291,225	(497,121)	
0	97	97	Charity and Write Offs	3,739	26,714	22,975	
181,283	22,262	(159,022)	Admin Adjmts/Emp Discounts	400,002	135,004	(264,998)	
78,582	70,261	(8,322)	Provision for Bad Debts	252,522	264,665	12,143	
1,032,701	907,471	(125,230)	<b>Total Deductions</b>	3,905,015	3,104,149	(800,866)	
54,582	14,739	39,843	Other Operating Revenues	142,743	114,068	28,676	
3,574,160	2,642,196	931,964	<b>Net Revenue</b>	9,897,504	7,646,000	2,251,504	
<b>OPERATING EXPENSES</b>							
1,044,096	966,440	(77,656)	Productive Salaries	3,558,402	3,053,838	(504,564)	-16.51%
162,421	127,846	(34,575)	Non-Productive Salaries	484,385	384,746	(99,639)	-25.91%
312,602	316,710	4,107	Employee Benefits	997,199	922,490	(74,709)	-8.11%
365,892	243,318	(122,573)	Supplies	950,442	732,824	(217,617)	-29.71%
179,654	132,917	(46,737)	Professional Fees	226,854	439,531	212,677	48.42%
56,412	4,092	(52,320)	Acute/Swing Travelers	152,884	23,218	(129,667)	-558.51%
172,884	178,571	5,687	SNF Travelers	421,958	479,271	57,313	12.02%
42,040	97,285	55,245	Ancillary Travelers	85,316	279,392	194,076	69.52%
266,758	162,176	(104,582)	Other Purchased Services	600,404	425,964	(174,440)	-41.01%
22,736	20,914	(1,822)	Repairs & Maintenance	69,975	68,083	(1,892)	-2.81%
50,266	33,131	(17,135)	Utilities	131,597	139,228	7,631	5.52%
33,453	25,419	(8,033)	Insurance	118,047	90,745	(27,302)	-30.11%
56,484	53,568	(2,916)	Other	151,977	161,189	9,212	5.72%
123,126	62,316	(60,810)	Depreciation	374,030	188,263	(185,767)	-98.71%
0	0	0	Bond Repayment Insurance	-	0	0	
18,256	17,911	(346)	Bond Repayment Interest	54,078	53,732	(346)	-0.61%
6,745	3,427	(3,317)	Interest	17,268	7,597	(9,670)	-127.31%
10,390	12,839	2,449	Rental - Lease	31,320	24,805	(6,515)	-26.31%
2,924,215	2,458,880	(465,335)	<b>Total Operating Expense</b>	8,426,136	7,474,916	(951,219)	-12.71%
649,945	183,315	466,629	<b>Income From Operations</b>	1,471,369	171,084	1,300,285	
<b>NON-OPERATING REVENUE AND EXPENSE</b>							
271,661	270,604	1,057	Non-Operating Revenue	778,450	919,605	(141,154)	
458	425	33	Interest Income	17,547	53,978	(36,431)	
190,305	149,668	(40,637)	Non-Operating Expense	566,530	375,117	(191,412)	
81,815	121,362	(39,547)	<b>Total Non-Operating</b>	229,468	598,465	(368,997)	
731,759	304,677	427,082	<b>NET INCOME</b>	1,700,836	769,549	931,288	

MAYERS MEMORIAL HOSPITAL DISTRICT  
FINANCIAL SNAPSHOT

month ended

SEPTEMBER 2021

FISCAL 2022

FINANCIAL DATA ACROSS ENTIRE ENTERPRISE  
ACTUAL YTD ACTUAL YTD

	SEPTEMBER 2021	SEPTEMBER 2020	Variance\$\$	Variance %
Inpatient Revenue				
Acute/OB/Swing	\$ 2,531,814	\$ 1,274,026	1,257,788.24	99%
SNF	\$ 3,249,735	\$ 3,138,912	110,822.75	4%
Inpatient Ancillary Revenue				
Acute/OB/Swing	890,929	608,639	282,289.55	46%
SNF	1,716	1,230	486.00	40%
Outpatient Revenue	6,985,582	5,613,274	1,372,308.06	24%
Total Gross Revenue	\$ 13,659,776	\$ 10,636,081	3,023,694.60	28%

ACTUAL YTD ACTUAL YTD

Statistics	SEPTEMBER 2021	SEPTEMBER 2020	Variance	Variance %
Patient Days	7,782	7,821	(39)	-0.5%
Outpatient Services	460	418	42	10%
Labs	4,093	2,328	1,765	76%
Imaging	1,301	1,278	23	2%
Hospice	459	212	247	117%
PT	651	700	(49)	-7%



**MAYERS MEMORIAL HOSPITAL**  
**SUMMARY OF SERVICES - DEPOSITS - REFUNDS**  
- Fiscal Year 2022

DATE:	REVENUE / SERVICES	AVERAGE DAILY REVENUE	TOTAL DEPOSITS	MISC. PAYMENTS	MISC. PMTS PT RELATED	PATIENT PAYMENTS	ADJUSTMENT S & WRITE-OFFS	REFUNDS
July 31, 2021	4,105,658.44	132,440.59	2,449,314.84	45,615.44	55,832.53	2,347,866.87	1,013,025.11	3,598.62
August 31, 2021	4,706,227.04	151,813.78	2,742,075.03	59,636.58	103,687.50	2,578,750.95	1,411,499.84	3,346.17
September 30, 2021	4,448,562.34	148,285.41	2,844,417.38	93,286.96	195,784.29	2,555,346.13	1,540,012.85	517.48
October 31, 2021	-	-	-	-	-	-	-	-
November 30, 2021	-	-	-	-	-	-	-	-
December 31, 2021	-	-	-	-	-	-	-	-
January 30, 2022	-	-	-	-	-	-	-	-
February 28, 2022	-	-	-	-	-	-	-	-
March 31, 2022	-	-	-	-	-	-	-	-
April 30, 2022	-	-	-	-	-	-	-	-
May 31, 2022	-	-	-	-	-	-	-	-
June 30, 2022	-	-	-	-	-	-	-	-
<b>YTD TOTAL</b>	<b>13,260,447.82</b>	<b>144,179.93</b>	<b>8,035,807.25</b>	<b>198,538.98</b>	<b>355,304.32</b>	<b>7,481,963.95</b>	<b>3,964,537.80</b>	<b>7,462.27</b>

<b>ACCOUNTS RECEIVABLE AGING</b>					<b>PAYOR MIX - YTD % OF REVENUE</b>				
	SEPTEMBER \$ OUTSTANDING	SEPT DAYS OUT	AUGUST DAYS OUT	JULY DAYS OUT		SEPT	AUGUST	JULY	3 MONTH AVERAGE
MEDICARE	2,743,911.38	50.69	46.73	43.29	MEDICARE	38.95%	37.26%	36.37%	37.53%
MEDI - CAL	2,476,677.69	43.62	47.28	45.84	MEDI - CAL	36.54%	40.37%	41.36%	39.42%
THIRD PARTY	3,028,603.04	99.63	96.65	94.81	THIRD PARTY	22.18%	20.27%	20.85%	21.10%
PRIVATE	958,911.51				PRIVATE	2.33%	2.10%	1.41%	1.95%
<b>LTC ONLY (INCLUDE)</b>	<b>1,008,467.42</b>	<b>31.49</b>	<b>32.46</b>	<b>35.74</b>					
<b>OVERALL</b>	<b>9,208,103.62</b>	<b>63.89</b>	<b>62.33</b>	<b>60.24</b>					

**MAYERS MEMORIAL HOSPITAL  
2020-2021 OPERATING ACTUAL**

	2020 JULY	2020 AUG	2020 SEPT	2020 OCT	2020 NOV	2020 DEC	2021 Jan-21	2021 FEB	2021 MAR	2021 APR	2021 MAY	2021 JUN	YEAR TO DATE FY 2021 ACTUAL	FY YTD ACTUAL
<b>Operating Revenue:</b>														
Routine														
Acute	228,843.00	445,025.00	600,158.00	460,704.00	401,258.00	1,093,907.00	1,192,670.00	505,454.00	380,702.00	167,420.00	522,810.00	488,263.00	6,487,214.00	1,274,026
SNF	1,020,182.94	1,046,029.31	1,072,699.83	1,056,767.29	1,021,981.83	1,027,052.78	842,309.97	814,354.90	1,016,531.71	983,466.58	1,000,927.24	1,053,504.26	11,955,808.64	3,138,912
Acute SNF	163,379.70	179,967.20	265,292.55	202,312.50	153,719.30	204,837.20	227,265.70	105,514.30	162,614.05	83,704.20	167,583.80	167,152.90	2,083,343.40	608,639
Outpatient	298.00	924.00	8.00	(51.00)	453.00	(337.00)	-	1,451.00	-	-	58.00	783.00	3,587.00	1,230
	2,096,621.01	1,919,883.07	1,596,769.88	1,835,959.38	1,863,508.12	1,566,152.95	1,491,481.13	1,549,777.69	2,077,114.65	1,694,860.68	2,172,662.79	2,341,489.49	22,206,280.84	5,613,274
	3,509,324.65	3,591,828.58	3,534,928.26	3,555,692.17	3,440,920.25	3,891,612.93	3,753,726.80	2,976,551.89	3,636,962.41	2,929,451.46	3,864,041.83	4,051,192.65	42,736,233.88	10,636,081
														0
Less Deductions:														
Contractuals - Care/Cal	917,579.99	731,408.51	737,551.82	758,017.08	1,099,261.67	619,101.60	293,180.29	(2,299,921.90)	(26,585.45)	206,151.82	321,899.83	792,363.96	4,150,009.22	2,386,540
Contractuals - PPO	76,752.99	137,171.96	77,299.96	83,361.57	93,371.84	135,132.57	95,162.61	981,362.26	268,862.44	240,683.82	254,674.15	306,165.67	2,750,001.84	291,225
Charity Care & Write off	26,616.86	-	97.40	-	18,036.40	29,751.54	-	2,721.00	-	20,133.27	-	6,398.00	103,754.47	26,714
Other Contractual write offs	32,573.28	80,169.43	22,261.64	24,025.15	87,696.26	32,279.98	9,836.31	383,808.37	78,683.53	169,087.29	115,743.91	76,875.28	1,113,040.43	135,004
														0
														0
														0
														0
Provision For Bad Debts	85,310.41	109,094.37	70,260.59	89,419.78	110,867.20	203,204.31	(11,277.39)	(513,219.09)	24,358.56	53,284.21	104,794.39	349,050.08	675,147.42	264,665
Total Deductions	1,138,833.53	1,057,844.27	907,471.41	954,823.58	1,409,233.37	1,019,470.00	386,901.82	(1,445,249.36)	345,319.08	689,340.41	797,112.28	1,530,852.99	8,791,953.38	3,104,149
														0
Other Revenue	19,553.17	79,775.55	14,739.04	30,588.18	27,171.10	40,992.06	72,484.72	14,996.92	15,443.69	34,981.37	59,905.41	44,442.89	455,074.10	114,068
Net Revenue	2,390,044.29	2,613,759.86	2,642,195.89	2,631,456.77	2,058,857.98	2,913,134.99	3,439,309.70	4,436,798.17	3,307,087.02	2,275,092.42	3,126,834.96	2,564,782.55	34,399,354.60	7,646,000
														0
<b>Operating Expenses:</b>														
Salaries - Productive	1,015,951.27	1,071,446.64	966,440.01	1,002,914.78	1,330,764.32	1,049,500.67	1,056,098.21	1,135,038.15	1,037,630.44	1,101,242.13	1,105,225.28	1,329,344.31	13,201,596.21	3,053,838
Salaries - Non-productive	109,851.27	147,048.45	127,845.82	113,812.84	119,837.86	133,554.80	224,272.38	123,456.68	101,503.72	119,736.64	110,216.42	125,372.00	1,556,508.88	384,746
Employee Benefits	282,086.36	323,694.05	316,709.61	341,699.89	354,717.72	296,036.46	388,070.29	112,420.80	318,818.40	315,947.35	302,344.16	366,391.85	3,718,936.94	922,490
Supplies	225,466.78	264,039.27	243,318.37	292,477.67	160,367.38	420,136.32	276,211.09	425,420.70	361,388.24	106,503.37	252,680.46	408,801.49	3,436,811.14	732,824
Professional Fees	148,051.68	158,562.18	132,917.12	148,437.83	162,578.12	156,841.13	21,467.32	129,326.58	161,591.12	146,384.61	131,714.49	136,877.87	1,634,750.05	439,531
Acute/Swing travelers	16,933.75	2,192.00	4,091.75	19,370.44	30,694.94	64,312.25	71,444.20	39,970.38	38,943.69	32,961.82	105,160.06	69,728.12	495,803.40	23,218
SNF travelers	149,795.45	150,904.14	178,571.19	179,984.22	197,121.69	189,129.00	158,987.24	162,523.78	160,990.42	155,709.73	161,650.77	155,102.79	2,000,470.42	479,271
Ancillary travelers	52,799.75	129,307.03	97,285.20	63,226.25	56,225.83	68,512.00	69,167.36	55,804.50	95,294.95	116,914.03	83,427.55	53,855.45	941,819.90	279,392
Other Purchased Services	143,867.26	119,920.06	162,176.33	161,654.04	181,382.97	208,238.70	139,386.36	224,906.38	242,867.36	249,589.89	242,061.12	282,468.99	2,358,519.46	425,964
Repairs & Maintenance	24,809.56	22,359.64	20,914.00	32,488.90	18,644.78	23,371.33	27,007.12	30,110.19	20,806.13	21,045.45	20,595.06	46,127.21	308,279.37	68,083
Utilities	52,239.15	53,857.95	33,130.78	55,329.14	38,657.13	45,087.22	57,676.66	54,511.43	50,680.49	42,051.25	33,233.64	48,912.94	565,367.78	139,228
Insurance	25,559.13	39,766.54	25,419.38	25,419.49	25,419.39	25,419.39	27,057.24	25,419.39	25,419.39	25,419.39	25,419.47	11,122.19	306,860.39	90,745
Other Expense	39,675.05	67,946.31	53,567.84	37,693.34	42,422.83	41,322.92	67,668.42	61,849.15	64,719.42	52,530.32	54,222.96	79,940.62	663,559.18	161,189
Depreciation	62,993.54	62,954.27	62,315.52	63,319.69	63,319.69	63,319.69	155,902.58	100,067.32	377,473.19	126,480.83	134,376.79	126,988.82	1,399,511.93	188,263
Bond Repayment Insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	0
Bond Repayment Interest	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	17,910.82	214,929.84	53,732
Interest	2,044.95	2,124.89	3,427.40	3,961.30	3,848.62	5,885.72	6,721.64	7,129.33	5,727.42	7,188.21	4,935.61	5,096.61	58,091.70	7,597
Rent/Lease Equipment	4,907.29	7,058.68	12,839.32	17,014.55	13,978.04	16,036.90	15,347.02	12,006.34	12,247.40	10,375.81	11,827.21	9,648.68	143,287.24	24,805
Total Operating Expense	2,374,943.06	2,641,092.92	2,458,880.46	2,576,715.19	2,817,892.13	2,824,615.32	2,780,395.95	2,717,871.92	3,094,012.60	2,647,991.65	2,797,001.87	3,273,690.76	33,005,103.83	7,474,916
														0
Net Operating Rev over Expense	15,101.23	(27,333.06)	183,315.43	54,741.58	(759,034.15)	88,519.67	658,913.75	1,718,926.25	213,074.42	(372,899.23)	329,833.09	(708,908.21)	1,394,250.77	171,084
														0
<b>Non-Operating Revenue:</b>														
Non-operating Revenue	267,332.95	381,667.46	270,604.35	251,949.56	475,663.84	937,059.29	(70,619.77)	223,255.84	277,474.23	241,481.77	205,861.44	2,843,702.90	6,305,433.86	919,605
Interest Income	52,947.31	605.35	425.27	36,928.32	482.10	450.89	26,926.97	540.86	469.99	18,276.46	575.05	612.04	139,240.61	53,978
Other non-operating Expense	83,624.59	141,824.80	149,668.10	160,457.16	151,767.61	173,371.66	155,497.77	154,556.43	143,382.92	79,461.52	244,855.88	131,191.22	1,769,659.66	375,117
Total Non-Operating Revenue	236,655.67	240,448.01	121,361.52	128,420.72	324,378.33	764,138.52	(199,190.57)	69,240.27	134,561.30	180,296.71	(38,419.39)	2,713,123.72	4,675,014.81	598,465
														0
Net Revenue over Expense	251,756.90	213,114.95	304,676.95	183,162.30	(434,655.82)	852,658.19	459,723.18	1,788,166.52	347,635.72	(192,602.52)	291,413.70	2,004,215.51	6,069,265.58	769,549



**MAYERS MEMORIAL HOSPITAL  
NON-OPERATING REVENUE AND EXPENSE  
RETAIL PHARMACY**

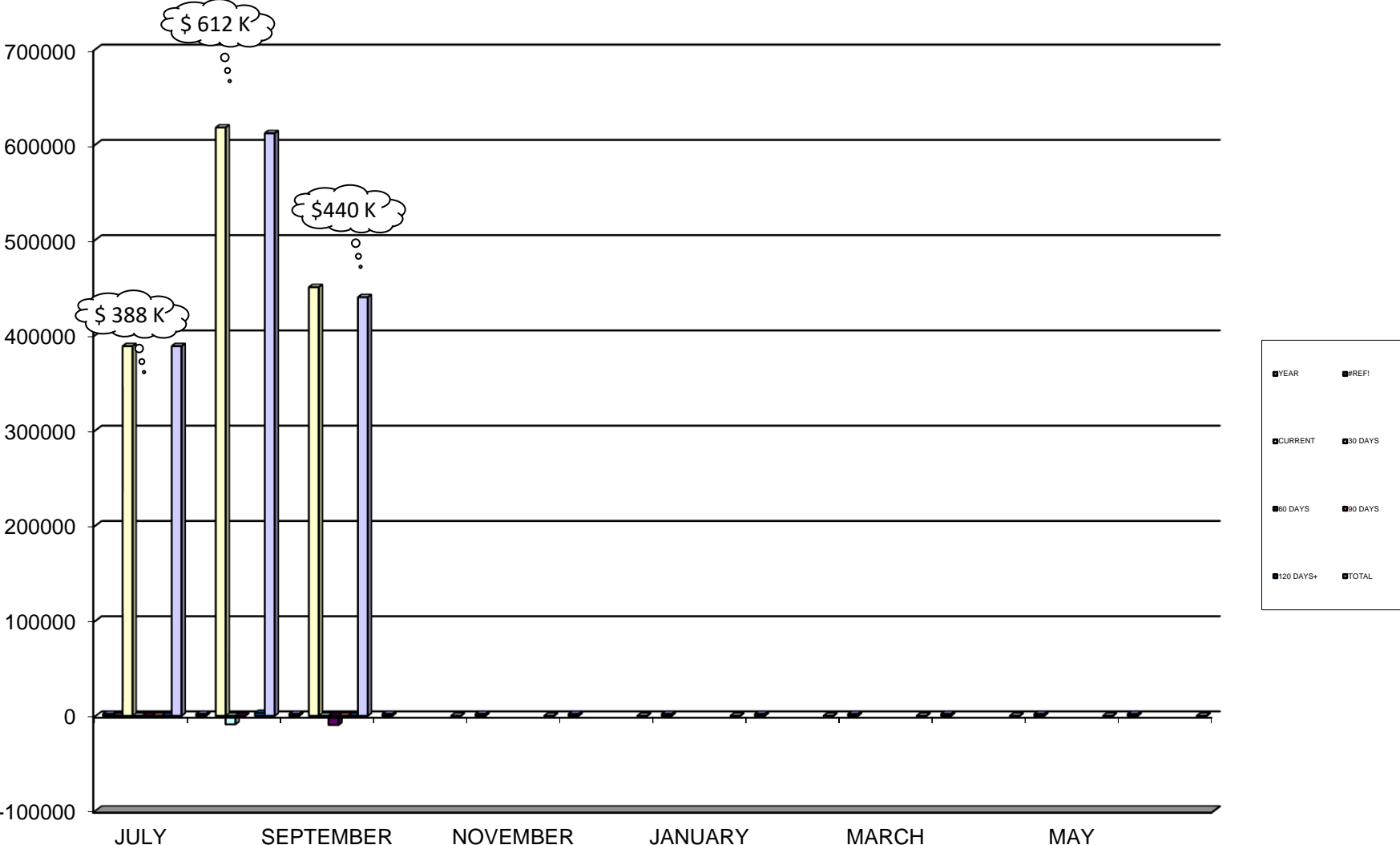
2021		2020		Variance	RETAIL PHARM REVENUE	FY 2022		FY 2021		Variance	Increase Decrease %
SEP ACTUAL	SEP ACTUAL	SEP ACTUAL	SEP ACTUAL			YTD ACTUAL	YTD ACTUAL	YTD ACTUAL	YTD ACTUAL		
					<b>NON-OPERATING REVENUE</b>						
0	0	0	0		MEDICARE	0	0	0			#DIV/0!
8,936	1,570	7,367			MEDI-CAL	20,533	5,338	15,195			284.62%
134,954	91,186	43,767			THIRD PARTY	367,072	261,342	105,729			40.52%
31,591	21,296	10,295			PRIVATE	89,841	62,352	27,489			44.12%
101	663	(562)			OTHER	(235)	2,378	(2,613)			-109.91%
175,581	114,714	60,867			<b>Total Revenue</b>	477,210	331,411	145,799			44.02%
175,581	114,714	60,867			<b>Net Non Operating Revenue</b>	477,210	331,411	145,799			
					<b>NON - OPERATING EXPENSES</b>						
21,841	19,510	(2,331)			Productive Salaries	68,807	69,639	832			1.22%
777	746	(32)			Non-Productive Salaries	3,758	1,284	(2,474)			-192.61%
2,381	1,981	(400)			Employee Benefits	8,048	6,976	(1,072)			-15.41%
161,813	123,432	(38,381)			Supplies	471,160	283,020	(188,140)			-66.51%
0	0	0			Ancillary Travelers	0	0	0			#DIV/0!
50	571	520			Other Purchased Services	4,281	3,557	(725)			-20.41%
0	0	0			Repairs	0	0	0			#DIV/0!
0	546	546			Utilities	1,084	1,456	372			25.62%
628	2	(625)			Other	948	691	(257)			-37.21%
2,807	2,807	0			Depreciation	8,420	8,420	0			.02%
8	75	67			Rental - Lease	24	75	51			68.02%
190,305	149,668	(40,637)			<b>Total Non-Operating Expense</b>	566,530	375,117	(191,412)			-51.01%
(14,724)	(34,954)	20,230			<b>NET INCOME</b>	(89,320)	(43,707)	(45,613)			
					(LOSS) GAIN						

## Rural Health Clinic - Burney

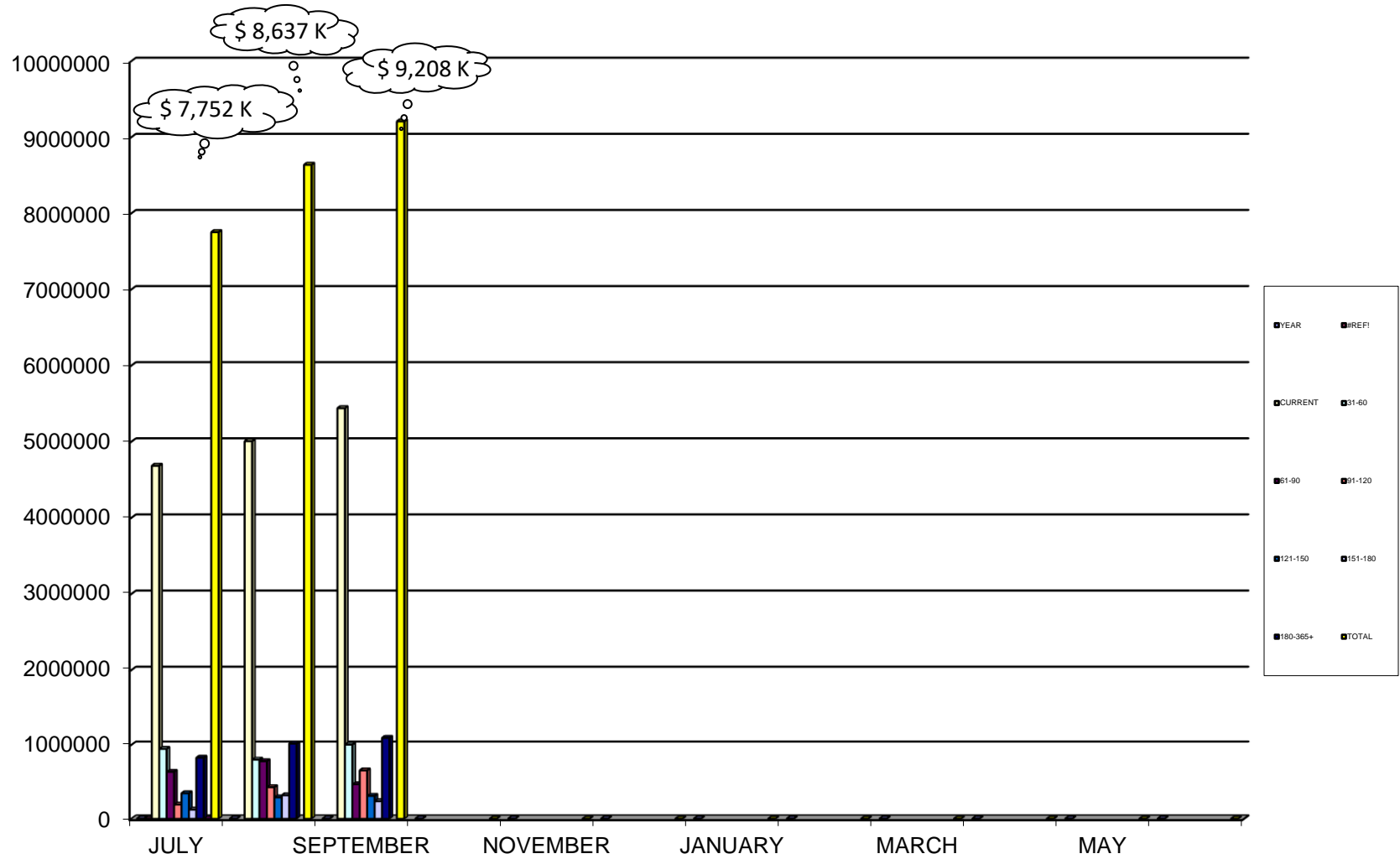
Gross Revenue	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21
TOTAL OUTPT REVENUE	73,698.39	158,328.71	63,420.26	-	-
<b>Operating Expenses</b>					
PRODUCTIVE SALARIES	126,044.69	64,918.86	61,043.21	-	-
NON-PRODUCTIVE SALARIES	13,731.96	12,679.88	8,577.74	-	-
EMPLOYEE BENEFITS	11,200.24	6,296.62	5,739.50	-	-
SUPPLIES	8,236.32	9,061.88	7,927.22	-	-
PROFESSIONAL FEES	39.49	42.35	48.90	-	-
TRAVELERS	-	-	-	-	-
OTHER PURCHASED SERVICES	4,673.02	7,657.90	6,212.17	-	-
REPAIRS	-	-	-	-	-
INSURANCE	1,310.74	2,621.48	1,310.74	-	-
OTHER	819.75	(1,678.35)	3,567.59	-	-
DEPRECIATION	350.41	350.41	-	-	-
RENTAL/LEASE	-	-	-	-	-
Total Expenses	166,406.62	101,951.03	94,427.07	-	-
Net Profit or (Loss)	(92,708.23)	56,377.68	(31,006.81)	0.00	0.00



# ACCOUNTS PAYABLE



# ACCOUNTS RECEIVABLE





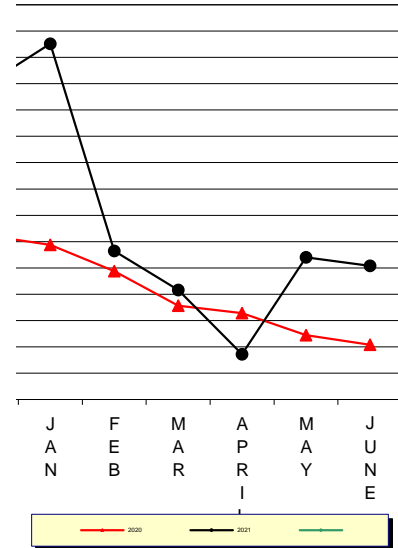
### ACCOUNTS RECEIVABLE

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>31-60</u>	<u>61-90</u>	<u>91-120</u>	<u>121-150</u>	<u>151-180</u>	<u>180-365+</u>	<u>TOTAL</u>
JULY	2021	4,683,665.66	946,192.78	634,913.71	192,030.37	345,530.33	124,395.99	825,972.44	7,752,701.28
AUGUST	2021	5,007,140.45	799,771.05	778,987.53	427,448.37	289,396.40	317,742.26	1,016,777.02	8,637,263.08
SEPTEMBER	2021	5,440,458.17	1,003,722.61	467,258.67	654,855.31	309,814.27	237,612.27	1,094,382.32	9,208,103.62
OCTOBER	2021								0.00
NOVEMBER	2021								0.00
DECEMBER	2021								0.00
JANUARY	2022								0.00
FEBRUARY	2022								0.00
MARCH	2022								0.00
APRIL	2022								0.00
MAY	2022								0.00
JUNE	2022								0.00

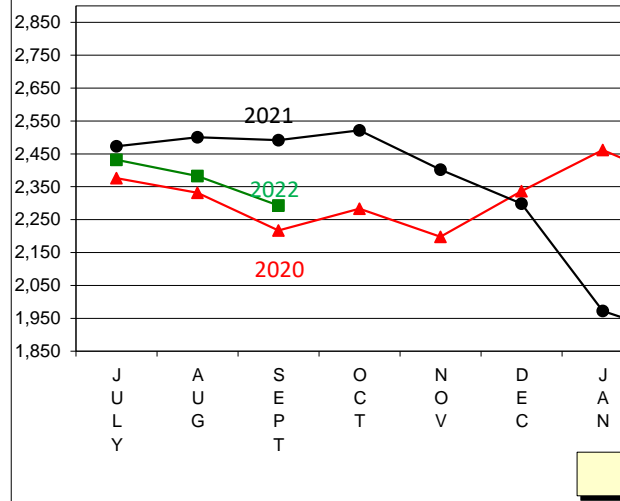
### ACCOUNTS PAYABLE (includes accrued payables)

<u>MONTH</u>	<u>YEAR</u>	<u>CURRENT</u>	<u>30 DAYS</u>	<u>60 DAYS</u>	<u>90 DAYS</u>	<u>120 DAYS+</u>	<u>TOTAL</u>
JULY	2021	388,123.96	0.00	0.00	0.00	0.00	388,123.96
AUGUST	2021	617,612.17	(8,869.35)	(87.91)		2,995.00	611,649.91
SEPTEMBER	2021	450,083.88	(728.94)	(9,575.50)	(193.86)	0.00	439,585.58
OCTOBER	2021						0.00
NOVEMBER	2021						0.00
DECEMBER	2021						0.00
JANUARY	2022						0.00
FEBRUARY	2022						0.00
MARCH	2022						0.00
APRIL	2022						0.00
MAY	2022						0.00
JUNE	2022						0.00

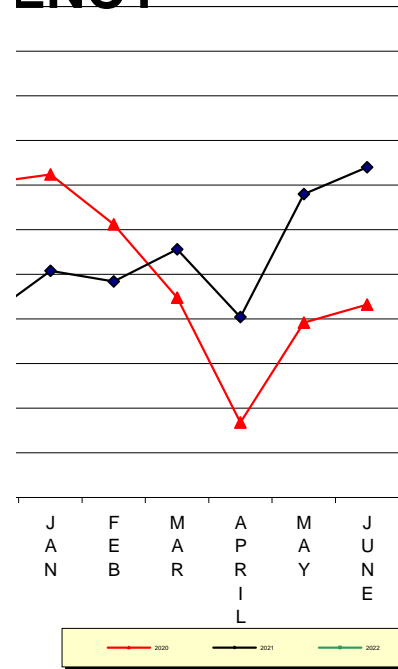
### G PATIENT DAYS



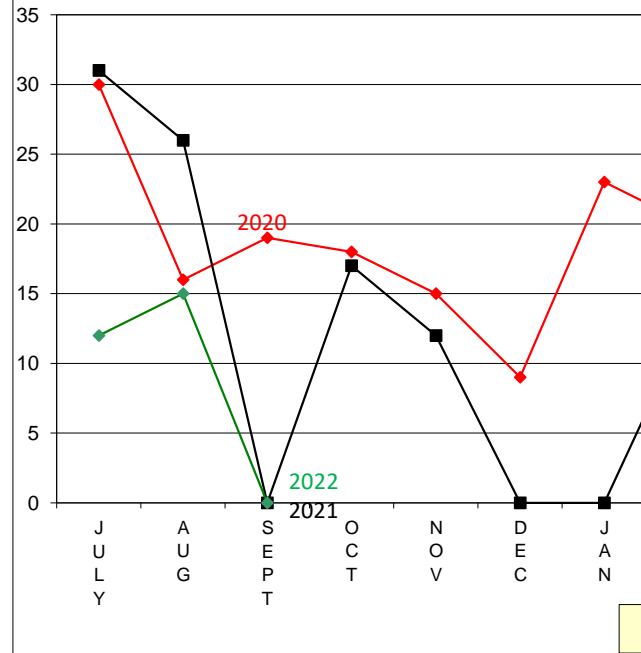
### SNF PATIEN



### ENCY



### SURGERY / OUTPAT PROCEDURES



MONTHLY COLLECTIONS - OBLIGATIONS FISCAL YEAR 2021

	2020		2021									
	<u>JULY</u>	<u>AUGUST</u>	<u>SEPTEMBER</u>	<u>OCTOBER</u>	<u>NOVEMBER</u>	<u>DECEMBER</u>	<u>JANUARY</u>	<u>FEBRUARY</u>	<u>MARCH</u>	<u>APRIL</u>	<u>MAY</u>	<u>JUNE</u>
BEGINNING AP BALANCE	1,045,681.72	388,123.96	611,649.91	439,585.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BEGINNING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b><u>CASH COLLECTIONS</u></b>												
PATIENT PAYMENTS	2,357,814.33	2,338,395.53	2,657,888.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COST REPORT SETTLEMENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DSH (Disproportionate Share)	17,304.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OUTPATIENT SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
DPNF SUPPLEMENTAL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
E.H.R. MCAL/MCARE INCENTIVES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHFFA FUNDING	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRIME	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT RATE RANGE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
QIP LTC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HQAF	0.00	103,687.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
2017 G.O. BOND	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SPECIAL - WINDMILL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TAXES	29,455.73	289,827.00	745.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
RENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
VENDING / CAFETERIA	3,212.25	165.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Telemed Grant (HRSA)	3,000.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mayers Healthcare Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MISC (REBATES/REIMB, CARES ACT ETC)	38,528.53	0.00	185,784.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b><u>TOTAL COLLECTIONS</u></b>	<b>2,449,314.84</b>	<b>2,742,075.03</b>	<b>2,844,417.38</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b><u>EXPENSES</u></b>												
INCOME STATEMENT EXPENSES	2,672,936.55	2,567,557.13	2,794,344.51	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ASSET EXPENSES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CIP EXPENSES	37,399.33	339,390.43	1,433,176.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
IGT EXPENSES / PRIME REPYMT/ HQAF	0.00	21,755.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
USDA PRIN-INT PYMTS	0.00	0.00	705,493.77	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MEDICARE/MCAL REPAYMENT PLANS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CAPITAL LEASES	0.00	0.00	16,797.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b><u>TOTAL EXPENSES</u></b>	<b>2,710,335.88</b>	<b>2,928,702.99</b>	<b>4,949,811.54</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b><u>collections less expenses</u></b>	<b>(261,021.04)</b>	<b>(186,627.96)</b>	<b>(2,105,394.16)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
ENDING AP BALANCE	388,123.96	611,649.91	439,585.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ENDING CREDIT LINE BALANCE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

**average**

**beg balance**

621,260.29  
0.00

**YTD total**

**cash collections**

7,354,097.91  
0.00  
17,304.00  
0.00  
0.00  
0.00  
0.00  
0.00  
0.00  
0.00  
0.00  
103,687.50  
0.00  
0.00  
320,027.77  
0.00  
3,377.25  
13,000.00  
0.00  
224,312.82

8,035,807.25

**YTD total**

**expenses**

8,034,838.19  
0.00  
1,809,965.82  
21,755.43  
705,493.77  
0.00  
16,797.20  
  
10,588,850.41

(2,553,043.16)

**average**

**ending balance**

479,786.48  
0.00